

## Warning Concerning Forward-Looking Statements, Disclaimers and Non-GAAP Financial Measures



This presentation contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 and other securities laws that are subject to risks and uncertainties. These statements may include words such as "believe", "expect", "anticipate", "intend", "plan", "estimate", "will", "may" and negatives or derivatives of these or similar expressions. These forward-looking statements include, among others, statements about: SVC's ability to generate consistent cash flows and embedded growth, SVC's contemplated disposition program (and the expected impacts thereof and pro forma information related thereto), SVC's ability to rebalance its hotel portfolio towards full-service urban and leisure-oriented properties through asset sales and the future composition of its portfolio, SVC's ability to reduce leverage and capital expenditures through its planned sales of hotels, SVC's expected use of proceeds from asset sales, SVC's ability to acquire single-tenant freestanding properties that are either service oriented, non-discretionary or e-commerce resistant, potential amendments to SVC's existing hotel management agreements with Sonesta International Hotels Corporation, or collectively with its parent and subsidiaries, Sonesta, SVC's penditures, renovation and redevelopment initiatives, disciplined acquisition strategy, and repositioning strategy and key priorities.

Forward-looking statements reflect SVC's current expectations, are based on judgments and assumptions, are inherently uncertain and are subject to risks, uncertainties and other factors, which could cause SVC's actual results, performance or achievements to differ materially from expected future results, performance or achievements expressed or implied in those forward-looking statements. Some of the risks, uncertainties and other factors that may cause SVC's actual results, performance or achievements to differ materially from those expressed or implied by forward-looking statements include, but are not limited to, the following: the ability of Sonesta to successfully operate the hotels it manages for SVC; SVC's ability and the ability of SVC's managers and tenants to operate under unfavorable market and commercial real estate industry conditions due to, among other things, uncertainties surrounding interest rates and inflation, supply chain disruptions, emerging technologies, volatility in the public equity and debt markets, effect of or changes to tariffs or trading policies, pandemics, geopolitical instability and tensions, economic downturns or a possible recession, labor market conditions or changes in real estate utilization; the impact of changes in U.S. and foreign government administrative policies, including the imposition of or increases in tariffs and changes to existing trade agreements, on macroeconomic conditions, supply chains and the cost of products SVC's operators use, and on the results of operations of SVC's operators and SVC; SVC's ability to sell properties at prices it targets, and the timing of such sales; SVC's ability to repay or refinance its debts as they mature or otherwise become due: SVC's ability to maintain sufficient liquidity, including the availability of borrowings under its revolving credit facility and the variable funding note, or VFN: SVC's ability to pay interest on and principal of its debt; whether and the extent to which SVC's managers and tenants will pay the contractual amounts of returns, rents or other obligations due to SVC; competition within the commercial real estate, hotel, transportation and travel center and other industries in which SVC's managers and tenants operate, particularly in those markets in which SVC's properties are located; SVC's ability to make cost-effective improvements to SVC's properties that enhance their appeal to hotel quests and net lease tenants; SVC's ability to pay distributions to its shareholders and to increase or sustain the amount of such distributions; SVC's ability to acquire properties that realize its targeted returns; SVC's ability to identify properties that it wants to acquire or to negotiate acceptable purchase prices, acquisition financing terms, management agreements or lease terms for new properties, or ability to complete acquisitions: SVC's ability to raise or appropriately balance the use of debt (in compliance with its financing covenants) or equity capital; potential defaults under SVC's management agreements and leases by its managers and tenants; SVC's ability to increase hotel room rates and rents at its net leased properties as SVC's leases expire in excess of its operating expenses and to grow its business; SVC's ability to increase and maintain hotel room and net lease property occupancy at its properties; SVC's ability to engage and retain qualified managers and tenants for its hotels and net lease properties on satisfactory terms; SVC's ability to diversify its sources of rents and returns that improve the security of its cash flows; SVC's credit ratings; the ability of SVC's manager, The RMR Group LLC, or RMR, to successfully manage SVC; actual and potential conflicts of interest with SVC's related parties, including its Managing Trustees, Sonesta, RMR and others affiliated with them; SVC's ability to realize benefits from the scale, geographic diversity, strategic locations and variety of service levels of its hotels; limitations imposed by and SVC's ability to satisfy complex rules to maintain its qualification for taxation as a real estate investment trust, or REIT, for U.S. federal income tax purposes; compliance with, and changes to, federal, state and local laws and regulations, accounting rules, tax laws and similar matters; acts of terrorism, outbreaks of pandemics or other public health safety events or conditions, war or other hostilities, global climate change or other man-made or natural disasters beyond its control; and other matters.

These risks, uncertainties and other factors are not exhaustive and should be read in conjunction with other cautionary statements that are included in SVC's periodic filings. The information contained in SVC's filings with the Securities and Exchange Commission, or SEC, including under the caption "Risk Factors" in SVC's periodic reports, or incorporated therein, identifies important factors that could cause differences from SVC's forward-looking statements in this presentation. SVC's filings with the SEC are available on the SEC's website at www.sec.gov.

You should not place undue reliance upon SVC's forward-looking statements. Except as required by law, SVC does not intend to update or change any forward-looking statements as a result of new information, future events or otherwise.

#### Notes Regarding Certain Information in this Presentation

This presentation contains industry and statistical data that SVC obtained from various third party sources. Nothing in the data used or derived from third party sources should be construed as investment advice. Some data and other information presented are also based on SVC's good faith estimates and beliefs derived from its review of internal surveys and independent sources and its experience. SVC believes that these external sources, estimates and beliefs are reliable and reasonable, but it has not independently verified them. Although SVC is not aware of any misstatements regarding the data presented herein, these estimates and beliefs involve inherent risks and uncertainties and are based on assumptions that are subject to change.

Unless otherwise noted, all data presented are as of or for the three months ended June 30, 2025.

#### Non-GAAP Financial Measures

This presentation contains non-GAAP financial measures including FFO, Normalized FFO, CAD, EBITDA, Hotel EBITDA, Adjusted Hotel EBITDA, EBITDAre and Adjusted EBITDAre. Calculations of, and reconciliations for, these metrics to the closest GAAP metrics, are included in the appendix hereto.

### SVC: Investment Highlights



1 Net lease retail and hotel portfolio with national scale

- Transforming to become a majority net lease REIT through the sale of a significant portion of hotel assets
- Executing on previously announced hotel sales with anticipated proceeds of \$966 million in 2025 to strengthen the balance sheet and reduce leverage
- 4 Retail assets anchored with quality tenants under long-term leases offer a reliable cash flow base with embedded annual growth



### SVC: At a Glance Today



SVC is a publicly traded REIT primarily invested in two asset categories, **service-focused retail net lease properties** and **hotels**, significantly diversifying its cash flows.









### SVC: Strategic Transformation



## SVC is executing on a strategic transformation to become a majority net lease REIT through the sale of a significant portion of its hotel portfolio

#### **Hotel Asset Sales**

- 114 hotels (14,925 keys) earmarked for sale in 2H25, with \$900 million under binding agreement (1)
- Four separate portfolios to be sold to four separate buyers. Closings expected to occur in late 3Q25 and 4Q25
- Proceeds to be used to pay down debt, including amounts maturing in 2026 and amounts outstanding on SVC's revolving credit facility
- Eight hotels (1,006 keys) closed for \$46 million of proceeds 2025 to date
- \$966 million in anticipated gross proceeds in 2025 (2)

### **Strategic and Financial Benefits**

- SVC will become a majority net lease REIT, with net lease assets representing 71% of pro forma Adj. EBITDAre for LTM 2Q25
  - More stable cash flows from necessity-based retail net lease assets
    - National scale and diversified portfolio
    - TravelCenters of America Inc. (TA), with a guarantee from IG-rated BP entity, accounts for 68% of annualized minimum net lease rents as of 2Q25
    - Embedded growth through contractual rent escalators with 97% of net leases
  - Retained hotels are higher quality and have undergone significant renovations
    - Full service, urban, leisure-oriented hotels offering higher EBITDA growth potential
    - Well-positioned to capture potential market share and margin expansion
    - Pace of capital expenditures to slow for retained hotel assets
- Early repayment of debt from asset sales and reduced capital expenditures in 2026 expected to significantly improve proforma Cash Available for Distribution (CAD)

<sup>(1)</sup> Represents properties under Purchase & Sale Agreement (PSA), with diligence complete and non-refundable buyer deposit.

<sup>2)</sup> Based on sales proceeds realized to date plus the anticipated gross proceeds from the sale of the 114 hotels, excluding closing costs.

