



## **R.J. Reynolds Tobacco Company employees vote against representation by union**

**Winston-Salem, N.C. – March 4, 2005** – R.J. Reynolds Tobacco Company today announced that a majority of its production and maintenance workers voted not to be represented by the International Association of Machinists and Aerospace Workers (IAM). The preliminary vote count stands at 618 for union representation, 1,185 against, and 50 challenged ballots.

“We appreciate the confidence that our employees have placed in the company’s leadership team and in their management,” said Lynn J. Beasley, president and chief operating officer for R.J. Reynolds. “We must now focus our efforts on building a winning company – one in which all employees can share in its success.”

The National Labor Relations Board is expected to certify the vote in approximately seven days.

*[R.J. Reynolds Tobacco Company](#) (R.J. Reynolds) is an indirect wholly owned subsidiary of [Reynolds American Inc.](#) (NYSE: RAI). R.J. Reynolds is the second-largest tobacco company in the United States, manufacturing about one of every three cigarettes sold in the United States. R.J. Reynolds’ product line includes five of the nation’s 10 best-selling cigarette brands: Camel, Winston, Kool, Salem and Doral. For more information about R.J. Reynolds, visit the company’s Web site at [www.RJRT.com](http://www.RJRT.com).*

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