## NII Holdings, Inc.
## Reconciliations of Non-GAAP Financial Measures for 2015

The tables below include financial information prepared in accordance with accounting principles generally accepted in the United States, or GAAP, as well as other financial measures referred to as non-GAAP financial measures. These non-GAAP financial measures should be considered in addition to, but not as a substitute for, the information prepared in accordance with GAAP.

For purposes of comparison to the year ended December 31, 2014, we combined the results of operations for the six months ended December 31, 2015 with the results of operations for the six months ended June 30, 2015. However, as a result of the application of fresh start accounting and other events related to our reorganization under Chapter 11, the Successor Company's financial results for the six months ended December 31, 2015 are prepared under a new basis of accounting and are not directly comparable to the Predecessor Company's financial results for the six months ended June 30, 2015. For the same reasons, our results of operations for the combined twelve-month period ended December 31, 2015 are not fully comparable to our results of operations for the year ended December 31, 2014.

***"Safe Harbor" Statement under the Private Securities Litigation Reform Act of 1995.*** These reconciliations include "forward-looking statements" within the meaning of the securities laws. The statements regarding the business and economic outlook, future performance and forward-looking guidance, as well as other statements that are not historical facts, are forward-looking statements. Forward-looking statements are estimates and projections reflecting management's judgment based on currently available information and involve a number of risks and uncertainties that could cause actual results to differ materially from those suggested by the forward-looking statements. With respect to these forward-looking statements, management has made assumptions regarding, among other things, the Company's ability to meet its business plans, customer growth and retention, pricing, network usage, operating costs, the timing of various events, the economic and regulatory environment and the foreign currency exchange rates that will prevail during 2016. Future performance cannot be assured and actual results may differ materially from those in the forward-looking statements. Some factors that could cause actual results to differ include the risks and uncertainties relating to: the impact of liquidity constraints, the impact of more intense competitive conditions and changes in economic conditions in the markets we serve, the performance of the Company's networks, the Company's ability to provide services that customers want or need, the ability of the Company to continue as a going concern, the Company's ability to execute its business plan, and the additional risks and uncertainties that are described in NII Holdings' Annual Report on Form 10-K for the fiscal year ended December 31, 2015, as well as in other reports filed from time to time by NII Holdings with the Securities and Exchange Commission. The tables below speak only as of their date, and NII Holdings disclaims any duty to update the information herein.

**(1)** Consolidated operating income before depreciation and amortization, or OIBDA, represents operating income before depreciation and amortization expense. Consolidated adjusted operating income before depreciation and amortization, or adjusted OIBDA, represents consolidated operating income before depreciation expense, amortization expense, material non-cash asset impairments, severance costs associated with publicly announced restructuring plans and other material non-recurring or unusual charges. Consolidated adjusted OIBDA margin represents adjusted OIBDA divided by total operating revenues and consolidated OIBDA margin represents OIBDA divided by total operating revenues. Consolidated OIBDA, consolidated adjusted OIBDA, consolidated OIBDA margin and consolidated adjusted OIBDA margin are not measurements under accounting principles generally accepted in the United States, may not be similar to consolidated OIBDA, consolidated adjusted OIBDA, consolidated OIBDA margin and consolidated adjusted OIBDA margin measures of other companies and should be considered in addition to, but not as substitutes for, the information contained in our statements of operations. We believe that consolidated OIBDA, consolidated adjusted OIBDA, consolidated OIBDA margin and consolidated adjusted OIBDA margin provide useful information to investors because they are indicators of our operating performance, especially in a capital intensive industry such as ours, since they exclude items that are not directly attributable to ongoing business operations. Consolidated OIBDA, consolidated adjusted OIBDA, consolidated OIBDA margin and consolidated adjusted OIBDA margin can be reconciled to our consolidated statements of operations as follows (in thousands, except for margins):

