



Fourth Quarter and FY2008 Conference Call

Dec. 11, 2008

Forward-Looking Statements

This presentation contains certain forward-looking information within the meaning of the Private Securities Litigation Reform Act of 1995. The words “may,” “will,” “intend,” “project,” “continue,” “believe”, “expect,” “anticipate,” “estimate,” “target,” and similar expressions, among others, identify forward-looking statements. All forward-looking statements are based on information currently available to management. Although the Company believes that the expectations reflected in these forward-looking statements have a reasonable basis, the Company can give no assurance that these expectations will prove to be correct. Such forward-looking statements are subject to certain risks and uncertainties that could cause actual events or results to differ materially from those expressed or implied. The risks and uncertainties related to forward-looking statements are discussed in the Company’s Annual Report on Form 10-K for the fiscal year ended Oct. 31, 2007. The Company assumes no obligation to update any forward-looking statements.

Regulation G

This presentation uses certain non-GAAP financial measures, including those that exclude restructuring and other unusual charges and gains, such as timberland disposals, that fluctuate from period to period. Management believes the non-GAAP measures provide a better indication of operational performance and a more stable platform on which to compare the historical performance of the Company than the most nearly equivalent GAAP data. All non-GAAP data in the presentation are indicated by footnotes. Tables showing the reconciliation between GAAP and non-GAAP measures are available at the end of this presentation and in the fourth quarter and fiscal 2008 earnings release, which is on the Greif Web site at www.greif.com.

Fiscal 2008

- Record net sales of \$3.78 billion
- Record operating profit of \$413 million*
- Accelerated Greif Business System activities
 - Solid platform in place
 - Continuing to seek growth opportunities
- Supplementing GBS with extraordinary cost reduction initiatives

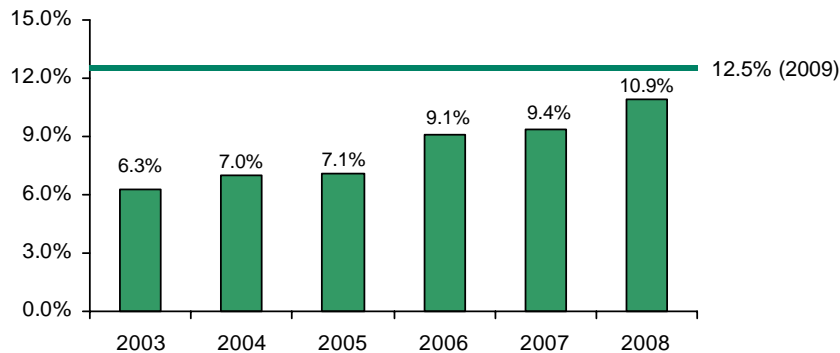
* Before restructuring charges and timberland disposals, net.

Outlook and GBS Initiatives

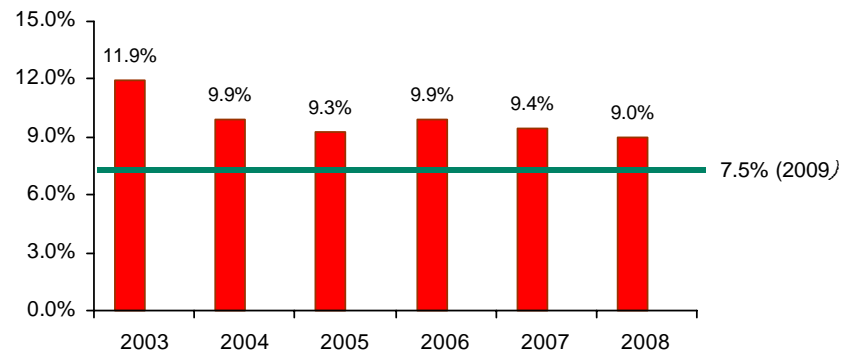
- Greif Business System and supplemental cost reduction program
 - Network consolidations
 - Curtailed discretionary spending
 - Hiring and salary freeze
- Working capital improvements
- Lower capital expenditures

