



READY
CAPITAL®

SUPPLEMENTAL FINANCIAL DATA

Q1 2022



Disclaimer



This presentation contains statements that constitute “forward-looking statements,” as such term is defined in Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, and such statements are intended to be covered by the safe harbor provided by the same. These statements are based on management’s current expectations and beliefs and are subject to a number of trends and uncertainties that could cause actual results to differ materially from those described in the forward-looking statements; Ready Capital Corporation (the “Company”) can give no assurance that its expectations will be attained. Factors that could cause actual results to differ materially from the Company’s expectations include those set forth in the Risk Factors section of the most recent Annual Report on Form 10-K filed with the SEC and other reports filed by the Company with the SEC, copies of which are available on the SEC’s website, www.sec.gov. The Company undertakes no obligation to update these statements for revisions or changes after the date of this release, except as required by law.

This presentation includes certain non-GAAP financial measures, including Distributable earnings. These non-GAAP financial measures should be considered only as supplemental to, and not as superior to, financial measures in accordance with GAAP. Please refer to the Appendix for the most recent GAAP information.

This presentation also contains market statistics and industry data which are subject to uncertainty and are not necessarily reflective of market conditions. These have been derived from third party sources and have not been independently verified by the Company or its affiliates.

All material presented is compiled from sources believed to be reliable and current, but accuracy cannot be guaranteed. All data is as of March 31, 2022, unless otherwise noted.

First Quarter 2022 Results



Earnings / Dividends

- Net income of \$64.3 million¹, or \$0.70 per common share
- Distributable earnings of \$48.9 million¹, or \$0.52 per common share
- Declared dividend of \$0.42 per common share

Returns

- Return on Equity² of 18.0%
- Distributable Return on Equity³ of 13.6%
- Dividend Yield⁴ of 11.2%

Loan Originations⁵ / Acquisitions

- CRE originations and acquisitions of \$2.2 billion
- SBA loan originations of \$101.0 million
- Residential mortgage loan originations of \$769.1 million

1. Before dividends on preferred securities and inclusive of non-controlling interest

2. Return on equity is an annualized percentage equal to quarterly net income over the average monthly total stockholders' equity for the period

3. Distributable return on equity is an annualized percentage equal to distributable earnings over the average monthly total stockholders' equity for the period. Refer to the "Distributable Earnings Reconciliation by Quarter" slide for a reconciliation of GAAP Net Income to Distributable Earnings

4. Q1 dividend yield for the period is based on the 3/31/2022 closing share price of \$15.06

5. Represents fully committed amounts

First Quarter 2022 Results (continued)



Current Liquidity	▪ Total liquidity of \$326 million¹ including cash, anticipated warehouse advances, principal and interest receivable from servicers, and anticipated proceeds from available-for-sale assets
Capital Markets	▪ Closed a \$1.1 billion commercial mortgage collateralized loan obligation, the Company's largest CRE CLO to date ▪ Closed an underwritten public offering of \$120.0 million aggregate principal amount of 6.125% senior unsecured notes due 2025 ▪ Closed a secondary offering of 7,000,000 shares of common stock for net proceeds of \$106.6 million
Balance Sheet	▪ Net book value per share of \$15.22 per common share ▪ Total leverage of 4.4x and recourse leverage ratio of 1.4x²
Mosaic Merger	▪ The Company closed its acquisition of Mosaic Real Estate Credit, LLC. (MREC) and related entities. The transaction increased capitalization \$458.1 million and expanded the Company's lending capabilities into construction lending.

1. Liquidity balance as of April 28, 2022

2. Recourse leverage ratio excludes \$1.4 billion of secured borrowings that are non-recourse to the Company.

Return on Equity

Segment	Levered Yield ⁽¹⁾	Distributable Levered Yield ⁽¹⁾	Equity Allocation	GAAP ROE ⁽²⁾		Distributable ROE ⁽²⁾	
				Q1'22	Q4'21	Q1'22	Q4'21
SBC Lending and Acquisitions	12.8 %	12.8 %	89.7 %	20.4 %	18.0 %	14.4 %	16.7 %
Small Business Lending	43.3 %	43.3 %	5.4 %				
Residential Mortgage Banking ⁽³⁾	134.5 %	11.6 %	4.9 %				
Corporate leverage, net of non-earning assets				7.3	5.9	4.0	5.1
Gross return on equity				27.7 %	23.9 %	18.4 %	21.8 %
Realized & unrealized gains, net				4.9	4.0	4.9	4.0
Loan loss provision				(0.4)	(0.3)	0.1	-
PPP revenue, net of direct expenses				5.3	7.5	5.3	7.5
Non-recurring gains, losses and expenses				(2.1)	(0.9)	-	-
Operating expenses				(10.7)	(11.2)	(10.5)	(10.8)
Investment advisory fees				(0.9)	(1.8)	(0.9)	(1.8)
Provision for income taxes				(5.2)	(2.4)	(3.1)	(2.2)
Dividends on preferred stock				(0.6)	(0.7)	(0.6)	(0.7)
Return on equity				18.0 %	18.1 %	13.6 %	17.8 %

1. Levered yield includes interest income, accretion of discount, MSR creation, income from unconsolidated joint ventures, realized gains (losses) on loans held for sale, unrealized gains (losses) on loans held for sale and servicing income net of interest expense and amortization of deferred financing costs on an annualized basis.

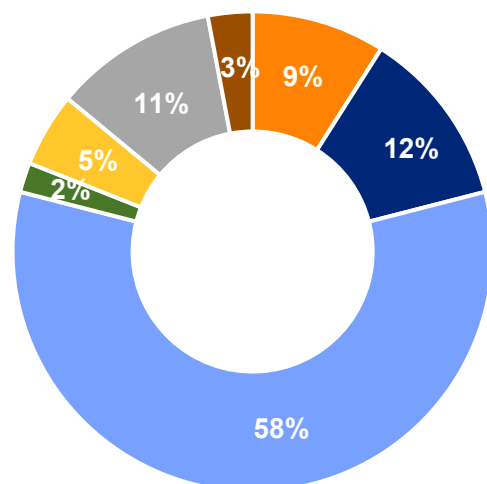
2. GAAP ROE is based on GAAP Net Income, while Distributable ROE is based on Distributable Earnings, which adjusts GAAP Net Income for certain items detailed on the "Distributable Earnings Reconciliation" slide.

