

# Keynote Address

Robert G. Phillips, Chairman, President and CEO

Petroleum Association of Wyoming August 2021

# Disclosures / Forward Looking-Statements

The statements in this communication regarding future events, occurrences, circumstances, activities, performance, outcomes and results are forward-looking statements. Although these statements reflect the current views, assumptions and expectations of Crestwood's management, the matters addressed herein are subject to numerous risks and uncertainties which could cause actual activities, performance, outcomes and results to differ materially from those indicated. Such forward-looking statements include, but are not limited to, statements about the benefits that may result from the merger and statements about the future financial and operating results, objectives, expectations and intentions and other statements that are not historical facts. Factors that could result in such differences or otherwise materially affect Crestwood's financial condition, results of operations and cash flows include, without limitation, the possibility that expected cost reductions will not be realized, or will not be realized within the expected timeframe; fluctuations in crude oil, natural gas and NGL prices (including, without limitation, lower commodity prices for sustained periods of time); the extent and success of drilling efforts, as well as the extent and quality of natural gas and crude oil volumes produced within proximity of Crestwood assets; failure or delays by customers in achieving expected production in their oil and gas projects; competitive conditions in the industry and their impact on our ability to connect supplies to Crestwood gathering, processing and transportation assets or systems; actions or inactions taken or non-performance by third parties, including suppliers, contractors, operators, processors, transporters and customers; the ability of Crestwood to consummate acquisitions, successfully integrate the acquired businesses, realize any cost savings and other synergies from any acquisition; changes in the availability and cost of capital; operating hazards, natural disasters, weather-related delays, casualty losses and other matters beyond Crestwood's control; timely receipt of necessary government approvals and permits, the ability of Crestwood to control the costs of construction, including costs of materials, labor and right-of-way and other factors that may impact Crestwood's ability to complete projects within budget and on schedule; the effects of existing and future laws and governmental regulations, including environmental and climate change requirements; the effects of existing and future litigation; and risks related to the substantial indebtedness, of either company, as well as other factors disclosed in Crestwood's filings with the U.S. Securities and Exchange Commission. You should read filings made by Crestwood with the U.S. Securities and Exchange Commission, including Annual Reports on Form 10-K and the most recent Quarterly Reports and Current Reports for a more extensive list of factors that could affect results. Readers are cautioned not to place undue reliance on forward-looking statements, which reflect management's view only as of the date made. Crestwood does not assume any obligation to update these forward-looking statements.



# Introduction



Crestwood (NYSE:CEQP) is a publicly traded midstream MLP with industry leading gathering and processing assets in the Powder River Basin



Strengthening oil and gas fundamentals result in Wyoming producers to methodically increase activity while maintaining capital discipline



ESG/Sustainability initiatives will only increase in importance as the energy transition continues

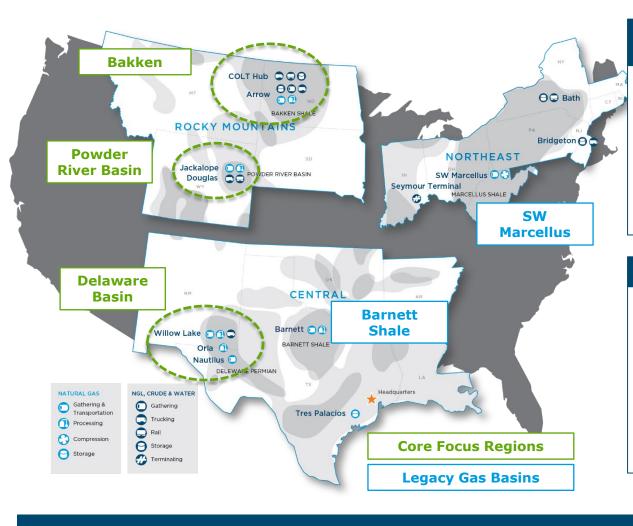


Crestwood is committed to supporting the Wyoming community





# **Diversified Portfolio of Infrastructure Assets**



# Gathering & Processing Segment

- Located in five shale plays across U.S.
- 1,956 miles of pipeline
- 2.9 Bcf/d gas gathering
- 1.2 Bcf/d gas processing plants
- 150 MBbls/d crude oil gathering
- 180 MBbls/d produced water gathering

# **Storage & Logistics Segment\***

- 1.0 Bcf/d gas transportation
- 35 Bcf gas storage facilities
- 180 MBbls/d crude oil rail terminalling
- 1.6 MMBbls crude oil storage
- 10.0 MMBbls NGL storage
- 1.6 MMBbls/d NGL pipeline and transportation capacity