Financial Performance Goals

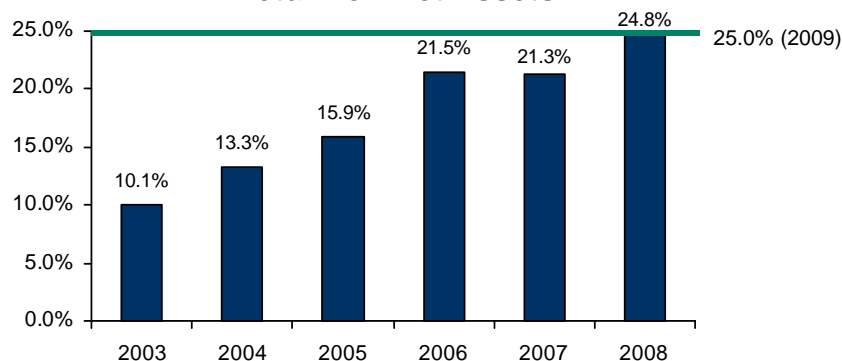
Operating Profit Margin⁽¹⁾



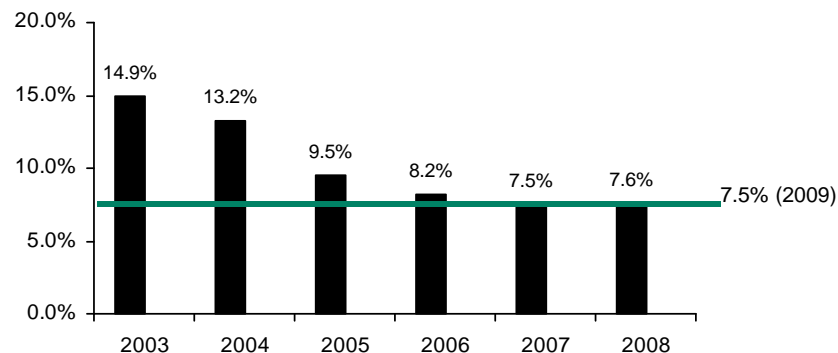
SG&A/ Net Sales



Return on Net Assets⁽²⁾



Operating Working Capital⁽³⁾/ Net Sales



- (1) Before restructuring charges and timberland disposals, net. See GAAP presentations and reconciliations included in the Appendix of this presentation.
- (2) Return on net assets equals operating profit, before restructuring charges and timberland disposals, net divided by long-term debt plus short-term borrowings less cash and cash equivalents, plus shareholders' equity. Amounts included in net assets are based on balances as of the beginning of the fiscal year and end of each fiscal quarter for the year presented, averaged for the five points of measurement. See GAAP presentations and reconciliations included in the Appendix of this presentation.
- (3) Operating working capital equals accounts receivable (less allowances) plus inventories less accounts payable.

Financial Summary

(Dollars in millions, except per share amounts)

