

Best Buy Quarterly Comparable Sales - Continuing Operations
Fiscal Years 2012-2020

Enterprise Comparable Sales¹

<i>Fiscal Year</i>	<i>1st Qtr</i>	<i>2nd Qtr</i>	<i>3rd Qtr</i>	<i>4th Qtr</i>	<i>Year</i>
Fiscal 2020	1.1%	1.6%			
Fiscal 2019	7.1%	6.2%	4.3%	3.0%	4.8%
Fiscal 2018	1.6%	5.4%	4.4%	9.0%	5.6%
Fiscal 2017 ²	(0.1%)	0.8%	1.8%	(0.7%)	0.3%
Fiscal 2016 ²	0.6%	3.8%	0.8%	(1.7%)	0.5%
Fiscal 2015	(1.8%)	(2.2%)	2.9%	2.0%	0.5%
Fiscal 2014	(1.8%)	(0.6%)	0.5%	(1.3%)	(1.0%)
Fiscal 2013	(4.2%)	(2.3%)	(4.8%)	(0.6%)	(2.7%)
Fiscal 2012	(3.6%)	(4.3%)	(0.3%)	(1.3%)	(2.2%)

Domestic Comparable Sales¹

<i>Fiscal Year</i>	<i>1st Qtr</i>	<i>2nd Qtr</i>	<i>3rd Qtr</i>	<i>4th Qtr</i>	<i>Year</i>
Fiscal 2020	1.3%	1.9%			
Fiscal 2019	7.1%	6.0%	4.3%	3.0%	4.8%
Fiscal 2018	1.4%	5.4%	4.5%	9.0%	5.6%
Fiscal 2017	(0.1%)	0.8%	1.8%	(0.9%)	0.2%
Fiscal 2016	0.6%	3.8%	0.8%	(1.7%)	0.5%
Fiscal 2015	(1.3%)	(2.0%)	3.2%	2.8%	1.0%
Fiscal 2014	(1.2%)	(0.4%)	1.8%	(1.2%)	(0.4%)
Fiscal 2013	(3.7%)	(1.6%)	(4.0%)	0.9%	(1.7%)
Fiscal 2012	(3.8%)	(4.1%)	0.1%	(1.1%)	(2.1%)

International Comparable Sales¹

<i>Fiscal Year</i>	<i>1st Qtr</i>	<i>2nd Qtr</i>	<i>3rd Qtr</i>	<i>4th Qtr</i>	<i>Year</i>
Fiscal 2020	(1.2%)	(1.9%)			
Fiscal 2019	6.4%	7.6%	3.7%	2.5%	4.6%
Fiscal 2018	4.0%	4.7%	3.8%	9.9%	6.3%
Fiscal 2017 ²	N/A	N/A	N/A	0.9%	N/A
Fiscal 2016 ²	N/A	N/A	N/A	N/A	N/A
Fiscal 2015	(6.6%)	(3.8%)	0.2%	(4.0%)	(3.5%)
Fiscal 2014	(6.4%)	(7.1%)	(7.1%)	(2.0%)	(5.1%)
Fiscal 2013	(7.7%)	(7.3%)	(9.8%)	(10.0%)	(9.0%)
Fiscal 2012	(2.2%)	(5.7%)	(2.6%)	(2.2%)	(3.0%)

¹ In Q1 FY20, we refined our methodology for calculating comparable sales. It now reflects certain revenue streams previously excluded from our comparable sales calculation, such as credit card revenue, gift card breakage, commercial sales and sales of merchandise to wholesalers and dealers, as applicable. We have assessed the impact of these changes for FY16, FY17, FY18 and FY19, and concluded the refinement does not have a material impact on previously reported comparable sales. We are unable to assess the impact of the refinement for years prior to FY16 without unreasonable effort. As such, comparable sales for all periods prior to Q1 FY20 have not been recast.

² On March 28, 2015, we consolidated the Future Shop and Best Buy stores and websites in Canada under the Best Buy brand, closing 66 Future Shop stores, converting 65 Future Shop stores to Best Buy stores and eliminating the Future Shop website. As a result, from Q1 FY16 through Q3 FY17 International did not have a comparable metric and Enterprise comparable sales were equal to Domestic comparable sales.