UNIVISION COMMUNICATIONS INC. ANNOUNCES 2018 SECOND QUARTER RESULTS

TOTAL REVENUE OF $749.8 MILLION COMPARED TO $764.9 MILLION

NET INCOME OF $114.3 MILLION COMPARED TO NET INCOME OF $106.1 MILLION

ADJUSTED OIBDA OF $304.1 MILLION COMPARED TO $328.7 MILLION
ADJUSTED CORE OIBDA OF $287.5 MILLION COMPARED TO $289.5 MILLION

NEW YORK, NY – August 9, 2018 – Univision Communications Inc. (the "Company"), the leading media company serving Hispanic America, today announced financial results for the second quarter ended June 30, 2018.

Second Quarter 2018 Results Compared to Second Quarter 2017 Results

- Total revenue decreased 2.0% to $749.8 million from $764.9 million. Total core revenue[1] decreased 3.1% to $730.3 million from $753.5 million.
- Net income attributable to Univision Communications Inc. and subsidiaries ("Net Income")[2] was $114.3 million compared to $106.1 million.
- Adjusted OIBDA[3] decreased 7.5% to $304.1 million from $328.7 million. Adjusted Core OIBDA[4] decreased 0.7% to $287.5 million from $289.5 million.
- Interest expense decreased 8.8% to $98.0 million from $107.4 million. The Company continued to deleverage and has reduced total indebtedness, net of cash and cash equivalents by $256.1 million for the six months ended June 30, 2018.

"It's an honor and privilege to serve as the CEO of Univision. This is a company that I have long admired as one of the great franchises in U.S. media and for its important mission to serve the Hispanic community," said Vince Sadusky, CEO of Univision. "Despite a rapidly evolving media landscape, the company has a lot to be optimistic about and an incredibly strong foundation to build from. We provide unparalleled access to a coveted and fast growing consumer group with increasing buying power. While our foundation is strong, Univision has gone through a significant amount of change over the last few months. We are starting an exciting new chapter with a singular focus on our core business and mission: to inform, entertain and empower Hispanic America."

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[1] Total core revenue excludes political/advocacy advertising and content licensing revenue in both periods. These items have been excluded to allow for comparability between both periods.
[2] See page 5 for a description of certain significant items affecting the comparability of Net Income for the second quarter ended June 30, 2018 and 2017.
[3] See pages 11-16 for a description of the non-GAAP term Adjusted OIBDA, a reconciliation to Net Income and limitations on its use.
[4] Adjusted Core OIBDA excludes political /advocacy advertising and content licensing revenue in both periods to allow for comparability between both periods. To further allow for comparability between both periods, Adjusted Core OIBDA for the 2017 periods are further adjusted to reflect the 2018 contractual base rates in the program license agreement with Grupo Televisa S.A.B. and its affiliates ("Televisa") (the "PLA") on the basis they were in effect in 2017 for the same relevant periods as in 2018. Under its PLA, Univision Communications Inc. pays a percentage of substantially all of its Spanish-language media networks revenue to Televisa. Beginning January 1, 2018, the royalty base rate increased to 16.13%, and on June 1, 2018, the rate further increased to 16.45%.

The following tables set forth the Company's financial performance for the three months ended June 30, 2018 and 2017.

(*Unaudited, in thousands*)	Consolidated			Media Networks			Radio		
	Three months ended June 30,			Three months ended June 30,			Three months ended June 30,		
	2018	2017	% Var	2018	2017	% Var	2018	2017	% Var
Total Revenue									
Total revenue	$749,800	$764,900	(2.0)%	$685,100	$698,100	(1.9)%	$64,700	$66,800	(3.1)%
Political/advocacy[5]	(14,400)	(10,400)	38.5%	(10,200)	(7,600)	34.2%	(4,200)	(2,800)	50.0%
Content licensing[6]	(5,100)	(1,000)	N/A	(5,100)	(1,000)	N/A	—	—	—
Total core revenue	$730,300	$753,500	(3.1)%	$669,800	$689,500	(2.9)%	$60,500	$64,000	(5.5)%
Advertising Revenue									
Advertising revenue	$434,000	$468,300	(7.3)%	$372,300	$404,300	(7.9)%	$61,700	$64,000	(3.6)%
Political/advocacy	(14,400)	(10,400)	38.5%	(10,200)	(7,600)	34.2%	(4,200)	(2,800)	50.0%
Core advertising revenue[7]	$419,600	$457,900	(8.4)%	$362,100	$396,700	(8.7)%	$57,500	$61,200	(6.0)%
Non-Advertising Revenue									
Non-advertising revenue	$315,800	$296,600	6.5%	$312,800	$293,800	6.5%	$3,000	$2,800	7.1%
Content licensing	(5,100)	(1,000)	N/A	(5,100)	(1,000)	N/A	—	—	—
Core non-advertising revenue[8]	$310,700	$295,600	5.1%	$307,700	$292,800	5.1%	$3,000	$2,800	7.1%

(*Unaudited, in thousands*)	Adjusted OIBDA			Adjusted Core OIBDA			Bank Credit Adjusted OIBDA[9]		
	Three months ended June 30,			Three months ended June 30,			Three months ended June 30,		
	2018	2017	% Var	2018	2017	% Var	2018	2017	% Var
Media Network (excluding PLA rate adjustment)	$306,400	$335,500	(8.7)%	$294,000	$328,500	(10.5)%	$311,100	$339,600	(8.4)%
PLA rate adjustment[10]	—	—	—	—	(29,700)	—	—	—	—
Media Networks	306,400	335,500	(8.7)%	294,000	298,800	(1.6)%	311,100	339,600	(8.4)%
Radio	19,200	19,800	(3.0)%	15,000	17,300	(13.3)%	19,500	20,200	(3.5)%
Corporate	(21,500)	(26,600)	(19.2)%	(21,500)	(26,600)	(19.2)%	(18,100)	(22,900)	(21.0)%
Consolidated	$304,100	$328,700	(7.5)%	$287,500	$289,500	(0.7)%	$312,500	$336,900	(7.2)%