For the years ended October 31

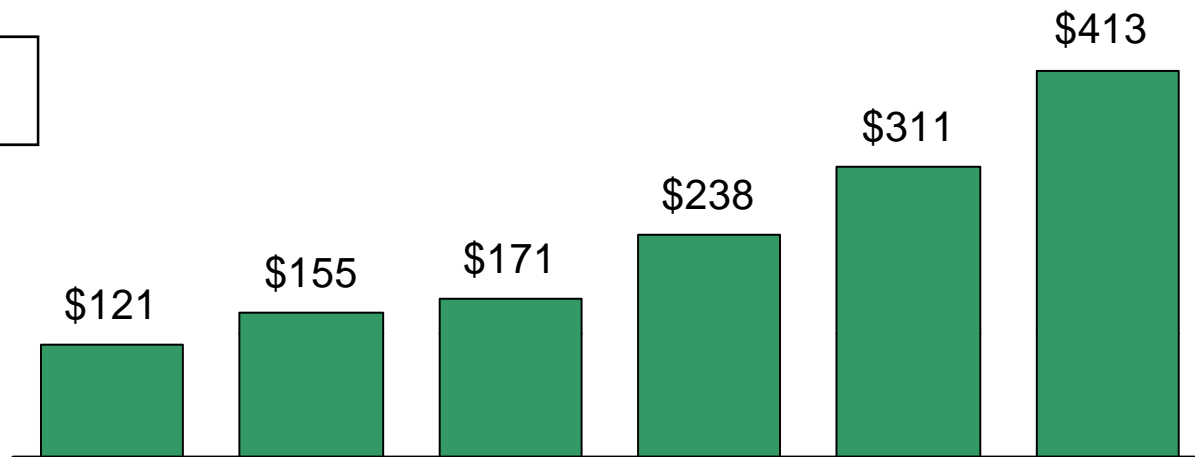
	2008	2007	Change
Net sales	\$ 3,776.8	\$ 3,322.3	14%
Gross profit	692.8	605.4	14%
<i>Gross profit margin</i>	18.3%	18.2%	
SG&A	339.2	313.4	8%
<i>SG&A expense ratio</i>	9.0%	9.4%	
Operating profit ⁽¹⁾	413.1	311.4	33%
<i>Operating profit⁽¹⁾ margin</i>	10.9%	9.4%	
Net income ⁽¹⁾	267.1	190.2	40%
Diluted earnings per share ⁽¹⁾			
Class A Common Stock	4.54	3.22	
Class B Common Stock	6.89	4.91	

(1) Before restructuring charges, debt extinguishment charge and timberland disposals, net.

Financial Trends - Year Ended October 31

(Dollars in millions)

Operating Profit ⁽¹⁾

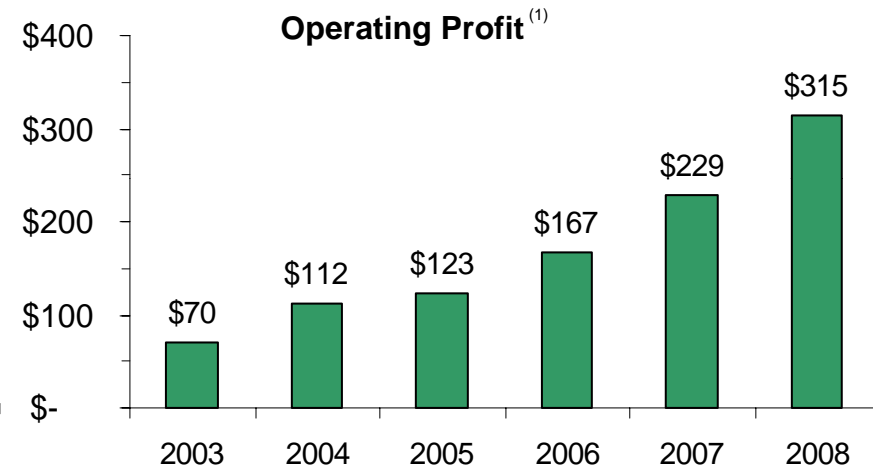
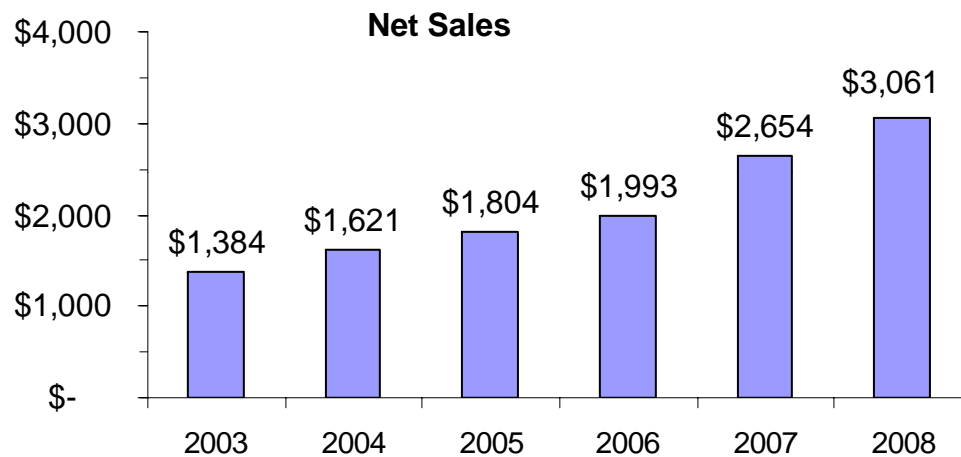


