

## LogMeIn First Quarter 2019 Supplemental Data Sheet

### YoY Pro Forma Revenue Growth by Cloud <sup>1</sup>

	Q1'18	Q2'18	Q3'18	Q4'18	FY'18	Q1'19
Unified Communication and Collaboration <sup>2</sup>	5%	5%	2%	1%	4%	-2%
Identity and Access Management	19%	18%	14%	12%	16%	11%
Customer Engagement and Support	1%	1%	0%	-2%	0%	0%

### Percentage of Revenue by Cloud <sup>1</sup>

	Q1'18	Q2'18	Q3'18	Q4'18	FY'18	Q1'19
Unified Communication and Collaboration	54%	57%	57%	56%	56%	55%
Identity and Access Management	30%	29%	29%	30%	29%	31%
Customer Engagement and Support	16%	14%	14%	14%	15%	14%

### International Revenue

	Q1'18	Q2'18	Q3'18	Q4'18	FY'18	Q1'19
International Revenue	24%	23%	22%	22%	22%	22%

### Gross Renewal Rate

	Q1'18	Q2'18	Q3'18	Q4'18	FY'18	Q1'19
Gross Renewal Rate	~75%	~75%	~80%	~80%	~80%	~80%

### Headcount

	Q1'18	Q2'18	Q3'18	Q4'18	FY'18	Q1'19
Quarter End Headcount	2,677	3,396	3,515	3,515	3,515	3,554

<sup>1</sup> Based on Non-GAAP revenue

<sup>2</sup> UCC growth includes contribution from Jive Communications beginning in Q2'18