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Millennium Pharmacy Systems Deploys VMware vSphere(R) With Operations Management (TM)

Leader in Pharmacy Services Sees "Jaw-Dropping" Impact From Capacity Optimization Capabilities

PALO ALTO, CA -- (Marketwired) -- 03/03/14 -- VMware, Inc. (NYSE: VMW) today announced that Millennium Pharmacy Systems, a pharmacy services provider to the long-term care industry, has deployed VMware vSphere® with Operations Management(TM) to help deliver greater IT efficiency and improved quality of service to over 200 nursing care facilities in the United States.

A long-standing VMware vSphere customer, Millennium upgraded to VMware vSphere with Operations Management relying on a single member of Millennium's IT team to install and implement the software in a day. By deploying VMware vSphere with Operations Management, Millennium has reduced operational expenses by spending less money using fewer servers to power its IT services. From an IT operations perspective, the company's small IT staff has achieved productivity gains upwards of 20 percent, and now has opportunity to carry out new projects along with additional analysis and planning.

"The memory and resources Millennium Pharmacy Systems got back by using VMware vSphere with Operations Management was jaw-dropping," said Craig Clark, Manager System Engineering at Millennium Pharmacy Systems. "VMware's software helps us understand how virtual machines are operating within the host, if they are fully utilized or if they are over-utilized. We are spending approximately 20 percent less on capital expenditures yet adding more virtual machines per server because it is that much more efficient."

VMware vSphere with Operations Management Enables Consolidation, Increased Efficiency

Headquartered in Cranberry Township, Pa., Millennium is a 350 employee company that delivers on the promise of "the right drug, for the right patient, at the right time, for the right price" so its customers can deliver the best patient care while reducing costs, and more easily meeting compliance demands. It combines Just-In-Time Dispensing with electronic medication and treatment ordering, administration, documentation, and reporting. Millennium's pharmacy systems integrate with ADT (admissions, discharge, and transfer), financial, billing, MDS, and other clinical systems using industry standards such as HL7. With a Software-as-a-Service (SaaS) model, Millennium is recognized for bringing a new approach to pharmacy services that adds efficiency and responsiveness and that has been amplified by VMware vSphere with Operations Management, which offers the leading virtualization platform with insight to IT capacity and performance.

In 2013, Millennium was seeking to reduce IT related capital expenditures. In June, the company conducted a pilot using VMware vSphere with Operations Management, which delivered valuable insight into their existing VMware vSphere virtual machines. With the help of the capacity optimization capabilities of VMware vSphere with Operations Management, Millennium identified that the majority of its virtual machines were oversized - consuming more compute and memory resources than necessary. By right-sizing its virtual machines, Millennium's IT organization could achieve greater efficiency by reclaiming wasted IT resources and running more virtual machines on less hardware.

Following the implementation of VMware vSphere with Operations Management, Millennium's virtual administrator has streamlined management duties by relying on a single operations dashboard that provides a global view of the health, risk and efficiency of the company's virtual environments across two data centers. Additionally, the admin has gained capacity planning capabilities that provide insight into current capacity and that enable planning for potential growth down the road. Overall, Millennium's systems have increased reliability with VMware vSphere with Operations Management -- resulting in a better customer experience.

Additional Resources

- Read the Millennium Pharmacy Systems Case Study
- View the Millennium Pharmacy Systems Video
- Read more about VMware vSphere with Operations Management
- Connect with VMware on Twitter and Facebook

About VMware

VMware is the leader in virtualization and cloud infrastructure solutions that enable businesses to thrive in the Cloud Era. Customers rely on VMware to help them transform the way they build, deliver and consume Information Technology resources in a manner that is evolutionary and based on their specific needs. With 2013 revenues of $5.21 billion, VMware has more than 500,000 customers and 75,000 partners. The company is headquartered in Silicon Valley with offices throughout the world and
can be found online at www.vmware.com.

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