Diversified midstream portfolio with operating scale along the value chain

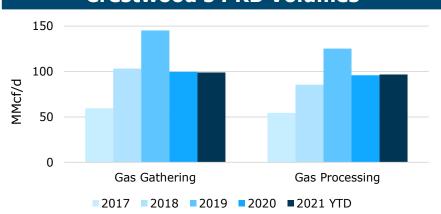


# Crestwood's Powder River Basin Overview

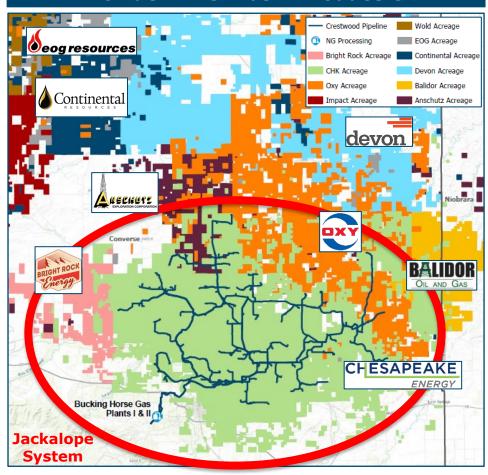
#### **Powder River Basin Overview**

- Crestwood entered the basin in 2013 and bought out its JV partner in 2019 to become sole owner and operator of the assets
- · Jackalope gathering system:
  - 328 miles of pipe with ~250 MMcf/d gas gathering capacity
  - 272,000 acres dedicated with more than 315 wells connected to the system
- Bucking Horse processing complex includes up to 345 MMcf/d processing capacity
- NGL and residue gas takeaway: ONEOK and WIC drive good net-backs for producers

## **Crestwood's PRB Volumes**



#### **Powder River Basin Producers**





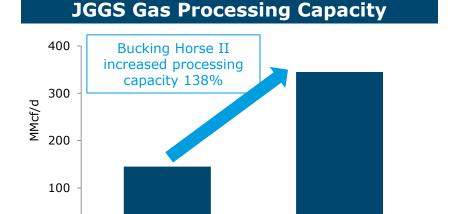
Source: Enverus.

# **Bucking Horse Processing Complex**

Completion of Bucking Horse II natural gas processing plant expands capacities to 345 MMcf/d and offers basin leading recoveries

# **Commentary**

- Available capacity allows for new volumes without the need for incremental capital
- Located in close proximity to several key producers' acreage positions in the basin
- Bucking Horse II is one of the newest plants in the basin offering customers some of the best recoveries







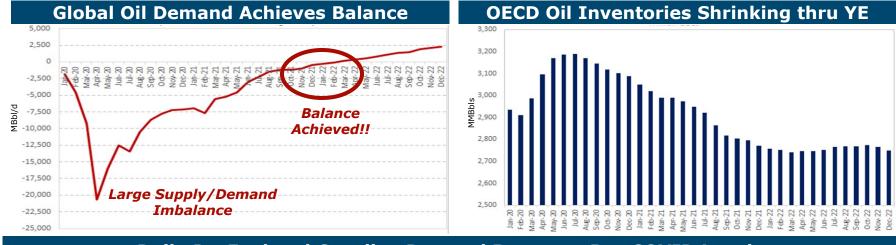




# Crestwood and the Energy Industry are Positioned for the Long-term

# **Energy Fundamentals are Strong Demand is Growing and Inventories Shrinking!**

As economies reopen, growing fuel demand combined with shrinking inventories and moderate E&P investment is bullish for commodity prices



# Daily Jet Fuel and Gasoline Demand Return to Pre-COVID Levels



Source: Capital One



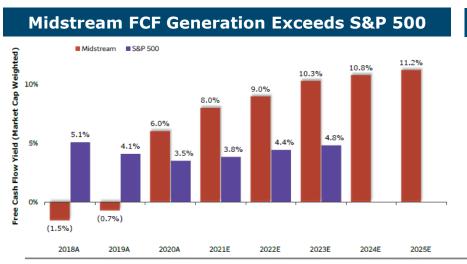
# **Energy Sector Moves to FCF+ Generation**

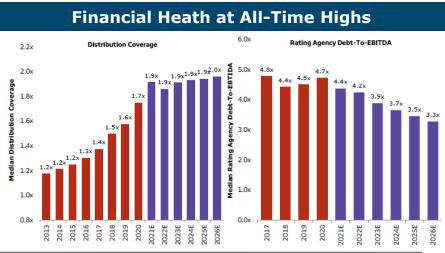
Energy companies are balancing investor demands for capital discipline and free cash flow generation with measured volume and cash flow growth

#### **Commentary**

Source: Wells Fargo.

