

Ooma, Inc. costs and expenses excluded from non-GAAP values (unaudited)

F4Q16 (in thousands)

	Cost of Revenue		Operating Expenses			Total
	Product	Service	Sales and Marketing	Research and Development	General and Administrative	
Stock-based compensation and related taxes	\$40	\$136	\$288	\$740	\$724	\$1,928
Amortization of acquired intangible assets		40		2	56	98
Change in fair value of acquisition-related contingent consideration					(448)	(448)
Total	\$40	\$176	\$288	\$742	\$332	\$1,578