

Investor Presentation

December 2008

GREIF

Safe Harbor

Forward-Looking Statements

This presentation contains certain forward-looking information within the meaning of the Private Securities Litigation Reform Act of 1995. The words “believe,” “expect,” “anticipate,” “estimate,” “target,” and similar expressions, among others, identify forward-looking statements. All forward-looking statements are based on information currently available to management. Such forward-looking statements are subject to certain risks and uncertainties that could cause events and the Company’s actual results to differ materially from those expressed or implied. Please see the disclosure regarding forward-looking statements immediately preceding Part I of the Company’s Annual Report on Form 10-K for the fiscal year ended October 31, 2007. The Company assumes no obligation to update any forward-looking statements.

Regulation G

This presentation includes certain non-GAAP financial measures that exclude restructuring and other unusual charges and gains that are volatile from period to period. Management believes the non-GAAP measures provide a better indication of operational performance and a more stable platform on which to compare the historical performance of the Company than the most nearly equivalent GAAP data. All non-GAAP data in the presentation are indicated by footnotes. Tables showing the reconciliation between GAAP and non-GAAP measures are available at the end of this presentation and on the Greif Web site at www.greif.com.

Company Profile

- Founded in 1877 as a packaging company
- Public company since 1926
- Diversified business platform
- Leading industrial packaging company with over 30% global market share
- More than 200 operations in 48 countries



Diversified Business Platform

(Dollars in millions)

(Year ended October 31, 2008)



Sales	\$3,777
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Operating Profit ⁽¹⁾	\$413
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Industrial Packaging



Sales	\$3,061
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Operating Profit ⁽¹⁾	\$315
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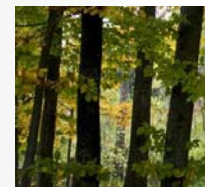
Paper Packaging



Sales	\$697
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Operating Profit ⁽¹⁾	\$77
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Timber



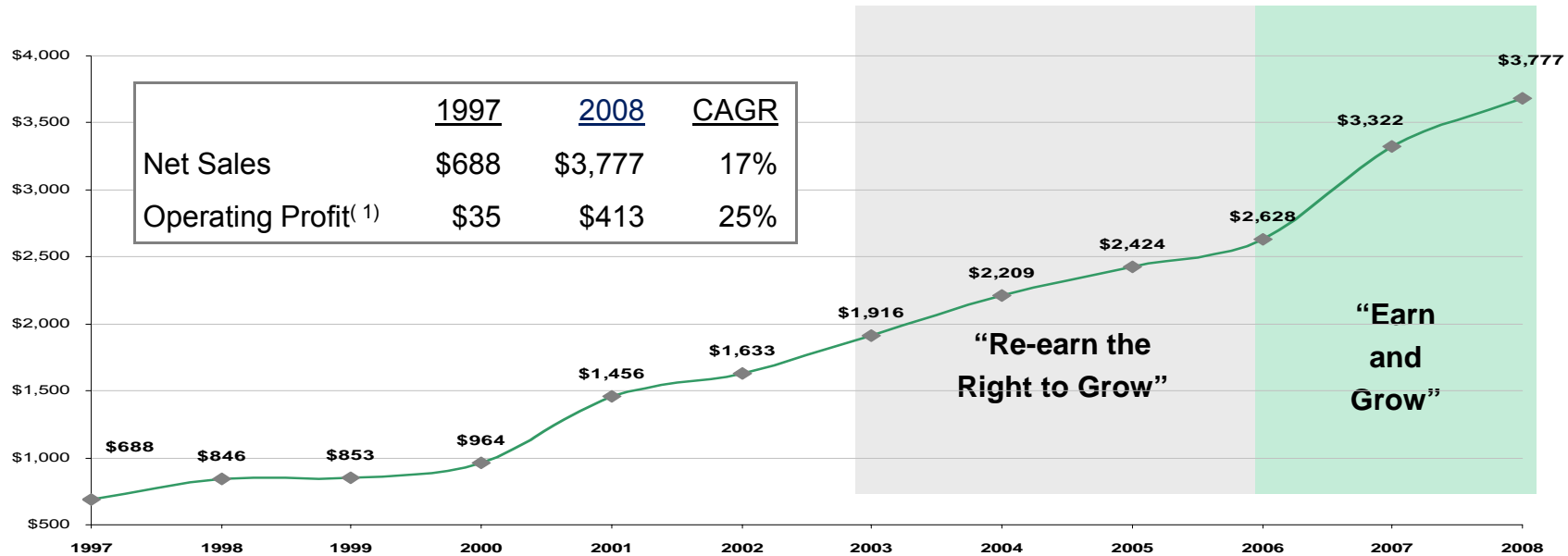
Sales	\$19
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Operating Profit ⁽¹⁾	\$21
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⁽¹⁾ Before restructuring charges and timberland disposals, net. See GAAP to Non-GAAP reconciliation included in the Appendix of this presentation.