[5] Political/advocacy revenue is subject to political cycles and the timing of advocacy campaigns. These items have been excluded to allow for comparability between both periods.
[6] Content licensing revenue is subject to the timing of revenue recognition of certain licensing agreements as content is delivered. These items have been excluded to allow for comparability between both periods.
[7] Core advertising revenue excludes political/advocacy advertising revenue in both periods. These items have been excluded to allow for comparability between both periods.
[8] Core non-advertising revenue excludes content licensing revenue in both periods. These items have been excluded to allow for comparability between both periods.
[9] See pages 11-16 for a description of the non-GAAP term Bank Credit Adjusted OIBDA, a reconciliation to Net Income and limitations on its use.
[10] Under its PLA with Televisa, Univision Communications Inc. pays a percentage of substantially all of its Spanish-language media networks revenue to Televisa. Beginning January 1, 2018, the royalty base rate increased to 16.13%, and on June 1, 2018, the rate further increased to 16.45%. To further allow for comparability between both periods, Adjusted Core OIBDA for the 2017 periods are further adjusted to reflect the 2018 contractual PLA base rate for the relevant period on the basis it was in effect as of January 1 and June 1, 2017.

Consolidated

Revenue

Total revenue for the second quarter 2018 decreased 2.0% to $749.8 million compared to $764.9 million for the same prior period. Total core revenue for the second quarter 2018 decreased 3.1% to $730.3 million compared to $753.5 million. Below is a discussion of the Company's second quarter revenue by reporting segment.

Media Networks

Total revenue for our Media Networks segment for the second quarter 2018 decreased 1.9% to $685.1 million compared to $698.1 million for the same prior period. Total core revenue for our Media Networks segment for the second quarter 2018 decreased 2.9% to $669.8 million compared to $689.5 million.

Media Networks advertising revenue for the second quarter 2018 decreased 7.9% to $372.3 million compared to $404.3 million for the same prior period reflecting overall softness in advertising spending including declines in the television networks' packaged goods, retail and restaurant sectors and softness in the Company's local television business including declines in the automotive sector. The following table sets forth the Company's Media Networks segment advertising revenue for the three months ended June 30, 2018 and 2017.

	Consolidated Media Networks			Television			Digital		
(*Unaudited, in thousands*)	Three months ended June 30,			Three months ended June 30,			Three months ended June 30,		
	2018	2017	% Var	2018	2017	% Var	2018	2017	% Var
Advertising Revenue									
Advertising revenue	$372,300	$404,300	(7.9)%	$336,600	$368,500	(8.7)%	$35,700	$35,800	(0.3)%
Political/advocacy	(10,200)	(7,600)	34.2%	(9,700)	(7,100)	36.6%	(500)	(500)	—
Core advertising revenue	$362,100	$396,700	(8.7)%	$326,900	$361,400	(9.5)%	$35,200	$35,300	(0.3)%

Media Networks non-advertising revenue (which is comprised of subscriber fee revenue, content licensing revenue and other revenue which is primarily contractual revenue, "other revenue") was $312.8 million for the second quarter 2018 compared to $293.8 million for the same prior period, an increase of $19.0 million or 6.5%. Subscriber fee revenue was $279.6 million for the second quarter 2018 compared to $259.2 million, an increase of $20.4 million or 7.9% primarily due to the timing of distribution agreement renewals and contractual rate increases. Content licensing revenue was $5.1 million for the second quarter 2018 compared to $1.0 million, an increase of $4.1 million primarily due to the timing of revenue recognition of certain content licensing agreements. Other revenue was $28.1 million for the second quarter 2018 compared to $33.6 million, a decrease of $5.5 million primarily due to reductions in brand license revenue and the timing of certain contractual revenues. Core non-advertising revenue was $307.7 million for the second quarter 2018 compared to $292.8 million, an increase of $14.9 million or 5.1%.

Radio

Total revenue for our Radio segment for the second quarter 2018 decreased 3.1% to $64.7 million compared to $66.8 million for the same prior period primarily due to a decrease in advertising revenue. Total core revenue for our Radio segment decreased 5.5% to $60.5 million from $64.0 million.

Advertising revenue for the Radio segment for the second quarter 2018 decreased 3.6% to $61.7 million from $64.0 million for the same prior period. Core advertising revenue for our Radio segment decreased 6.0% to $57.5 million from $61.2 million. Advertising revenues declined reflecting overall softness in advertising spending including declines in the telecommunications, restaurant and automotive sectors and weakness in certain local markets.

Non-advertising revenue for the Radio segment for the second quarter 2018 (primarily contractual revenue) increased to $3.0 million from $2.8 million for the same prior period.

Expenses

Below is a discussion of the Company’s second quarter expenses on a consolidated basis.