a. Consolidated

| | Predecessor Company | Successor Company | | Combined |
|---|---|---|---|---|
| | For the Year Ended December 31, 2014 | For the Three Months Ended September 30, 2015 | For the Three Months Ended December 31, 2015 | For the Year Ended December 31, 2015 |
| | | | (US$) | |
| Consolidated operating loss | $ (759,557) | $ (77,652) | $ (75,165) | $ (456,703) |
| Consolidated depreciation | 340,159 | 36,353 | 27,755 | 190,897 |
| Consolidated amortization | 53,902 | 11,946 | 9,310 | 48,345 |
| Consolidated operating loss before depreciation and amortization | (362,496) | (29,353) | (38,100) | (217,461) |
| Chapter 11 professional fees | 22,624 | - | - | - |
| Asset impairment charges | 70,035 | 4,036 | 8,593 | 43,702 |
| Restructuring charges | 34,850 | 679 | 19,000 | 25,398 |
| Loss from tower sale | 779 | - | - | - |
| Consolidated adjusted operating loss before depreciation and amortization | $ (234,208) | $ (24,638) | $ (10,507) | $ (148,361) |
| Consolidated adjusted operating loss before depreciation and amortization margin | (13)% | (9)% | (4)% | (12)% |
| Consolidated operating loss before depreciation and amortization margin | (20)% | (10)% | (16)% | (18)% |
| Consolidated operating loss margin | (41)% | (27)% | (31)% | (38)% |

**(2)** Average monthly revenue per subscriber unit in service, or ARPU, is an industry term that measures service revenues, which we refer to as subscriber revenues, per period from our customers divided by the weighted average number of subscriber units in commercial service during that period. ARPU is not a measurement under accounting principles generally accepted in the United States, may not be similar to ARPU measures of other companies and should be considered in addition, but not as a substitute for, the information contained in our statements of operations. We believe that ARPU provides useful information concerning the appeal of our rate plans and service offerings and our performance in attracting and retaining high value customers. Other revenue includes revenues for such services as roaming, handset maintenance, cancellation fees, analog and other. ARPU can be calculated and reconciled to our consolidated statement of operations as follows (in thousands, except ARPU):

a. Consolidated

| | Predecessor Company | Successor Company | | Combined |
|---|---|---|---|---|
| | For the Year Ended December 31, 2014 | For the Three Months Ended September 30, 2015 | For the Three Months Ended December 31, 2015 | For the Year Ended December 31, 2015 |
| Digital service and other revenues | 1,691,849 | $ 266,487 | 234,643 | 1,145,034 |
| Less: other revenues | (209,036) | (31,473) | (21,832) | (126,074) |
| Total subscriber revenues | $ 1,482,813 | $ 235,014 | $ 212,811 | $ 1,018,960 |
| **ARPU** calculated with subscriber revenues | $ 30 | $ 18 | $ 16 | $ 19 |
| **ARPU** calculated with digital service and other revenues | $ 34 | $ 20 | $ 18 | $ 22 |

b. Nextel Brazil

| | Predecessor Company | Successor Company | | Combined |
|---|---|---|---|---|
| | For the Year Ended December 31, 2014 | For the Three Months Ended September 30, 2015 | For the Three Months Ended December 31, 2015 | For the Year Ended December 31, 2015 |
| Digital service and other revenues | 1,694,181 | $ 266,441 | 234,587 | 1,144,832 |
| Less: other revenues | (211,719) | (31,487) | (21,827) | (126,151) |
| Total subscriber revenues | $ 1,482,462 | $ 234,954 | $ 212,760 | $ 1,018,681 |
| **ARPU** calculated with subscriber revenues | $ 30 | $ 18 | $ 16 | $ 19 |
| **ARPU** calculated with digital service and other revenues | $ 34 | $ 20 | $ 18 | $ 22 |

| | Predecessor Company | Successor Company | | Combined |
|---|---|---|---|---|
| | For the Year Ended December 31, 2014 | For the Three Months Ended September 30, 2015 | For the Three Months Ended December 31, 2015 | For the Year Ended December 31, 2015 |
| | | | (BR R$) | |
| Digital service and other revenues | R$ 3,982,235 | R$ 938,417 | R$ 901,299 | R$ 3,741,339 |
| Less: other revenues | (499,594) | (110,865) | (83,896) | (409,648) |
| Total subscriber revenues | R$ 3,482,641 | R$ 827,552 | R$ 817,403 | R$ 3,331,691 |
| **ARPU** calculated with subscriber revenues | R$ 69 | R$ 62 | R$ 61 | R$ 63 |
| **ARPU** calculated with digital service and other revenues | R$ 79 | R$ 71 | R$ 68 | R$ 71 |

