VMware Recognized as a Visionary in Data Center Networking Magic Quadrant

PALO ALTO, CA -- (Marketwired) -- 04/29/14 -- VMware, Inc. (NYSE: VMW), the global leader in virtualization and cloud infrastructure, today announced that Gartner, Inc. has placed VMware in the Visionaries Quadrant in its April 24, 2014 report, "Magic Quadrant for Data Center Networking." This report marks the first year that a pure-play software infrastructure provider has been included in this report. Access to the Magic Quadrant for Data Center Networking is available through the VMware Company blog at: http://blogs.vmware.com/vmware/2014/04/nsx-vision-validated.html.

According to Gartner, "Today, the data center network market is being transformed with new architectures, technologies and vendors specifically targeting solutions to address the increasing requirement to improve and simplify network operations activities to align more closely with business goals and broader data center orchestration agility, the changing size and density within the data center and shifts in application traffic patterns." The report continues: "The decoupling of hardware and software represents the potential for a fundamental improvement in how networks are designed, procured, managed and evolved. The potential for long-term innovation that could emerge with an open SDN-based marketplace is clearly disruptive to today's hardware-centric model." Finally, the report noted, "Rather than completely re-architecting the physical network, software-centric overlay technologies are emerging as a frequent discussion point with network designers and data center architects."

"We believe the fact that Gartner positioned VMware as the only pure-play software infrastructure provider in the Magic Quadrant for Data Center Networking is evidence that the world of networking is changing forever," said Steve Mullaney, senior vice president and general manager, Networking and Security Business Unit, VMware. "Customers now have two distinct data center architectures from which to choose, one defined by software and the other by hardware. VMware's vision focuses on decoupling networking software from hardware to deliver the agile software-defined data center of the future. Our VMware NSX™ network virtualization platform promises to free customers from the rigidity, cost and complexity of traditional hardware networking approaches in the data center."

VMware was included in the Gartner Magic Quadrant for Data Center Networking in its first year of eligibility based on its ability to execute and completeness of vision. The VMware NSX™ network virtualization platform is software that virtualizes the network and delivers the entire networking and security model from L2-L7 in software. The platform decouples the network from the underlying hardware, yet takes advantage of the existing network infrastructure without changes to enable new levels of service delivery speed, agility and cost reductions.

VMware NSX delivers a completely new operational model for networking that breaks through current network barriers and enables data center operators to achieve orders of magnitude better agility and improved economics. VMware NSX is shipping today, and has been deployed or is in deployment with hundreds of customers worldwide, including COLT, China Telecom, eBay, NEXON America, WestJet, and the US Department of Agriculture.

VMware NSX Resources

- Read the VMware Network Virtualization Blog
- Keep up with VMware NSX on Facebook, Google+, Twitter and YouTube
- Check out the VMware NSX resource library
- Test drive VMware NSX in our Hands On Labs

About the Magic Quadrant

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About VMware

VMware (NYSE: VMW) is the leader in virtualization and cloud infrastructure solutions that enable businesses to thrive in the Cloud Era. Customers rely on VMware to help them transform the way they build, deliver and consume Information Technology resources in a manner that is evolutionary and based on their specific needs. With 2013 revenues of $5.21 billion, VMware has more than 500,000 customers and 75,000 partners. The company is headquartered in Silicon Valley with offices throughout the world and can be found online at www.vmware.com.

Forward-Looking Statements

This press release contains forward-looking statements including, among other things, statements regarding expected trends
and developments in the data center market; the potential benefits and impacts of decoupling hardware and software; the potential emergence of an SDN-based marketplace; expected changes to data center architecture and the expected role of VMware product and service offerings, including VMware NSX, in the changing world of networking and its potential benefits to customers. These forward-looking statements are subject to the safe harbor provisions created by the Private Securities Litigation Reform Act of 1995. Actual results could differ materially from those projected in the forward-looking statements as a result of certain risk factors, including but not limited to: (i) adverse changes in general economic or market conditions; (ii) delays or reductions in consumer, government and information technology spending; (iii) competitive factors, including but not limited to pricing pressures, industry consolidation, entry of new competitors into the data center and networking industries, and new product and marketing initiatives by our competitors; (iv) our customers’ ability to transition to, new products and computing strategies such as software-defined networking and the software defined data center; (v) the uncertainty of customer acceptance of emerging technology; (vii) rapid technological changes in the data center and networking industries; (viii) changes to product and service development timelines; (ix) VMware’s ability to protect its proprietary technology; (x) VMware's ability to attract and retain highly qualified employees; and (xi) the successful integration of acquired companies and assets into VMware. These forward-looking statements are based on current expectations and are subject to uncertainties and changes in condition, significance, value and effect as well as other risks detailed in documents filed with the Securities and Exchange Commission, including VMware's most recent reports on Form 10-K and Form 10-Q and current reports on Form 8-K that VMware may file from time to time, which could cause actual results to vary from expectations. VMware assumes no obligation to, and does not currently intend to, update any such forward-looking statements after the date of this presentation.

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