Direct operating expenses for the second quarter 2018 increased $7.3 million or 2.8% to $263.9 million from $256.6 million for the same prior period principally as a result of the contractual increases in the PLA rate offset by decreases primarily in programming expenses. Programming expenses, for the second quarter 2018 decreased $20.7 million or 13.0% to $138.5 million from $159.2 million primarily driven by the mix of acquired and produced entertainment programming of $26.5 million partially offset by an increase in sports programming of $5.8 million. Variable program license fees for the second quarter 2018 increased $27.1 million or 36.7% to $100.9 million from $73.8 million due to contractual increases in the program license fee rate. Assuming that the 2018 contractual PLA base rate was in effect for the second quarter of 2017 on the same basis as 2018, variable program license fees would have decreased $2.6 million or 2.5% from second quarter 2017 adjusted direct operating expenses of $103.5 million attributable to reduced revenue. Other direct operating expenses for the second quarter 2018 increased $0.9 million or 3.8% to $24.5 million from $23.6 million, primarily due to an increase in technical costs.

Selling, general and administrative expenses for the second quarter 2018 decreased $7.0 million or 3.6% to $186.4 million from $193.4 million for the same prior period. The decrease was primarily due to lower employee costs and adjustments to share-based compensation.

Net Income

Net Income for the second quarter 2018 was $114.3 million compared to $106.1 million for the same prior period. The effective tax rate decreased 13 percentage points to 24% in the second quarter of 2018 (primarily due to the Tax Cuts and Jobs Act) compared to 37%. Net Income for the second quarter 2018 included a pretax restructuring/severance charge of $17.2 million, other income of $17.0 million primarily comprised of equity-method investment income from the Company’s El Rey investment and a non-cash pretax impairment loss of $9.1 million primarily related to the write down of programming. Net Income for the second quarter 2017 included a pretax gain on sale of assets, net of $16.6 million related to the resolution of the contingent consideration associated with a broadcast television station sale in 2014 and a pretax restructuring/severance charge of $7.1 million.

Selected Cash Flow/Balance Sheet Information

For the six months ended June 30, 2018, cash flows provided by operating activities were $293.5 million compared to $261.2 million for the same prior period. For the six months ended June 30, 2018, investing activities included capital expenditures of $34.6 million compared to $32.7 million. As of June 30, 2018, total indebtedness, net of cash and cash equivalents was $7.7 billion, a $256.1 million decrease from December 31, 2017.

Gizmodo Media Group and The Onion

During the third quarter of 2018, as part of an overall strategic review, the Company initiated a process to explore the sale of the *Gizmodo Media Group* and *The Onion*.

CONFERENCE CALL

Univision will conduct a conference call to discuss its second quarter financial results at 11:00 a.m. ET / 8:00 a.m. PT on Thursday, August 9, 2018. To participate in the conference call, please dial (866) 858-0462 (within U.S.) or (360) 562-9850 (outside U.S.) fifteen minutes prior to the start of the call and provide the following pass code: 5289787. A playback of the conference call will be available beginning at 2:00 p.m. ET, Thursday, August 9, 2018, through Thursday, August 23, 2018. To access the playback, please dial (855) 859-2056 (within U.S.) or (404) 537-3406 (outside U.S.) and enter reservation number 5289787.

About Univision Communications Inc.

Univision Communications Inc. (UCI) is the leading media company serving Hispanic America. The Company, a chief content creator in the U.S., includes *Univision Network*, one of the top networks in the U.S. regardless of language and the most-watched Spanish-language broadcast television network in the country, available in approximately 88% of U.S. Hispanic television households; *UniMás*, a leading Spanish-language broadcast television network available in approximately 82% of U.S. Hispanic television households; Univision Cable Networks, including *Galavisión*, the most-watched U.S. Spanish-language entertainment cable network, as well as *UDN* (*Univision Deportes Network*), the most-watched U.S. Spanish-language sports cable network, *Univision tlnovelas*, a 24-hour Spanish-language cable network dedicated to telenovelas, *ForoTV*, a 24-hour Spanish-language cable network dedicated to international news, and an additional suite of cable offerings - *De Película*, *De Película Clásico*, *Bandamax*, *Ritmoson* and *Telehit*; an investment in El Rey Network, a general entertainment English-language cable network; Univision Local Media, which owns and/or operates 63 television stations and 58 radio stations in major U.S. Hispanic markets and Puerto Rico; *Univision Now*, a direct-to-consumer, on demand and live streaming subscription service; *Univision.com*, the most-visited Spanish-language website among U.S. Hispanics; and *Uforia*, a music application featuring multimedia music content. The Company also includes assets that serve young, diverse audiences. This includes news and lifestyle English-language cable network *FUSION TV* and a collection of leading digital brands that span a range of categories: technology (*Gizmodo*), sports (*Deadspin*), lifestyle (*Lifehacker*), modern women's interests (*Jezebel*), news and politics (*Splinter*), African American news and culture (*The Root*), gaming (*Kotaku*), Environment (*Earther*), and car culture (*Jalopnik*). Additionally, UCI has ownership in comedy and news satire brands *The Onion*, *Clickhole*, *The A.V. Club* and *The Takeout*. Headquartered in New York City, UCI has content creation facilities and sales offices in major cities throughout the United States. For more information, please visit corporate.univision.com.

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Safe Harbor

Certain statements contained within this press release constitute “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995. In some cases you can identify forward-looking statements by terms such as “anticipate,” “plan,” “may,” “intend,” “will,” “expect,” “believe,” “optimistic” or the negative of these terms, and similar expressions intended to identify forward-looking statements.

These forward-looking statements reflect the Company’s current views with respect to future events and are based on assumptions and are subject to risks and uncertainties. Also, these forward-looking statements present our estimates and assumptions only as of the date of this press release. The Company undertakes no obligation to modify or revise any forward-looking statements to reflect events or circumstances occurring after the date that the forward looking statement was made.