3. ROE based on net income before tax of the Residential Mortgage Banking business line divided by the business line's average monthly equity.

Diversified, Complementary, & Scalable Platforms

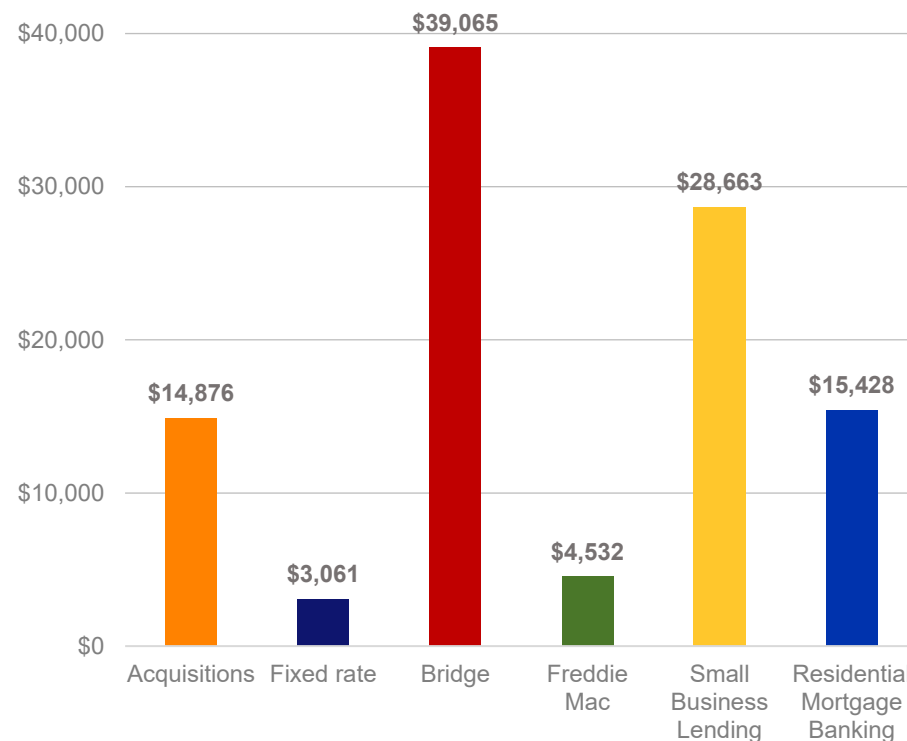


PORTFOLIO BREAKDOWN¹



- Acquisitions
- Fixed rate
- Bridge
- Freddie Mac
- Construction
- Small Business Lending
- Residential Mortgage Banking

REVENUE BREAKDOWN² (\$ in thousands)

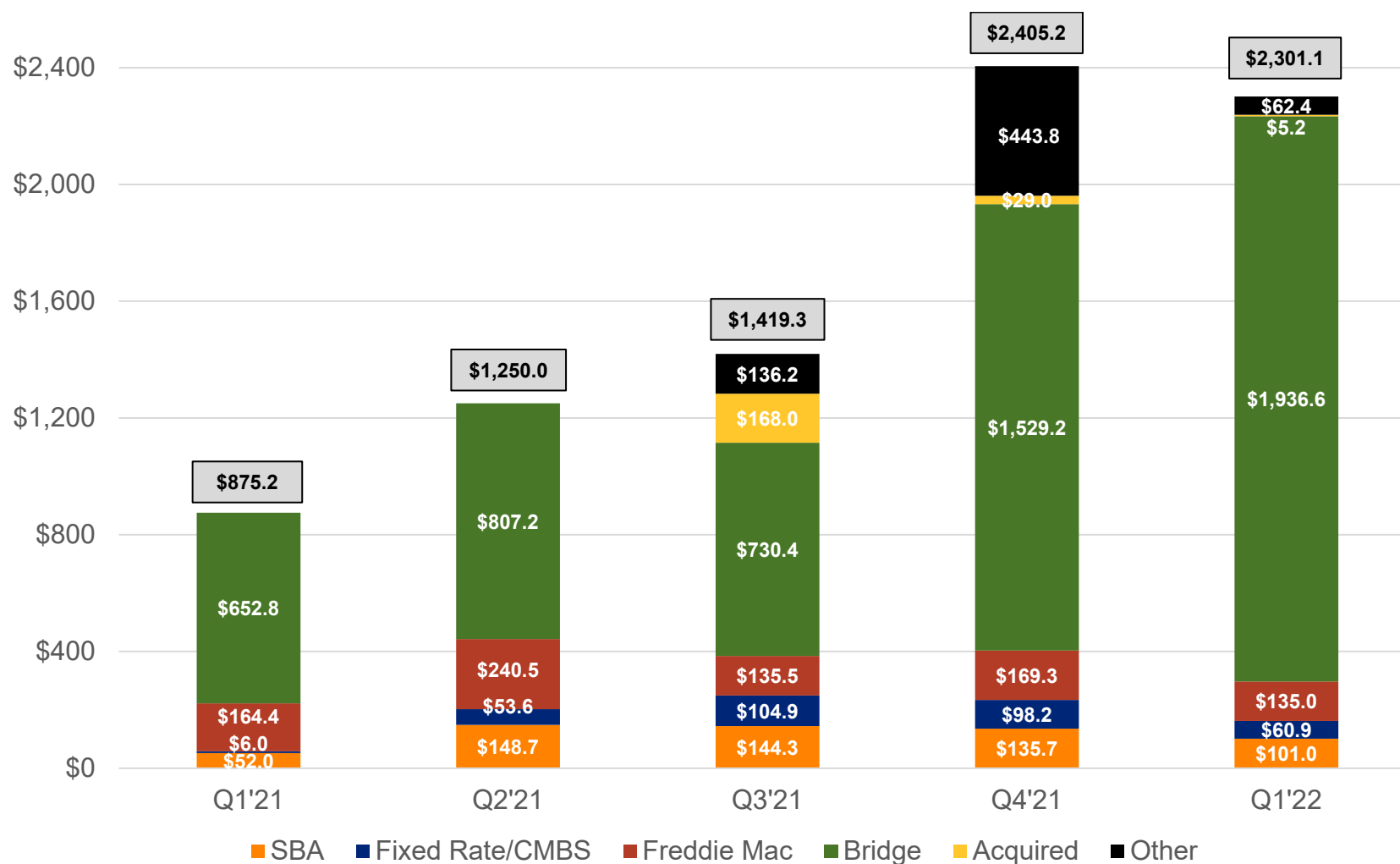


1. Assets include loans, MBS, servicing assets, JV investments, real estate owned, and purchased future receivables.

2. Based on QTD Distributable Earnings including interest income, accretion of discount, MSR creation, income from unconsolidated joint ventures, realized gains (losses) on loans held for sale, unrealized gains (losses) on loans held for sale and servicing income net of interest expense and amortization of deferred financing costs on an annualized basis.