	2003	2004	2005	2006	2007	2008
Sales	\$ 1,916	\$ 2,209	\$ 2,424	\$ 2,629	\$ 3,322	\$ 3,777
Operating Profit ⁽¹⁾	121	155	171	238	311	413
Operating Profit ⁽¹⁾ %	6%	7%	7%	9%	9%	11%
EPS ⁽¹⁾	0.77	1.44	1.64	2.37	3.22	4.54

(1) Before restructuring charges, debt extinguishment charge, timberland disposals, net and cumulative effect of change in accounting principle.

Industrial Packaging

For the year ended October 31
(Dollars in millions)

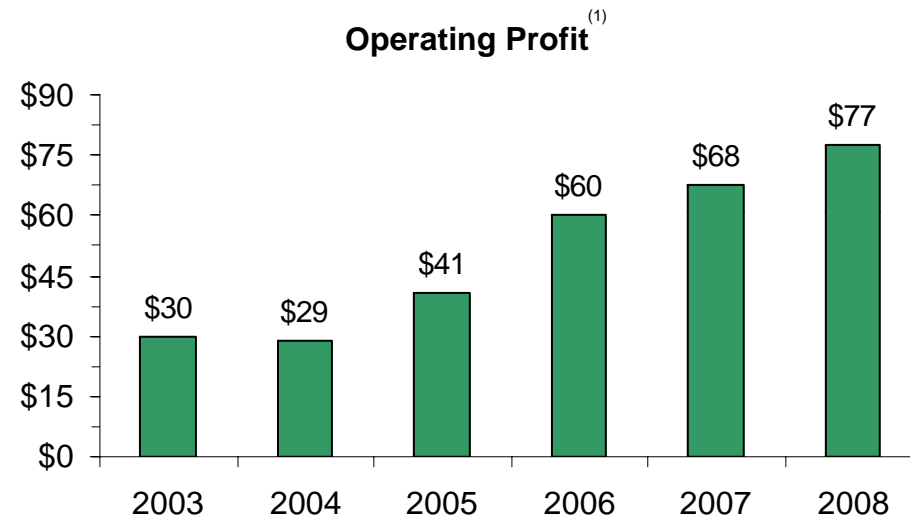
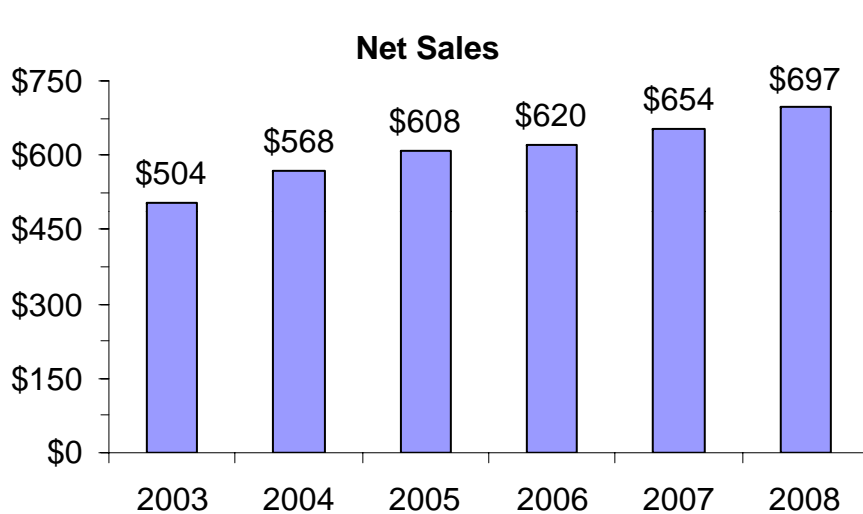