Factors that could cause actual results to differ materially from those expressed or implied by the forward-looking statements include: cancellations, reductions or postponements of advertising or other changes in advertising practices among the Company’s advertisers; any impact of adverse economic conditions on the Company’s industry, business and financial condition, including reduced advertising revenue; changes in the size of the U.S. Hispanic population, including the impact of federal and state immigration legislation and policies on both the U.S. Hispanic population and persons emigrating from Latin America; lack of audience acceptance of the Company’s content; varying popularity for programming, which the Company cannot predict at the time the Company may incur related costs; the failure to renew existing carriage agreements or reach new carriage agreements with multichannel video programming distributors (“MVPD”) on acceptable terms or otherwise and the impact of such failure on pricing terms of carriage agreements with other MVPDs; consolidation in the cable or satellite MVPD industry; the impact of increased competition from new technologies; changes in the Company’s strategy going forward; competitive pressures from other broadcasters and other entertainment and news media; damage to the Company’s brands, particularly the Univision brand, or reputation; fluctuations in the Company’s quarterly results, making it difficult to rely on period-to-period comparisons; failure to retain the rights to sports programming to attract advertising revenue; the loss of the Company’s ability to rely on Televisa for a significant amount of its network programming; an increase in royalty payments pursuant to the program license agreement between the Company and Televisa; the failure of the Company’s new or existing businesses to produce projected revenues or cash flows; failure to monetize the Company’s content on its digital platforms; the Company’s success in acquiring, investing in and integrating complementary businesses; the potential sale of the Company’s English-language digital businesses; failure to further monetize the Company’s spectrum assets; the failure or destruction of satellites or transmitter facilities that the Company depends on to distribute its programming; disruption of the Company’s business due to network and information systems-related events, such as computer hackings, viruses, or other destructive or disruptive software or activities; inability to realize the full value of the Company’s intangible assets; failure to utilize the Company’s net operating loss carryforwards; the impact from the Tax Cuts and Jobs Act; the loss of key executives; possible strikes or other union job actions; piracy of the Company’s programming and other content; environmental, health and safety laws and regulations; Federal Communications Commission (“FCC”) media ownership rules; compliance with, and/or changes in, the rules and regulations of the FCC; new laws or regulations concerning retransmission consent or “must carry” rights; increased enforcement or enhancement of FCC indecency and other programming content rules; the impact of legislation on the reallocation of broadcast spectrum which may result in additional costs and affect the Company’s ability to provide competitive services; net losses in the future and for an extended period of time; the Company’s substantial indebtedness; failure to service the Company’s debt or inability to comply with the agreements contained in the Company’s senior secured credit facilities and indentures, including any financial covenants and ratios; the Company’s dependency on lenders to execute its business strategy and its inability to secure financing on suitable terms or at all; volatility and weakness in the capital markets; and risks relating to the Company’s ownership. Actual results may differ materially due to these risks and uncertainties. The Company assumes no obligation to update forward-looking information contained in this press release.

UNIVISION COMMUNICATIONS INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF OPERATIONS
(Unaudited and in thousands)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2018	**2017**	**2018**	**2017**
Revenue	$749,800	$ 764,900	$1,434,000	$1,457,500
Direct operating expenses	263,900	256,600	524,700	494,000
Selling, general and administrative expenses	186,400	193,400	372,200	381,300
Impairment loss	9,100	100	17,700	400
Restructuring, severance and related charges	17,200	7,100	45,300	14,900
Depreciation and amortization	44,700	48,700	90,500	97,000
Loss (gain) on sale of assets, net	1,400	(16,600)	(21,900)	(16,600)
Operating income	227,100	275,600	405,500	486,500
Other expense (income):				
Interest expense	98,000	107,400	194,900	217,100
Interest income	(3,100)	(3,000)	(6,200)	(5,900)
Amortization of deferred financing costs	1,900	2,400	3,800	5,700
Loss on extinguishment of debt	—	300	—	15,400
Other	(17,000)	1,100	6,200	(400)
Income before income taxes	147,300	167,400	206,800	254,600
Provision for income taxes	34,700	61,900	49,600	94,200
Net income	112,600	105,500	157,200	160,400
Net loss attributable to noncontrolling interest	(1,700)	(600)	(4,500)	(3,800)
Net income attributable to Univision Communications Inc. and subsidiaries	$114,300	$106,100	$161,700	$164,200

UNIVISION COMMUNICATIONS INC. AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEETS
(In thousands, except share and per-share data)

	June 30, 2018	December 31, 2017
ASSETS	(Unaudited)	
Current assets:		
Cash and cash equivalents	$81,400	$59,600
Accounts receivable, less allowance for doubtful accounts of $4,300 in 2018 and $5,900 in 2017	638,600	689,700
Program rights and prepayments	146,400	167,000
Prepaid expenses and other	71,100	49,100
Total current assets	937,500	965,400
Property and equipment, net	630,800	668,500
Intangible assets, net	2,798,900	2,885,600
Goodwill	4,717,100	4,717,100
Program rights and prepayments	116,000	130,100
Investments	126,000	79,000
Other assets	184,900	157,800
Total assets	$9,511,200	$9,603,500
LIABILITIES AND STOCKHOLDER'S EQUITY		
Current liabilities:		
Accounts payable and accrued liabilities	$308,400	$387,900
Deferred revenue	81,200	71,000
Current portion of long-term debt and capital lease obligations	35,400	37,000
Total current liabilities	425,000	495,900
Long-term debt and capital lease obligations	7,767,200	7,999,900
Deferred tax liabilities, net	495,200	441,500
Deferred revenue	417,200	445,800
Other long-term liabilities	95,200	148,300
Total liabilities	9,199,800	9,531,400
Redeemable noncontrolling interests	—	32,500
Stockholder's equity:		
Common stock, $0.01 par value; 100,000 shares authorized in 2018 and 2017; 1,000 shares issued and outstanding at June 30, 2018 and December 31, 2017	—	—
Additional paid-in-capital	5,289,600	5,283,100
Accumulated deficit	(4,965,900)	(5,195,800)
Accumulated other comprehensive loss	(14,100)	(49,200)
Total Univision Communications Inc. and subsidiaries stockholder's equity	309,600	38,100
Noncontrolling interest	1,800	1,500
Total stockholder's equity	311,400	39,600
Total liabilities, redeemable noncontrolling interests and stockholder's equity	$9,511,200	$9,603,500

