



MasterCard

MasterCard Incorporated Second-Quarter 2015 Financial Results Conference Call

July 29, 2015

Business Update

Financial & Operational Overview

Economic Update

Business Highlights

2nd Quarter Selected Financial Performance

(\$ in millions, except per share data)



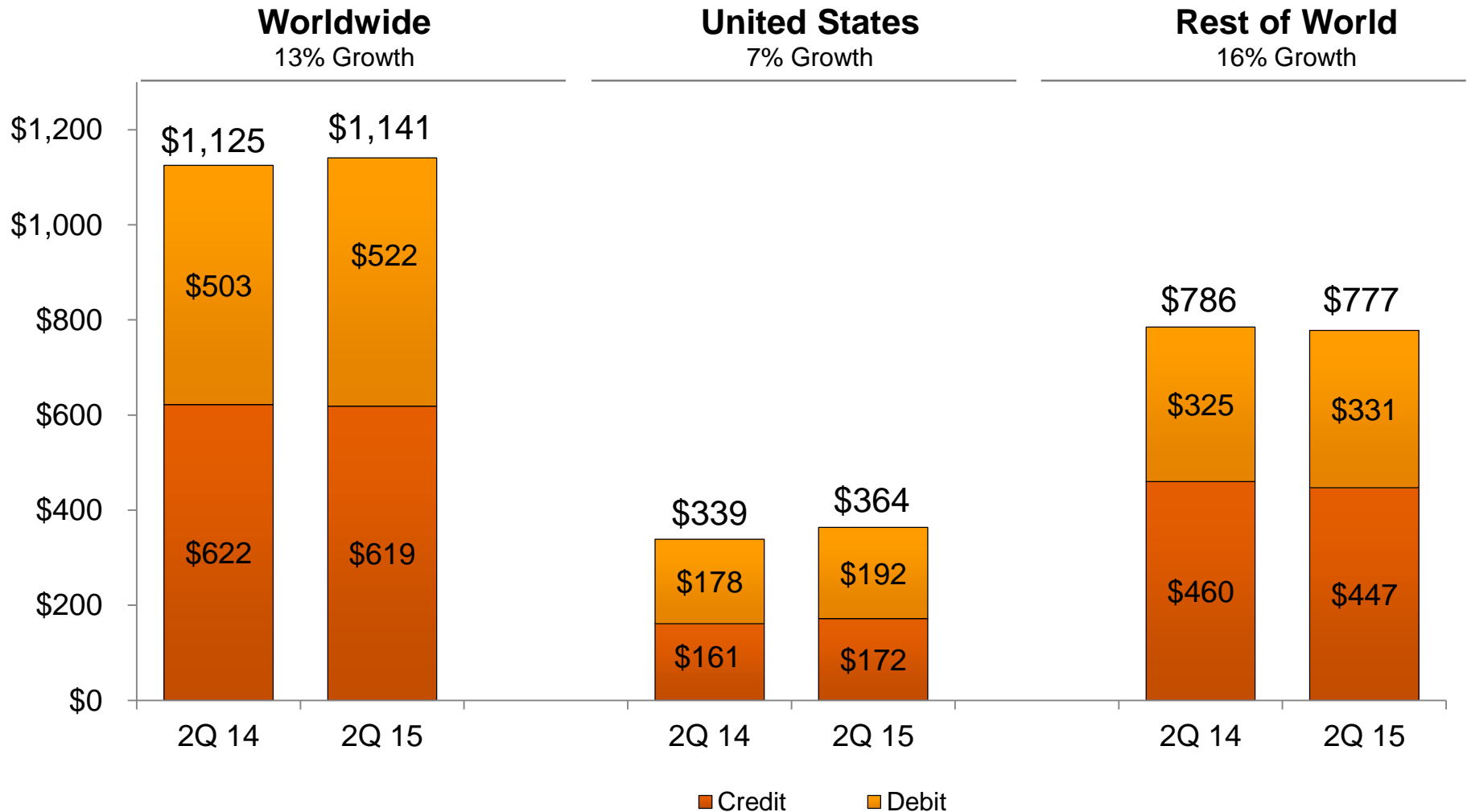
	2Q 15		2Q 14		YOY Growth	
	Non-GAAP	excl. special item*			Non-GAAP	FX Adjusted
Net revenue	\$	2,390	\$	2,368	1%	7%
Total operating expenses		1,078		985	9%	14%
Operating income		1,312		1,383	(5)%	2%
<i>Operating margin</i>		54.9%		58.4%	(3.5) ppts	(2.7) ppts
Net income	\$	965	\$	931	4%	12%
Diluted EPS	\$	0.85	\$	0.80	6%	15%
Effective tax rate		25.8%		32.2%		