### The New SVC: Majority Net Lease REIT

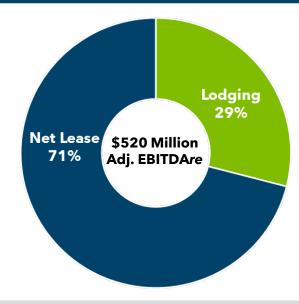


### FY 2019



Lodging	
Number of Hotels	329
Rooms	51,349
Average Hotel Size (Rooms)	156
Net Lease	
Number of Assets	816
Rentable Square Footage (mm)	14.9
Adj. EBITDAre	
Hotel Adjusted EBITDA <i>re</i>	\$ 604M
Net Lease Adjusted EBITDAre	293M
Corporate (other)	 (46M)
Total	\$ 851M

### **LTM 2Q25 Pro Forma for Planned Asset Sales**



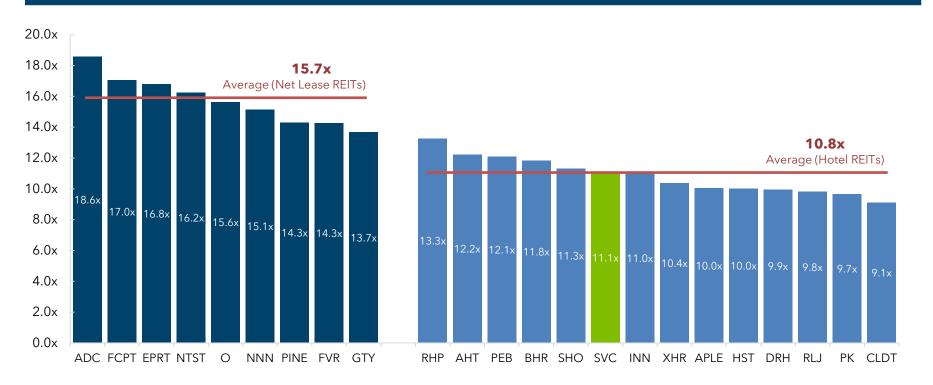
Lodging	
Number of Hotels	84
Rooms	19,942
Average Hotel Size (Rooms)	237
Net Lease	
Number of Assets	742
Rentable Square Footage (mm)	13.2
Adj. EBITDAre	
Hotel Adjusted EBITDA <i>re</i>	\$ 153M
Net Lease Adjusted EBITDAre	378M
Corporate (other)	 (11M)
Total	\$ 520M

### TEV / EBITDA Multiple Comparison: Net Lease vs. Hotel REITs



SVC will transform into a majority net lease REIT, with 71% of its pro forma portfolio being represented by retail net lease assets (1)

#### TEV / EBITDA (2)(3)



Net lease REITs trade at more attractive valuation multiples versus hotel REITs

Based on Adjusted EBITDAre for the LTM 2Q25.

<sup>(2)</sup> TEV based on stock prices as of July 18, 2025.

<sup>(3) 2025</sup> EBITDA estimates per FactSet, as of July 18, 2025 (Wall Street Consensus).

### Improved Hotel Portfolio Quality



The planned sale of hotel assets will significantly improve the quality of SVC's hotel portfolio, resulting in a hotel portfolio primarily focused on full service hotels in urban markets targeting leisure-oriented travel

	6/30/25 <sup>(1)</sup> Hotel Portfolio	Sold Since 2Q25	Expected Hotel Asset Sales	Pro Forma Hotel Portfolio
Hotels	200	2	114	84
Keys	35,101	234	14,925	19,942
ADR	\$143.45	\$89.08	\$107.59	\$171.80
Occupancy	64.0%	51.0%	65.4%	63.1%
RevPAR	\$91.82	\$45.47	\$70.40	\$108.40
Operating Revenues	\$1,471M	\$4M	\$400M	\$1,067M
EBITDA	\$197M	_	\$53M	\$144M
EBITDA Margin	13.4%	-16.5%	13.4%	13.5%
% of Total Hotel Portfolio Keys			42%	57%
% of Total Hotel Portfolio LTM EBITDA			27%	73%

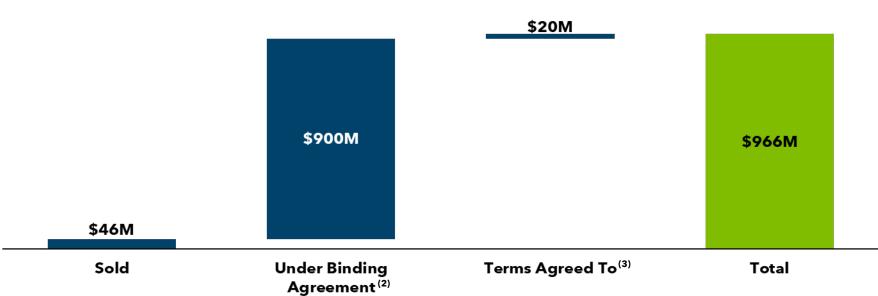
Note: Figures presented are LTM 2Q25.

<sup>(1)</sup> Results of all hotels owned as of June 30, 2025. Excludes \$16 million of operating revenue and (\$8) million of EBITDA related to hotels sold by SVC during the trailing twelve months ended June 30, 2025.

### Hotel Portfolio: Status Update



## Expected Proceeds Generated from Hotel Asset Sales in 2025<sup>(1)</sup>



	Sold	Under Binding Agreement <sup>(2)</sup>	Terms Agreed To (3)	Total
Hotels	8	111	3	122
Rooms / Suites	1,006	14,449	476	15,931
Sales Price	\$46M	\$900M	\$20M	\$966M
Avg. Sales Price per Room / Suite	\$45.3K	\$62.3K	\$42.0K	\$60.6K
2Q25 LTM EBITDA	(\$4M)	\$57M	\$ -	\$53M
Implied EBITDA Multiple	N/A	15.8x	N/A	18.4x

<sup>(1)</sup> Status as of August 5, 2025.

<sup>(2)</sup> SVC has entered into PSAs for these properties and the buyers have waived all due diligence, provided a hard, non-refundable deposit, and agreed to proceed without a financing contingency.

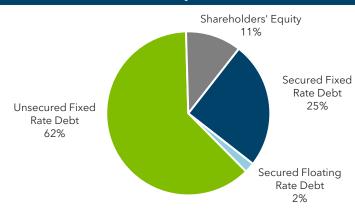
<sup>(3)</sup> SVC has entered a PSA for these properties with diligence underway.



### Current Financial Position (2025)



### **Book Capitalization**



#### **Debt Maturities**



#### **Balance Sheet Profile**

- \$7.7 billion of unencumbered assets (gross book value)
- Unsecured fixed rate senior notes: \$4.1 billion with a weighted average interest rate of 5.93%
- Secured fixed rate senior notes: \$1.0 billion at 8.625%
- Secured fixed rate net lease mortgage notes: \$606 million with a weighted average interest rate of 5.60%
- \$650 million secured SOFR-based revolving credit facility fully drawn (maturity date of June 2027)
- \$45 million fully-drawn variable funding note at SOFR +175 bps
- No derivatives, off-balance sheet liabilities or material adverse change clauses or ratings triggers

### **Leverage / Coverage Ratios**

Net Debt / Total Gross Assets (4)	56.5%
Net Debt / Gross Book Value of Real Estate Assets and Cash <sup>(4)</sup>	60.0%
LTM Adjusted EBITDAre / LTM Interest Expense	1.4x
Net Debt / LTM Adjusted EBITDAre	10.2x
Pro Forma Net Debt / LTM Adjusted EBITDAre (5)	9.3x

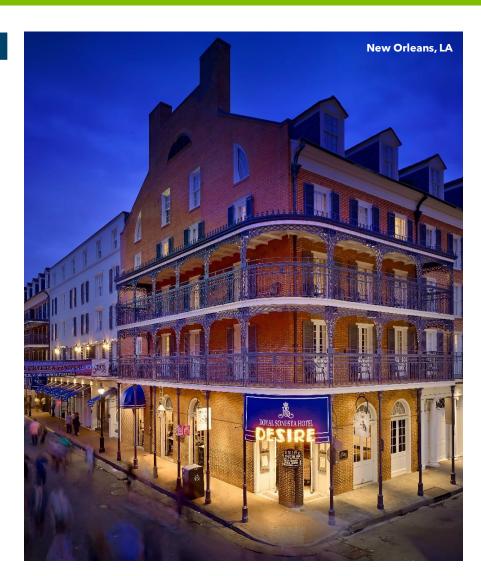
- (1) On August 5, 2025, SVC announced the early redemption of its outstanding 5.25% Senior Notes due February 2026.
- 2) On July 1, 2025, SVC fully drew its \$650 million revolving credit facility (a portion of this outstanding balance is expected to be repaid with the excess net proceeds from asset sales (after repaying remaining 2026 debt maturities, with the remaining balance repaid with cash on hand)) and had \$45 million outstanding under its VFN.
- SVC's net lease mortgage notes due 2028 are partially amortizing and require balloon payments at maturity in 2028. These notes are prepayable without penalty 24 months prior to the stated maturity date.
- 4) Total gross assets and gross book value of real estate assets includes assets of properties held for sale.
- (5) Pro forma for anticipated hotel dispositions and the use of net proceeds therefrom to reduce indebtedness.