SBC and SBA Investment by Product Type

QUARTERLY GROWTH¹



1. Origination volumes are based on fully committed amounts in millions

SBC Lending and Acquisitions

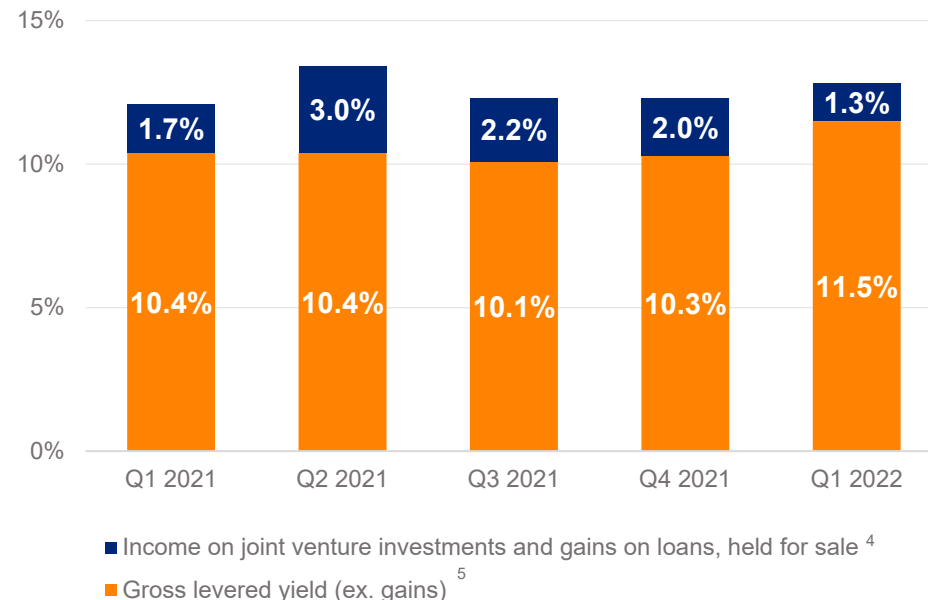


	LOAN COUNT ⁽¹⁾	UPB	BOOK VALUE	WA LTV	WA COUPON	FIXED/FLOAT ⁽²⁾	60+ Days Past Due ⁽³⁾
	2,510	\$8.77B	\$8.69B	64.7%	4.5%	20.7 / 79.3%	2.4%
ACQUISITIONS	1,652	\$798M	\$787M	37.2%	5.6%	49.0 / 51.0%	3.3%
FIXED RATE ⁽⁶⁾	323	\$1.29B	\$1.29B	60.3%	4.9%	1.8 / 98.2%	1.9%
BRIDGE	517	\$6.29B	\$6.22B	69.4%	4.2%	2.8 / 97.2%	1.3%
FREDDIE MAC	8	\$25M	\$26M	61.5%	3.6%	87.7 / 12.3%	11.9%
CONSTRUCTION	10	\$366M	\$366M	59.5%	6.8%	3.5 / 96.5%	20.5%

CURRENT QUARTER HIGHLIGHTS

- Record Bridge loan originations of \$1.9 billion at average spread of plus 3.62%
- SBC money up pipeline of \$876.6 million, including \$284.0 million funded in April
- 79% of the SBC portfolio is floating rate with average Libor floors of 55 bps

GROSS LEVERED YIELD



1. Excludes joint venture investments

2. 53.2% of fixed rate loans match funded

3. Calculated on unpaid principal balance

4. Includes realized and unrealized gains (losses) on loans held for sale and MSR creation

5. Includes interest income, accretion of discount, and servicing income net of interest expense and amortization of deferred financing costs

6. Includes originated SBC floating rate loans that are included in our RCMT securitization and therefore, categorized as fixed/cmbs

Small Business Lending

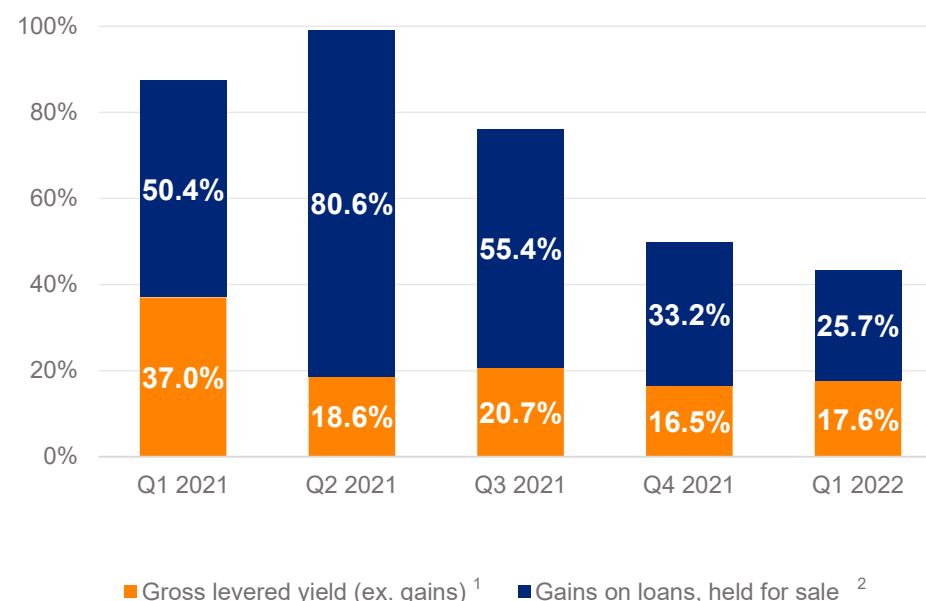


LOAN COUNT	UPB	BOOK VALUE	WA LTV	WA COUPON	FIXED/FLOAT	60+ Days Past Due ⁽¹⁾
2,078	\$649M	\$614M	88.6%	5.6%	0.3 / 99.7%	1.3%

CURRENT QUARTER HIGHLIGHTS

- SBA net sales premiums peaking at 16.1% and averaging 11.5% net, with 18.0% of SBA sales sold for a higher future IO strip
- Current money up pipeline of \$202.9 million, including \$32.0 million funded in April
- After-tax PPP income was \$13.7 million
- \$101.0 million of SBA loan originations, including \$8.3 million of small loan originations. Currently the 8th largest small loan lender nationwide.