Note: Figures may not sum due to rounding.

* See Appendix A for GAAP reconciliations of this special item for the 3 months ended June 30, 2015

2nd Quarter Gross Dollar Volume (GDV)

(\$ in billions)



Notes: 1. Growth rates are shown in local currency
2. Figures may not sum due to rounding

2nd Quarter Processed Transactions and Cards

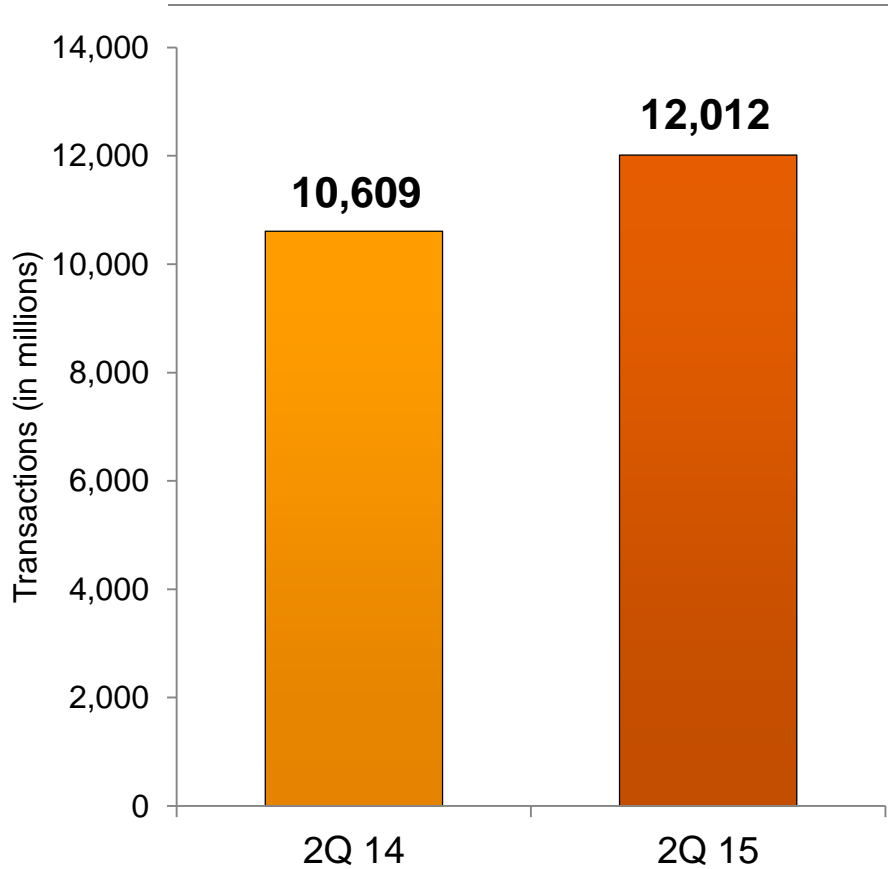


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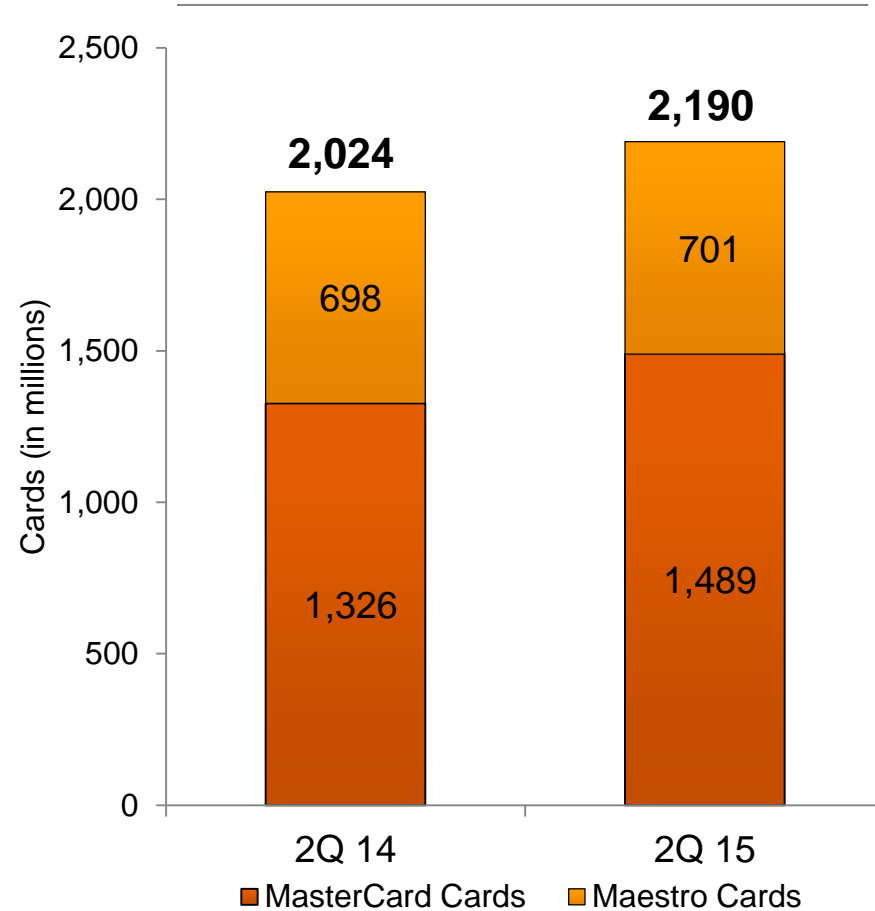
Processed Transactions

