VMware Appoints Sanjay Poonen as General Manager for End-User Computing Business

Industry Veteran to Lead Strategy, Products, Engineering and Delivery Across All of VMware's End-User Computing Solutions

PALO ALTO, CA -- (Marketwired) -- 08/06/13 -- VMware, Inc. (NYSE: VMW), the global leader in virtualization and cloud infrastructure, today announced the appointment of Sanjay Poonen as executive vice president and general manager of VMware's End-User Computing business unit. In this role, Poonen is responsible for strategy, products, engineering and delivery across all of VMware's end-user computing solutions.

"Sanjay brings a wealth of software industry experience that will be key to VMware's success as we drive further growth in our end-user computing business," said Pat Gelsinger, CEO of VMware. "As VMware continues its strategic focus on the software-defined data center, hybrid cloud and end-user computing, we continue to strengthen our executive bench. We believe Sanjay is a distinguished leader whose expertise will be invaluable as we continue delivering the products and solutions customers need to enable a more secure and mobile workforce."

During his 20-year career in the technology industry, Poonen has held a variety of management roles in engineering, products, sales, marketing and business development. Most recently, Poonen was president and corporate officer of Platform Solutions and the Mobile Division at SAP AG. During his more than seven years at SAP, Poonen held several executive-level roles in development and sales. Poonen started SAP's analytics business in 2006, and led all of SAP's platform solutions -- analytics, database, big data and mobility -- to become a significant part of the company's revenue. During his tenure, he led all of SAP's industry business units, helping many solutions achieve industry-leading market positions.

Prior to SAP, Poonen held executive roles at Symantec, VERITAS and Informatica, and he began his career as a software engineer at Microsoft, followed by Apple. Poonen holds two patents as well as an MBA from Harvard Business School, a master's degree from Stanford University and a bachelor's degree from Dartmouth College.

"VMware is uniquely positioned to help customers thrive in the era of mobile, social and cloud computing," said Poonen. "VMware has made tremendous progress in helping customers connect end users to their data, applications, content and desktops with enterprise-class control and security. I am excited to join the VMware team at this critical time in the industry to help accelerate our momentum in end-user computing."

About VMware
VMware is the leader in virtualization and cloud infrastructure solutions that enable businesses to thrive in the Cloud Era. Customers rely on VMware to help them transform the way they build, deliver and consume Information Technology resources in a manner that is evolutionary and based on their specific needs. With 2012 revenues of $4.61 billion, VMware has more than 500,000 customers and 55,000 partners. The company is headquartered in Silicon Valley with offices throughout the world and can be found online at www.vmware.com.

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