GROSS LEVERED YIELD

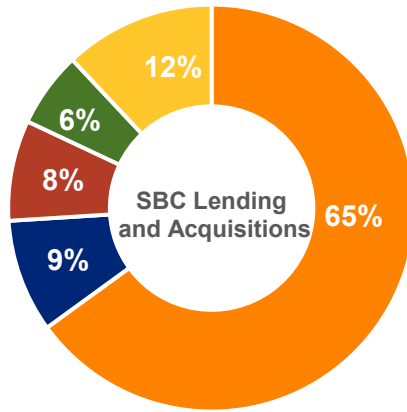


1. Includes interest income, accretion of discount, and servicing income net of interest expense and amortization of deferred financing costs

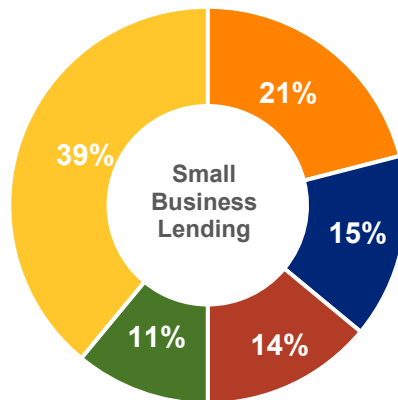
2. Includes realized and unrealized gains (losses) on loans held for sale and MSR creation