13% Growth



Cards

8% Growth

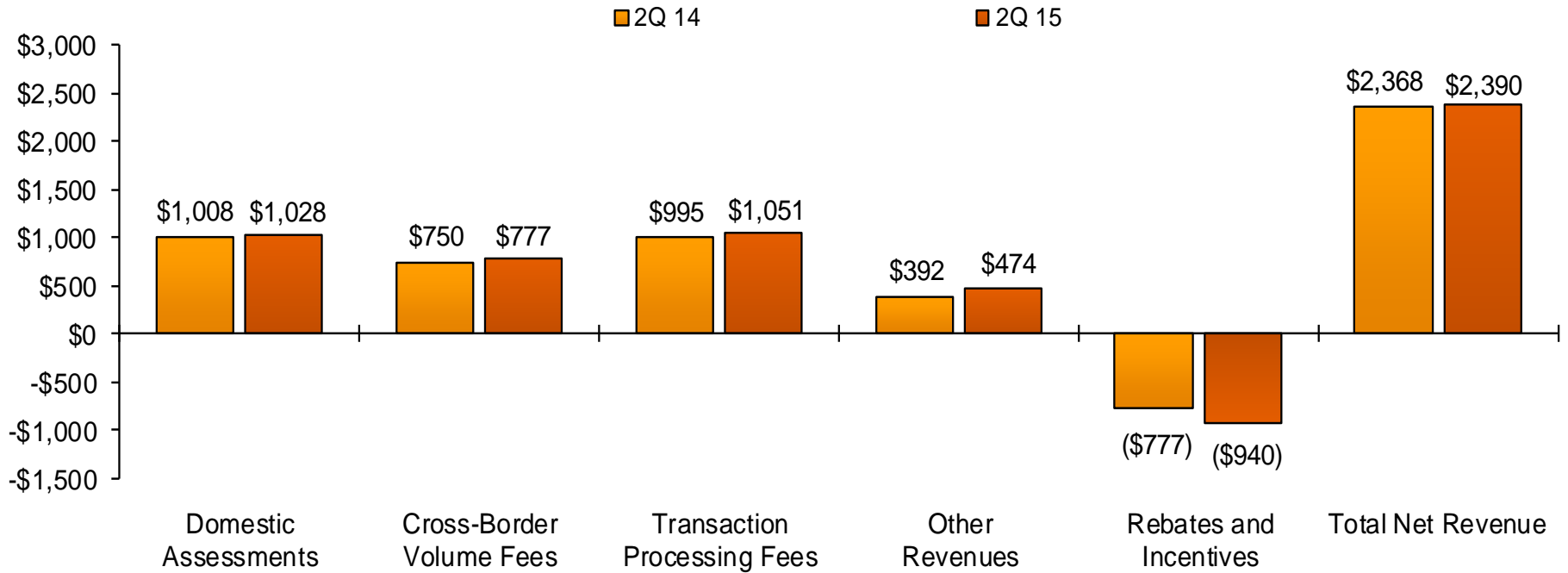


Note: Figures may not sum due to rounding

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2nd Quarter Revenue

