

2017 U.S. Political Contribution and Expenditure Policy and Statement

The Company's policy is to participate in public policymaking by informing government officials about our positions on issues significant to the Company and our customers. These issues are discussed in the context of existing and proposed laws, legislation, regulations, and policy initiatives, and include, for example, commerce, intellectual property, trade, data privacy, transportation, and web services. Relatedly, the Company constructively and responsibly participates in the U.S. political process. The goal of the Company's political contributions and expenditures is to promote the interests of the Company and our customers, and the Company makes such decisions in accordance with the processes described in this political contribution and expenditure policy and statement, without regard to the personal political preferences of the Company's directors, officers, or employees. Click here for [archives of previous statements](#).

Approval Process

The Company's Vice President of Public Policy reviews and approves each political contribution and expenditure made with Company funds or resources to, or in support of, any political candidate, political campaign, political party, political committee, or public official in any country, or to any other organization for use in making political expenditures, to ensure that it is lawful and consistent with the Company's business objectives and public policy priorities. The Company's Senior Vice President for Global Corporate Affairs and the Senior Vice President and General Counsel review all political expenditures. In addition, the Audit Committee of the Board of Directors annually reviews this political contribution and expenditure policy and statement and a report on all of the Company's political contributions and expenditures, including any contributions made to trade associations or 501(c)(4) social welfare organizations.

2017 Political Expenditures

In 2017, the Company complied with all applicable regulations requiring public disclosure of corporate political activity. In 2017, the Company did not make federal contributions to political parties or 527 organizations, or in support or opposition of any political campaigns, and did not make any federal or state independent expenditures. In 2017, the Company made non-federal contributions to political candidates, committees, 527 organizations, and ballot initiatives in the amounts disclosed in [Annex A](#) to this political contribution and expenditure policy and statement. In 2017, the Company spent approximately \$12.84 million on federal lobbying activities, which are reported to the House and Senate: http://www.senate.gov/legislative/Public_Disclosure/LDA_reports.htm.

In 2017, our spending related to the Company's government relations efforts in all states (non-federal) was approximately \$3.6 million. This amount relates to efforts in Alabama, Arizona, California, Colorado, Connecticut, Delaware, Florida, Georgia, Idaho, Illinois, Indiana, Iowa, Kansas, Kentucky, Louisiana, Maryland, Massachusetts, Michigan, Minnesota, Nebraska, Nevada, New Jersey, New York, North Carolina, North Dakota, Ohio, Oklahoma, Oregon, Pennsylvania, Rhode Island, South Carolina, Tennessee, Texas, Virginia, Washington, and Wisconsin. Specific amounts spent per state are generally disclosed on applicable state websites, such as those maintained by secretaries of state, state ethics and public disclosure commissions, state legislatures, and similar websites.

The Company contributes to certain trade associations, coalitions, charities, and 501(c)(4) social welfare organizations, many of which engage in efforts to inform policymakers on issues important to their members. The total amount paid by the Company to U.S.-based trade associations, coalitions, charities, and social welfare organizations was approximately \$4.6 million in 2017. All such payments of \$10,000 or more made through the Company's Public Policy Office in 2017 are disclosed in [Annex A](#) to this political

contribution and expenditure policy and statement. The Company may not agree with all the positions of each organization, its leaders, or its other supporters, but believes that the Company's support will help advance policy objectives aligned with our interests.

The Company has formed a political action committee (PAC) funded solely by voluntary contributions from some of the Company's employees and shareholders (and their spouses). The PAC's activities are subject to federal regulation, including detailed public disclosure requirements. The PAC files regular public reports with the Federal Election Commission (FEC), and political contributions to and by the PAC are required to be disclosed. These reports are publicly available on the FEC website at: <https://www.fec.gov/data/reports/pac-party/>.