Loan Portfolio Composition

PROPERTY TYPE

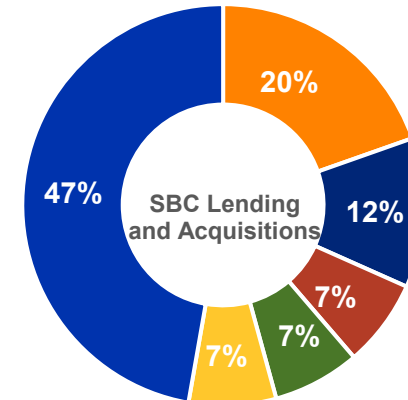


Multi-family Mixed-use Retail Office Other Investments

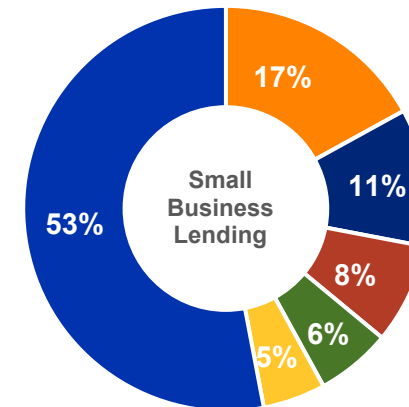


Lodging Retail Doctors Eating Place Other

GEOGRAPHY



Texas California Arizona Florida Georgia Other

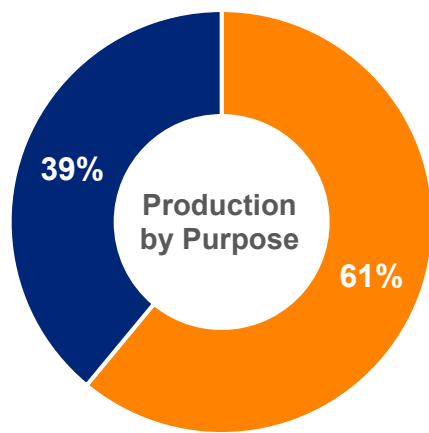


California Texas Florida Washington Georgia Other

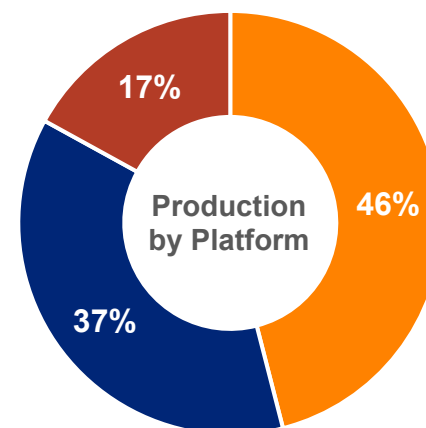
Residential Mortgage Banking



QUARTERLY ORIGINATIONS UPB \$768.9M

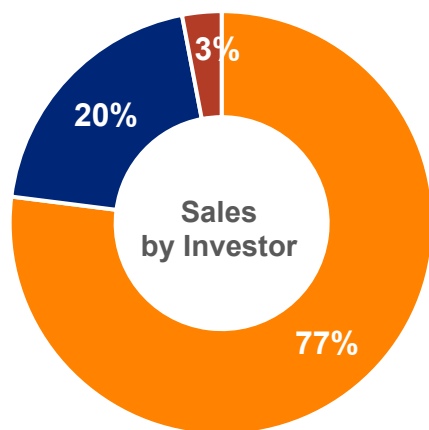


■ Purchased ■ Refinanced



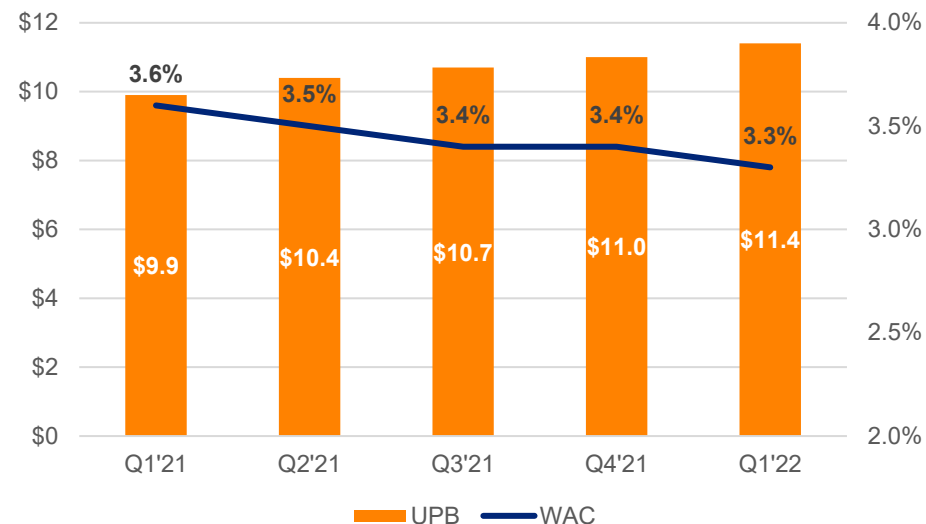
■ Retail ■ Correspondent ■ Wholesale

QUARTERLY SALES UPB \$798.7M



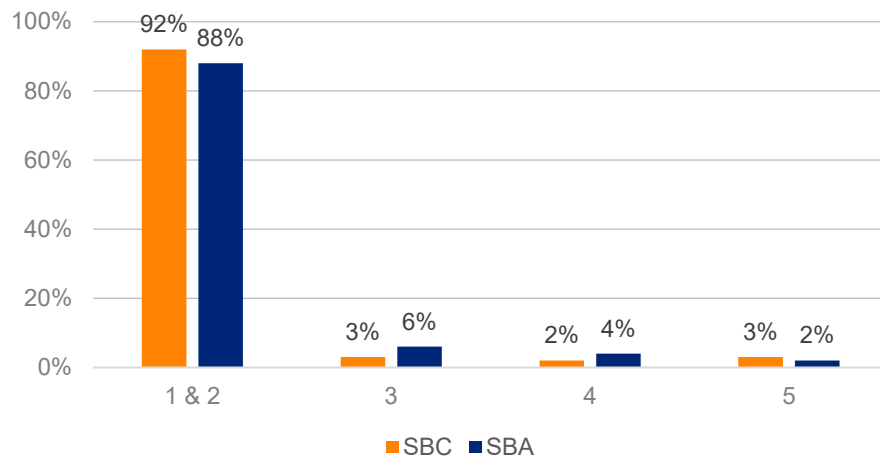
■ Fannie/Freddie ■ Ginnie Mae ■ Other

MSR PORTFOLIO UPDATE (\$ in billions)

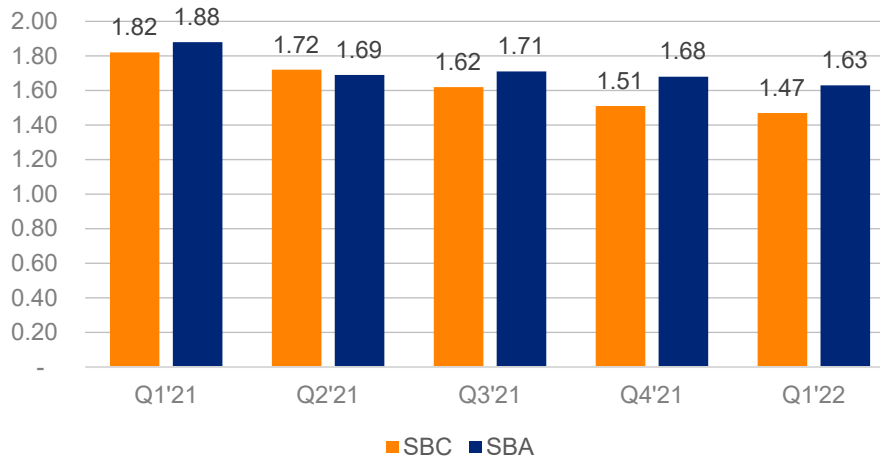


Loan Portfolio – Risk Rating

RISK RATING DISTRIBUTION



AVERAGE RISK RATING



CRITERIA

BUCKET 1:

Very Low Risk of Loss: New origination or current with strong credit metrics (LTV/DSCR/DY). No expected losses.

BUCKET 2:

Low Risk of Loss: Current with maturity > 6 months. Lower credit metrics with possibility of inclusion on CREFC watchlist. No expected losses.

BUCKET 3:

Medium Risk of Loss: Current with near term maturities or in forbearance. Loss unlikely with no specific reserves booked.

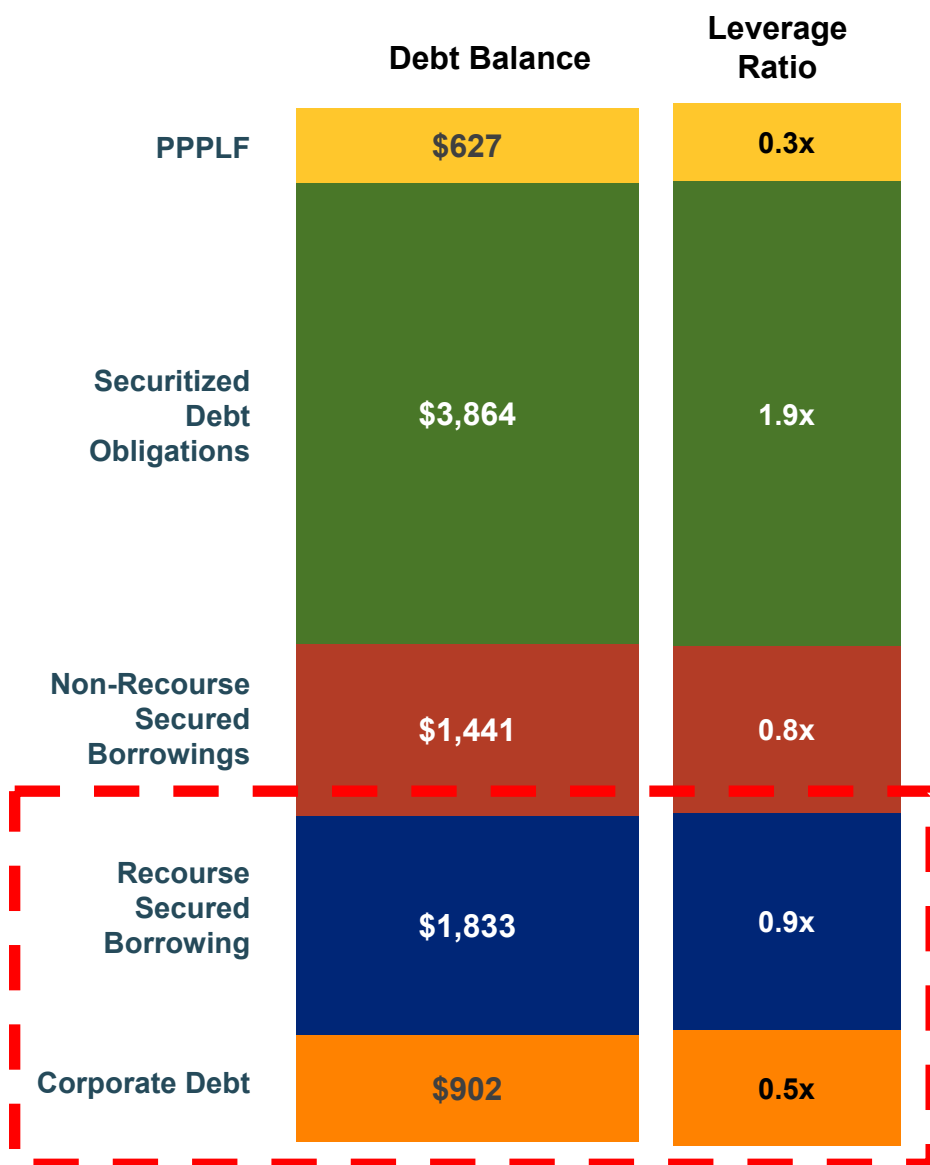
BUCKET 4:

