2014 VMware Partner Network Award Winners Named

SAN FRANCISCO, CA -- (Marketwired) -- 02/12/14 -- VMware, Inc. (NYSE: VMW), the global leader in virtualization and cloud infrastructure, today announced the winners of the 2014 VMware Partner Network awards. Each year, VMware recognizes its partner community for their demonstrated excellence and achievements.

"We're very proud to acknowledge and recognize all of the winners of regional and global VMware Partner Network awards," said Dave O'Callaghan, senior vice president, Global Partner Organization, VMware. "VMware and our partners will continue to collaborate closely to master the new reality of the software-defined enterprise in 2014."

Global Partner award recipients from around the world in 18 categories received awards for their excellent performance and notable achievements in 2013:

Application ISV Partner of the Year
Global Winner: Amdocs

Consulting and Integration Partner of the Year
Global Winner: Capgemini

Distributor Partner of the Year
Global Winner: Arrow ECS
Regional Winners: Ingram Micro (Americas), Zero One (Asia Pacific), Arrow ECS (EMEA)

End User Computing Partner of the Year
Global Winner: Presidio
Regional Winners: Presidio (Americas), Net One Systems (Asia Pacific), Phoenix Software (EMEA)

Emerging Markets Distributor Partner of the Year
Global Winner: Zero One Technology
Regional Winners: Ação Informática Brasil (Americas), PT Virtus and Zero One Technology (Asia Pacific), Afina (EMEA)

Emerging Markets Solution Provider Partner of the Year
Global Winner: Shaanxi Ruijin Electron Technology Co., Ltd
Regional Winners: S2IT Solutions Consultoria Ltda (Americas), Shaanxi Ruijin Electron Technology Co., Ltd (Asia Pacific), Softline (EMEA)

Enterprise Solution Provider Partner of the Year
Global Winner: VADS Berhad
Regional Winners: InterVision (Americas), VADS Berhad (Asia Pacific), Filippetti (EMEA)

Mid Market Partner of the Year
Regional Winner: PC Connection (Americas)

OEM Global Partner of the Year
Global Winner: Dell

OEM Regional Partner of the Year
Global Winner: Fujitsu

Partner Executive of the Year
Global Winner: Chris Ashby, Atea

Renewals Partner of the Year
Global Winner: COMPAREX Group
Regional Winners: CDW (Americas), Datacom Australia (Asia Pacific), COMPAREX Group (EMEA)

Rising Star Partner of the Year
Global Winner: The Innov8 Partnership  
Regional Winners: Optio Data (Americas), SISL Infotech Pvt. Ltd. (Asia Pacific), The Innov8 Partnership (EMEA)

**Service Provider Partner of the Year**  
Global Winner: Colt Technology Services  
Regional Winners: Logicworks (Americas), Fujitsu Australia (Asia Pacific), Colt Technology Services (EMEA)

**Software Defined Data Center**  
Global Winner: AdvizeX Technologies  
Regional Winners: AdvizeX Technologies (Americas), CTC (Asia Pacific), Computacenter EMEA (EMEA)

**Solution Provider Partner of the Year**  
Global Winner: Bechtle GmbH & Co. KG  
Regional Winners: SHI (Americas), Data #3 (Asia Pacific), Bechtle GmbH & Co. KG (EMEA)

**Technology Alliance Partner of the Year**  
Global Winner: Palo Alto Networks

**Training Partner of the Year**  
Global Winner: Global Knowledge US  
Regional Winners: Global Knowledge US (Americas), Koening (Asia Pacific), Global Knowledge UK (EMEA)

**vCloud Hybrid Service (vCHS) Partner of the Year**  
Global Winner: CDW

**Additional Resources**

- PartnerLink on VMware Partner Central  
- VMware Partner Exchange  
- VMware Partner Network

**Connect with VMware on Social Media**

- Twitter: @VMware; Partner Exchange: @VMwarePEX; VMware Partner Network: @VMware_Partners  
- VMware Partner Link  
- VMware Facebook Pages  
- VMware YouTube channel  
- VMware on Google+

**About VMware Partner Exchange 2014**
VMware Partner Exchange 2014 is the leading global event for virtualization and cloud partners, bringing thousands of members from the VMware partner ecosystem together to discuss the future of the industry. With more than 190 breakout sessions and an exhibitor Solutions Exchange, partners gain valuable insight on how to leverage new technologies to deliver next generation enterprise hybrid cloud solutions to customers. To learn more about VMware Partner Exchange visit www.vmwarepartnerexchange.com

**About VMware**
VMware is the leader in virtualization and cloud infrastructure solutions that enable businesses to thrive in the Cloud Era. Customers rely on VMware to help them transform the way they build, deliver and consume Information Technology resources in a manner that is evolutionary and based on their specific needs. With 2013 revenues of $5.21 billion, VMware has more than 500,000 customers and 75,000 partners. The company is headquartered in Silicon Valley with offices throughout the world and can be found online at www.vmware.com.

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