- · Energy companies are focused on spending within cash flow
- E&Ps have established smaller year-over-year volume growth targets than in the past
  - Rigs being brought online & DUCs being completed at a more measured pace
- E&P companies moving to a fixed + variable dividend concept that returns a fixed percentage of free cash flow to investors each quarter
- In midstream, strong investor preference for using free cash flow to reduce debt outstanding and execute on buy-back programs

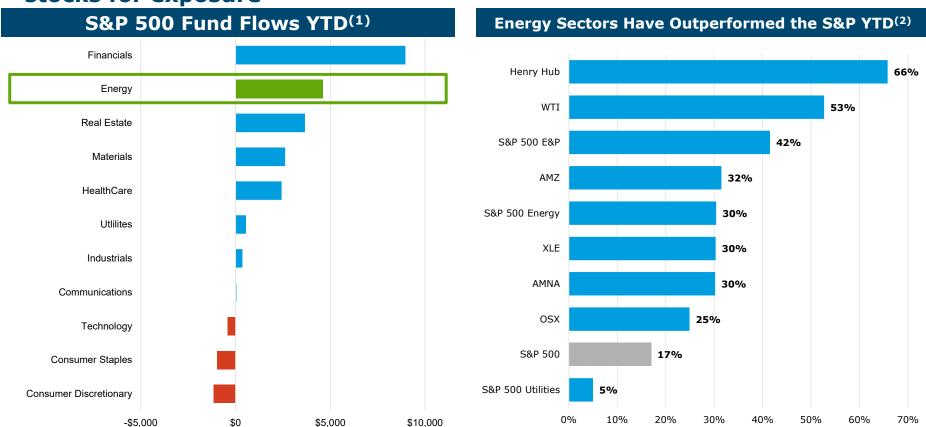






# **Energy is Regaining Favor on Wall Street**

Increased demand and lower capital investment are driving commodity prices to 6-year highs, investors have begun to rotate back into energy stocks for exposure



Energy has garnered the second highest inflows year-to-date; Energy is only 2% of total S&P 500 driving its outperformance in 2021







# Oil and Gas Investment in Wyoming

# Oil & Gas Industry in Wyoming

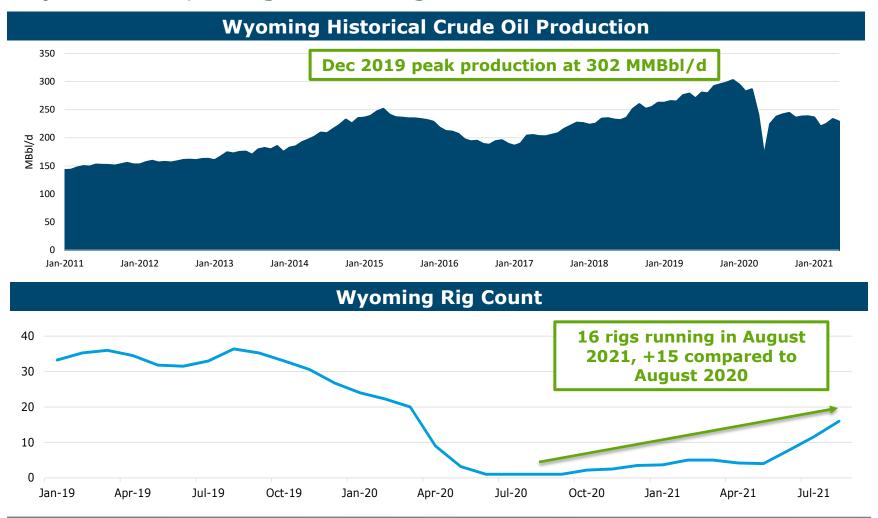
# Wyoming is an ideal state to produce hydrocarbons safely and economically to support US energy independence

- Wyoming produces 14 times more energy than it consumes, making it the biggest net energy supplier among the states
- Wyoming is the 8<sup>th</sup> largest crude oil producer
- The oil and gas industry contributed \$1.67B to state and local governments in Wyoming in 2019 through taxes, royalties and lease payments
- What does Wyoming's hydrocarbon revenues support?
  - 45% K-12 and community college education
  - 38% general and permanent funds
  - − 8 % public infrastructure
- Industry employees > 19,000 people directly



# **Producers Steadily Add Wyoming Rigs in 2021**

Crude production in Wyoming peaked at the end of 2019 before the COVID-19 pandemic hit, but rigs are starting to come back



Source: EIA, Baker Hughes (8/6/2021).