Higher Risk: Loan delinquent or in maturity default. Potential issues with sponsor or business plans. Minimal losses possible and adequately reserved in current period.

BUCKET 5:

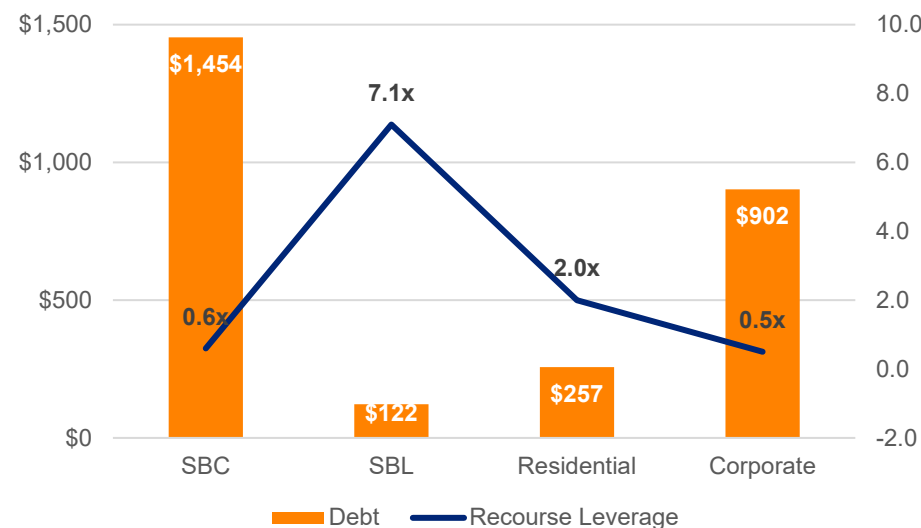
Highest risk: Loan in default or special servicing. Specific losses identified and adequately reserved for in current period.

Debt- Leverage



- Recourse leverage ratio of 1.4x
- Total leverage of 4.4x
- Full market to market liabilities and credit mark to market liabilities represent 20% and 12% of total debt

Recourse Leverage by Reporting Segment⁽¹⁾ (\$ in millions)



1. Recourse leverage by reporting segment is based on the segment recourse debt balance over invested equity in the segment and excludes guaranteed loan financings

Financial Snapshot



Investment Type	Average Carrying Value ⁽¹⁾	Gross Yield ⁽²⁾	Average Debt Balance	Debt Cost ⁽³⁾	Levered Yield
SBC Lending and Acquisitions	\$ 7,781,688	5.2%	\$ 5,856,753	2.7%	12.8%
Small Business Lending	\$ 383,989	15.8%	\$ 268,973	4.0%	43.3%
Total	\$ 8,165,677	5.7%	\$ 6,125,726	2.8%	20.4%

Book Equity Value Metrics	
Common Stockholders' equity	\$ 1,740,067
Common Stockholders' equity (adjusted) ⁽⁵⁾	\$ 1,739,533
Total Common Shares outstanding	114,335,948
Net Book Value per Common Share	\$ 15.22
Adjusted Net Book Value per Common Share	\$ 15.21

Loan Portfolio Metrics ⁽⁴⁾	
% Fixed vs Floating Rate	21% / 79%
% Originated vs Acquired	75% / 25%
Weighted Average LTV - SBC	65%
Weighted Average LTV - SBA	89%

Q1 2022 Earnings Data Metrics	
Net income Distributable earnings	\$64,263 \$48,863
Earnings per share - Basic and diluted	\$0.70 \$0.66
Distributable Earnings per share - Basic and diluted	\$0.52 \$0.48
Return on Equity per Common Share	18.0%
Distributable Return on Equity per Common Share	13.6%
Dividend Yield ⁽⁶⁾	11.2%

Servicing Portfolio Metrics	
SBA servicing rights - UPB	\$ 883,303
SBA servicing rights- carrying value	\$ 22,891
Multi-family servicing rights - UPB	\$ 4,490,286
Multi-family servicing rights - carrying value	\$ 61,418
Residential servicing rights - UPB	\$ 11,357,330
Residential servicing rights - carrying value	\$ 159,834

1. Average carrying value includes average quarterly carrying value of loan and servicing asset balances

2. Gross yields include interest income, accretion of discount, MSR creation, income from our unconsolidated joint venture, realized gains (losses) on loans held for sale, unrealized gains (losses) on loans held for sale and servicing income net of interest expense and amortization of deferred financing costs on an annualized basis.

3. The Company finances the assets included in the Investment Type through securitizations, repurchase agreements, warehouse facilities and bank credit facilities. Interest expense is calculated based on interest expense and deferred financing amortization for the quarter ended 3/31/2022 on an annualized basis.