Performance Trajectory

(Dollars in millions)



(1)

March 30, 1998
Acquired Sonoco Products' industrial packaging business for \$223 million

November 1, 1998
CorrChoice joint venture formed (Greif ownership 63.24%)

March 2, 2001
Acquired Van Leer Industrial Packaging from Huhtamaki for \$555 million

March 4, 2003
Launched Transformation to Greif Business System

September 30, 2003
Remaining interest in CorrChoice obtained

September 22, 2006
Acquired Delta Petroleum for \$98 million

November 30, 2006
Acquired steel drum and closures businesses of Blagden Packaging for €205 million

(1) Before restructuring charges and timberland disposals, net. See GAAP to Non GAAP reconciliation included in the Appendix of this presentation.

Investment Thesis: Re-earning the Right to Premium Valuation

- GBS – a catalyst enabling strong relative performance and value creation during cyclical trough
- Diversity – a compelling competitive advantage
- Strong balance sheet and access to alternate sources of liquidity
- Balanced focus on defense (contingency planning/ enterprise risk management) and offense
- Solid, experienced and performance-driven management team with record of accomplishment

• Diversity > **Strength** > *Performance*

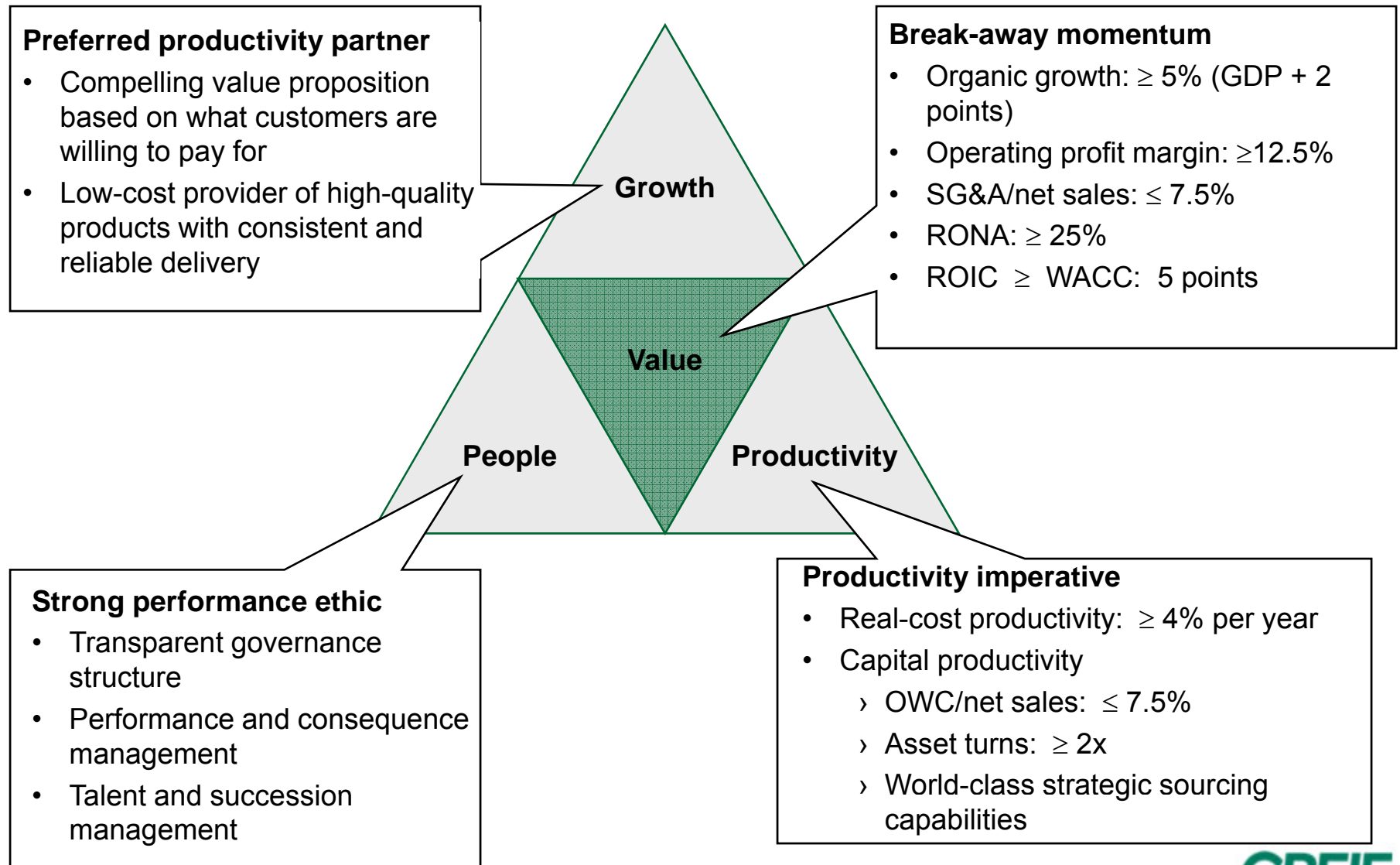
Our Aspirations

Preferred productivity partner

- Compelling value proposition based on what customers are willing to pay for
- Low-cost provider of high-quality products with consistent and reliable delivery

Break-away momentum

- Organic growth: $\geq 5\%$ (GDP + 2 points)
- Operating profit margin: $\geq 12.5\%$
- SG&A/net sales: $\leq 7.5\%$
- RONA: $\geq 25\%$
- ROIC \geq WACC: 5 points

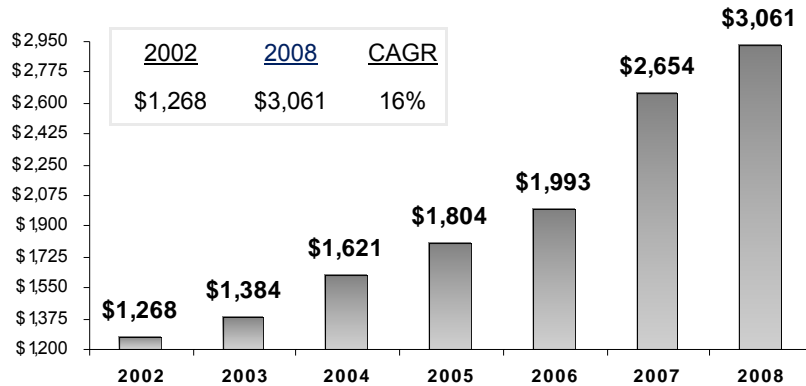


The Framework for Achieving Aspirations

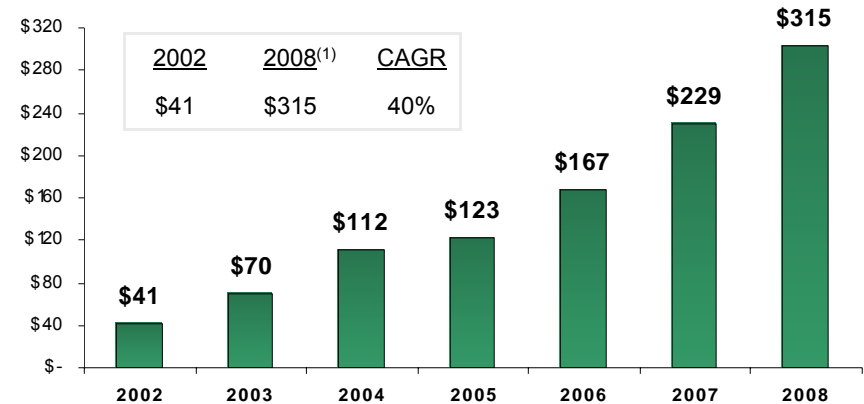


Industrial Packaging

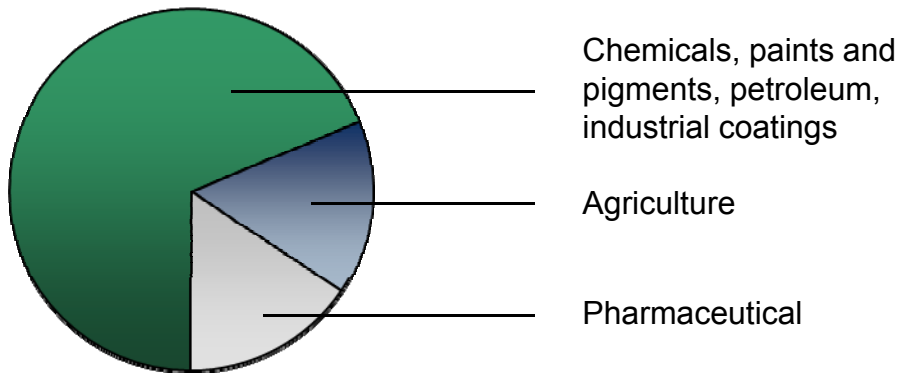
Net sales



Operating profit ⁽¹⁾



Served markets

















Competitive advantages

- ▲ Leading market position
- ▲ Global footprint
- ▲ Compelling value proposition
- ▲ Comprehensive product portfolio
- ▲ Strong customer relationships

⁽¹⁾ Before restructuring charges. See GAAP to Non-GAAP reconciliation included in the Appendix of this presentation.

