

Ooma, Inc. costs and expenses excluded from non-GAAP values (unaudited)

F3Q19 (in thousands)

	Cost of Revenue		Operating Expenses			Total
	Product	Service	Sales and Marketing	Research and Development	General and Administrative	
Stock-based compensation and related taxes	\$46	\$211	\$371	\$1,022	\$1,125	\$2,775
Amortization of acquired intangible assets	46	100	45	1	5	197
Total	<u>\$92</u>	<u>\$311</u>	<u>\$416</u>	<u>\$1,023</u>	<u>\$1,130</u>	<u>\$2,972</u>