4. Excludes loans, held for sale, at fair value

5. Excludes the equity component of our 2017 convertible note issuance.

6. Q1 Dividend yield for the period is based on the 3/31/2022 closing share price of \$15.06

APPENDIX

Additional Financial Information

Balance Sheet by Quarter



(In Thousands)	3/31/2021	6/30/2021	9/30/2021	12/31/2021	3/31/2022
Assets					
Cash and cash equivalents	\$ 308,428	\$ 200,723	\$ 209,769	\$ 229,531	\$ 211,369
Restricted cash	62,961	57,118	52,692	51,569	56,963
Loans, net	1,611,826	2,222,284	2,384,497	2,915,446	4,062,335
Loans, held for sale, at fair value	473,078	470,184	549,917	552,935	523,214
Payment protection program loans, net	1,292,808	2,178,586	1,784,826	870,352	554,656
Mortgage backed securities, at fair value	682,948	260,110	117,681	99,496	93,259
Loans eligible for repurchase from Ginnie Mae	221,464	173,437	149,723	94,111	82,975
Investment in unconsolidated joint ventures	75,048	86,994	125,547	141,148	149,475
Investments held to maturity	—	—	—	—	57,285
Purchased future receivables, net	13,240	7,213	6,567	7,872	8,753
Derivative instruments	12,529	6,600	6,180	7,022	36,852
Servicing rights	138,941	145,265	171,106	204,599	244,143
Real estate owned, held for sale	73,454	71,267	70,643	42,288	119,207
Other assets	151,503	120,214	196,827	172,098	186,089
Assets of consolidated VIEs	2,898,727	2,976,897	3,438,423	4,145,564	5,089,669
Total Assets	\$ 8,016,955	\$ 8,976,892	\$ 9,264,398	\$ 9,534,031	\$ 11,476,244
Liabilities					
Secured borrowings	2,064,785	1,703,034	2,044,069	2,517,600	3,274,324
Paycheck Protection Program Liquidity Facility (PPPLF) borrowings	1,132,536	2,286,624	1,945,883	941,505	627,445
Securitized debt obligations of consolidated VIEs, net	2,211,923	2,309,217	2,676,265	3,214,303	3,864,150
Convertible notes, net	112,405	112,684	112,966	113,247	113,531
Senior secured notes and Corporate debt, net	513,061	513,494	513,889	783,852	788,572
Guaranteed loan financing	386,036	363,955	348,774	345,217	332,398
Contingent consideration	—	—	12,400	16,400	92,148
Liabilities for loans eligible for repurchase from Ginnie Mae	221,464	173,437	149,723	94,111	82,975
Derivative instruments	4,403	3,717	—	410	2,620
Dividends payable	9,631	33,968	33,564	34,348	51,161
Loan participations sold	—	—	—	—	56,386
Due to third parties	—	—	—	—	38,846
Accounts payable and other accrued liabilities	162,465	180,018	189,194	184,079	184,592
Total Liabilities	\$ 6,818,709	\$ 7,680,148	\$ 8,026,727	\$ 8,245,072	\$ 9,509,148
Preferred stock Series C	19,494	8,361	8,361	8,361	8,361
Stockholders' Equity					
Preferred stock	98,241	209,619	111,378	111,378	111,378
Common stock	7	7	7	8	11
Additional paid-in capital	1,088,512	1,090,162	1,115,471	1,161,853	1,723,099
Retained earnings	(20,027)	(23,105)	(10,395)	8,598	21,661
Accumulated other comprehensive income (loss)	(7,042)	(7,157)	(6,276)	(5,733)	(4,704)
Total Ready Capital Corporation equity	1,159,691	1,269,526	1,210,185	1,276,104	1,851,445
Non-controlling interests	19,061	18,857	19,125	4,494	107,290
Total Stockholders' Equity	\$ 1,178,752	\$ 1,288,383	\$ 1,229,310	\$ 1,280,598	\$ 1,958,735
Total Liabilities and Stockholders' Equity	\$ 8,016,955	\$ 8,976,892	\$ 9,264,398	\$ 9,534,031	\$ 11,476,244
Adjusted Book Value per Share	\$ 14.89	\$ 14.87	\$ 15.06	\$ 15.35	\$ 15.21

Statement of Income by Quarter



(In thousands, except share data)	Q1 2021		Q2 2021		Q3 2021		Q4 2021		Q1 2022
Interest income	\$	73,371	\$	103,047	\$	105,136	\$	121,942	\$ 124,405
Interest expense		(50,761)		(55,415)		(50,136)		(57,249)	(61,017)
Net interest income before provision for loan losses	\$	22,610	\$	47,632	\$	55,000	\$	64,693	\$ 63,388
Recovery of (provision for) loan losses		8		(5,517)		(1,579)		(961)	(1,542)
Net interest income after (provision for) recovery of loan losses	\$	22,618	\$	42,115	\$	53,421	\$	63,732	\$ 61,846
Non-interest income									
Residential mortgage banking activities	\$	41,409	\$	36,690	\$	37,270	\$	21,928	\$ 8,424
Net realized gain on financial instruments and real estate owned		8,846		17,183		23,210		19,642	8,007
Net unrealized gain on financial instruments		20,996		4,612		5,688		8,081	45,315
Servicing income, net of amortization and impairment		15,635		11,928		10,243		10,209	10,528
Income on purchased future receivables, net		2,317		2,779		2,838		2,323	2,469
Gain on bargain purchase		—		—		—		—	—
Income (loss) on unconsolidated joint ventures		(809)		3,361		3,548		816	6,563
Other income (loss)		571		(688)		5,674		3,452	6,501
Total non-interest income	\$	88,965	\$	75,865	\$	88,471	\$	66,451	\$ 87,807
Non-interest expense									
Employee compensation and benefits	\$	(22,777)	\$	(24,270)	\$	(24,537)	\$	(18,481)	\$ (27,968)
Allocated employee compensation and benefits from related party		(2,123)		(3,299)		(3,804)		(2,805)	(3,000)
Variable expenses on residential mortgage banking activities		(15,485)		(21,421)		(24,380)		(13,847)	(979)
Professional fees		(2,982)		(2,872)		(6,900)		(3,585)	(5,126)
Management fees – related party		(2,693)		(2,626)		(2,742)		(2,867)	(3,196)
Incentive fees – related party		—		(286)		(2,775)		(2,358)	—
Loan servicing expense		(6,104)		(6,851)		(8,124)		(8,904)	(8,920)
Transaction related expenses		(6,307)		(1,266)		(2,629)		(4,080)	(5,699)
Other operating expenses		(15,484)		(17,190)		(12,926)		(12,801)	(12,653)
Total non-interest expense	\$	(73,955)	\$	(80,081)	\$	(88,817)	\$	(69,728)	\$ (67,541)
Income before provision for income taxes	\$	37,628	\$	37,899	\$	53,075	\$	60,455	\$ 82,112
Income tax (provision) benefit		(8,681)		(6,995)		(6,540)		(6,867)	(17,849)
Net income	\$	28,947	\$	30,904	\$	46,535	\$	53,588	\$ 64,263
Less: Dividends on preferred stock		281		3,224		1,999		1,999	1,999
Less: Net income attributable to non-controlling interest		659		444		756		371	775
Net income attributable to Ready Capital Corporation	\$	28,007	\$	27,236	\$	43,780	\$	51,218	\$ 61,489
Earnings per common share - basic	\$	0.49	\$	0.38	\$	0.61	\$	0.69	\$ 0.70
Earnings per common share - diluted	\$	0.49	\$	0.38	\$	0.60	\$	0.68	\$ 0.66
Weighted-average shares outstanding - Basic		56,817,632		71,221,806		71,618,168		74,163,951	87,707,281
Weighted-average shares outstanding - Diluted		56,843,448		71,385,603		71,787,228		74,326,672	95,402,494
Dividends declared per share of common stock	\$	0.40	\$	0.42	\$	0.42	\$	0.42	\$ 0.42

