

Long Term Care Insurance Policy Information

August 6, 2018



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During Genworth Financial, Inc.'s (NYSE: GNW) 2Q 2018 earnings call on Wednesday, August 1, 2018, questions were asked relating to its long term care insurance (LTC) policies. In light of these questions, Genworth is providing additional information related to the overall demographics of its individual LTC in force policies.

A replay Of Genworth's 2Q 2018 earnings call is available at 888 203.1112 or 719 457.0820 (outside the U.S.); Conference ID # 5093670 through August 15, 2018. The webcast of the earnings call will be archived on Genworth's website for one year.

Individual LTC In Force¹ Policy Information

	Pre PCS	PCS I	PCS II	Choice I ²	Choice II	PC Flex	MFMP ³	PC Flex II	PC Flex III	Total
Annual Premium (\$MM)	63	134	371	679	956	248	99	70	32	2,651
In Force Lives (000s)	45	50	159	293	401	99	44	28	12	1,132
Average Attained Age	87.0	84.3	78.8	72.0	68.4	63.3	66.8	62.3	61.0	71.5
% Lifetime Benefits	60%	36%	32%	31%	13%	3%	4%	0%	0%	22%
5% Compound Inflation	17%	32%	49%	71%	64%	45%	52%	13%	1%	56%
Claims Count⁴	7,260	9,921	15,091	10,218	4,404	182	230	26	7	47,339
% Claims Lifetime	63%	41%	31%	29%	15%	6%	4%	0%	0%	36%
% Claims Non-Lifetime	37%	59%	69%	71%	85%	94%	96%	100%	100%	64%

¹In Force Data As of 2Q18 Excludes Group Business And Assumed Business From RiverSource, Travelers (Through Brighthouse Financial), & Continental Life; ²Includes Policies Sold In California Between 2010 & 2013; ³My Future My Plan (AARP Branded Product); ⁴Reflects Both Active And Pending Claims

Note: Other Product Abbreviations Above: PCS = Privileged Care Select, PC = Privileged Choice