UNIVISION COMMUNICATIONS INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH FLOWS
(Unaudited and in thousands)

	Six Months Ended June 30, 2018	2017
Cash flows from operating activities:		
Net income	$157,200	$160,400
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation	59,100	65,400
Amortization of intangible assets	31,400	31,600
Amortization of deferred financing costs	3,800	5,700
Deferred income taxes	40,400	84,700
Non-cash deferred advertising revenue	(28,500)	(30,600)
Non-cash PIK interest income	(6,200)	(5,800)
Non-cash interest rate swap	(2,600)	(2,600)
Impairment loss	17,700	400
Share-based compensation	10,300	13,700
Gain on sale of assets, net	(21,900)	(16,600)
Other non-cash items	6,400	(1,900)
Changes in assets and liabilities:		
Accounts receivable, net	51,100	38,300
Program rights and prepayments	18,100	(26,600)
Prepaid expenses and other	(32,800)	(10,900)
Accounts payable and accrued liabilities	(10,100)	(53,500)
Deferred revenue	10,100	14,900
Other long-term liabilities	1,300	(2,900)
Other assets	(11,300)	(2,500)
Net cash provided by operating activities	293,500	261,200
Cash flows from investing activities:		
Capital expenditures	(34,600)	(32,700)
Proceeds from sale of fixed assets and other	7,200	2,500
Investments	(3,000)	(3,300)
Acquisition of broadcast licenses and other intangible assets	(2,300)	(800)
Net cash used in investing activities	(32,700)	(34,300)
Cash flows from financing activities:		
Proceeds from issuance of long-term debt	—	4,463,500
Proceeds from revolving debt	328,000	332,000
Payments of long-term debt and capital leases	(27,700)	(4,502,100)
Payments of revolving debt	(538,000)	(502,000)
Repurchase of common stock on behalf of Univision Holdings, Inc.	(600)	(16,900)
Tax payment related to net share settlement on Univision Holdings, Inc. equity awards to Univision Communications Inc. employees	(400)	(2,800)
Other	(400)	400
Net cash used in financing activities	(239,100)	(227,900)
Net increase (decrease) in cash, cash equivalents and restricted cash	21,700	(1,000)
Cash, cash equivalents and restricted cash, beginning of period	61,400	80,300
Cash, cash equivalents and restricted cash, end of period[11]	$83,100	$79,300

[11] Restricted cash was $1.7 million and $4.2 million at June 30, 2018 and 2017, respectively.

RECONCILIATION OF NET INCOME ATTRIBUTABLE TO UNIVISION COMMUNICATIONS INC.

Management of the Company evaluates operating performance for planning and forecasting future business operations by considering Adjusted OIBDA (as described below), Adjusted Core OIBDA (as described below) and Bank Credit Adjusted OIBDA (as described below). Management also uses Bank Credit Adjusted OIBDA to assess the Company's ability to satisfy certain financial covenants contained in the Company's senior secured credit facilities and the indentures governing its senior notes. Adjusted OIBDA, Adjusted Core OIBDA and Bank Credit Adjusted OIBDA eliminate the effects of certain items that the Company does not consider indicative of its core operating performance. Adjusted OIBDA and Adjusted Core OIBDA represent operating income before depreciation, amortization and certain additional adjustments to operating income. Adjusted Core OIBDA also excludes the impact of certain items that have been excluded to allow for comparability between the periods because such items do not occur in every period. In calculating Adjusted OIBDA and Adjusted Core OIBDA the Company's operating income (loss) is adjusted for share-based compensation and other non-cash charges, restructuring and severance charges, as well as other non-operating related items. Bank Credit Adjusted OIBDA represents Adjusted OIBDA with certain additional adjustments permitted under the Company's senior secured credit facilities and its indentures governing the senior notes that include add-backs and/or deductions, as applicable, for specified business optimization expenses, income (loss) from equity investments in entities, the results of which are consolidated in the Company's operating income (loss), that are not treated as subsidiaries, and from subsidiaries designated as unrestricted subsidiaries, in each case under such credit facilities and indentures, and certain other expenses. Bank Credit Adjusted OIBDA is further adjusted for such purposes to give effect to the redesignation of unrestricted subsidiaries as restricted subsidiaries for the 12 month period then ended upon such redesignation. Adjusted OIBDA, Adjusted Core OIBDA and Bank Credit Adjusted OIBDA are not, and should not be used as, indicators of or alternatives to operating income or net income (loss) as reflected in the consolidated financial statements. They are not measures of financial performance under GAAP and they should not be considered in isolation or as a substitute for measures of performance prepared in accordance with GAAP. Since the definition of Adjusted OIBDA, Adjusted Core OIBDA and Bank Credit Adjusted OIBDA may vary among companies and industries, neither should be used as a measure of performance among companies. The Company is providing a reconciliation of the non-GAAP terms Adjusted OIBDA, Adjusted Core OIBDA and Bank Credit Adjusted OIBDA to net income attributable to Univision Communications Inc. and subsidiaries, which is the most directly comparable GAAP financial measure.