### Financing Strategy



#### **Key Priorities**

- SVC does not currently meet an incurrence covenant that requires a minimum debt service coverage ratio of 1.50x
  - To ensure ample liquidity, SVC preemptively fully drew the remainder of its \$650 million revolving credit facility, holding the cash on balance sheet
- Announced early redemption of 5.25% Senior Notes due February 2026 at par plus accrued interest
- SVC plans to reduce leverage and capital expenditures through the hotel sales program in 2025
- Goal to further reduce leverage to 7.0x-8.0x range through additional asset sales, margin improvement and capital raising
- Sold eight hotels (1,006 keys) and have under PSA 114 hotels (14,925 keys) in 2025 for estimated sales proceeds of approximately \$966 million
- Proceeds from planned asset sales are expected to address remaining 2026 debt maturities
- Prefer unsecured corporate debt but have demonstrated ability to issue different forms of secured debt if on more favorable terms
- SVC has \$6.0 billion of unencumbered assets (pro forma for anticipated hotel dispositions) to support refinancing activity if needed





### Triple Net Leased Portfolio: Strategic Priorities & Benefits





- Build on existing platform focusing on properties in e-commerce resistant, necessity-based industries
- Current portfolio anchored by travel center properties backed by corporate IG credit
- Diversified tenant base and geographic footprint mitigates risk
- Efficient in-place debt structure through a master trust
- Disciplined acquisition strategy allows for ongoing growth and optimization of portfolio



- Naturally defensive and less volatile asset class
- Deep and fragmented industry provides significant liquidity
- Low capex requirements
- Long-term leases create a bond-like risk-return profile
- Commoditized asset type with high investor demand from publicly traded net lease REITs and private 1031 exchange groups

# Net Lease Portfolio: Built with Properties in E-Commerce Resistant, Necessity Based Industries



#### **Net Lease Portfolio Statistics**

742

\$387M

**Properties** 

Annualized Minimum Rent

13.2M

7.6 years

Rentable Square Feet

Weighted Average Lease Term

97.3%

2.04x

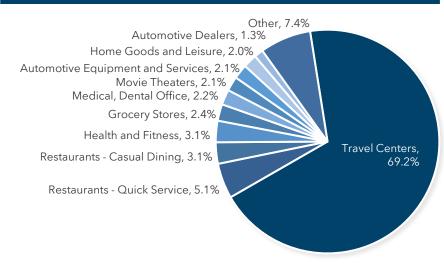
Occupancy

Rent Coverage

#### **Diverse Geographical Footprint (1)**



### Tenants by Industry (1)



























### Net Lease Portfolio: Top Tenant Brands



Top	Ten	<b>Tenants</b>	bν	Brand	
		Tellalita	- Y	Dialia	

iop ien ienants by brand							
Brand	% of Annualized Minimum Rent	Rent Coverage					
TravelCenters of America / Petro Stopping Centers	68.4%	1.31x					
The Great Escape	2.0%	4.75x					
Life Time Fitness	1.5%	2.84x					
Buehler's Fresh Foods	1.5%	2.72x					
Heartland Dental	1.3%	4.71x					
Norms	1.0%	3.36x					
Express Oil Change	1.0%	5.77x					
Flying J Travel Plaza	0.9%	3.14x					
America's Auto Auction	0.8%	9.08x					
Fleet Farm	0.7%	2.15x					
Various	20.9%	3.35x					
Total	100%	2.04x					

### TravelCenters of America Portfolio

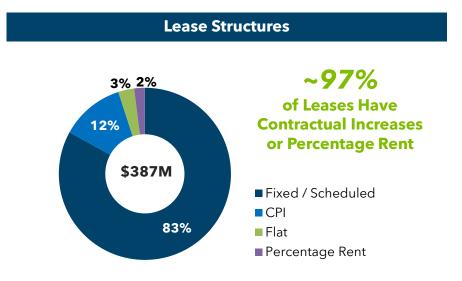
- Rents are guaranteed by investment-grade rated BP Corporation North America Inc.
- 175 travel centers operate under two brands
- Difficult to replicate real estate located near exits along the U.S. Interstate Highway System
- Five master leases that run through 2033 and include 50 years of tenant extension options
- Pure triple net leases; SVC has no capital expenditure requirements
- Annual 2% fixed rent increases

### **Retail Net Lease Portfolio**

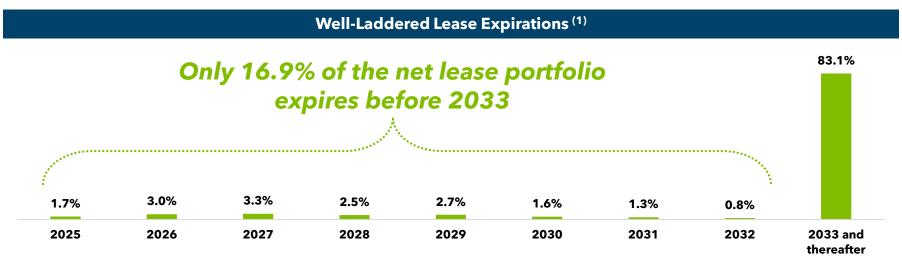
- Represents 32% of SVC's net lease annualized minimum rents
- Service oriented, necessity based retail assets with minimal capex requirements
- Strong average minimum rent coverage at 3.66x

### Net Lease Portfolio: Long-term Leases with Embedded Rent Growth









### Net Lease Portfolio: Disciplined Acquisition Strategy



**Objective:** Acquire assets that enhance the tenant and geographic diversity of the portfolio, increase weighted average lease term and capitalize on accretive opportunities in pipeline.

**Acquisition Criteria:** Focused on single-tenant freestanding properties that are either service oriented, non-discretionary or e-commerce resistant.

Brokered Opportunities

Off-Market Opportunities

Sale-Leasebacks with New & Existing Tenants

### **Target Industries**





**Grocery Stores** 



Health and Fitness



Car Washes









### Net Lease Portfolio: Underwriting Criteria & Deal Closings



#### **Acquisition Criteria**

- Net leases / ground leases with minimal landlord responsibilities for operating or capital expenses
- Long remaining lease term (>7 years)
- Annual rent increases
- Strong unit level EBITDAR coverage (> 2.0x)
- Leased to multi-unit operators and established brands
- Consideration of reusability and high underlying land value
- Diversification with respect to tenant, brand and geography
- Preference on areas with attractive population growth, high density and projected rental growth
- Emphasis on sale leaseback transactions

### **Acquisitions 2025 To Date**

14
Properties Closed

perties Closed Total Pu

15.0 years
Average Remaining Lease

rage Remaining Lease Term

137.6K
Total Square Feet Average

\$44.4M
Total Purchase Price

Rent Coverage

2.5x

**8.4%**Average GAAP Cap Rate

#### **Pipeline:**

6
Properties Under
Agreement

15.0 years
Average Remaining Lease

\$10.3M
Total Purchase Price

8.1%
Average GAAP Cap Rate











### Hotel Portfolio: Strategic Priorities & Benefits





- SVC has invested significant amounts of capital into hotel renovations over the last several years
- Exiting non-core focused service hotels that require significant capex with limited earnings upside potential
- Focused on driving margins higher at full service hotels and stabilizing assets post renovation



- With recent elevated capex spending mostly complete, planned capex spending for 2026 is ~\$150 million, including maintenance capex and ROI projects
- Material margin growth opportunities at remaining full service hotels
   a key driver of EBITDA growth
- Hotel portfolio is largely unencumbered allowing for strategic dispositions of non-core hotels to maximize SVC valuation

### Hotel Portfolio: Current vs. Pro Forma as of 2025



237

\$227K

Investment Per Key

Upscale

Midscale

■ Upper Midscale/

Upper Upscale

Transient

Group

Other

Contract

Urban

Airport

■ Resort

65%

#### **Pro Forma for Hotel Sales** Current 200 35,101 176 19,942 84 **Properties** Keys Average Keys Per Hotel **Properties** Average Keys Per Hotel Keys CA, FL, IL \$6.3B \$181K CA, FL, IL \$4.5B Top States by LTM Investment Per Key Top States by LTM Investment Investment Revenue Revenue Chain Scale<sup>(2)</sup> Chain Scale(2) Service Level(1) Service Level(1) ■ Full Service ■ Full Service Upscale Upper Midscale/ Extended Stav Extended Stay 47% Midscale 59% Select Service Select Service Upper Upscale Customer Mix<sup>(3)</sup> Location(2) Customer Mix<sup>(3)</sup> Location(2) Suburban Suburban Transient Urban 29%

Group

Other

Contract

Airport

Resort

Other

Based on hotel percentage of investments.

Based on number of keys.

Based on LTM room revenue.