⁽¹⁾Before restructuring charges.

- Solid organic sales growth with particular strength in emerging markets.
- Strong earnings improvement despite generally higher input costs.
- Continued benefits from the execution of the Greif Business System.
- Reduced demand beginning in second half of Q4.
- Raw material prices declining significantly beginning at the end of the year.

Paper Packaging

For the year ended October 31
(Dollars in millions)

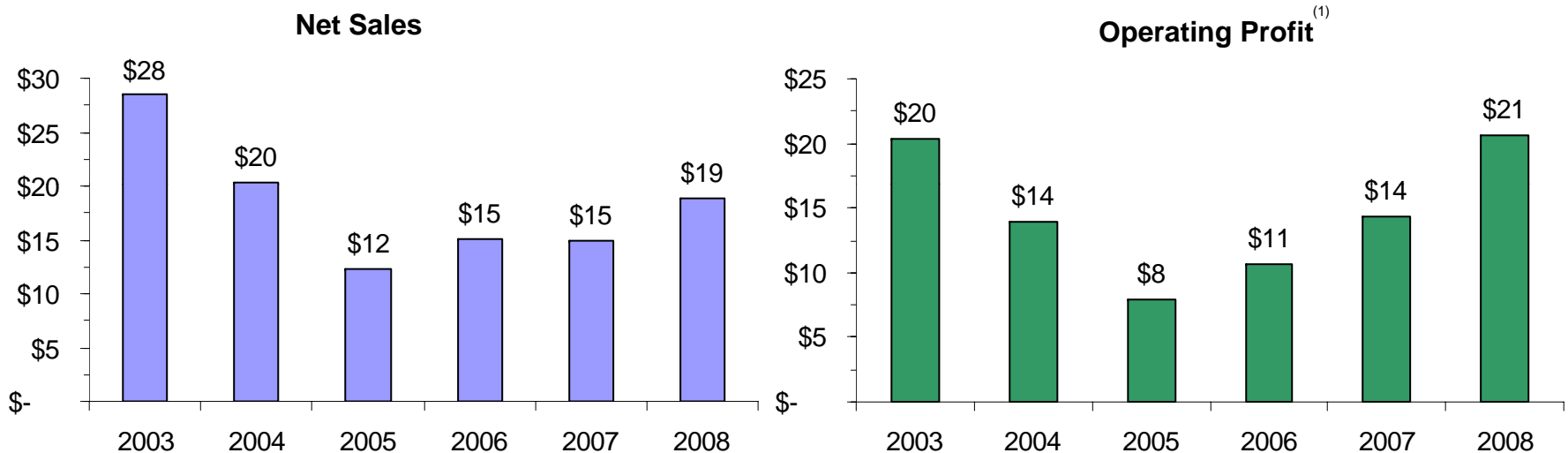


⁽¹⁾Before restructuring charges.

- Higher containerboard selling prices with partial realization of the Q4 \$55 per ton price increase.
- Higher transportation and utility costs.
- Announced closure of three underperforming box plants and sale of related assets.

Timber

For the year ended October 31
(Dollars in millions)



⁽¹⁾Before restructuring charges and timberland disposals, net.

- Timber results are consistent with planned levels.
- Includes profit on special use property sales of \$17 million in 2008 compared to \$10 million in 2007.