The tables below set forth a reconciliation of the non-GAAP terms Adjusted OIBDA, Adjusted Core OIBDA and Bank Credit Adjusted OIBDA to net income attributable to Univision Communications Inc. and subsidiaries.

(Unaudited, in thousands)	Three Months Ended June 30, 2018			
	Media Networks	**Radio**	**Corporate**	**Consolidated**
Net income attributable to Univision Communications Inc. and subsidiaries				$114,300
Net loss attributable to noncontrolling interest				(1,700)
Net income				112,600
Provision for income taxes				34,700
Income before income taxes				147,300
Other expense (income):				
Interest expense				98,000
Interest income				(3,100)
Amortization of deferred financing costs				1,900
Other[12]				(17,000)
Operating income (loss)	$253,900	$17,100	$(43,900)	227,100
Less expenses included in operating income (loss) but excluded from Adjusted OIBDA:				
Depreciation and amortization	37,100	1,700	5,900	44,700
Impairment loss[13]	9,100	—	—	9,100
Restructuring, severance and related charges	3,000	100	14,100	17,200
Loss on sale of assets, net[14]	1,300	100	—	1,400
Share-based compensation	2,000	200	1,800	4,000
Other adjustments to operating income (loss)[15]	—	—	600	600
Adjusted OIBDA	$306,400	$19,200	$(21,500)	$304,100

(Unaudited, in thousands)	Three Months Ended June 30, 2018			
	Media Networks	**Radio**	**Corporate**	**Consolidated**
Adjusted OIBDA	$306,400	$19,200	$(21,500)	$304,100
Political/advocacy[16]	(8,300)	(4,200)	—	(12,500)
Content licensing[17]	(4,100)	—	—	(4,100)
Adjusted Core OIBDA	$294,000	$15,000	$(21,500)	$287,500

[12] Other is primarily comprised of (income) loss arising from the Company's investments.
[13] Impairment loss is primarily comprised of non-cash impairments related to the write-down of program rights in the Media Networks segment.
[14] During the three and six months ended June 30, 2018, the Company recognized losses on the disposal of fixed assets and a gain associated with the sale of a portion of its spectrum assets in the FCC's broadcast incentive auction. During the three and six months ended June 30, 2017, the Company recognized a gain as a result of the resolution of contingent consideration associated with a broadcast television station sale in 2014.
[15] Other adjustments to operating income (loss) is primarily comprised of letter of credit fees and costs associated with the renewal of certain contracts.
[16] The OIBDA effect of political/advocacy revenue is subject to political cycles and the timing of advocacy campaigns. These items have been excluded to allow for comparability between both periods.
[17] The OIBDA effect of content licensing revenue is subject to the timing of revenue recognition of certain licensing agreements as content is delivered. These items have been excluded to allow for comparability between both periods.

(Unaudited, in thousands)	Three Months Ended June 30, 2018			
	Media Networks	**Radio**	**Corporate**	**Consolidated**
Adjusted OIBDA	$306,400	$19,200	$(21,500)	$304,100
Less expenses included in Adjusted OIBDA but excluded from Bank Credit Adjusted OIBDA:				
Adjustments for certain entities not treated as subsidiaries and subsidiaries designated as unrestricted subsidiaries under senior secured credit facilities and indentures[18]	3,000	—	—	3,000
Contractual adjustments under senior secured credit facilities and indentures[19]	1,700	300	3,400	5,400
Bank Credit Adjusted OIBDA	$311,100	$19,500	$(18,100)	$312,500

(Unaudited, in thousands)	Six Months Ended June 30, 2018			
	Media Networks	**Radio**	**Corporate**	**Consolidated**
Net income attributable to Univision Communications Inc. and subsidiaries				$161,700
Net loss attributable to noncontrolling interest				(4,500)
Net income				157,200
Provision for income taxes				49,600
Income before income taxes				206,800
Other expense (income):				
Interest expense				194,900
Interest income				(6,200)
Amortization of deferred financing costs				3,800
Other				6,200
Operating income (loss)	$471,000	$22,700	$(88,200)	405,500
Less expenses included in operating income (loss) but excluded from Adjusted OIBDA:				
Depreciation and amortization	74,900	3,600	12,000	90,500
Impairment loss	17,700	—	—	17,700
Restructuring, severance and related charges	22,500	1,100	21,700	45,300
(Gain) loss on sale of assets, net	(22,400)	500	—	(21,900)
Share-based compensation	4,900	400	5,000	10,300
Other adjustments to operating income (loss)	—	600	1,000	1,600
Adjusted OIBDA	$568,600	$28,900	$(48,500)	$549,000

(Unaudited, in thousands)	Six Months Ended June 30, 2018			
	Media Networks	**Radio**	**Corporate**	**Consolidated**
Adjusted OIBDA	$568,600	$28,900	$(48,500)	$549,000
Political/advocacy	(13,800)	(6,500)	—	(20,300)
Content licensing	(5,000)	—	—	(5,000)
Adjusted Core OIBDA	$549,800	$22,400	$(48,500)	$523,700

