TCS and VMware to Deliver Enterprise Applications for the Software-Defined Data Center

MUMBAI, INDIA and PALO ALTO, CA -- (Marketwired) -- 10/29/14 -- Tata Consultancy Services (BSE: 532540) (NYSE: TCS), a leading IT services, consulting and business solutions organization and VMware Inc. (NYSE: VMW), the global leader in virtualization and cloud infrastructure today announced the strengthening of their partnership. TCS and VMware will jointly create pre-integrated and pre-tested solutions to accelerate the adoption and deployment of enterprise scale applications as well as end user computing solutions running on a software-defined data center architecture powered by VMware infrastructure.

The partnership aims to help enterprises achieve distinct IT outcomes for lower operating costs, increased performance, availability, reliability, security, and faster service delivery. Initially, the collaboration will provide offerings for SAP, Oracle, and Enterprise Analytics. TCS will provide architectural design, transformation, and operational expertise to allow customers to transform their business and applications. VMware will provide the industry's most complete software-defined data center portfolio, including virtualized compute, network and storage utilizing VMware vSphere®, VMware NSX™, VMware Virtual SA and VMware vRealize™ Suite. Customers will also have the option of deploying the applications on a hybrid cloud environment utilizing VMware vCloud® Air™.

To enhance customer evaluation, design and implementation, TCS and VMware will jointly create a new global customer Center of Excellence (CoE) with two data center locations in Milford, Ohio and Pune, India. The Center of Excellence will help enterprises achieve immediate Return on Investment (ROI) by combining TCS’ infrastructure transformation expertise with a software-defined data center architecture powered by VMware to enable a strategic evolution for the jointly developed offerings and solutions.

The CoE will also enable customers to beta test real-world application workloads and to assess the value and the effort to deploy applications in a software-defined data center.

Supporting quotes

"VMware is proud to extend its relationship with TCS. Through the joint Center of Excellence, TCS and VMware are bringing together solutions to help enterprises realize the benefits of the software-defined data center," said Todd Surdey, vice president, Strategic Alliances and Emerging Partners, VMware.

"VMware and TCS are helping guide our mutual customers into this new era of IT by combining the architecture, technology and services that are making the software-defined enterprise a reality," said Sanjay Mirchandani, senior vice president and general manager, Asia Pacific and Japan, VMware. "We are working together to provide complementary expertise in application workloads and infrastructure, combined with VMware’s software-defined technologies that will help companies accelerate their time-to-value," he added.

Raman Venkatraman, Vice President and Global Head of Alliances and Technology Unit, TCS said, "With the VMware infrastructure and converged cloud services offerings, TCS will be able to rapidly design, transform and operate traditional IT into software-defined data centers, and deploy mission-critical enterprise workloads in weeks versus years. TCS' proven expertise to drive applications led infrastructure transformation with a programmable model, can now leverage VMware's technologies to simplify and standardize application workload driven IT transformations."

About VMware
VMware is the leader in virtualization and cloud infrastructure solutions that enable businesses to thrive in the Cloud Era. Customers rely on VMware to help them transform the way they build, deliver and consume Information Technology resources in a manner that is evolutionary and based on their specific needs. With 2013 revenues of $5.21 billion, VMware has more than 500,000 customers and 75,000 partners. The company is headquartered in Silicon Valley with offices throughout the world and can be found online at www.vmware.com.

About Tata Consultancy Services Ltd (TCS)
Tata Consultancy Services is an IT services, consulting and business solutions organization that delivers real results to global business, ensuring a level of certainty no other firm can match. TCS offers a consulting-led, integrated portfolio of IT, BPS, infrastructure, engineering and assurance services. This is delivered through its unique Global Network Delivery Model™, recognized as the benchmark of excellence in software development. A part of the Tata group, India’s largest industrial conglomerate, TCS has over 310,000 of the world’s best-trained consultants in 46 countries. The company generated consolidated revenues of US $13.4 billion for year ended March 31, 2014 and is listed on the National Stock Exchange and
Bombay Stock Exchange in India. For more information, visit us at www.tcs.com.

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