Distributable Earnings Reconciliation by Quarter



(In thousands, except share data)	Q1 2021		Q2 2021		Q3 2021		Q4 2021		Q1 2022
Net Income	\$	28,947	\$	30,904	\$	46,535	\$	53,588	\$ 64,263
Reconciling items:									
Unrealized gain on mortgage servicing rights	\$	(15,356)	\$	4,699	\$	(147)	\$	(6,119)	\$ (32,599)
Impact of ASU 2016-13 on accrual loans		(29)		4,035		(1,329)		845	1,968
Non-recurring REO impairment		—		510		(10)		(1,441)	1,567
Merger transaction costs and other non-recurring expenses		7,263		2,971		5,485		5,036	6,655
Total reconciling items	\$	(8,122)	\$	12,215	\$	3,999	\$	(1,679)	\$ (22,409)
Distributable earnings before income taxes	\$	20,825	\$	43,119	\$	50,534	\$	51,909	\$ 41,854
Income tax adjustments		3,883		(1,691)		(1,169)		626	7,009
Distributable earnings	\$	24,708	\$	41,428	\$	49,365	\$	52,535	\$ 48,863
Less: Distributable earnings attributable to non-controlling interests	\$	563	\$	595	\$	802	\$	364	\$ 589
Less: Income attributable to participating shares		376		392		445		377	413
Less: Dividends on preferred stock		281		3,224		1,999		1,999	1,999
Distributable earnings attributable to Common Stockholders	\$	23,488	\$	37,217	\$	46,119	\$	49,795	\$ 45,862
Distributable earnings per share	\$	0.41	\$	0.52	\$	0.64	\$	0.67	\$ 0.52
Weighted average common shares outstanding		56,817,632		71,221,806		71,618,168		74,163,951	87,707,281

The Company believes that this non-U.S. GAAP financial information, in addition to the related U.S. GAAP measures, provides investors greater transparency into the information used by management in its financial and operational decision-making, including the determination of dividends. However, because Distributable Earnings is an incomplete measure of the Company's financial performance and involves differences from net income computed in accordance with U.S. GAAP, it should be considered along with, but not as an alternative to, the Company's net income computed in accordance with U.S. GAAP as a measure of the Company's financial performance. In addition, because not all companies use identical calculations, the Company's presentation of Distributable Earnings may not be comparable to other similarly-titled measures of other companies.

We calculate Distributable earnings as GAAP net income (loss) excluding the following:

- i) any unrealized gains or losses on certain MBS not retained by us as part of our loan origination businesses
- ii) any realized gains or losses on sales of certain MBS
- iii) any unrealized gains or losses on Residential MSRs
- iv) any unrealized current non-cash provision for credit losses on accrual loans
- v) any unrealized gains or losses on de-designated cash flow hedges
- vi) one-time non-recurring gains or losses, such as gains or losses on discontinued operations, bargain purchase gains, or merger related expenses

In calculating Distributable Earnings, Net Income (in accordance with U.S. GAAP) is adjusted to exclude unrealized gains and losses on MBS acquired by the Company in the secondary market but is not adjusted to exclude unrealized gains and losses on MBS retained by Ready Capital as part of its loan origination businesses, where the Company transfers originated loans into an MBS securitization and the Company retains an interest in the securitization. In calculating Distributable Earnings, the Company does not adjust Net Income (in accordance with U.S. GAAP) to take into account unrealized gains and losses on MBS retained by us as part of the loan origination businesses because the unrealized gains and losses that are generated in the loan origination and securitization process are considered to be a fundamental part of this business and an indicator of the ongoing performance and credit quality of the Company's historical loan originations. In calculating Distributable Earnings, Net Income (in accordance with U.S. GAAP) is adjusted to exclude realized gains and losses on certain MBS securities considered to be non-distributable. Certain MBS positions are considered to be non-distributable due to a variety of reasons which may include collateral type, duration, and size. In 2016, the Company liquidated the majority of its MBS portfolio from distributable earnings to fund recurring operating segments.

In addition, in calculating Distributable Earnings, Net Income (in accordance with U.S. GAAP) is adjusted to exclude unrealized gains or losses on residential MSRs, held at fair value. The Company treats its commercial MSRs and residential MSRs as two separate classes based on the nature of the underlying mortgages and the treatment of these assets as two separate pools for risk management purposes. Servicing rights relating to the Company's small business commercial business are accounted for under ASC 860, Transfer and Servicing, while the Company's residential MSRs are accounted for under the fair value option under ASC 825, Financial Instruments. In calculating Distributable Earnings, the Company does not exclude realized gains or losses on either commercial MSRs or residential MSRs, held at fair value, as servicing income is a fundamental part of Ready Capital's business and is an indicator of the ongoing performance.

To qualify as a REIT, the Company must distribute to its stockholders each calendar year at least 90% of its REIT taxable income (including certain items of non-cash income), determined without regard to the deduction for dividends paid and excluding net capital gain. There are certain items, including net income generated from the creation of MSRs, that are included in distributable earnings but are not included in the calculation of the current year's taxable income. These differences may result in certain items that are recognized in the current period's calculation of distributable earnings not being included in taxable income, and thus not subject to the REIT dividend distribution requirement until future years.



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