2009 Guidance

(Dollars in millions, except per share amounts)

	2009 Guidance	2008 Actual
Capital expenditures ⁽¹⁾	\$ 85	\$ 143
Depreciation expense	\$ 98	\$ 93
EPS ⁽²⁾ – Class A Common Stock	\$ 3.25 – 3.75	\$ 4.54

⁽¹⁾ Excludes timberland purchases.

⁽²⁾ Before restructuring charges, debt extinguishment charge and timberland disposals, net.

Questions, Answers and Replay

- **If you would like to ask a question**, please press the * followed by the 1 on your push-button phone.

You will hear a three tone prompt following your selection. If you are using speaker equipment, you will have to lift the hand set before pressing the numbers.

- **If you would like to decline** from the polling process, please push the * followed by the 2.

- **Replay information**

- +1 706-645-9291 for international callers. Conference ID is #75621324
- 800-642-1687 for domestic callers. Conference ID is #75621324
- Available from 12 p.m. Eastern Time today through midnight ET on Tuesday, Dec. 16, 2008
- Also available on the Company's web site in approximately one hour

GAAP to Non-GAAP Reconciliation

Operating Profit Margin

UNAUDITED
(Dollars in millions)

	2003	2004	2005	2006	2007	2008
GAAP operating profit	\$ 65.4	\$ 108.7	\$ 191.9	\$ 246.2	\$ 289.6	\$ 370.3
Restructuring charges	60.7	54.1	35.7	33.2	21.2	43.2
Timberland disposals, net	<u>(5.6)</u>	<u>(7.5)</u>	<u>(56.3)</u>	<u>(41.3)</u>	<u>0.6</u>	<u>(0.3)</u>
Non-GAAP operating profit before restructuring charges and timberland disposals, net	<u>\$ 120.5</u>	<u>\$ 155.3</u>	<u>\$ 171.3</u>	<u>\$ 238.1</u>	<u>\$ 311.5</u>	<u>\$ 413.1</u>
GAAP net sales	<u>\$ 1,916.4</u>	<u>\$ 2,209.3</u>	<u>\$ 2,424.3</u>	<u>\$ 2,628.5</u>	<u>\$ 3,322.3</u>	<u>\$ 3,776.8</u>
GAAP operating profit margin (GAAP operating profit divided by GAAP net sales)	3.4%	4.9%	7.9%	9.4%	8.7%	9.8%
Non-GAAP operating profit margin (non-GAAP operating profit before restructuring charges and timberland disposals, net divided by GAAP net sales)	6.3%	7.0%	7.1%	9.1%	9.4%	10.9%

GAAP to Non-GAAP Reconciliation

Return on Net Assets

UNAUDITED
(Dollars in millions)

	2003	2004	2005	2006	2007	2008
GAAP operating profit	\$ 65.4	\$ 108.7	\$ 191.9	\$ 246.2	\$ 289.6	\$ 370.3
Restructuring charges	60.7	54.1	35.7	33.2	21.2	43.2
Timberland disposals, net	<u>(5.6)</u>	<u>(7.5)</u>	<u>(56.3)</u>	<u>(41.3)</u>	<u>0.6</u>	<u>(0.3)</u>
Non-GAAP operating profit before restructuring charges and timberland disposals, net	<u>\$ 120.5</u>	<u>\$ 155.3</u>	<u>\$ 171.3</u>	<u>\$ 238.1</u>	<u>\$ 311.5</u>	<u>\$ 413.1</u>
Average cash	\$ (27.2)	\$ (36.1)	\$ (67.9)	\$ (148.9)	\$ (120.4)	\$ (101.0)
Average short-term borrowings	21.5	16.6	17.9	24.6	34.9	48.4
Average current portion of long-term debt	3.0	1.2	-	-	-	-
Average long-term debt	634.3	592.8	446.8	449.7	645.1	687.0
Average shareholders' equity	<u>566.9</u>	<u>590.0</u>	<u>677.9</u>	<u>779.6</u>	<u>904.0</u>	<u>1,030.4</u>
Average net assets	<u>\$ 1,198.5</u>	<u>\$ 1,164.5</u>	<u>\$ 1,074.7</u>	<u>\$ 1,105.0</u>	<u>\$ 1,463.6</u>	<u>\$ 1,664.8</u>
GAAP return on net assets (GAAP operating profit divided by average net assets)	5.5%	9.3%	17.9%	22.3%	19.8%	22.3%
Non-GAAP return on net assets (non-GAAP operating profit before restructuring charges and timberland disposals, net divided by average net assets)	10.1%	13.3%	15.9%	21.5%	21.3%	24.8%