ANNEX A

Company contributions to state and local candidates, political parties, committees, political organizations, or ballot initiatives:

- **Ballot Initiatives**
 - Washington Won't Discriminate - \$25,000
 - Yes for Veterans and Human Services - \$15,000

- **Political Organizations**
 - Democratic Attorneys General Association - \$12,500
 - Republican Attorneys General Association - \$12,500
 - Republican State Leadership Committee - \$50,000

- **Contributions – U.S. State and Local Candidates, and Committees**
 - California
 - Ben Allen - \$2,000
 - Pat Bates - \$3,000
 - Xavier Becerra (AG) - \$2,500
 - Marc Berman - \$2,000
 - Autumn Burke - \$2,000
 - Steve Glazer - \$2,000
 - Evan Low - \$4,400
 - Anthony Rendon - \$3,000
 - Henry Stern - \$2,000
 - Scott Wiener - \$2,000

 - Georgia
 - Georgia Republican Senatorial Committee - \$3,000

 - Illinois
 - Chicagoland Chamber PAC - \$5,000

 - Indiana
 - Eric Holcomb - \$1,000
 - House Republican Campaign Committee - \$1,000
 - Indiana House Democratic Caucus - \$500
 - Indiana Senate Democratic Committee - \$500
 - Senate Majority Campaign Committee - \$1,000

 - New York
 - John Flanagan - \$1,000
 - Carl E. Heastie - \$1,000
 - Joe Morelle - \$500

 - Ohio
 - Ohio House Republican Organizing Committee - \$2,500
 - Republican Senate Campaign Committee – Building Fund \$2,500

 - Virginia
 - Richard Anderson - \$1,000
 - George Barker - \$250

- Rob Bell - \$250
 - Jennifer Boysko - \$500
 - Kathy Byron - \$750
 - Kirk Cox - \$2,000
 - Rosalyn Dance - \$1,000
 - Dominion Leadership Trust - \$2,500
 - Adam Ebbin - \$500
 - Todd Gilbert - \$1,000
 - Ed Gillespie - \$2,000
 - Tag Greason - \$1,000
 - Emmett Hanger, Jr. - \$1,000
 - Mark Herring (AG) - \$2,000
 - Tim Hugo - \$1,000
 - Riley Ingram - \$1,000
 - Matthew James - \$500
 - S. Chris Jones - \$1,000
 - Terry Kilgore - \$1,000
 - Barry Knight - \$500
 - Steve Landes - \$500
 - Scott Lingamfelter - \$250
 - Alfonso Lopez - \$250
 - Ryan McDougle - \$1,000
 - Jeremy McPike - \$500
 - Jackson Miller - \$1,000
 - Thomas Norment - \$2,000
 - Ralph Northam - \$2,000
 - NVTech PAC - \$5,500
 - John O'Bannon - \$1,000
 - Mark Obenshain - \$1,000
 - Chap Petersen - \$500
 - Frank Ruff, Jr. - \$1,000
 - Richard Saslaw - \$2,250
 - Mark Sickles - \$250
 - Bill Stanley - \$500
 - Scott Surovell - \$250
 - Luke Torian - \$250
 - David Toscano - \$500
 - Roslyn Tyler - \$1,000
 - Frank Wagner - \$1,000
 - R. Lee Ware, Jr. - \$1,000
 - Jennifer Wexton - \$1,000
 - David Yancey - \$250
- Washington
 - Andrew Barkis - \$1,000
 - Brian Blake - \$500
 - Sharon Brown - \$1,000
 - Mike Chapman - \$500
 - Civic Alliance for a Sound Economy - \$365,000
 - Cary Condotta - \$1,000
 - Manka Dhingra - \$1,000

- Beth Doglio - \$500
- Laurie Dolan - \$500
- Jinyoung Lee Englund - \$1,000
- Enterprise Washington - \$20,000
- Doug Ericksen - \$500
- Joe Fain - \$1,000
- Jake Fey - \$1,000
- Phil Fortunato - \$2,000
- Hilary Franz - \$1,000
- David Frockt - \$1,000
- Paul Graves - \$1,000
- Mia Gregerson - \$500
- Cyrus Habib - \$1,000
- Mark Hargrove - \$1,000
- Mark Harmsworth - \$1,000
- Dave Hayes - \$500
- House Democrats Caucus - \$1,000
- House Republicans Caucus - \$1,000
- Zack Hudgins - \$500
- Morgan Irwin - \$2,000
- Laurie Jinkins - \$1,000
- Karen Keiser - \$1,000
- Kennedy Fund - \$10,000
- Christine Kilduff - \$1,000
- Shelley Kloba - \$1,000
- Dan Kristiansen - \$1,000
- Marko Liias - \$1,000
- John Lovick - \$500
- Kristine Lytton - \$1,000
- Nicole Macri - \$500
- Mainstream Republicans - \$5,000
- Jacqueline Maycumber - \$1,000
- Gina McCabe - \$1,000
- Joyce McDonald - \$1,000
- Jeff Morris - \$1,000
- Dick Muri - \$1,000
- Sharon Nelson - \$1,000
- Ed Orcutt - \$1,000
- Tina Orwall - \$1,000
- Jamie Pedersen - \$1,000
- Eric Pettigrew - \$1,000
- Reagan Fund - \$10,000
- Marcus Riccelli - \$500
- Rebecca Saldana - \$500
- David Sawyer - \$500
- Senate Republican Campaign Committee - \$1,000
- Tim Sheldon - \$1,000
- Shelly Short - \$1,000
- Vandana Slatter - \$1,000
- Larry Springer - \$1,000
- Melanie Stambaugh - \$1,000