### Recent Performance of Retained & Exit Hotels(1)



				Occupancy	ADR	RevPAR	LTM	as of June 30, 20	25
2.0		No. of	No. of Rooms	LTM	LTM	LTM	Operating		EBITDA
Brand	Service Level	Hotels	or Suites	June 30, 2025	June 30, 2025	June 30, 2025	Revenues (\$M)	EBITDA (\$M)	Margin
Retained Hotels:									
Sonesta Hotels & Resorts®	Full Service	22	7,207	59.0%	\$162.11	\$95.63	\$339.5	\$35.3	10.4%
Royal Sonesta Hotels®	Full Service	17	5,663	61.6%	234.81	144.68	459.4	57.7	12.6%
Radisson® Hotels & Resorts	Full Service	5	1,149	63.5%	149.44	94.93	47.2	3.9	8.2%
Country Inn & Suites® by Radisson	Full Service	2	346	68.0%	145.64	98.98	13.2	0.9	6.8%
Crowne Plaza®	Full Service	1	495	65.1%	139.71	90.95	28.6	4.9	17.3%
Full Service Total / Average		47	14,860	60.8%	\$187.94	\$114.18	\$887.8	\$102.7	11.6%
Hyatt Place®	Select Service	17	2,107	68.0%	\$121.80	\$82.81	\$68.3	\$9.4	13.8%
			•		•	• • • •	*	•	
Sonesta Simply Suites®	Extended Stay	7	1,144	74.5%	124.49	92.75	39.5	14.1	35.7%
Sonesta ES Suites®	Extended Stay	7	958	72.4%	151.02	109.41	40.4	10.6	26.3%
Sonesta Select®	Select Service	6	873	66.0%	138.20	91.25	31.1	7.1	22.9%
Focused Service Total / Average		37	5,082	70.0%	\$130.81	\$91.51	\$179.2	\$41.2	23.0%
Retained Hotels Total / Average		84	19,942	63.1%	\$171.80	\$108.40	\$1,067.1	\$143.9	13.5%
Exit Hotels:									
Sonesta ES Suites®	Extended Stay	44	5,611	69.5%	\$123.54	\$85.81	\$180.4	\$27.6	15.3%
Sonesta Simply Suites®	Extended Stay	39	4,750	67.2%	83.74	56.31	102.5	15.0	14.6%
Sonesta Select®	Select Service	31	4,564	58.6%	112.84	66.12	116.9	10.8	9.3%
Planned Exit Hotels Total / Avera	ge	114	14,925	65.4%	\$107.59	\$70.40	\$399.8	\$53.4	13.4%
Hotels Sold Since 2Q25 Total / A	verage	2	234	51.0%	\$89.08	\$45.47	\$4.0	(\$0.7)	(16.5%)
All Hotels Total / Average		200	35,101	64.0%	\$143.45	\$91.82	\$1,470.9	\$196.7	13.4%

<sup>(1)</sup> Results of all hotels owned as of LTM June 30, 2025. Excludes \$16 million of operating revenue and (\$8) million of EBITDA related to hotels sold by SVC during the trailing twelve months ended June 30, 2025.

### Retained Hotel Portfolio: Overview



### Elevating our hotel portfolio with a focus on high-growth urban and resort destinations

84 19,942
Retained Properties Rooms

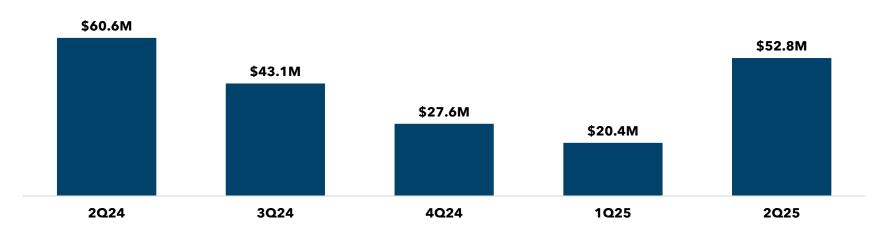
88% 57%

Upscale and Upper Top 50 U.S. Lodging Upscale Markets<sup>(1)</sup>





### Quarterly Hotel EBITDA(2)



<sup>1.</sup> Green Street 2025.

<sup>2.</sup> For SVC's 84 retained hotels. See Appendix for a reconciliation of non-GAAP financial metrics to the closest GAAP metric.

### Retained Hotel Portfolio: Select Locations

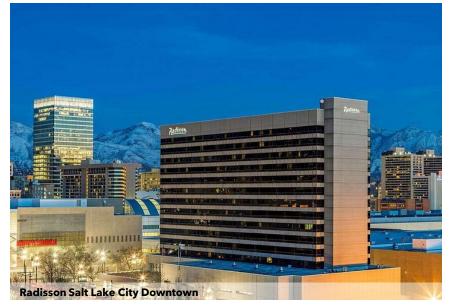








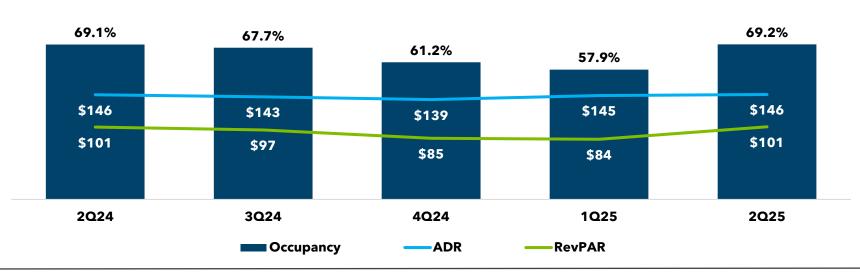




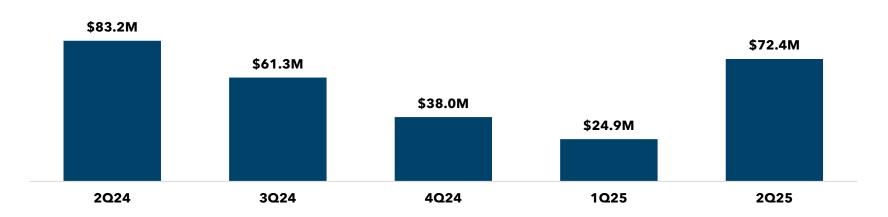
### Hotel Portfolio: Comparable Property Operating Metrics<sup>(1)</sup>



### **Quarterly Operating Metrics**



### **Quarterly Hotel EBITDA**



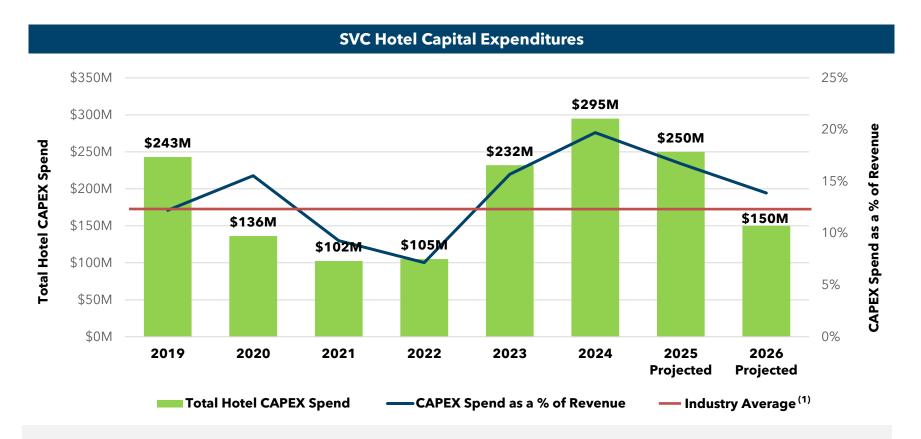
### Recent Performance of Retained & Exit Hotels



	Num	ber of		Three Months Ended				
	Hotels	Keys	September 30, 2024	December 31, 2024	March 31, 2025	June 30, 2025	June 30, 2025	
<b>Total Retained Hotels</b>	84	19,942						
Occupancy			66.4%	60.2%	56.8%	69.0%	63.1%	
ADR			\$170.80	\$166.26	\$173.96	\$175.89	\$171.80	
RevPar			\$113.33	\$100.05	\$98.87	\$121.30	\$108.40	
Hotel Operating Revenues			\$271.9M	\$255.2M	\$242.9M	\$297.0M	\$1,067.1M	
Hotel EBITDA			\$43.1M	\$27.6M	\$20.4M	\$52.8M	\$143.9M	
Hotel EBITDA Margin			15.8%	10.8%	8.4%	17.8%	13.5%	
Total Exit Hotels	116	15,159						
Occupancy			69.4%	62.5%	59.3%	69.5%	65.2%	
ADR			\$108.33	\$105.08	\$108.24	\$107.75	\$107.37	
RevPar			\$75.19	\$65.69	\$64.18	\$74.94	\$70.02	
Hotel Operating Revenues			\$108.4M	\$98.0M	\$90.5M	\$106.9M	\$403.8M	
Hotel EBITDA			\$18.3M	\$10.4M	\$4.6M	\$19.5M	\$52.7M	
Hotel EBITDA Margin			16.8%	10.6%	5.0%	18.3%	13.1%	
Total SVC Hotels	200	35,101						
Occupancy			67.7%	61.2%	57.9%	69.2%	64.0%	
ADR			\$143.12	\$139.26	\$144.89	\$146.32	\$143.45	
RevPar			\$96.85	\$85.21	\$83.89	\$101.27	\$91.82	
Hotel Operating Revenues			\$380.3M	\$353.3M	\$333.4M	\$404.0M	\$1,470.9M	
Hotel EBITDA			\$61.3M	\$38.0M	\$24.9M	\$72.4M	\$196.7M	
Hotel EBITDA Margin			16.1%	10.8%	7.5%	17.9%	13.4%	

### SVC Hotel Capital Expenditures





- SVC expects that capital spending as a percentage of revenues to continue to trend down toward industry averages as major renovation activity winds down
- Approximately half of the projected \$150 million in 2026 capital expenditures will relate to renovation and ROI projects, with the remainder dedicated to maintenance capital

(1) Per ISHC Study.