Most Comprehensive Industrial Packaging Portfolio

	Global Presence	Steel	Plastic	Fibre	IBC	Water Bottles	Closures
GREIF		 #1	 #2	 #1	 #4	 #1	 #1
Mauser ⁽¹⁾							
Schutz							

Greif's global market share exceeds 30%

⁽¹⁾ Acquired by Dubai International Capital LLC in 2007.

Multinational Customer Base

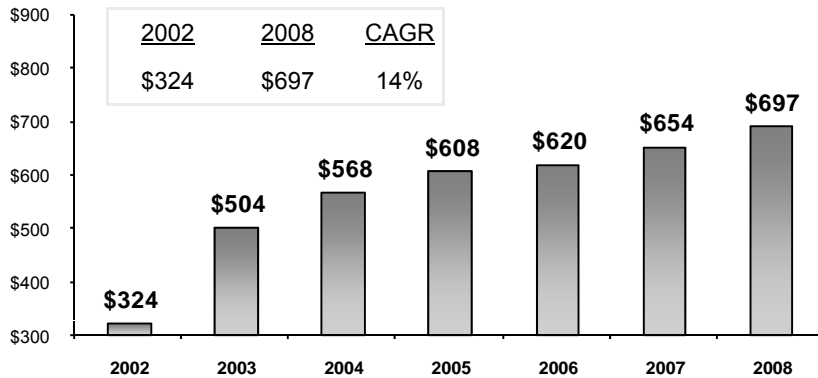
Top 10 customers represent less than 20% of Greif's annual net sales

The image displays a variety of logos for major multinational corporations. The logos are arranged in a grid-like fashion around a central text box. The companies shown include:

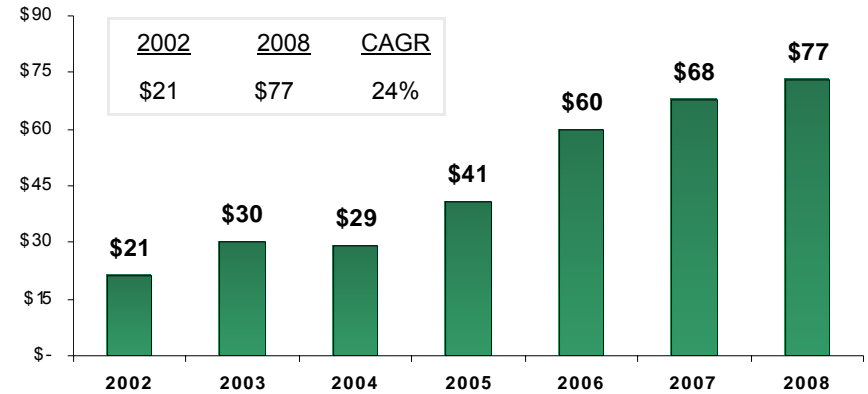
- BASF** (The Chemical Company)
- EASTMAN**
- HEXION™** (Specialty Chemicals)
- AIR PRODUCTS**
- ExxonMobil**
- Bayer**
- Chemtura**
- ALBEMARLE®**
- Ciba**
- NOVARTIS**
- PEPSI**
- HUNTSMAN**
- LUBRIZOL** (Specialty Chemicals)
- TOTAL**
- Chevron**
- Shell**
- Imperial Industries, Inc.**
- BAKER PETROLITE**
- Nestlé Waters**
- DSM**
- The Coca-Cola Company**
- LYONDELL**
- PPG**
- DOW CORNING**
- DOW**
- ICI**
- bp**
- IFF** (International Flavors & Fragrances Inc.)
- ROHM and HAAS**
- GREIF**

Paper Packaging

Net sales



Operating profit ⁽¹⁾



Served markets



Packaging



Feed and Seed

Competitive advantages

- ▲ Customer focus
- ▲ Fully-integrated containerboard network
- ▲ Highly efficient sheet feeder footprint

⁽¹⁾ Before restructuring charges. See GAAP to Non-GAAP reconciliation included in the Appendix of this presentation.