# Favorable Crude Environment Supports Wyoming Development

Strong crude prices paired with continued producer delineation and cost reductions drives more competitive breakeven prices



Crude Prices <sup>(1)</sup>					
	NYMEX	Bakken	Guernsey	Midland	USGC
Prompt	\$66.60	\$66.25	\$66.80	\$66.80	\$67.15
Cal 2021	\$66.15	\$65.69	\$65.98	\$66.28	\$66.74
Cal 2022	\$63.07	\$62.57	\$62.77	\$63.22	\$63.77

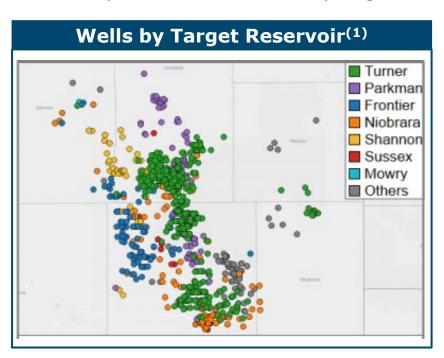
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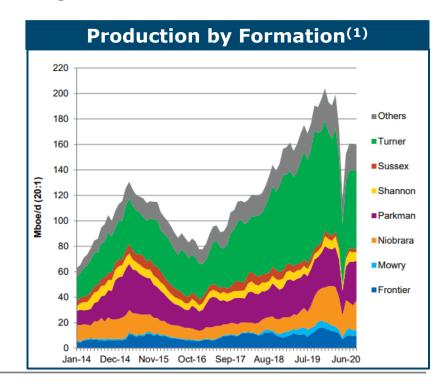


# **Powder River Basin Stacked Pay Potential**

# Stacked formations offer producers flexibility but focus has been on the Turner and Niobrara plays in the past few years

- The Turner formation is the most heavily developed in the basin and accounted for half of the total wells drilled in 2018 and 2019
- Turner and Niobrara have accounted for nearly all of the production growth in the basin since 2014
- · Several producers are in the early stages of delineating the Parkman formation







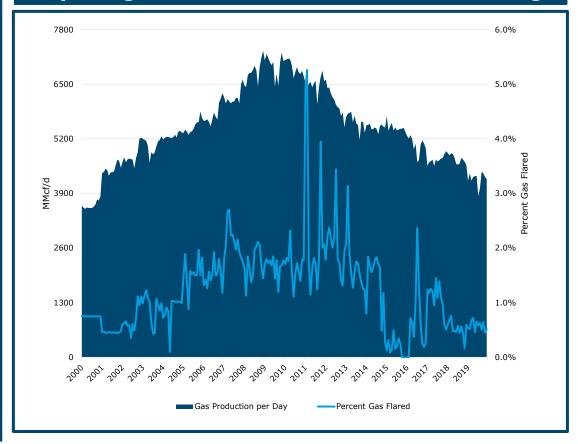
# Wyoming Leads the Way for Flare Minimization

Producers and midstream companies in Wyoming are committed to flare minimization policies that drive exceptional gas capture and result in lower emissions across the state

## **Commentary**

- Wyoming flared less than 1% of total gas produced in 2019<sup>(1)</sup>
- Compared to other states with notable oil weighted basins:
  - North Dakota: 6.9%<sup>(2)</sup>
  - Texas: 2.4%<sup>(1)</sup>
  - New Mexico: 2.0%<sup>(1)</sup>

# **Wyoming Natural Gas Production Versus Flaring**





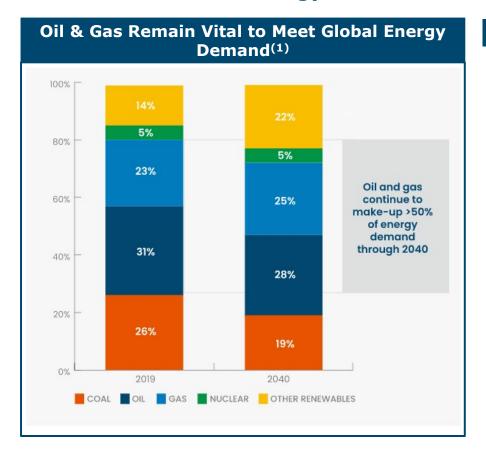




# ESG Initiatives Must be an Integral Part of the Industry's Culture

# **Energy Transition Will Take Time**

Hydrocarbons are still forecasted to exceed 50% of total energy demand through 2040 and all forms of energy will be needed to meet growing energy demand