### Retained Hotel Renovation and Redevelopment Initiatives





### Hotel Renovations: Recent Completions



#### **Hyatt Place Portfolio** (17 Hotels)



#### **Sonesta Hotels & Resorts** White Plains, NY



#### **Sonesta Hotels & Resorts Miami Airport**



#### **Sonesta ES Suites Torrance, CA**





- Completion:
- Total Project Cost: \$90.0M • Comprehensive renovations to
- interior and exterior spaces, including public areas and guestrooms, to provide an sufficient stay experience.



- Completion:
- Oct. 2024 Total Project Cost: \$26.4M
- Guestroom renovation and transformation of public space and meeting space expansion.
- (F&B) options.
- New Sonesta Work Suite



\$20.5M

- Completion:
- Total Project Cost:
- Guestroom renovation and expansion of meeting space.
- New F&B options.
- State of the art fitness center.
- New rooftop pool cabanas.



- Completion:
- Total Project Cost:
- Dec. 2024 \$8.0M
- Refreshed public areas and
- and meeting space.

### Hotel Renovation Recent Completion: Sonesta Hotels & Resorts Los Angeles Airport



### \$40.6 million full renovation with redesigned guestrooms and upgraded F&B options completed in March 2025









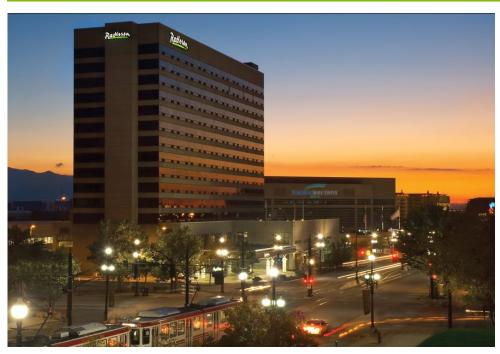




### Hotel Renovation Case Study: Radisson Hotel, Salt Lake City, UT



### \$12 million renovation completed in August 2024



#### **Renovation Scope**

- Completed upgrades to 381 guestrooms
- Revitalized lobby, enhanced outlets and upgraded meeting space with modern technology
- New Executive Club lounge and coffee shop

#### **Operating Metrics**

- Post-renovation strategy is to drive group business while relying less on contract base
- 2024 vs. 2022:
  - Transient RevPAR grew 37.0% surpassing the STR competitive set's gain of 13.0%
  - Group RevPAR growth of 22.3% outperformed the STR competitive set's growth of 21.7%











### Sonesta at a Glance



### **Sonesta Portfolio Highlights**

- 8<sup>th</sup> largest hotel company in the U.S. according to Smith Travel Research
- More than 1,100 hotels totaling over 95,000 rooms across 13 brands
- Approximately 1,000 franchised hotels
- SVC owns 34% of Sonesta
- SVC's equity investment in Sonesta has a carrying value of \$112 million
- Unique owner / operator alignment

#### **Sonesta Brands**

















**AMERICAS** 

**BEST VALUE INN** 















#### **New Hotel Management Agreement**

#### **Rationale for new HMA:**

- SVC is working through a multi-year disposition plan
- Under the existing management agreement:
  - SVC may not terminate any hotel without triggering significant termination fees payable by SVC
  - Termination rights and incentive fees are based on a "pooling" concept necessitating a change given the size of the portfolio has significantly declined by 62% (pro forma sales by key count)
- SVC and Sonesta have entered into a term sheet to amend certain provisions and to waive termination fees associated with the exit hotels
  - Hotel level management agreements for an initial term of 15 years
  - Modification of fees payable by SVC for managed hotels to provide better alignment with market terms which will result in no material cost impact to SVC
  - Performance provisions are aligned with individual hotel measurement for both termination rights and incentive fees, both based on current value rather than historical cost

### Sonesta: Transitioning to a Leaner Hotel Operating Model



Using the scale and flexibility of the Sonesta platform to drive portfolio optimization, reduce capital intensity, and enhance long-term value

#### **Company Overview**

- One of the largest hotel companies in the world with over 1,100 properties across 13 industry-leading brands
- Significant US presence and growing international footprint spanning 8 countries
- Diversified portfolio across full service, extended stay, select service, and economy segments
- Scaled operating platform with deep expertise managing both owned and franchised hotels

#### **Key Priorities**

- Transitioning to a franchise-led model by selling lower-performing hotels while retaining Sonesta branding through franchise agreements
- Focusing on higher-quality, full service and top-performing hotels to improve overall portfolio mix and returns
- Completing targeted renovations at select Sonesta properties to support improved occupancy and rate







### The RMR Group (Nasdaq: RMR)



#### **RMR Platform**

Approximately

\$40 Billion

in AUM

Approximately

1,900

**Properties** 

Nearly

900

Real Estate Professionals

More than

30

Offices Nationwide

#### **National Multi-Sector Investment Platform**



Industrial

Residential





**Senior Living** 

Medical Office





**Life Science** 

Hotels





Retail

Office



### Institutional Infrastructure & **Vertically Integrated Platform**

Accounting	Asset Management
Development	Finance
Human Resources	Information Technology
Investor Relations	Legal
Marketing	Portfolio Management
Project Management	Property Management
Tax	Transactions

## Fees that SVC Pays to RMR are Primarily Performance Based which Aligns Interests with Shareholders





## RMR base management fee tied to SVC's share price performance

- Consists of an annual fee equal to generally 50 bps multiplied by the <u>lower of</u>: (1) SVC's historical cost of real estate, or (2) SVC's total market capitalization
- There is no incentive for RMR to complete any transaction that could reduce share price



### RMR incentive fees contingent on total shareholder return outperformance

- Incentive management fee: 12% of the outperformance of SVC's total return per share compared to the MSCI U.S. REIT/Hotel & Resort Index over a three year period multiplied by equity market capitalization
- Outperformance must be positive to be earned
- Shareholders keep 100% of benchmark returns and at least 88% of returns in excess of the benchmark



#### Other fees

 Property management fee: consists of an annual fee based on 3.0% of rents collected at SVC's managed retail net lease properties

#### **Alignment of Interests**

If SVC's share price goes up and its total market cap exceeds its historical cost of real estate, RMR base management fee is capped at 50 bps of SVC's historical cost of real estate

If SVC's stock price goes down and its historical cost of real estate exceeds its total market cap, RMR gets less base management fees (50 bps on equity market cap plus debt)

Incentive fee structure keeps RMR focused on increasing total shareholder return

Members of RMR senior management are holders of SVC common shares, some subject to long term lock up agreements

SVC shareholders have visibility into RMR, a publicly traded company

SVC benefits from RMR's national footprint and economies of scale from a platform with approximately \$40 billion in AUM

### Condensed Consolidated Statements of Income (Loss)



(amounts in thousands, except per share data)

	LTM			For the Three Months Ended								
		2Q 2025	6	/30/2025	3,	/31/2025	12	/31/2024	9/	30/2024		
Revenues:												
Hotel operating revenues (1)	\$	1,487,351	\$	404,405	\$	334,963	\$	357,048	\$	390,935		
Rental income		398,994		99,031		100,216		99,511		100,236		
Total revenues		1,886,345		503,436		435,179		456,559		491,171		
Expenses:												
Hotel operating expenses (1)		1,275,573		328,913		305,840		312,285		328,535		
Net lease operating expenses		21,203		5,439		5,628		5,345		4,791		
Depreciation and amortization		347,135		75,030		89,100		94,000		89,005		
General and administrative		38,826		10,218		9,556		8,580		10,472		
Transaction related costs (3)		8,350		1,345		111		6,894		-		
Loss on asset impairment <sup>(4)</sup>		73,595		17,654		37,067		5,182		13,692		
Total expenses		1,764,682		438,599		447,302		432,286	_	446,495		
Gain (loss) on sale of real estate, net <sup>(5)</sup>		9,854		(156)		746		5,159		4,105		
Interest income		3,342		822		1,249		734		537		
Interest expense		(402,724)		(102,679)		(101,517)		(99,402)		(99,126)		
Loss on early extinguishment of debt		(133)		-		-		-		(133)		
Loss before income tax (expense) benefit and equity in (losses) income of an investee		(267,998)		(37,176)		(111,645)		(69,236)		(49,941)		
Income tax (expense) benefit		(1,171)		(457)		(843)		52		77		
Equity in (losses) income of an investee		(8,718)		(526)		(3,947)		(7,208)		2,963		
Net loss	\$	(277,887)	\$	(38,159)	\$	(116,435)	\$	(76,392)	\$	(46,901)		
Weighted average common shares outstanding (basic and diluted)		165,743		165,743		165,615		165,594		165,398		
Net loss per common share (basic and diluted)	\$	(1.68)	\$	(0.23)	\$	(0.70)	\$	(0.46)	\$	(0.28)		

### Calculation of FFO, Normalized FFO and CAD



(amounts in thousands, except per share data)