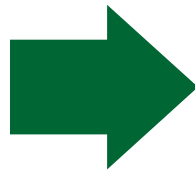
Fully-integrated Paper Packaging Network



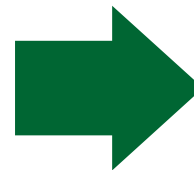
Massillon, Ohio Mill



Riverville, Virginia Mill



6 Sheet
Feeder Plants



4 Box Plants



6 Specialty
Corrugated
Plants



2 Multiwall
Bag Plants

Production

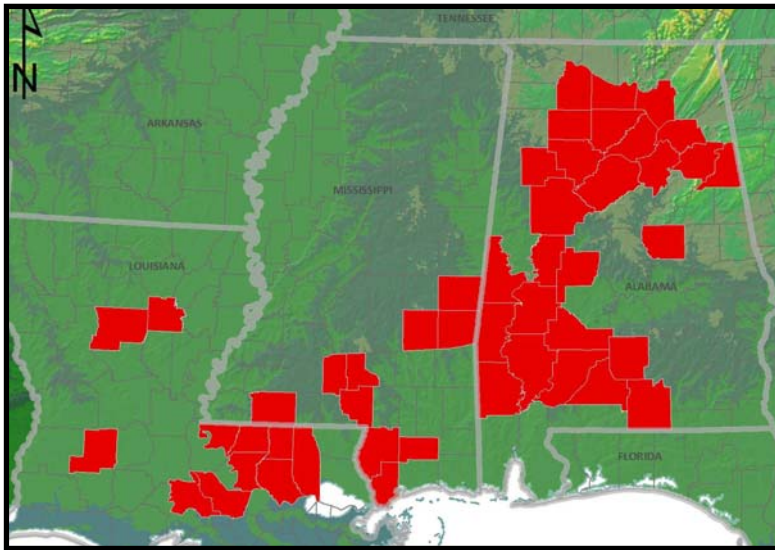
600,000 tons

Consumption

650,000 tons

Annual containerboard requirements >100% of production capacity

Timber



- 2001** Timber established as a line of business and portfolio began to be actively managed.
- 2001 – 2007** Over \$200 million of timber assets have been monetized.
- 2006** Special use properties identified. Gains total \$31 million since the beginning of 2006.

Served Markets

Timber, timberland, special use properties.

- ▲ Properties primarily located in Alabama, Louisiana and Mississippi in the United States and the Quebec and Ontario provinces in Canada.
- ▲ 61,600 acres (21%) identified as special use properties at 10/31/08.

Competitive advantages

- ▲ Undervalued timberland assets (book value \$200 million at 10/31/08).
- ▲ Opportunities to monetize special use properties.
- ▲ 296,150 acres in North America in attractive locations, including 268,700 acres in the United States and 27,450 acres in Canada.

Financial Review

GREIF

Financial Profile

(Dollars in millions)