- Derek Stanford - \$500
- Mike Steele - \$1,000
- Drew Stokesbary - \$1,000
- Pat Sullivan - \$1,000
- Gael Tarleton - \$1,000
- The Leadership Council - \$10,000
- Truman Fund - \$10,000
- Brandon Vick - \$500
- Jim Walsh - \$500
- Judy Warnick - \$1,000
- Washington Senate Democratic Campaign - \$1,000
- J.T. Wilcox - \$1,000
- Sharon Wylie - \$500
- Kim Wyman - \$1,000

Payments of \$10,000 or more made through the Company's Public Policy Office to U.S.-based trade associations, coalitions, nonprofits, and social welfare organizations:

- 21st Century Postal Coalition
- Advanced Energy Economy
- Aero Club of Washington
- Alliance for Digital Innovation
- American Association of People with Disabilities
- American Council on Renewable Energy
- American Enterprise Institute
- Americans for Modern Transportation
- Arizona Chamber
- Arizona Commerce Authority
- Association for Unmanned Vehicle Systems International
- Association for Washington Business
- Brookings Institution
- Business Council of New York State
- CalChamber
- California Manufacturers and Technology Association
- California Taxpayers Association
- Canadian American Business Council
- Cargo Airline Association
- Center for Climate Energy Solutions
- Center for Democracy and Technology
- Center for Innovative Policy
- Centre for Information Policy Leadership
- Chicagoland Chamber of Commerce
- Coalition of Services Industries
- Competitive Enterprise Institute
- Computer and Communications Industry Association
- Conference of Western Attorneys General
- Congressional Black Caucus Foundation, Inc.
- Congressional Hispanic Caucus Institute, Inc.
- Consumer Action
- Consumer Technology Association
- Council of State Governments
- Cyber, Space & Intelligence Association

- Digital Advertising Alliance
- Digital Dialogue Forum
- Digital Media Association
- Direct Marketing Association
- Download Fairness Coalition
- Economic Development Council of Seattle & King County
- Emerging American Majorities
- Family Online Safety Institute
- Financial Innovation Now
- Flight Safety Foundation
- Food Marketing Institute
- Future of Privacy Forum
- Georgia Tech Foundation
- Global Women's Innovation Network
- Greater Phoenix Chamber of Commerce
- Greater Seattle Business Association
- Greater Seattle Chamber of Commerce
- Human Rights Campaign
- INCOMPAS
- Indy Chamber of Commerce
- Information Technology Industry Council
- Information Technology & Innovation Foundation
- Integrated Justice Information Systems Institute
- International Center for Law and Economics
- International Chamber of Commerce
- International Trade Commission Working Group
- Internet Association
- Internet Education Foundation
- Internet Infrastructure Association
- Kentucky Chamber of Commerce
- Law & Economics Center (GMU)
- National Association of Counties
- National Conference of State Legislatures
- National Foreign Trade Council
- National League of Cities
- National Retail Federation
- New America Foundation
- NewDEAL Leaders
- Organization of American States
- Public Affairs Council
- R Street Institute
- Retailers Association of Massachusetts
- Ripon Society
- Small UAV Coalition
- Sports & Fitness Industry Association
- State Privacy and Security Coalition
- Tech Inventors Alliance
- TechNet
- Technology Alliance
- U.S. – ASEAN Business Council
- U.S. Chamber of Commerce

- U.S. Chamber of Commerce Litigation Center
- U.S. Conference of Mayors
- U.S. – U.A.E. Business Council
- Virginia Chamber of Commerce
- Washington Technology Industry Association
- Western Governors' Association