		LTM			For the Three Months Ended						
		2Q 2025	6/	30/2025	3	3/31/2025	12	2/31/2024	9/	30/2024	
Net loss		\$ (277,887)	\$	(38,159)	\$	(116,435)	\$	(76,392)	\$	(46,901)	
Add (Less):	Depreciation and amortization	347,135		75,030		89,100		94,000		89,005	
	Loss on asset impairment <sup>(4)</sup>	73,595		17,654		37,067		5,182		13,692	
	(Gain) loss on sale of real estate, net <sup>(5)</sup>	(9,854)		156		(746)		(5,159)		(4,105)	
	Adjustments to reflect SVC's share of FFO attributable to an investee	4,742		1,182		1,200		1,315		1,045	
FFO		137,731		55,863		10,186		18,946		52,736	
Add (Less):	Loss on early extinguishment of debt	133		-		-		-		133	
	Transaction related costs <sup>(3)</sup>	8,350		1,345		111		6,894		-	
	Adjustments to reflect SVC's share of Normalized FFO attributable to an investee	3,711		395		539		2,777		-	
Normalized FFO		 149,925		57,603		10,836		28,617		52,869	
Add (Less):	Non-cash revenues	(46,322)		(10,624)		(12,205)		(11,519)		(11,974)	
	Non-cash interest expense	35,015		9,900		8,680		8,359		8,076	
	Non-cash expenses	(2,523)		(417)		(864)		(944)		(298)	
	SVC's share of Normalized FFO attributable to an investee	265		(1,051)		2,208		3,116		(4,008)	
	Principal amortization	(1,958)		(490)		(489)		(490)		(489)	
	Capital expenditures	(245,562)		(38,126)		(42,772)		(82,978)		(81,686)	
CAD		\$ (111,160)	\$	16,795	\$	(34,606)	\$	(55,839)	\$	(37,510)	
Weighted averag	ge common shares outstanding (basic and diluted)	165,743		165,743		165,615		165,594		165,398	
Basic and diluted	per common share amounts:										
Net loss		\$ (1.68)	\$	(0.23)	\$	(0.70)	\$	(0.46)	\$	(0.28)	
FFO		\$ 0.83	\$	0.34	\$	0.06	\$	0.11	\$	0.32	
Normalized FF0	)	\$ 0.90	\$	0.35	\$	0.07	\$	0.17	\$	0.32	
CAD		\$ (0.67)	\$	0.10	\$	(0.21)	\$	(0.34)	\$	(0.23)	

See accompanying notes on page 43.

### Calculation of EBITDA, EBITDAre and Adjusted EBITDAre



#### (amounts in thousands)

			LTM				For the Three	Months	Ended		
		2	Q 2025	6/	/30/2025	3	/31/2025	1:	2/31/2024	9	/30/2024
Net loss		\$	(277,887)	\$	(38,159)	\$	(116,435)	\$	(76,392)	\$	(46,901)
Add (Less):	Interest expense		402,724		102,679		101,517		99,402		99,126
	Income tax expense		1,171		457		843		(52)		(77)
	Depreciation and amortization		347,135		75,030		89,100		94,000		89,005
EBITDA			473,143		140,007		75,025		116,958		141,153
Add (Less):	Loss on asset impairment <sup>(4)</sup>		73,595		17,654		37,067		5,182		13,692
	(Gain) loss on sale of real estate, net (5)		(9,854)		156		(746)		(5,159)		(4,105)
	Adjustments to reflect SVC's share of EBITDAre attributable to an investee		12,615		3,119		3,172		3,424		2,900
EBITDAre			549,499		160,936		114,518		120,405		153,640
Add (Less):	Loss on early extinguishment of debt		133		-		-		-		133
	Adjustments to reflect SVC's share of Adjusted EBITDAre attributable to an investee		3,711		395		539		2,777		-
	Transaction related costs (3)		8,350		1,345		111		6,894		-
	General and administrative expense paid in common shares		3,545		1,100		653		573		1,219
Adjusted EBITDAre		\$	565,238	\$	163,776	\$	115,821	\$	130,649	\$	154,992

## Calculation and Reconciliation of Hotel EBITDA and Adjusted Hotel EBITDA - All Hotels\*



(dollars in thousands)

	LTM				For the Three	Months I	Ended		
	2Q 2025	6/	30/2025	3,	/31/2025	12	/31/2024	9/	30/2024
Number of hotels	200		200		202		206		214
Room revenues	\$ 1,191,740	\$	323,884	\$	266,439	\$	278,614	\$	322,803
Food and beverage revenues	201,549		57,040		48,433		51,129		44,947
Other revenues	 94,062		23,481		20,091		27,305		23,185
Hotel operating revenues	1,487,351		404,405		334,963		357,048		390,935
Rooms expenses	401,967		104,077		93,909		97,146		106,835
Food and beverage expenses	166,514		44,447		40,319		42,634		39,114
Other direct and indirect expenses	535,084		135,128		130,912		129,969		139,075
Management fees	54,982		15,113		12,485		12,992		14,392
Real estate taxes, insurance and other	132,640		32,276		33,565		37,059		29,740
FF&E Reserves	6,897		1,737		2,119		1,327		1,714
Hotel operating expenses	1,298,084		332,778		313,309		321,127		330,870
Hotel EBITDA	189,267		71,627		21,654		35,921		60,065
Transaction related costs (3)	9,657		1,446		1,317		6,894		-
Adjusted Hotel EBITDA	\$ 198,924	\$	73,073	\$	22,971	\$	42,815	\$	60,065
Adjusted Hotel EBITDA Margin	13.4%		18.1%		6.9%		12.0%		15.4%
Hotel operating expenses (GAAP) (1)	\$ 1,275,573	\$	328,913	\$	305,840	\$	312,285	\$	328,535
Add (Less):									
Transaction related costs (3)	9,657		1,446		1,317		6,894		-
Reduction for guaranty fundings and (replenishments), net (2)	3,473		61		3,412		-		-
FF&E Reserves from managed hotel operations	6,897		1,737		2,119		1,327		1,714
Other (6)	2,484		621		621		621		621
Hotel operating expenses	\$ 1,298,084	\$	332,778	\$	313,309	\$	321,127	\$	330,870

See accompanying notes on page 43.

<sup>\*</sup> Results of all hotels as owned during the periods presented, including the results of hotels sold by SVC for the periods owned by SVC.

# Notes to Condensed Consolidated Statements of Income (Loss) and Calculations of FFO, Normalized FFO, CAD, EBITDA, EBITDA*re*, Adjusted EBITDA*re*, Hotel EBITDA and Adjusted Hotel EBITDA



- 1. As of June 30 2025, SVC owned 200 hotels. SVC's condensed consolidated statements of income (loss) include hotel operating revenues and expenses of its managed hotels.
- 2. When managers of SVC's hotels are required to fund the shortfalls of owner's priority return under the terms of the management agreements or their guarantees, SVC reflects such fundings in its condensed consolidated statements of income (loss) as a reduction of hotel operating expenses. When these shortfalls are replenished by cash flows from the applicable hotel operations in excess of the owner's priority return due, SVC reflects such replenishment in its condensed consolidated statements of income (loss) as an increase to hotel operating expenses. The net decrease to hotel operating expenses was \$3,473 for the trailing twelve months ended June 30, 2025.
- 3. Transaction related costs for the trailing twelve months ended June 30, 2025 of \$8,350 primarily consist of costs related to various labor litigation matters and the renovation of certain hotels, partially offset by the recovery of a working capital reserve related to SVC's former agreement with Marriott International, Inc. previously deemed uncollectable and expensed in 2021.
- 4. SVC recorded a loss on asset impairment for the trailing twelve months ended June 30, 2025 of \$73,595 to reduce the carrying value of 17 hotels and six net lease properties to their estimated fair value less costs to sell.
- 5. SVC recorded a net gain on sale of real estate for the trailing twelve months ended June 30, 2025 of \$9,854 in connection with the sales of 20 hotels and 14 net lease properties.
- 6. SVC is amortizing a liability it recorded for the fair value of its initial investment in Sonesta as a reduction to hotel operating expenses in the condensed consolidated statements of income (loss). SVC reduced hotel operating expenses by \$2,484 for the trailing twelve months ended June 30, 2025, related to this liability.

## Pro Forma Condensed Consolidated Statement of Income (Loss)



(amounts in thousands, except per share data)

	LTM		Transaction Accou		Pro Forma LTM		
	2Q 2025	As	set Sales <sup>(1)</sup>	Debt Repayment (2)		:	2Q 2025
Revenues:							
Hotel operating revenues (3)	\$ 1,487,351	\$	(420,278)	\$	-	\$	1,067,073
Rental income	398,994		-		-		398,994
Total revenues	1,886,345		(420,278)		-	_	1,466,067
Expenses:							
Hotel operating expenses (3)	1,275,573		(374,582)		-		900,991
Net lease operating expenses	21,203		-		-		21,203
Depreciation and amortization	347,135		(54,493)		-		292,642
General and administrative	38,826		-		-		38,826
Transaction related costs <sup>(4)</sup>	8,350		-		-		8,350
Loss on asset impairment <sup>(5)</sup>	 73,595		<u> </u>		<u>-</u> _		73,595
Total expenses	 1,764,682		(429,075)		-		1,335,607
Gain on sale of real estate, net <sup>(6)</sup>	9,854		80,285		-		90,139
Interest income	3,342		-		-		3,342
Interest expense	(402,724)		-		46,886		(355,838)
Loss on early extinguishment of debt	 (133)		<u> </u>		(1,757)		(1,890)
Loss before income tax expense and equity in losses of an investee	(267,998)		89,082		45,129		(133,787)
ncome tax expense	(1,171)		-		-		(1,171)
Equity in losses of an investee	 (8,718)						(8,718)
Net loss	\$ (277,887)	\$	89,082	\$	45,129	\$	(143,676)
Neighted average common shares outstanding (basic and diluted)	 165,743						165,743
Net loss per common share (basic and diluted)	\$ (1.68)					\$	(0.87)