**(3)** Cost per gross add, or CPGA, is an industry term that is calculated by dividing our selling, marketing and handset and accessory subsidy costs, excluding costs unrelated to initial customer acquisition, by our new subscribers during the period, or gross adds. CPGA is not a measurement under accounting principles generally accepted in the United States, may not be similar to CPGA measures of other companies and should be considered in addition, but not as a substitute for, the information contained in our statements of operations. We believe CPGA is a measure of the relative cost of customer acquisition. CPGA can be calculated and reconciled to our consolidated statements of operations as follows (in thousands, except CPGA):

a. Consolidated

| | Predecessor Company | Successor Company | | Combined |
|---|---|---|---|---|
| | For the Year Ended December 31, 2014 | For the Three Months Ended September 30, 2015 | For the Three Months Ended December 31, 2015 | For the Year Ended December 31, 2015 |
| | (US$) | | | |
| Handset and accessory revenues | $ 157,105 | $ 18,166 | $ 10,138 | $ 68,111 |
| Uninsured handset replacement revenue | (8,117) | (75) | (30) | (642) |
| Handset and accessory revenues, net | 148,988 | 18,091 | 10,108 | 67,469 |
| Less: cost of handsets and accessories | 415,450 | 28,307 | 18,597 | 168,047 |
| Handset subsidy costs | 266,462 | 10,216 | 8,489 | 100,578 |
| Selling and marketing | 273,040 | 44,305 | 27,363 | 177,132 |
| Costs per statement of operations | 539,502 | 54,521 | 35,852 | 277,710 |
| Less: costs unrelated to initial customer acquisition | (74,713) | (3,818) | (3,648) | (20,483) |
| Customer acquisition costs | $ 464,789 | $ 50,703 | $ 32,204 | $ 257,227 |
| **Cost per Gross Add** | $ 279 | $ 104 | $ 92 | $ 145 |

b. Nextel Brazil

| | Predecessor Company | Successor Company | | Combined |
|---|---|---|---|---|
| | For the Year Ended December 31, 2014 | For the Three Months Ended September 30, 2015 | For the Three Months Ended December 31, 2015 | For the Year Ended December 31, 2015 |
| | (US$) | | | |
| Handset and accessory revenues | $ 154,737 | $ 18,166 | $ 10,138 | $ 68,111 |
| Uninsured handset replacement revenue | (8,117) | (75) | (30) | (642) |
| Handset and accessory revenues, net | 146,620 | 18,091 | 10,108 | 67,469 |
| Less: cost of handsets and accessories | 415,082 | 28,307 | 18,597 | 168,047 |
| Handset subsidy costs | 268,462 | 10,216 | 8,489 | 100,578 |
| Selling and marketing | 267,574 | 44,209 | 27,318 | 176,884 |
| Costs per statement of operations | 536,036 | 54,425 | 35,807 | 277,462 |
| Less: costs unrelated to initial customer acquisition | (74,714) | (3,818) | (3,648) | (20,483) |
| Customer acquisition costs | $ 461,322 | $ 50,607 | $ 32,159 | $ 256,979 |
| **Cost per Gross Add** | $ 277 | $ 104 | $ 92 | $ 145 |

| | Predecessor Company | Successor Company | | Combined |
|---|---|---|---|---|
| | For the Year Ended December 31, 2014 | For the Three Months Ended September 30, 2015 | For the Three Months Ended December 31, 2015 | For the Year Ended December 31, 2015 |
| | | (BR R$) | | |
| Handset and accessory revenues | R$ 360,371 | R$ 62,867 | R$ 39,005 | R$ 219,595 |
| Uninsured handset replacement revenue | (18,793) | (258) | (115) | (1,873) |
| Handset and accessory revenues, net | 341,578 | 62,609 | 38,890 | 217,722 |
| Less: cost of handsets and accessories | 976,734 | 100,636 | 71,749 | 533,697 |
| Handset subsidy costs | 635,156 | 38,027 | 32,859 | 315,975 |
| Selling and marketing | 628,206 | 152,815 | 105,173 | 571,880 |
| Costs per statement of operations | 1,263,362 | 190,842 | 138,032 | 887,855 |
| Less: costs unrelated to initial customer acquisition | (174,705) | (14,004) | (14,106) | (66,755) |
| Customer acquisition costs | R$ 1,088,657 | R$ 176,838 | R$ 123,926 | R$ 821,100 |
| **Cost per Gross Add** | R$ 654 | R$ 362 | R$ 353 | R$ 462 |