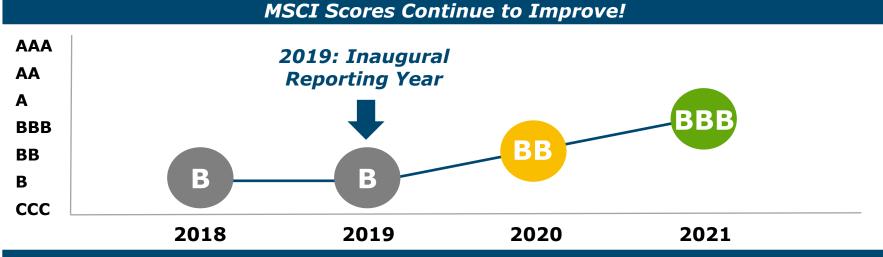


#### **Commentary**

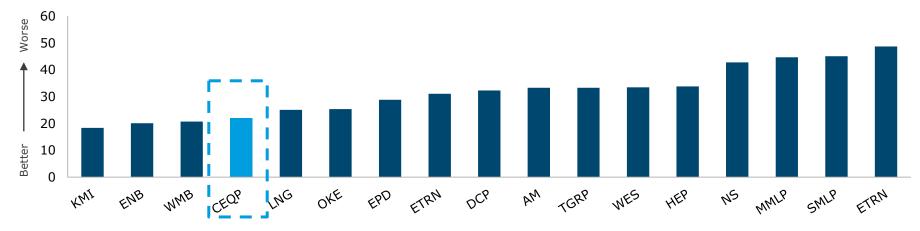
- Natural gas presents a transformative opportunity for North American energy security and economic growth as an abundant energy source that is affordable, clean burning and versatile
- The energy transition will take time and natural gas can help support a lower-carbon future
- Understanding the critical role of energy in society and pathways for emission reductions can help our industry meet energy demand and tackle climate change
- Natural gas and oil will remain an integral part of the energy mix for the next several decades
- The global middle class is growing at a rapid pace, spurring growth in energy demand

# **MLP Industry Leading Sustainability Program**

Crestwood's commitment to MLP-industry leading sustainability initiatives is reflected in our year-over-year upgrades with key ESG rating agencies



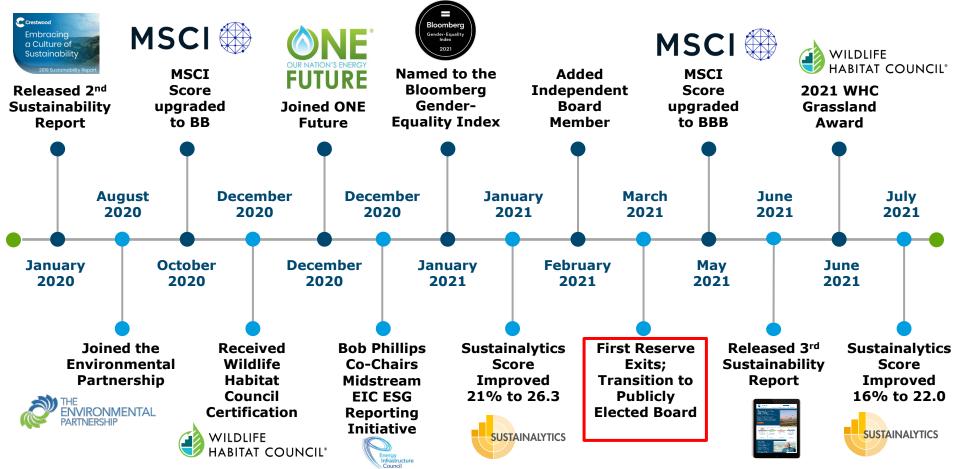






# **Commitment to ESG Performance Remains Strong**

Crestwood continues to lead midstream ESG efforts with a steadfast approach to sustainable operations and increased disclosures



Our leading ESG efforts continue to be recognized by key third-party organizations highlighting our employees' commitment to advancing sustainability within Crestwood

