Healthcare Organizations Accelerate Adoption of EMR With VMware View

Desktop Virtualization With VMware View Provides Clinicians Immediate and Fast Access to EMR Systems and Patient Records

PALO ALTO, CA, Jan 26, 2011 (MARKETWIRE via COMTEX) -- VMware, Inc. (NYSE: VMW), the global leader in virtualization and cloud infrastructure, today announced growing momentum for desktop virtualization with VMware View™ as healthcare organizations look to safely accelerate the adoption of Electronic Health Records (EHR/EMR) systems and meet "Meaningful Use" targets.

The healthcare industry is in the midst of a major transformation and the holistic adoption of connected EMR infrastructure holds the promise of improving patient safety, quality of care and cost-effectiveness of healthcare delivery. Incentives offered by the United States federal government from the American Recovery and Reinvestment Act (ARRA) along with the Health Information Technology for Economic and Clinical Health (HITECH) act have resulted in a surge of new EMR, computerized physician order entry (CPOE) and overall IT modernization. This growth has spurred the proliferation of point of care devices increasing the number of client machines that will need to be managed and maintained.

To help manage these devices many healthcare organizations are looking towards virtualization solutions to help them deliver EMR and CPOE to clinicians as managed services from a hospital's private cloud or datacenter. VMware View makes it easier for clinicians to access EMR systems and patient data helping healthcare organizations attain meaningful use and start qualifying for stimulus funding. Centralized virtual desktops and applications are immediately accessible from any end-point device allowing clinicians to move freely throughout the healthcare facility as they treat patients.

Columbia Memorial Hospital, New York: Faced with the challenge of complying with recent initiatives to transition all medical records to an EMR system, Columbia Memorial Hospital implemented VMware View virtual desktops to accelerate the rollout of their new eClinicalWorks (eCW) EMR system. In addition to simplifying desktop management, deploying virtual desktops allows Columbia Memorial to put more tools in the hands of health care providers. With VMware View, Columbia Memorial can now efficiently and cost effectively deliver critical healthcare applications (Meditech, Allscripts, Spacelabs) using virtual desktops to its staff of more than 200 clinicians in over 25 locations across three counties.

Overlake Hospital Medical Center, Washington: Overlake Hospital Medical Center is a nonprofit community medical center that includes a 337-bed hospital and eight community clinics servicing approximately 3,500 clinicians. Overlake is in the process of providing virtualized Point of Care desktops with fast logins and reconnect times that enable physicians and other clinicians to move from workstation to workstation within the hospital and have their clinical desktop session travel with them. Other benefits include enhanced security and compliance of patient data. Overlake is also using VMware ThinApp™ to virtualize applications enabling the hospital’s IT staff to provide clinicians with software applications without worrying about Java conflicts or compatibility issues.

McCullough-Hyde Memorial Hospital, Ohio: In 2008, McCullough-Hyde Memorial Hospital, an Ohio-based private non-profit community health network serving over 80,000 people annually through inpatient and outpatient services, set out to improve the efficiency and workflow for their clinical staff. McCullough-Hyde turned to VMware to increase workplace productivity, reduce delays in providing patient care and enable remote access to its staff. With the use of VMware View, Hyde-McCullough is able to give clinical and IT staff “work from anywhere” flexibility.

Supporting Quotes: “EMR implementations are complicated projects for hospitals, and providers have many concerns, including compatibility with existing IT infrastructure. Hospitals need to be able to streamline and centralize their desktop and application management in order to quickly and cost effectively move to an EMR system by 2011. Virtualizing desktops and applications can enable healthcare providers to centrally manage, provision and update existing or new applications and desktops independently of one another and in a fraction of the time these tasks normally take with a traditional desktop model.” - Judy Hanover, Research Director, IDC Health Insights

"With VMware View, our physicians don't just have access to lab reports. They can see actual X-ray images, access emergency department records and even monitor biofeedback if a patient's in a critical care situation. All the applications they need are right there at their fingertips, giving them a more global picture of their patients than ever before." - Michael LaForge, Network Administrator, Columbia Memorial Hospital

"We are not an IT shop, we are a healthcare organization. But by using VMware View we will be able to provide each user with their own virtual desktop machine without having the complexity associated with managing individual physical desktops and this will be a huge benefit to both the clinicians and our IT department. Our clinicians will be free to roam the hospital and access..."
their MEDITECH session from a variety of devices while the patient data remains secure in the datacenter." - Jody Albright, Chief Information Officer, Overlake Hospital Medical Center

"The decision to virtualize our Ross Urgent Care Center from day one has been a great lesson on what VMware View can bring to a healthcare organization. Before implementing virtualization solutions from VMware, our healthcare staff would have to log on and off of the workstation every time they moved to a new patient room, ultimately slowing down the patient care process due to re-configuring their desktops for every patient. Now users log in from any room and see their desktop exactly as they left it in the previous room -- or on the previous day -- which has proved to be a tremendous time saver." - Tim Walters, Network Administrator. McCullough-Hyde Memorial Hospital

Related Links and Additional Information:

-- Learn more about VMware View and VMware ThinApp
-- Learn more about VMware solutions and services for healthcare
-- VMware Healthcare Solutions Brochure
-- Read IDC Health Insights' whitepaper titled, "Better Patient Care: Virtually There"

About VMware: VMware delivers virtualization and cloud infrastructure solutions that enable IT organizations to energize businesses of all sizes. With the industry leading virtualization platform -- VMware vSphere® -- customers rely on VMware to reduce capital and operating expenses, improve agility, ensure business continuity, strengthen security and go green. With 2010 revenues of $2.9 billion, more than 250,000 customers and 25,000 partners, VMware is the leader in virtualization, which consistently ranks as a top priority among CIOs. VMware is headquartered in Silicon Valley with offices throughout the world and can be found online at www.vmware.com

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Forward-Looking Statements This press release contains forward-looking statements including, among other things, statements regarding momentum for virtual desktop implementations by healthcare organizations and future benefits that can be achieved by customers. These forward-looking statements are subject to the safe harbor provisions created by the Private Securities Litigation Reform Act of 1995. Actual results could differ materially from those projected in the forward-looking statements as a result of certain risk factors, including but not limited to: (i) adverse changes in general economic or market conditions; (ii) delays or reductions in healthcare or information technology spending and government subsidies; (iii) competitive factors, including but not limited to pricing pressures, industry consolidation, entry of new competitors into the virtualization market, and new product and marketing initiatives by our competitors; (iv) our customers' ability to develop, and to transition to, new products and computing strategies, (v) the uncertainty of customer acceptance of emerging technology; (vi) rapid technological and market changes in virtualization software and platforms for cloud and desktop computing; (vii) changes to product development timelines; (viii) our ability to protect our proprietary technology; (ix) our ability to attract and retain highly qualified employees; and (x) the successful integration of acquired companies and assets into VMware. These forward looking statements are based on current expectations and are subject to uncertainties and changes in condition, significance, value and effect as well as other risks detailed in documents filed with the Securities and Exchange Commission, including our most recent reports on Form 10-K and Form 10-Q and current reports on Form 8-K that we may file from time to time, which could cause actual results to vary from expectations. VMware assumes no obligation to, and does not currently intend to, update any such forward-looking statements after the date of this release.

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