**(4)** Cash cost per handset/user, or CCPU, represents the sum of cost of service, general and administrative expenses and customer retention and other costs divided by average handsets in service during the period and divided by the number of months in the period. CCPU is not a measurement under accounting principles generally accepted in the United States, may not be similar to CCPU measures of other companies and should not be considered in addition to, but not as a substitute for, the information contained in our statements of operations. We believe CCPU is a measure of the recurring costs we incur on a monthly basis to provide service to our subscribers. Consolidated CCPU can be reconciled to our consolidated statements of operations as follows (in thousands, except CCPU):

a. Consolidated

| | Predecessor Company | Successor Company | | Combined |
|---|---|---|---|---|
| | For the Year Ended December 31, 2014 | For the Three Months Ended September 30, 2015 | For the Three Months Ended December 31, 2015 | For the Year Ended December 31, 2015 |
| | | (US$) | | |
| Selling, general and administrative expenses | $ 975,092 | $ 168,804 | $ 135,988 | $ 724,492 |
| Less: selling and marketing expenses | (273,040) | (44,305) | (27,363) | (177,132) |
| General and administrative expenses | 702,052 | 124,499 | 108,625 | 547,360 |
| Cost of service | 692,601 | 112,179 | 100,673 | 468,937 |
| Customer retention costs and other | 74,713 | 3,818 | 3,648 | 20,483 |
| Total | $1,469,366 | $ 240,496 | $ 212,946 | $1,036,780 |
| **Cash Cost per User** | $ 29 | $ 18 | $ 16 | $ 20 |

b. Brazil

| | Predecessor Company | Successor Company | | Combined |
|---|---|---|---|---|
| | For the Year Ended December 31, 2014 | For the Three Months Ended September 30, 2015 | For the Three Months Ended December 31, 2015 | For the Year Ended December 31, 2015 |
| | (US$) | | | |
| Selling, general and administrative expenses | $ 874,522 | $ 154,914 | $ 123,662 | $ 660,126 |
| Less: selling and marketing expenses | (267,574) | (44,209) | (27,318) | (176,884) |
| General and administrative expenses | 606,948 | 110,705 | 96,344 | 483,242 |
| Cost of service | 693,004 | 112,193 | 100,673 | 469,019 |
| Customer retention costs and other | 74,713 | 3,818 | 3,648 | 20,483 |
| Total | $1,374,665 | $ 226,716 | $ 200,665 | $ 972,744 |
| **Cash Cost per User** | $ 27 | $ 17 | $ 15 | $ 18 |

| | Predecessor Company | Successor Company | | Combined |
|---|---|---|---|---|
| | For the Year Ended December 31, 2014 | For the Three Months Ended September 30, 2015 | For the Three Months Ended December 31, 2015 | For the Year Ended December 31, 2015 |
| | (BR R$) | | | |
| Selling, general and administrative expenses | R$ 2,056,786 | R$ 543,760 | R$ 475,237 | R$ 2,157,087 |
| Less: selling and marketing expenses | (628,206) | (152,815) | (105,173) | (571,880) |
| General and administrative expenses | 1,428,580 | 390,945 | 370,064 | 1,585,207 |
| Cost of service | 1,625,745 | 394,242 | 387,243 | 1,538,717 |
| Customer retention costs and other | 174,705 | 14,004 | 14,106 | 66,755 |
| Total | R$ 3,229,030 | R$ 799,191 | R$ 771,413 | R$ 3,190,679 |
| **Cash Cost per User** | R$ 64 | R$ 60 | R$ 58 | R$ 60 |

**(5)** The following table shows the impact of changes in foreign currency exchange rates on certain financial measures for the three and twelve months ended December 31, 2014 compared to the three and combined twelve months ended December 31, 2015 by (i) adjusting the relevant measures for the three and twelve months ended December 31, 2014 to levels that would have resulted if the average foreign currency exchange rates for the three and twelve months ended December 31, 2014 were the same as the average foreign currency exchange rates that were in effect for the three and combined twelve months ended December 31, 2015; and (ii) comparing the actual and adjusted financial measures for the three and twelve months ended December 31, 2014 to the similar financial measures for the three and combined twelve months ended December 31, 2015 to show the percentage change in those measures before and after taking those adjustments into account. The amounts reflected in the following table for operating income before depreciation and amortization on a consolidated basis and segment earnings for Nextel Brazil, before the adjustments for changes in foreign currency exchange rates, are based on the calculations contained elsewhere in these non-GAAP reconciliations for the three and combined twelve months ended December 31, 2015 and the three and twelve months ended December 31, 2014. The average foreign currency exchange rate during the three and combined twelve months ended December 31, 2015 and the three and twelve months ended December 31, 2014 are included in the notes to the table below. The information reflected in the following table is not a measurement under accounting principles generally accepted in the United States and should be considered in addition to, but not as a substitute for, the information contained in our statements of comprehensive (loss) income. We believe that these calculations provide useful information concerning our relative performance for the three and combined twelve months ended December 31, 2015 compared to the three and twelve months ended December 31, 2014 by removing the impact of the significant difference in the average foreign currency exchange rates in effect for those periods.