[18] Under the Company’s credit agreement governing the Company’s senior secured credit facilities and indentures governing the Company’s senior notes, Bank Credit Adjusted OIBDA permits the add-back and/or deduction, as applicable, for specified income (loss) from equity investments in entities, the results of which are consolidated in the Company’s operating income (loss), that are not treated as subsidiaries, and from subsidiaries designated as unrestricted subsidiaries, in each case under such credit facilities and indentures, and certain other expenses. “Unrestricted Subsidiaries” are several wholly owned early stage ventures. The amounts for subsidiaries designated as unrestricted subsidiaries and certain entities that are not treated as subsidiaries under the Company’s senior secured credit facilities and indentures governing the Company’s senior notes above represent the residual elimination after the other permitted exclusions from Bank Credit Adjusted OIBDA. The Company may redesignate unrestricted subsidiaries as restricted subsidiaries at any time at its option, subject to compliance with the terms of the credit agreement and indentures. Bank Credit Adjusted OIBDA is further adjusted when giving effect to the redesignation of an unrestricted subsidiary as a restricted subsidiary for the 12 month period then ended upon such redesignation.

[19] Contractual adjustments under the Company’s senior secured credit facilities and indentures relate to adjustments to operating income (loss) permitted under the Company’s senior secured credit facilities and indentures governing the Company’s senior notes primarily related to the treatment of the accounts receivable facility under GAAP that existed when the credit facilities were originally entered into.

(Unaudited, in thousands)	Six Months Ended June 30, 2018			
	Media Networks	**Radio**	**Corporate**	**Consolidated**
Adjusted OIBDA	$568,600	$28,900	$(48,500)	$549,000
Less expenses included in Adjusted OIBDA but excluded from Bank Credit Adjusted OIBDA:				
Adjustments for certain entities not treated as subsidiaries and subsidiaries designated as unrestricted subsidiaries under senior secured credit facilities and indentures	7,100	—	—	7,100
Contractual adjustments under senior secured credit facilities and indentures	2,400	1,100	6,700	10,200
Bank Credit Adjusted OIBDA	$578,100	$30,000	$(41,800)	$566,300

(Unaudited, in thousands)	Three Months Ended June 30, 2017			
	Media Networks	**Radio**	**Corporate**	**Consolidated**
Net income attributable to Univision Communications Inc. and subsidiaries				$106,100
Net loss attributable to noncontrolling interest				(600)
Net income				105,500
Provision for income taxes				61,900
Income before income taxes				167,400
Other expense (income):				
Interest expense				107,400
Interest income				(3,000)
Amortization of deferred financing costs				2,400
Loss on extinguishment of debt[20]				300
Other				1,100
Operating income (loss)	$307,000	$17,500	$(48,900)	275,600
Less expenses included in operating income (loss) but excluded from Adjusted OIBDA:				
Depreciation and amortization	40,300	2,000	6,400	48,700
Impairment loss	100	—	—	100
Restructuring, severance and related charges	1,800	200	5,100	7,100
Gain on sale of assets, net	(16,600)	—	—	(16,600)
Share-based compensation	2,900	100	5,800	8,800
Other adjustments to operating income (loss)	—	—	5,000	5,000
Adjusted OIBDA	$335,500	$19,800	$(26,600)	$328,700

(Unaudited, in thousands)	Three Months Ended June 30, 2017			
	Media Networks	**Radio**	**Corporate**	**Consolidated**
Adjusted OIBDA	$335,500	$19,800	$(26,600)	$328,700
Political/advocacy	(6,200)	(2,500)	—	(8,700)
Content licensing	(800)	—	—	(800)
PLA rate adjustment[21]	(29,700)	—	—	(29,700)
Adjusted Core OIBDA	$298,800	$17,300	$(26,600)	$289,500

[20] Loss of extinguishment of debt is a result of the Company’s refinancing transactions.
[21] Under its PLA with Televisa, Univision Communications Inc. pays a percentage of substantially all of its Spanish-language media networks revenue to Televisa. Beginning January 1, 2018, the royalty base rate increased to 16.13%, and on June 1, 2018, the rate further increased to 16.45%. To further allow for comparability between both periods, Adjusted Core OIBDA for 2017 periods are further adjusted to reflect the 2018 contractual PLA base rate for the relevant period on the basis it was in effect as of January 1 and June 1, 2017.

(Unaudited, in thousands)

	Three Months Ended June 30, 2017			
	Media Networks	**Radio**	**Corporate**	**Consolidated**
Adjusted OIBDA	$335,500	$19,800	$(26,600)	$328,700
Less expenses included in Adjusted OIBDA but excluded from Bank Credit Adjusted OIBDA:				
Business optimization expense	100	—	—	100
Adjustments for certain entities not treated as subsidiaries and subsidiaries designated as unrestricted subsidiaries under senior secured credit facilities and indentures	2,700	—	—	2,700
Contractual adjustments under senior secured credit facilities and indentures	1,300	400	3,700	5,400
Bank Credit Adjusted OIBDA	$339,600	$20,200	$(22,900)	$336,900

(Unaudited, in thousands)