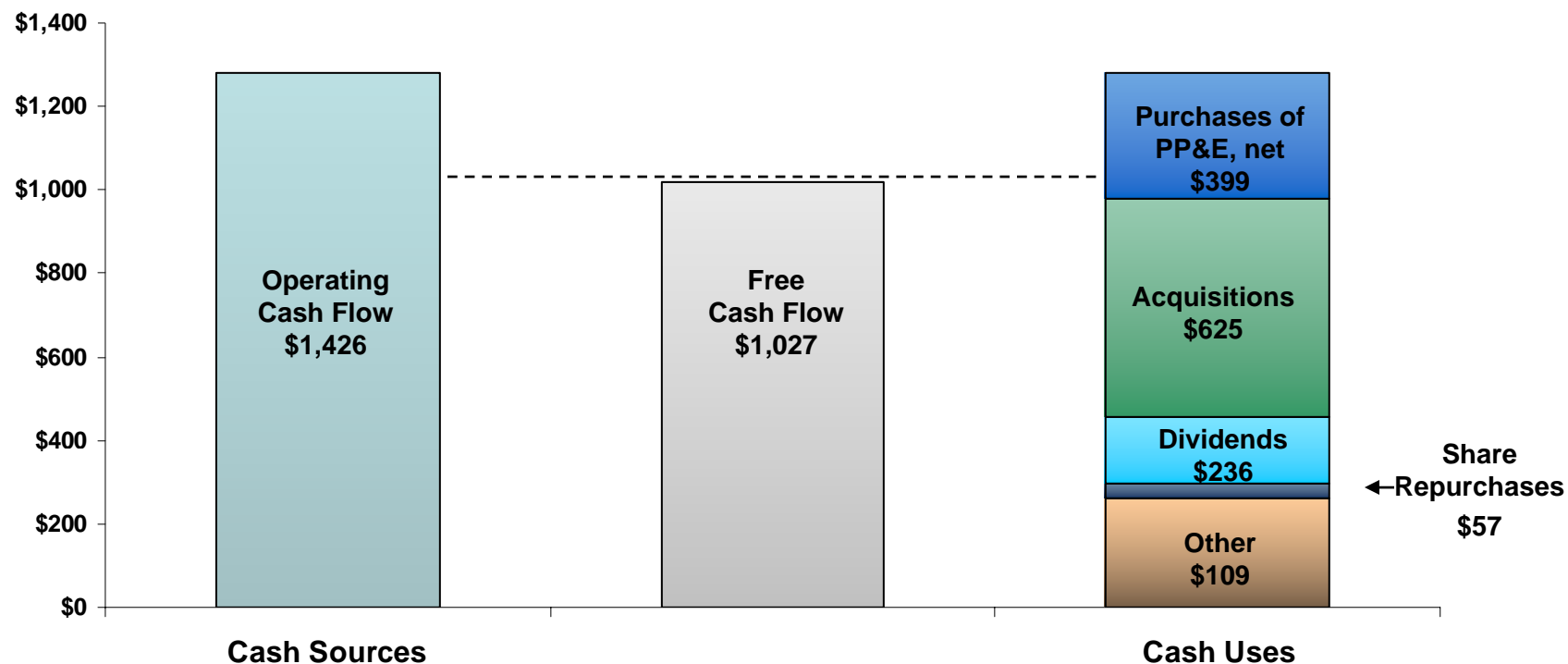
	<u>2002</u>	<u>2003</u>	<u>2004</u>	<u>2005</u>	<u>2006</u>	<u>2007</u>	<u>2008</u>
Net Sales	\$1,633	\$1,916	\$2,209	\$2,424	\$2,628	\$3,322	\$3,777
Operating Profit ⁽¹⁾	\$ 92	\$ 121	\$ 155	\$ 171	\$ 238	\$ 311	\$ 413
Net Income ⁽¹⁾	\$ 32	\$ 43	\$ 83	\$ 96	\$ 140	\$ 190	\$ 267
RONA ⁽¹⁾	7.5%	10.1%	13.3%	15.9%	21.5%	21.3%	24.8%
Free Cash Flow	\$ 112	\$ 52	\$ 180	\$ 175	\$ 164	\$ 263	\$ 80 ⁽²⁾

(1) Before restructuring charges, debt extinguishment charges, timberland disposals, net and cumulative effect of change in accounting principle. See GAAP to Non-GAAP reconciliation included in the Appendix of this presentation.

(2) Significantly higher raw material costs during the second half of fiscal 2008 coupled with year-end timing issues impacted fiscal 2008 free cash flow by more than \$100 million, which is expected to reverse in fiscal 2009. Additionally, fiscal 2009 capital expenditures are expected to be approximately \$50 million below fiscal 2008.

Strong Cash Generation⁽¹⁾

(Dollars in millions)



20% of Operating Cash Flow Returned to Shareholders

⁽¹⁾ Fiscal 2002 to 2008

Earn and Grow Phase

Greif Business System

+

Growth

=

Value Creation



Industry consolidation

Emerging markets

Core business adjacencies



	<u>Goals</u>
Operating Profit Margin ⁽¹⁾	≥ 12.5%
SG&A/ Net Sales	≤ 7.5%
OWC ⁽²⁾ / Net Sales	≤ 7.5%
Return on Net Assets ⁽³⁾	≥ 25.0%