GAAP to Non-GAAP Reconciliation

Operating Profit and Net Income

UNAUDITED

(Dollars in millions, except per share amounts)

	<u>Quarter ended October 31, 2008</u>			<u>Quarter ended October 31, 2007</u>		
		<u>Diluted per</u>			<u>Diluted per</u>	
		<u>Class A</u>	<u>Class B</u>		<u>Class A</u>	<u>Class B</u>
GAAP - operating profit	\$ 370.3			\$ 289.6		
Restructuring charges	43.2			21.2		
Timberland disposals, net	<u>(0.4)</u>			<u>0.6</u>		
Non-GAAP - operating profit before restructuring charges and timberland disposals, net	<u>\$ 413.1</u>			<u>\$ 311.5</u>		
GAAP - net income	\$ 234.4	\$ 3.99	\$ 6.04	\$ 156.4	\$ 2.65	\$ 4.04
Restructuring charges, net of tax	33.0	0.55	0.86	15.9	0.27	0.41
Debt extinguishment charge, net of tax	-	-	-	17.5	0.29	0.45
Timberland disposals, net of tax	<u>(0.3)</u>	<u>-</u>	<u>(0.01)</u>	<u>0.5</u>	<u>0.01</u>	<u>0.01</u>
Non-GAAP - net income before restructuring charges, debt extinguishment charge and timberland disposals, net	<u>\$ 267.1</u>	<u>\$ 4.54</u>	<u>\$ 6.89</u>	<u>\$ 190.2</u>	<u>\$ 3.22</u>	<u>\$ 4.91</u>

GAAP to Non-GAAP Reconciliation

Operating Profit and Net Income

UNAUDITED

(Dollars in millions, except per share amounts)

	<u>Quarter ended October 31, 2006</u>			<u>Quarter ended October 31, 2005</u>		
		<u>Diluted per</u>			<u>Diluted per</u>	
		<u>Class A</u>	<u>Class B</u>		<u>Class A</u>	<u>Class B</u>
GAAP - operating profit	\$ 246.2			\$ 191.9		
Restructuring charges	33.2			35.7		
Timberland disposals, net	<u>(41.3)</u>			<u>(56.3)</u>		
Non-GAAP - operating profit before restructuring charges and timberland disposals, net	<u>\$ 238.1</u>			<u>\$ 171.4</u>		
GAAP - net income	\$ 142.1	\$ 2.42	\$ 3.69	\$ 104.7	\$ 1.78	\$ 2.73
Restructuring charges, net of tax	23.4	0.39	0.62	25.7	0.44	0.66
Debt extinguishment charge, net of tax	-	-	-	2.0	0.03	0.05
Timberland disposals, net of tax	<u>(26.0)</u>	<u>(0.44)</u>	<u>(0.68)</u>	<u>(36.2)</u>	<u>(0.61)</u>	<u>(0.94)</u>
Non-GAAP - net income before restructuring charges, debt extinguishment charge and timberland disposals, net	<u>\$ 139.6</u>	<u>\$ 2.37</u>	<u>\$ 3.63</u>	<u>\$ 96.1</u>	<u>\$ 1.64</u>	<u>\$ 2.50</u>

