

LogMeIn Second Quarter 2019 Supplemental Data Sheet

Pro Forma Revenue by Cloud ¹

| | Q1'18 | Q2'18 | Q3'18 | Q4'18 | FY'18 | Q1'19 | Q2'19 |
|---|---------------|---------------|---------------|---------------|-----------------|---------------|---------------|
| Unified Communication and Collaboration | \$ 173 | \$ 175 | \$ 175 | \$ 175 | \$ 698 | \$ 170 | \$ 172 |
| Identity and Access Management | \$ 85 | \$ 88 | \$ 90 | \$ 92 | \$ 355 | \$ 94 | \$ 98 |
| Customer Engagement and Support | \$ 44 | \$ 45 | \$ 44 | \$ 44 | \$ 177 | \$ 44 | \$ 43 |
| Total | \$ 302 | \$ 308 | \$ 309 | \$ 311 | \$ 1,230 | \$ 308 | \$ 313 |

YoY Pro Forma Revenue Growth by Cloud ¹

| | Q1'18 | Q2'18 | Q3'18 | Q4'18 | FY'18 | Q1'19 | Q2'19 |
|---|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Unified Communication and Collaboration | 5% | 5% | 2% | 1% | 4% | -2% | -2% |
| Identity and Access Management | 19% | 18% | 14% | 12% | 16% | 11% | 12% |
| Customer Engagement and Support | 1% | 1% | 0% | -2% | 0% | -1% | -4% |
| Total | 9% | 8% | 5% | 3% | 6% | 2% | 2% |

Percentage of Revenue by Cloud ¹

| | Q1'18 | Q2'18 | Q3'18 | Q4'18 | FY'18 | Q1'19 | Q2'19 |
|---|-------|-------|-------|-------|-------|-------|-------|
| Unified Communication and Collaboration | 54% | 57% | 57% | 56% | 56% | 55% | 55% |
| Identity and Access Management | 30% | 29% | 29% | 30% | 29% | 31% | 31% |
| Customer Engagement and Support | 16% | 14% | 14% | 14% | 15% | 14% | 14% |

International Revenue

| | Q1'18 | Q2'18 | Q3'18 | Q4'18 | FY'18 | Q1'19 | Q2'19 |
|-----------------------|-------|-------|-------|-------|-------|-------|-------|
| International Revenue | 24% | 23% | 22% | 22% | 22% | 22% | 21% |

Gross Renewal Rate

| | Q1'18 | Q2'18 | Q3'18 | Q4'18 | FY'18 | Q1'19 | Q2'19 |
|--------------------|-------|-------|-------|-------|-------|-------|-------|
| Gross Renewal Rate | ~75% | ~75% | ~80% | ~80% | ~80% | ~80% | ~80% |

Headcount

| | Q1'18 | Q2'18 | Q3'18 | Q4'18 | FY'18 | Q1'19 | Q2'19 |
|-----------------------|-------|-------|-------|-------|-------|-------|-------|
| Quarter End Headcount | 2,677 | 3,396 | 3,515 | 3,515 | 3,515 | 3,554 | 3,763 |

¹ Based on Non-GAAP revenue and includes contribution from Jive Communications and excludes contribution from Xively