	Six Months Ended June 30, 2017			
	Media Networks	**Radio**	**Corporate**	**Consolidated**
Net income attributable to Univision Communications Inc. and subsidiaries				$164,200
Net loss attributable to noncontrolling interest				(3,800)
Net income				160,400
Provision for income taxes				94,200
Income before income taxes				254,600
Other expense (income):				
Interest expense				217,100
Interest income				(5,900)
Amortization of deferred financing costs				5,700
Loss on extinguishment of debt				15,400
Other				(400)
Operating income (loss)	$545,600	$26,000	$(85,100)	486,500
Less expenses included in operating income (loss) but excluded from Adjusted OIBDA:				
Depreciation and amortization	79,900	4,100	13,000	97,000
Impairment loss	400	—	—	400
Restructuring, severance and related charges	8,400	1,100	5,400	14,900
Gain on sale of assets, net	(16,600)	—	—	(16,600)
Share-based compensation	4,700	200	8,800	13,700
Other adjustments to operating income (loss)	100	(200)	5,500	5,400
Adjusted OIBDA	$622,500	$31,200	$(52,400)	$601,300

(Unaudited, in thousands)

	Six Months Ended June 30, 2017			
	Media Networks	**Radio**	**Corporate**	**Consolidated**
Adjusted OIBDA	$622,500	$31,200	$(52,400)	$601,300
Political/advocacy	(11,300)	(3,800)	—	(15,100)
Content licensing	(4,000)	—	—	(4,000)
PLA rate adjustment	(56,300)	—	—	(56,300)
Adjusted Core OIBDA	$550,900	$27,400	$(52,400)	$525,900

(Unaudited, in thousands)	Six Months Ended June 30, 2017			
	Media Networks	Radio	Corporate	Consolidated
Adjusted OIBDA	$622,500	$31,200	$(52,400)	$601,300
Less expenses included in Adjusted OIBDA but excluded from Bank Credit Adjusted OIBDA:				
Business optimization expense	400	—	—	400
Adjustments for certain entities not treated as subsidiaries and subsidiaries designated as unrestricted subsidiaries under senior secured credit facilities and indentures	10,100	—	—	10,100
Contractual adjustments under senior secured credit facilities and indentures	1,700	400	7,300	9,400
Bank Credit Adjusted OIBDA	$634,700	$31,600	$(45,100)	$621,200

The following tables set forth the Company's financial performance for the six months ended June 30, 2018 and 2017.

(*Unaudited, in thousands*)	Consolidated			Media Networks			Radio		
	Six months ended June 30,			Six months ended June 30,			Six months ended June 30,		
	2018	2017	% Var	2018	2017	% Var	2018	2017	% Var
Total Revenue									
Total revenue	$1,434,000	$1,457,500	(1.6)%	$1,317,000	$1,335,500	(1.4)%	$117,000	$122,000	(4.1)%
Political/advocacy	(24,700)	(18,300)	35.0%	(17,500)	(14,100)	24.1%	(7,200)	(4,200)	71.4%
Content licensing	(6,100)	(4,600)	32.6%	(6,100)	(4,600)	32.6%	—	—	—
Total core revenue	$1,403,200	$1,434,600	(2.2)%	$1,293,400	$1,316,800	(1.8)%	$109,800	$117,800	(6.8)%
Advertising Revenue									
Advertising revenue	$803,600	$863,600	(6.9)%	$691,600	$746,300	(7.3)%	$112,000	$117,300	(4.5)%
Political/advocacy	(24,700)	(18,300)	35.0%	(17,500)	(14,100)	24.1%	(7,200)	(4,200)	71.4%
Core advertising revenue	$778,900	$845,300	(7.9)%	$674,100	$732,200	(7.9)%	$104,800	$113,100	(7.3)%
Non-Advertising Revenue									
Non-advertising revenue	$630,400	$593,900	6.1%	$625,400	$589,200	6.1%	$5,000	$4,700	6.4%
Content licensing	(6,100)	(4,600)	32.6%	(6,100)	(4,600)	32.6%	—	—	—
Core non-advertising revenue	$624,300	$589,300	5.9%	$619,300	$584,600	5.9%	$5,000	$4,700	6.4%

(*Unaudited, in thousands*)	Adjusted OIBDA			Adjusted Core OIBDA			Bank Credit Adjusted OIBDA		
	Six months ended June 30,			Six months ended June 30,			Six months ended June 30,		
	2018	2017	% Var	2018	2017	% Var	2018	2017	% Var
Media Network (excluding PLA rate adjustment)	$568,600	$622,500	(8.7)%	$549,800	$607,200	(9.5)%	$578,100	$634,700	(8.9)%
PLA rate adjustment	—	—	—	—	(56,300)	—	—	—	—
Media Networks	568,600	622,500	(8.7)%	549,800	550,900	(0.2)%	578,100	634,700	(8.9)%
Radio	28,900	31,200	(7.4)%	22,400	27,400	(18.2)%	30,000	31,600	(5.1)%
Corporate	(48,500)	(52,400)	(7.4)%	(48,500)	(52,400)	(7.4)%	(41,800)	(45,100)	(7.3)%
Consolidated	$549,000	$601,300	(8.7)%	$523,700	$525,900	(0.4)%	$566,300	$621,200	(8.8)%

The following table sets forth the Company's Media Networks segment advertising revenue for the six months ended June 30, 2018 and 2017.

(*Unaudited, in thousands*)	Consolidated Media Networks			Television			Digital		
	Six months ended June 30,			Six months ended June 30,			Six months ended June 30,		
	2018	2017	% Var	2018	2017	% Var	2018	2017	% Var
Advertising Revenue									
Advertising revenue	$691,600	$746,300	(7.3)%	$623,900	$684,000	(8.8)%	$67,700	$62,300	8.7%
Political/advocacy	(17,500)	(14,100)	24.1%	(16,400)	(13,000)	26.2%	(1,100)	(1,100)	—
Core advertising revenue	$674,100	$732,200	(7.9)%	$607,500	$671,000	(9.5)%	$66,600	$61,200	8.8%