GAAP to Non-GAAP Reconciliation

Operating Profit and Net Income

UNAUDITED

(Dollars in millions, except per share amounts)

	<u>Quarter ended October 31, 2004</u>			<u>Quarter ended October 31, 2003</u>		
	<u>Diluted per</u>			<u>Diluted per</u>		
	<u>share amount</u>			<u>share amount</u>		
	<u>Class A</u>	<u>Class B</u>		<u>Class A</u>	<u>Class B</u>	
GAAP - operating profit	\$ 108.7			\$ 65.4		
Restructuring charges	54.1			60.7		
Timberland disposals, net	<u>(7.5)</u>			<u>(5.6)</u>		
Non-GAAP - operating profit before restructuring charges and timberland disposals, net	<u>\$ 155.3</u>			<u>\$ 120.5</u>		
GAAP - net income	\$ 47.8	\$ 0.83	\$ 1.26	\$ 9.5	\$ 0.17	\$ 0.25
Restructuring charges, net of tax	40.9	0.71	1.09	42.0	0.76	1.13
Timberland disposals, net of tax	(5.7)	(0.10)	(0.15)	(3.9)	(0.07)	(0.11)
Cumulative effect of change in accounting principle	<u>-</u>	<u>-</u>	<u>-</u>	<u>(4.8)</u>	<u>(0.09)</u>	<u>(0.13)</u>
Non-GAAP - net income before restructuring charges, timberland disposals, net and cumulative effect of change in accounting principle	<u>\$ 83.0</u>	<u>\$ 1.44</u>	<u>\$ 2.20</u>	<u>\$ 42.8</u>	<u>\$ 0.77</u>	<u>\$ 1.14</u>

GAAP to Non-GAAP Reconciliation

Operating Profit by Segment

UNAUDITED
(Dollars in millions)

	<u>Year ended October 31,</u>					
	<u>2003</u>	<u>2004</u>	<u>2005</u>	<u>2006</u>	<u>2007</u>	<u>2008</u>
Industrial Packaging						
GAAP - operating profit (loss)	\$ 21.9	\$ 67.0	\$ 91.4	\$ 143.5	\$ 213.3	\$ 281.0
Restructuring charges	<u>47.9</u>	<u>45.0</u>	<u>31.4</u>	<u>24.0</u>	<u>16.0</u>	<u>34.0</u>
Non-GAAP - operating profit before restructuring charges	<u>\$ 69.8</u>	<u>\$ 112.0</u>	<u>\$ 122.8</u>	<u>\$ 167.5</u>	<u>\$ 229.3</u>	<u>\$ 315.0</u>
Paper Packaging						
GAAP - operating profit (loss)	\$ 17.9	\$ 20.5	\$ 36.3	\$ 50.8	\$ 62.5	\$ 68.4
Restructuring charges	<u>12.5</u>	<u>8.9</u>	<u>4.3</u>	<u>9.2</u>	<u>5.2</u>	<u>9.1</u>
Non-GAAP - operating profit before restructuring charges	<u>\$ 30.4</u>	<u>\$ 29.4</u>	<u>\$ 40.6</u>	<u>\$ 60.0</u>	<u>\$ 67.7</u>	<u>\$ 77.5</u>
Timber						
GAAP - operating profit	\$ 25.5	\$ 21.2	\$ 64.2	\$ 51.9	\$ 13.8	\$ 20.9
Restructuring charges	0.4	0.2	0.1	0.0	-	0.1
Timberland disposals, net	<u>(5.6)</u>	<u>(7.5)</u>	<u>(56.3)</u>	<u>(41.3)</u>	<u>0.6</u>	<u>(0.4)</u>
Non-GAAP - operating profit before restructuring charges and timberland disposals, net	<u>\$ 20.3</u>	<u>\$ 13.9</u>	<u>\$ 8.0</u>	<u>\$ 10.6</u>	<u>\$ 14.4</u>	<u>\$ 20.6</u>