Focus



Discipline



Passion

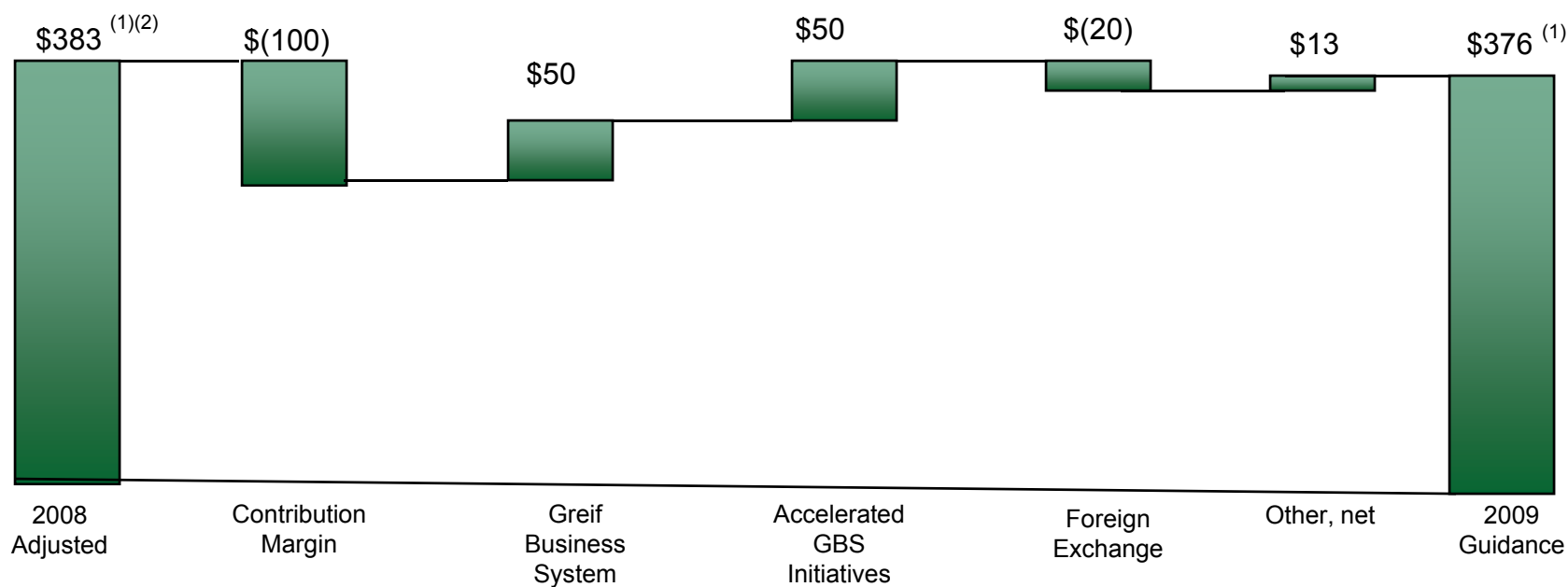
(1) Operating profit margin equals operating profit, before restructuring charges and timberland disposals, net, divided by net sales.

(2) Operating working capital equals accounts receivable (less allowances) plus inventories less accounts payable.

(3) Return on net assets equals operating profit, before restructuring charges and timberland disposals, net, divided by long-term debt plus short-term borrowings less cash and cash equivalents, plus shareholders' equity.

2009 Operating Profit Guidance Bridge

(Dollars in millions)



(1) Before restructuring charges and timberland disposals, net. See GAAP to Non-GAAP reconciliation included in the Appendix of this presentation.

(2) Excludes one-time \$30 million gain related to the divestiture of business units in Australia and Zimbabwe.

As of December 10, 2008

Financial Aspirations

Annual Organic Sales Growth (average)	5%
Net Debt to Net Capitalization	30% - 40%
Annual Dividend Payout	30% - 35%
Annual Capital Expenditures (\$ in millions)	\$85 - \$145
Spread Over Cost of Capital	7.5% - 10%

Investment Thesis: Re-earning the Right to Premium Valuation

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• Diversity > **Strength** > *Performance*

Appendix

GREIF

GAAP to Non-GAAP Reconciliation

Return on Net Assets

UNAUDITED
(Dollars in millions)

	2002	2003	2004	2005	2006	2007	2008
GAAP operating profit	\$ 101.2	\$ 65.4	\$ 108.7	\$ 191.9	\$ 246.2	\$ 289.6	\$ 370.3
Restructuring charges	2.8	60.7	54.1	35.7	33.2	21.2	43.2
Timberland disposals, net	(12.1)	(5.6)	(7.5)	(56.3)	(41.3)	0.6	(0.3)
Non-GAAP - operating profit before restructuring charges and timberland disposals, net	<u>\$ 91.9</u>	<u>\$ 120.5</u>	<u>\$ 155.3</u>	<u>\$ 171.3</u>	<u>\$ 238.1</u>	<u>\$ 311.5</u>	<u>\$ 413.1</u>
Average cash ⁽¹⁾	\$ (30.8)	\$ (27.2)	\$ (36.1)	\$ (67.9)	\$ (148.9)	\$ (120.4)	\$ (101.0)
Average short-term borrowings ⁽¹⁾	19.3	21.5	16.6	17.9	24.6	34.9	48.4
Average current portion of long-term debt ⁽¹⁾	30.0	3.0	1.2	-	-	-	-
Average long-term debt ⁽¹⁾	627.8	634.3	592.8	446.8	449.7	645.1	687.0
Average shareholders' equity ⁽¹⁾	583.7	566.9	590.0	677.9	779.6	904.0	1,030.4
Average net assets	<u>\$ 1,230.0</u>	<u>\$ 1,198.5</u>	<u>\$ 1,146.5</u>	<u>\$ 1,074.7</u>	<u>\$ 1,105.0</u>	<u>\$ 1,463.6</u>	<u>\$ 1,664.8</u>
GAAP return on net assets (GAAP operating profit divided by average net assets)	8.2%	5.5%	9.3%	17.9%	22.3%	19.8%	22.2%
Non-GAAP return on net assets (non-GAAP operating profit before restructuring charges and timberland disposals, net divided by average net assets)	7.5%	10.1%	13.3%	15.9%	21.5%	21.3%	24.8%