(\$ in millions)

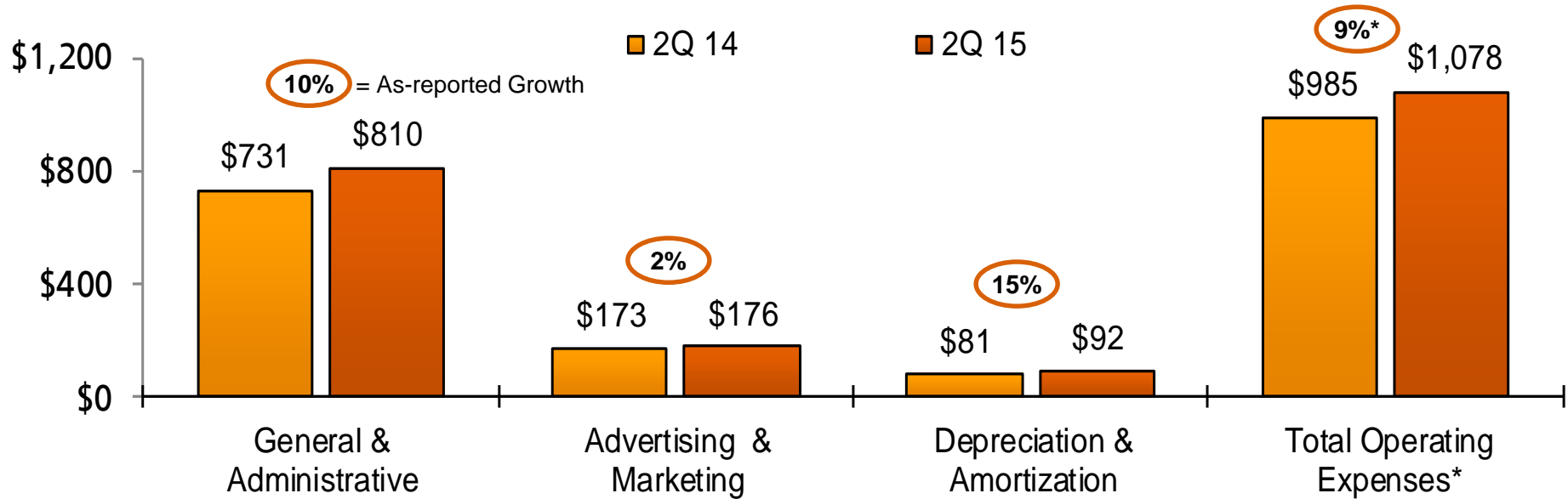


As-reported	2%	3%	6%	21%	21%	1%
FX-adjusted	9%	9%	12%	29%	28%	7%

Note: 1. Figures may not sum due to rounding.