### Pro Forma Calculation of FFO, Normalized FFO and CAD



(amounts in thousands, except per share data)

		LTM			Transaction Accounting Adjustments		Pro Forma LTM	
		2Q 2025	Ass	set Sales <sup>(1)</sup>	Debt Re	epayment <sup>(2)</sup>	2	2Q 2025
let loss		\$ (277,887)	\$	89,082	\$	45,129	\$	(143,676)
Add (Less):	Depreciation and amortization	347,135		(54,493)		-		292,642
	Loss on asset impairment (5)	73,595		-		-		73,595
	Gain on sale of real estate, net <sup>(6)</sup>	(9,854)		(80,285)		-		(90,139)
	Adjustments to reflect SVC's share of FFO attributable to an investee	4,742		-		-		4,742
FO		137,731		(45,696)		45,129		137,164
Add (Less):	Loss on early extinguishment of debt	133		-		1,757		1,890
	Transaction related costs <sup>(4)</sup>	8,350		-		-		8,350
	Adjustments to reflect SVC's share of Normalized FFO attributable to an investee	3,711						3,711
Iormalized FFO		149,925		(45,696)		46,886		151,115
Add (Less):	Non-cash revenues	(46,322)		26		-		(46,296)
	Non-cash interest expense	35,015		-		(1,938)		33,077
	Non-cash expenses	(2,523)		-		-		(2,523)
	SVC's share of Normalized FFO attributable to an investee	265		-		-		265
	Principal amortization	(1,958)		-		-		(1,958)
	Capital expenditures	(245,562)		95,562		-		(150,000)
CAD		\$ (111,160)	\$	49,892	\$	44,948	\$	(16,320)
Veighted averag	ge common shares outstanding (basic and diluted)	 165,743						165,743
asic and diluted	per common share amounts:							
Net loss		\$ (1.68)					\$	(0.87)
FFO		\$ 0.83					\$	0.83
Normalized FF	0	\$ 0.90					\$	0.91
CAD		\$ (0.67)					\$	(0.10

## Pro Forma Calculation of EBITDA, EBITDA*re* and Adjusted EBITDA*re*



(dollars in thousands)

			LTM	LTM Trans			ansaction Accounting Adjustments				
			2Q 2025	Ass	et Sales <sup>(1)</sup>	Debt F	Repayment <sup>(2)</sup>	:	2Q 2025		
Net loss		\$	(277,887)	\$	89,082	\$	45,129	\$	(143,676)		
Add (Less):	Interest expense	•	402,724	•	-	•	(46,886)	•	355,838		
	Income tax expense		1,171		-		-		1,171		
	Depreciation and amortization		347,135		(54,493)		-		292,642		
BITDA			473,143		34,589	·	(1,757)		505,975		
Add (Less):	Loss on asset impairment (5)		73,595		-		-		73,595		
	Gain on sale of real estate, net (6)		(9,854)		(80,285)		-		(90,139)		
	Adjustments to reflect SVC's share of EBITDAre attributable to an investee		12,615		-		-		12,615		
BITDAre			549,499		(45,696)	·	(1,757)		502,046		
Add (Less):	Loss on early extinguishment of debt		133		-		1,757		1,890		
	Adjustments to reflect SVC's share of Adjusted EBITDAre attributable to an investee		3,711		-		-		3,711		
	Transaction related costs <sup>(4)</sup>		8,350		-		-		8,350		
	General and administrative expense paid in common shares		3,545		-		-		3,545		
djusted EBIT[	DAre	\$	565,238	\$	(45,696)	\$	-	\$	519,542		
let Debt		\$	5,762,456	\$	-	\$	(905,000)	\$	4,857,456		
let Debt / LTM	M Adjusted EBITDAre		10.2x						9.3x		
djusted Hotel	el EBITDAre	\$	198,924	\$	(45,696)	\$	-	\$	153,228		
	Lease EBITDAre		377,791		· -		-		377,791		
ess: Corporate	e Expenses		(11,477)						(11,477)		
Adjusted EBITE	DAre	\$	565,238	\$	(45,696)	\$	-	\$	519,542		

## Pro Forma Calculation and Reconciliation of Hotel EBITDA and Adjusted Hotel EBITDA



(dollars in thousands)

	LTM		Transaction Accounting Adjustments	Pro Forma LTM
	2Q 2025*		Asset Sales (1)	2Q 2025*
Number of hotels	200		(116)	84
Room revenues	\$ 1,191,740	\$	(402,851)	\$ 788,889
Food and beverage revenues	201,549		(3,171)	198,378
Other revenues	94,062		(14,256)	79,806
Hotel operating revenues	1,487,351		(420,278)	 1,067,073
Rooms expenses	401,967		(134,046)	 267,921
Food and beverage expenses	166,514		(3,169)	163,345
Other direct and indirect expenses	535,084		(167,985)	367,099
Management fees	54,982		(20,836)	34,146
Real estate taxes, insurance and other	132,640		(48,546)	84,094
FF&E Reserves	6,897		-	6,897
Hotel operating expenses	1,298,084		(374,582)	 923,502
Hotel EBITDA	189,267		(45,696)	143,571
Transaction related costs (4)	9,657		-	9,657
Adjusted Hotel EBITDA	\$ 198,924	\$	(45,696)	\$ 153,228
Adjusted Hotel EBITDA Margin	13.4%	-		14.4%
Hotel operating expenses (GAAP) (3)	\$ 1,275,573	\$	(374,582)	\$ 900,991
Add (Less):				
Transaction related costs <sup>(4)</sup>	9,657		-	9,657
Reduction for guaranty fundings and (replenishments), net <sup>(8)</sup>	3,473		-	3,473
FF&E Reserves from managed hotel operations	6,897			6,897
Other <sup>(9)</sup>	 2,484		<u>-</u>	 2,484
Hotel operating expenses	\$ 1,298,084	\$	(374,582)	\$ 923,502

See accompanying notes on page 48.

<sup>\*</sup> Results of all hotels as owned during the LTM 2Q 2025 period presented, including the results of hotels sold by SVC for the period owned by SVC.

# Notes to Pro Forma Condensed Consolidated Statements of Income (Loss) and Pro Forma Calculations of FFO, Normalized FFO, CAD, EBITDA, EBITDA*re*, Hotel EBITDA and Adjusted EBITDA*re*



- 1. The adjustments represent the historical revenues and expenses of 116 hotels owned by SVC, that were sold in 2025 or are expected to sell in 2025 for the trailing twelve months ended June 30, 2025. The adjustments also include the historical revenues and expenses for other hotels sold during the trailing twelve months ended June 30, 2025.
- 2. The adjustments represent the repayment of \$905 million of debt maturing in 2026 and 2027, including \$350 million of senior unsecured notes due 2/15/26, \$450 million of senior unsecured notes due 10/1/26 and \$105 million of senior unsecured notes due 2/15/27, for the trailing twelve months ended June 30, 2025. These amounts exclude transactions costs.
- 3. As of June 30, 2025, SVC owned 200 hotels. SVC's pro forma condensed consolidated statements of income (loss) include hotel operating revenues and expenses of its managed hotels.
- 4. Transaction related costs for the trailing twelve months ended June 30, 2025 of \$8,350 primarily consist of costs related to various labor litigation matters and the renovation of certain hotels, partially offset by the recovery of a working capital reserve related to SVC's former agreement with Marriott International, Inc. previously deemed uncollectable and expensed in 2021.
- 5. SVC recorded a loss on asset impairment for the trailing twelve months ended June 30, 2025 of \$73,595 to reduce the carrying value of 17 hotels and six net lease properties to their estimated fair value less costs to sell.
- 6. SVC recorded a net gain on sale of real estate for the trailing twelve months ended June 30, 2025 of \$9,854 in connection with the sales of 20 hotels and 14 net lease properties.
- 7. Based on management's estimates for calendar year 2026.
- 8. When managers of SVC's hotels are required to fund the shortfalls of owner's priority return under the terms of the management agreements or their guarantees, SVC reflects such fundings in its condensed consolidated statements of income (loss) as a reduction of hotel operating expenses. When these shortfalls are replenished by cash flows from the applicable hotel operations in excess of the owner's priority return due, SVC reflects such replenishment in its condensed consolidated statements of income (loss) as an increase to hotel operating expenses. The net decrease to hotel operating expenses was \$3,473 for the trailing twelve months ended June 30, 2025.
- 9. SVC is amortizing a liability it recorded for the fair value of its initial investment in Sonesta as a reduction to hotel operating expenses in the condensed consolidated statements of income (loss). SVC reduced hotel operating expenses by \$2,484 for the trailing twelve months ended June 30, 2025, related to this liability.