(1) Amounts used in the calculation for this graph are based upon the average balances as of the beginning of the fiscal year and end of each fiscal quarter for the years presented.

GAAP to Non-GAAP Reconciliation

Operating Profit

UNAUDITED

(Dollars in millions)

1997

GAAP operating profit	\$ 29.8
Restructuring charges	6.2
Timberland disposals, net	<u>(0.8)</u>
Non-GAAP operating profit before restructuring charges and timberland disposals, net	<u><u>\$ 35.2</u></u>

GAAP to Non-GAAP Reconciliation

Operating Profit by Segment

UNAUDITED
(Dollars in millions)

	2002	2003	2004	2005	2006	2007	2008
Industrial Packaging							
GAAP - operating profit	\$ 38.9	\$ 21.9	\$ 67.0	\$ 91.4	\$ 143.4	\$ 213.4	\$ 281.0
Restructuring charges	2.3	47.9	45.0	31.4	24.0	16.0	34.0
Non-GAAP - operating profit before restructuring charges	<u>\$ 41.2</u>	<u>\$ 69.8</u>	<u>\$ 112.0</u>	<u>\$ 122.8</u>	<u>\$ 167.4</u>	<u>\$ 229.4</u>	<u>\$ 315.0</u>
Paper Packaging							
GAAP - operating profit	\$ 20.2	\$ 17.9	\$ 20.5	\$ 36.3	\$ 50.8	\$ 62.5	\$ 68.0
Restructuring charges	0.4	12.5	8.9	4.3	9.2	5.2	9.1
Non-GAAP - operating profit before restructuring charges	<u>\$ 20.6</u>	<u>\$ 30.4</u>	<u>\$ 29.4</u>	<u>\$ 40.6</u>	<u>\$ 60.0</u>	<u>\$ 67.7</u>	<u>\$ 77.1</u>
Timber							
GAAP - operating profit	\$ 42.1	\$ 25.5	\$ 21.2	\$ 64.2	\$ 51.9	\$ 13.7	\$ 20.2
Restructuring charges	0.1	0.4	0.2	0.1	-	-	0.1
Timberland disposals, net	(12.1)	(5.6)	(7.5)	(56.3)	(41.3)	0.6	-
Non-GAAP - operating profit before restructuring charges and timberland disposals, net	<u>\$ 30.1</u>	<u>\$ 20.3</u>	<u>\$ 13.9</u>	<u>\$ 8.0</u>	<u>\$ 10.6</u>	<u>\$ 14.3</u>	<u>\$ 20.3</u>

GAAP to Non-GAAP Reconciliation

Net Income

UNAUDITED
(Dollars in millions)

	2002	2003	2004	2005	2006	2007	2008
GAAP – net income	\$ 31.0	\$ 9.5	\$ 47.8	\$ 104.7	\$ 142.1	\$ 156.4	\$ 234.4
Restructuring charges, net of tax	1.8	42.0	40.9	25.7	23.4	15.8	33.0
Debt extinguishment charge, net of tax	6.6	-	-	2.0	-	17.5	-
Timberland Disposals, net of tax	(7.8)	(3.9)	(5.7)	(36.2)	(26.0)	0.5	(0.3)
Cumulative effect of change in accounting principle	-	(4.8)	-	-	-	-	-
Non-GAAP – net income before restructuring charges, debt extinguishment charge, timberland disposals, net and cumulative effect of change in accounting principle	<u>\$ 31.6</u>	<u>\$ 42.8</u>	<u>\$ 83.0</u>	<u>\$ 96.2</u>	<u>\$ 139.5</u>	<u>\$ 190.2</u>	<u>\$ 267.1</u>