VMware vCloud(R) Powered Program Gains Traction With Service Provider Ecosystem, Delivering Customers a Broad Array of Public Clouds Compatible With VMware Platform

More Than 30 VMware Service Provider Partners Deliver VMware vCloud(R) Powered Services Based on VMware vSphere(R), vCloud Director(TM) and the vCloud API

PALO ALTO, CA -- (MARKET WIRE) -- 08/17/11 -- VMware, Inc. (NYSE: VMW), the global leader in virtualization and cloud infrastructure, today announced that more than 30 service provider partners offer services that have met VMware criteria as "VMware vCloud® Powered" services. The VMware vCloud Powered program requires VMware Service Provider Program (VSPP) partners to offer services based on VMware vSphere® and vCloud Director™ while exposing the vCloud API and supporting the Open Virtualization Format (OVF). VMware vCloud Powered services offer on-demand access to virtual infrastructure from a public cloud, are built on a secure and robust platform, and enable application and API portability between a customer's internal datacenter and the VMware vCloud Powered service of their choice.

Since its launch in February 2011, the VMware vCloud Powered program has gained more than 30 partners offering these services. Providers of vCloud Powered services are based in the United States, Canada, the United Kingdom, the Netherlands, Germany, Austria, Finland, Japan and Australia, offering Infrastructure as a Service to cater to a variety of use cases ranging from compute resources for pre-production environments to seasonal and transient workloads to disaster recovery in the cloud. The interest by partners suggests that public and hybrid clouds are not only a strategic imperative in organizations today, but also that customers across the globe are increasingly considering, evaluating and consuming compute services in the cloud.

VMware vCloud Powered services enable service provider customers to seamlessly move workloads from their VMware vSphere-based virtualized or private cloud environments to the VMware vCloud Powered service and back again. This application portability is key to providing customers with the agility they are looking for -- applications do not need re-writes and the broadest set of legacy and existing applications can be supported.

"We are delighted to see such enthusiasm within our service provider ecosystem to offer VMware vCloud® Powered services," said Dan Chu, vice president, cloud infrastructure and services, VMware. "Built on the foundation of VMware's leading virtualization and cloud infrastructure technologies, VMware vCloud Powered services help assure customers that their workloads are secure and easily moved across their hybrid cloud environments -- enabling customers to be more efficient and respond better to business demands on IT resources."

VSPP members with VMware vCloud Powered services include:

United States:
Bluemile; CDW; CoreVault; Expedient Communications; GNAX; Hosting.com; iLand; Krypt; Lokahi Solutions; MindSHIFT; NTT America, an NTT Communications Company; PeakColo; Secure-24; TekLinks; Tier 3; TierPoint; Venyu; ViaWest; Virtacore Systems; Zumasys

Canada:
RackForce, Scalar Decisions

EMEA:
Bitbrains Nederland BV, Nxs Internet (Netherlands); Dunkel GmbH, Wusys GmbH (Germany); Elisa (Finland); Thales Group (Austria); Redstone PLC (United Kingdom)

APJ:
CTC (Japan); ZettaGrid (Australia)

For more information about VMware vCloud services and partners, please visit http://www.vmware.com/solutions/cloud-computing/public-cloud/products.html.

About VMware
VMware delivers virtualization and cloud infrastructure solutions that enable IT organizations to energize businesses of all sizes. With the industry leading virtualization platform -- VMware vSphere® -- customers rely on VMware to reduce capital and operating expenses, improve agility, ensure business continuity, strengthen security and go green. With 2010 revenues of $2.9 billion, more than 250,000 customers and 25,000 partners, VMware is the leader in virtualization which consistently ranks as a
top priority among CIOs. VMware is headquartered in Silicon Valley with offices throughout the world and can be found online at www.vmware.com.

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