### Non-GAAP Financial Measures and Certain Definitions



#### **Non-GAAP Financial Measures**

SVC presents certain "non-GAAP financial measures" within the meaning of the applicable SEC rules, including FFO, Normalized FFO, CAD, EBITDA, Hotel EBITDA, Adjusted Hotel EBITDA, EBITDAre and Adjusted EBITDAre. These measures do not represent cash generated by operating activities in accordance with GAAP and should not be considered alternatives to net income (loss) as indicators of SVC's operating performance or as measures of its liquidity. These measures should be considered in conjunction with net income (loss) as presented in SVC's condensed consolidated statements of income (loss). SVC considers these non-GAAP measures to be appropriate supplemental measures of operating performance for a REIT, along with net income (loss). SVC believes these measures provide useful information to investors because by excluding the effects of certain historical amounts, such as depreciation and amortization expense, they may facilitate a comparison of its operating performance between periods and with other REITs and, in the case of Hotel EBITDA and Adjusted Hotel EBITDA, reflecting only those income and expense items that are generated and incurred at the hotel level may help both investors and management to understand the operations of its hotels.

**FFO and Normalized FFO:** SVC calculates funds from operations, or FFO, and normalized funds from operations, or Normalized FFO, as shown on page 40. FFO is calculated on the basis defined by The National Association of Real Estate Investment Trusts, or Nareit, which is net income (loss), calculated in accordance with GAAP, excluding any gain or loss on sale of real estate and loss on impairment of real estate assets, if any, plus real estate depreciation and amortization, as well as adjustments to reflect SVC's share of FFO attributable to an investee and certain other adjustments currently not applicable to SVC. In calculating Normalized FFO, SVC adjusts for the items shown on page 40. FFO and Normalized FFO are among the factors considered by SVC's Board of Trustees when determining the amount of distributions to SVC's shareholders. Other factors include, but are not limited to, requirements to satisfy SVC's REIT distribution requirements, limitations in its debt agreements, the availability to SVC of debt and equity capital, SVC's distribution rate as a percentage of the trading price of its common shares, or dividend yield, and SVC's dividend yield compared to the dividend yields of other REITs, SVC's expectation of its future capital requirements and operating performance and its expected needs for and availability of cash to pay its obligations. Other real estate companies and REITs may calculate FFO and Normalized FFO differently than SVC does.

<u>Cash Available for Distribution:</u> SVC calculates cash available for distribution, or CAD, as shown on <u>page 40</u>. SVC defines CAD as Normalized FFO minus SVC's proportionate share of Normalized FFO from its equity method investment, plus operating cash flow distributions from its equity method investment, if any, less real estate related capital expenditures and adjusted for other non-cash and nonrecurring items. CAD is among the factors considered by SVC's Board of Trustees when determining the amount of distributions to SVC's shareholders. Other real estate companies and REITs may calculate CAD differently than SVC does.

**EBITDA, EBITDAre and Adjusted EBITDAre:** SVC calculates earnings before interest, taxes, depreciation and amortization, or EBITDA, EBITDA for real estate, or EBITDAre, and Adjusted EBITDAre as shown on page 41. EBITDAre is calculated on the basis defined by Nareit, which is EBITDA, excluding gains and losses on the sale of real estate, loss on impairment of real estate assets, if any, and adjustments to reflect SVC's share of EBITDAre attributable to an investee. In calculating Adjusted EBITDAre, SVC adjusts for the items shown on page 41. Other real estate companies and REITs may calculate EBITDA, EBITDAre and Adjusted EBITDAre differently than SVC does.

Hotel EBITDA and Adjusted Hotel EBITDA: SVC calculates Hotel EBITDA as hotel operating revenues less hotel operating expenses of all managed and leased hotels, prior to any adjustments required for presentation in its condensed consolidated statements of income (loss) in accordance with GAAP. Adjusted Hotel EBITDA excludes certain items SVC believes do not reflect the ongoing operating performance of SVC's hotels. SVC believes that Hotel EBITDA and Adjusted Hotel EBITDA provide useful information to management and investors as a key measure of the profitability of its hotel operations.

## Non-GAAP Financial Measures and Certain Definitions (Continued)



#### **Other Definitions**

Adjusted Hotel EBITDA Margin: Adjusted Hotel EBITDA as a percentage of hotel operating revenues.

Annualized Minimum Rent: Generally, SVC's lease agreements with its net lease tenants require payment of minimum rent to SVC. Certain of these minimum rent payment amounts are secured by full or limited guarantees. Annualized minimum rent represents cash amounts and excludes adjustments, if any, necessary to record scheduled rent changes on a straight line basis or any expense reimbursements. Annualized minimum rent for TA excludes the impact of rents prepaid by TA.

**Average Daily Rate:** ADR represents rooms revenue divided by the total number of room nights sold in a given period. ADR provides useful insight on pricing at SVC's hotels and is a measure widely used in the hotel industry.

**Chain Scale:** As characterized by STR Global Limited, a data benchmark and analytics provider for the lodging industry.

<u>Comparable Hotels Data:</u> SVC presents RevPAR, ADR and occupancy for the periods presented on a comparable basis to facilitate comparisons between periods. SVC defines comparable hotels as those that it owned on June 30, 2025 and were open and operating for the entirety of the periods being compared. There were no non-comparable hotels in the periods presented.

**<u>Debt:</u>** Debt amounts reflect the principal balance as of the date reported. Net debt means total debt less unrestricted cash and cash equivalents as of the date reported.

**Exit Hotels:** Exit Hotels represent 116 hotels managed by Sonesta that SVC intends to sell.

**FF&E Reserves:** FF&E Reserves, or FF&E Reserves from managed hotel operations, represent various percentages of total sales at certain of SVC's hotels that are escrowed as reserves for future renovations or refurbishments, or FF&E Reserve escrows. SVC owns all the FF&E Reserve escrows for its hotels.

**GAAP:** GAAP is U.S. generally accepted accounting principles.

**GAAP Cap Rate:** Represents the ratio of the annual average minimum cash rent over the life of the lease term divided by the purchase price.

**General and Administrative Expense Paid in Common Shares:** Amounts represent the equity compensation for SVC's Trustees, officers and certain other officers and employees of RMR.

**Gross Book Value of Real Estate Assets:** Gross book value of real estate assets is real estate properties at cost plus acquisition related costs, if any, before purchase price allocations, less impairment write-downs, if any.

**Investment:** SVC defines hotel investment as historical cost of its properties plus capital improvements funded by it less impairment write-downs, if any, and excludes capital improvements made from FF&E Reserves funded from hotel operations that do not result in increases in owner's priority return or rents. SVC defines net lease investment as historical cost of its properties plus capital improvements funded by SVC less impairment write-downs, if any.

LTM: LTM means last twelve months ended June 30, 2025.

## Non-GAAP Financial Measures and Certain Definitions (Continued)



**Non-Cash Expenses**: Non-cash expenses represent general and administrative expense paid in common shares and amortization of liabilities relating to SVC's initial investment in Sonesta and its former investment in The RMR Group, Inc.

Non-Cash Interest Expense: Non-cash interest expense represents amortization of debt issuance costs, discounts and premiums.

**Non-Cash Revenues:** Non-cash revenues represent straight-line rent adjustments, lease value amortization, FF&E Reserves, including interest income earned, and the impact of rents prepaid by TA.

Occupancy: Occupancy represents the total number of room nights sold divided by the total number of room nights available at a hotel or group of hotels and represents occupied properties as of the end of the period shown for net lease properties. Occupancy is an important measure of the utilization rate and demand of SVC's properties.

Owner's Priority Return: Each of its management agreements or leases with hotel operators provides for payment to SVC of an annual owner's priority return or minimum rent, respectively. Certain of these minimum payment amounts are secured by full or limited guarantees. In addition, certain of its hotel management agreements provide for payment to SVC of additional amounts to the extent of available cash flows as defined in the management agreement. Payments of these additional amounts are not guaranteed.

Rent Coverage: SVC defines rent coverage as earnings before interest, taxes, depreciation, amortization and rent, or EBITDAR, divided by the annual minimum rent due to SVC weighted by the minimum rent of the property to total minimum rents of the net lease portfolio. Tenants with no minimum rent required under the lease are excluded. EBITDAR amounts used to determine rent coverage are generally for the latest twelve month period, based on the most recent operating information, if any, furnished by the tenant. Operating statements furnished by the tenant often are unaudited and, in certain cases, may not have been prepared in accordance with GAAP and are not independently verified by SVC. In instances where SVC does not have tenant financial information, it calculates an implied coverage ratio for the period based on other tenants with available financial statements operating the same brand or within the same industry. As a result, SVC believes using this implied coverage metric provides a more reasonable estimated representation of recent operating results and the financial condition for those tenants.

<u>Retained Hotels:</u> Retained Hotels represents 59 hotels managed by Sonesta, 17 hotels managed by Hyatt Hotels Corporation, seven hotels managed by Radisson Hospitality, Inc. and one hotel managed by InterContinental Hotels Group, plc that SVC will continue to own after the Exit Hotels are sold.

**Revenue per Available Room:** RevPAR represents rooms revenue divided by the total number of room nights available to guests for a given period. RevPAR is an industry metric correlated to occupancy and ADR and helps measure revenue performance over comparable periods.

**SOFR:** SOFR is the secured overnight financing rate.

<u>Total Gross Assets:</u> Total gross assets is total assets plus accumulated depreciation, including assets of properties held for sale.

**TEV:** TEV is Total Enterprise Value.

Weighted Average Lease Term: Weighted average lease term represents the average lease term in years weighted on annualized minimum rent.