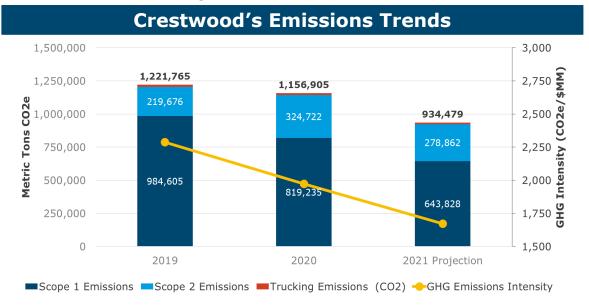


# **Improving our Emissions Performance**

As Crestwood engrains a culture of emissions reductions in the field, GHG emissions are improving year-over-year

# **Key Emissions Reduction Practices**

- Increasing leak detection and repair surveys to 100% by year end 2021
- · Optimize compressors and dehydration units to increase efficiency and reduce waste gas
- · Replacing existing pneumatic controllers with electric controllers
- Reducing venting and flaring of hydrocarbons and implemented a flaring minimization policy
- Participate in industry organizations such as ONE Future and The Environmental Partnership
- Partnered with Bridger Photonics in the Delaware Permian to conduct aerial methane surveys







# Crestwood Pilots Continuous Methane Monitoring Devices as Responsibly Sourced Gas (RSG) Gains Traction

We remain focused on reducing our methane emissions and utilizing continuous methane emissions devices as markets for differentiated natural gas continues to grow

#### **Our Approach to Reducing Methane Emissions**

- Piloting continuous methane emissions monitoring devices at our Jackalope gas gathering system in Douglas, Wyoming
- Partnering with Scientific Aviation which was recently acquired by ChampionX
- Leak rates are calculated every 15 minutes with potential sources identified and field employees notified
- Taking a proactive approach as the markets for differentiated natural gas continues to grow
- Looking to employ continuous methane emissions monitoring across our operations in 2022







Crestwood continues to implement measures to further reduce methane emissions to meet stakeholder expectations



# **Supporting Sage-Grouse Habitats in Wyoming**

Crestwood works to minimize its environmental impact, reduce long-term habitat disturbances and integrate biodiversity conservation efforts into its land use management

# **Boosting an Ecosystem**

- Crestwood donated \$100,000 to the Wyoming Wildlife Foundation to support the Douglas Sage-Grouse Core Area (DCA) Restoration Team's sage-grouse conservation efforts in eastern Wyoming
- Participates in the multi-stakeholder DCA Restoration Team that implements sage brush and sagegrouse conservation practices in our Wyoming operations
- Develop pipeline routing to minimize impacts to sage brush communities, which the sage-grouse depends on as a critical food source





# **Crestwood Supports Douglas, Wyoming**

We continue to support and partner with organizations that are important to the communities in Wyoming while ensuing we are advancing our key social investment focus areas

## **Supporting The Boys & Girls Club**



- Pledged over \$300,000 for the new Boys & Girls Club building in Douglas providing a state-of-the-art facility
- Donated STEM-related equipment to support after-school STEM programming

## **Converse Hope Center**

# CONVERSE **HOPE** CENTER

FMPOWFRING VICTIMS · INSPIRING HOPE

**Donated \$100,000** to The Hope Center to support the eradication of domestic violence

# **Partnering with Casper College**



**Provided over \$120,000** over three years in scholarships to the students at Casper College who are pursuing a post-secondary STEM related degree



# **Summary**

- The industry is financially healthy and macrofundamentals, while still volatile, are improving
- Activity levels are increasing, and investors are coming back to the sector, but we must maintain capital discipline
- For Wyoming production to remain relevant for the long term, upstream and midstream companies need to focus on ESG measures to ensure basin competitiveness
- Gas capture and emissions reductions; efficient use of infrastructure; market connectivity & flow assurance; water handling; land restoration & biodiversity; community investment must be priorities
- Crestwood's leading Powder River Basin asset platform is committed to supporting its customers and the Wyoming community





Crestwood is proud to partner with the Petroleum Association of Wyoming





# Connections for America's **Energy**

Crestwood connects fundamental energy supply with energy demand across North America through a best-inclass midstream network. Our diversified asset base and integrated services provide flow assurance across the value chain for producers and consumers of natural gas, natural gas liquids and crude oil. Four pillars of our business create value for our customers and country: Connections linking supply and demand; Operations providing critical infrastructure; Execution delivering best-in-class operations and service; Integrity valuing commitment to customers, employees and communities.

Connect with us at (832) 519-2200 or online at crestwoodlp.com



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