2nd Quarter Operating Expenses

(\$ in millions)



FX-adjusted Growth

Including Acquisitions	14%	12%	16%	14%*
Excluding Acquisitions *	3%	12%	3%	4%

Note: Figures may not sum due to rounding

* See Appendix B for Operating Expenses Growth GAAP reconciliations

Looking Ahead

Business update through July 21st

Thoughts for 2015

- Discussion on FX
- Revenue
- Expenses
- Tax Rate

Long-Term Performance Objectives

Appendix A

GAAP Reconciliation

(\$ in millions, except per share data)



	<u>Three Months Ended June 30, 2015</u>			<u>Three Months Ended June 30, 2014</u>	<u>Percent Increase / (Decrease)</u>		
	<u>Actual</u>	<u>Special Item ¹</u>	<u>Non-GAAP</u>	<u>Actual</u>	<u>Actual</u>	<u>Special Item ¹</u>	<u>Non-GAAP</u>
	Total operating expenses	\$ 1,139	\$ (61)	\$ 1,078	\$ 985	15%	6%
Operating income	1,251	61	1,312	1,383	(10)%	(5)%	(5)%
<i>Operating Margin</i>	<i>52.4%</i>		<i>54.9%</i>	<i>58.4%</i>			
Income tax expense	320	17	337	442	(28)%	(4)%	(24)%
Effective Tax Rate	25.7%		25.8%	32.2%			
Net Income	921	44	965	931	(1)%	(5)%	4%
Diluted Earnings per Share	\$ 0.81	\$ 0.04	\$ 0.85	\$ 0.80	1%	(5)%	6%

¹ Represents effect of UK Merchant Litigation Settlement

Appendix B

Operating Expenses Growth GAAP Reconciliation



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Q2 2015 Growth Rate - Increase / (Decrease)

	<u>As-Reported</u>	<u>Special Item¹</u>	<u>FX²</u>	<u>Acquisitions³</u>	<u>Excluding All Impacts</u>
General and administrative	10%	-	(4)%	12%	3%
Advertising and marketing	2%	-	(10)%	-	12%
Depreciation and amortization	15%	-	(1)%	13%	3%
Provision for litigation settlement	**	**	**	**	**
Total operating expenses	15%	6%	(5)%	10%	4%

** Not meaningful

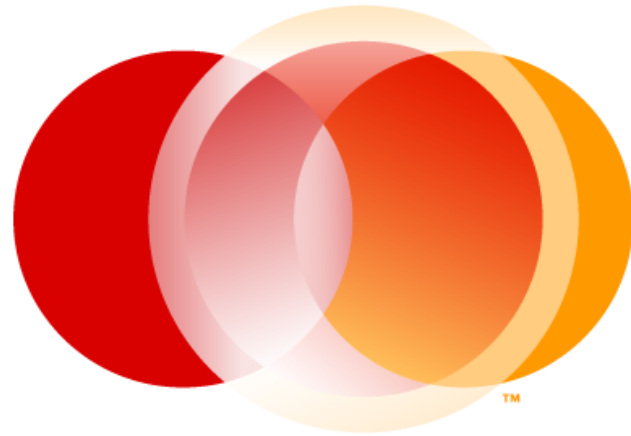
¹ Represents effect of UK Merchant Litigation Settlement

² Represents impact of foreign currency calculated by remeasuring the prior period's results using the current period's exchange rates

³ Impact from our 2014 and 2015 acquisitions

Note: Figures may not sum due to rounding

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