Best Buy Quarterly Comparable Sales - Continuing Operations
Fiscal Years 2012-2018

On March 28, 2015, the company consolidated the Future Shop and Best Buy stores and websites in Canada under the Best Buy brand. This resulted in the permanent closure of 66 Future Shop stores, the conversion of 65 Future Shop stores to Best Buy stores and the elimination of the Future Shop website. The Canadian brand consolidation had a material impact on a year-over-year basis on the Canadian retail stores and the website and as such, all store and website revenue was removed from the comparable sales base and International (comprised of Canada and Mexico) no longer had a comparable metric through Q3 FY17. From Q1 FY16 through Q3 FY17 Enterprise comparable sales were equal to Domestic comparable sales.

Beginning in Q4 FY17, the company resumed reporting International comparable sales as revenue in the International segment was once again deemed to be comparable and, as such, Enterprise comparable sales are once again equal to the aggregation of Domestic and International comparable sales. However, the company is not providing International comparable sales for the full year FY17 as the calculation would only include comparable revenue from Q4 FY17 and may be misleading in future periods when used for comparison purposes.

Enterprise Comparable Sales

Fiscal Year	*1st Qtr*	*2nd Qtr*	*3rd Qtr*	*4th Qtr*	*Year*
Fiscal 2018	1.6%	5.4%	4.4%		
Fiscal 2017	(0.1%)	0.8%	1.8%	(0.7%)	0.3%
Fiscal 2016	0.6%	3.8%	0.8%	(1.7%)	0.5%
Fiscal 2015	(1.8%)	(2.2%)	2.9%	2.0%	0.5%
Fiscal 2014	(1.8%)	(0.6%)	0.5%	(1.3%)	(1.0%)
Fiscal 2013	(4.2%)	(2.3%)	(4.8%)	(0.6%)	(2.7%)
Fiscal 2012	(3.6%)	(4.3%)	(0.3%)	(1.3%)	(2.2%)

Domestic Comparable Sales

Fiscal Year	*1st Qtr*	*2nd Qtr*	*3rd Qtr*	*4th Qtr*	*Year*
Fiscal 2018	1.4%	5.4%	4.5%		
Fiscal 2017	(0.1%)	0.8%	1.8%	(0.9%)	0.2%
Fiscal 2016	0.6%	3.8%	0.8%	(1.7%)	0.5%
Fiscal 2015	(1.3%)	(2.0%)	3.2%	2.8%	1.0%
Fiscal 2014	(1.2%)	(0.4%)	1.8%	(1.2%)	(0.4%)
Fiscal 2013	(3.7%)	(1.6%)	(4.0%)	0.9%	(1.7%)
Fiscal 2012	(3.8%)	(4.1%)	0.1%	(1.1%)	(2.1%)

International Comparable Sales

Fiscal Year	*1st Qtr*	*2nd Qtr*	*3rd Qtr*	*4th Qtr*	*Year*
Fiscal 2018	4.0%	4.7%	3.8%		
Fiscal 2017	N/A	N/A	N/A	0.9%	N/A
Fiscal 2016	N/A	N/A	N/A	N/A	N/A
Fiscal 2015	(6.6%)	(3.8%)	0.2%	(4.0%)	(3.5%)
Fiscal 2014	(6.4%)	(7.1%)	(7.1%)	(2.0%)	(5.1%)
Fiscal 2013	(7.7%)	(7.3%)	(9.8%)	(10.0%)	(9.0%)
Fiscal 2012	(2.2%)	(5.7%)	(2.6%)	(2.2%)	(3.0%)