| | Three Months Ended December 31, | | | | | |
|---|---|---|---|---|---|---|
| | Predecessor Company | | | Successor Company | | |
| | 4Q 2014 Actual | 4Q 2014 Adjustment (1) | 4Q 2014 Normalized (1) | 4Q 2015 Actual | 4Q 2014 to 4Q 2015 Actual Growth Rate (2) | 4Q 2014 to 4Q 2015 Normalized Growth Rate (3) |
| | (dollars in thousands) | | | | | |
| **Consolidated:** | | | | | | |
| Operating revenues | $432,005 | $(145,171) | $286,834 | $244,782 | (43)% | (15)% |
| Adjusted operating income before depreciation and amortization | (62,327) | (5,252) | (67,579) | (10,507) | 83% | 84% |
| **Nextel Brazil:** | | | | | | |
| Operating revenues | $431,939 | $(145,105) | $286,834 | $244,726 | (43)% | (15)% |
| Segment earnings | (49,314) | (18,265) | (67,579) | 1,763 | (104)% | (103)% |

| | Year Ended December 31, | | | | | |
|---|---|---|---|---|---|---|
| | Predecessor Company | | | Combined | | |
| | YTD 2014 Actual | YTD 2014 Adjustment (1) | YTD 2014 Normalized (1) | YTD 2015 Actual | YTD 2014 to YTD 2015 Actual Growth Rate (2) | YTD 2014 to YTD 2015 Normalized Growth Rate (3) |
| | (dollars in thousands) | | | | | |
| **Consolidated:** | | | | | | |
| Operating revenues | $1,848,954 | $(544,424) | $1,304,530 | $1,213,145 | (34)% | (7)% |
| Adjusted operating income before depreciation and amortization | (234,208) | 39,380 | (194,828) | (148,361) | (37)% | (24)% |
| **Nextel Brazil:** | | | | | | |
| Operating revenues | $1,848,918 | $(544,126) | $1,304,792 | $1,212,943 | (34)% | (7)% |
| Segment earnings | (133,691) | (82,812) | (216,503) | (84,279) | (37)% | (61)% |

(1) The "4Q 2014 Normalized" and "YTD 2014 Normalized" amounts reflect the impact of applying the average foreign currency exchange rates for the three and combined twelve months ended December 31, 2015 to the operating revenues earned in foreign currencies and to the other components of each of the actual financial measures shown above for the three and twelve months ended December 31, 2014, other than certain components of those measures consisting of U.S. dollar-based operating expenses, which were not adjusted. The amounts included under the columns "4Q 2014 Adjustment" and "YTD 2014 Adjustment" reflect the amount determined by subtracting the "4Q 2014 Normalized" and "YTD 2014 Normalized" amounts calculated as described in the preceding sentence from the "4Q 2014 Actual" and "YTD 2014 Actual" amounts and reflect the impact of the year-over-year change in the average foreign currency exchange rates on each of the financial measures for the three and combined twelve months ended December 31, 2015. The average foreign currency exchange rates for each of the relevant currencies during the three and combined twelve months ended December 31, 2015 and for the three and twelve months ended December 31, 2014 for purposes of these calculations were as follows:

| | Successor Company | Predecessor Company | Combined | Predecessor Company |
|---|---|---|---|---|
| | Three Months Ended December 31, | | Year Ended December 31, | |
| | 2015 | 2014 | 2015 | 2014 |
| Brazilian real | 3.84 | 2.55 | 3.33 | 2.35 |

(2) The percentage amounts in these columns reflect the growth rates for each of the financial measures comparing the amounts in the "4Q 2015 Actual" and "YTD 2015 Actual" columns with those in the "4Q 2014 Actual" and "YTD 2014 Actual" columns.

(3) The percentage amounts in these columns reflect the growth rates for each of the financial measures comparing the amounts in the "4Q 2015 Actual" and "YTD 2015 Actual" columns with those in the "4Q 2014 Normalized" and "YTD 2014 Normalized" columns.