



Care360® EHR From Quest Diagnostics Honored by Black Book's 2012 Rankings and Capterra's Top 20 List

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EHR is Ideal Solution for Small to Medium-Sized Physician Practices Across the Nation

LAS VEGAS, Feb. 23, 2012 /PRNewswire/ -- The highly-acclaimed [Care360® Electronic Health Record](#) (EHR) solution from Quest Diagnostics (NYSE: DGX) has been honored by receiving the top spot in the Single Physician Practice and ePrescribing categories in Black Book's 2012 Rankings of Top EHR and Electronic Medical Record (EMR) [Vendors](#). In addition, Care360 EHR was ranked eighth on Capterra's Top 20 list of [Most Popular EMR Software Solutions](#). Previously unranked by Black Book and Capterra, Care360 has grown in awareness as the rankings show rapid adoption by small to medium-sized physician practices.

Black Book collects ballot results on 18 performance areas of operational excellence to rank vendors by EMR/EHR product lines while Capterra measures popularity by aggregating publicly provided resources to identify attributes such as: number of customers, number of users, revenue, Google searches, social media followers and Alexa/Compete Rankings.

"Quest Diagnostics has emerged as a preferred provider of EHR technology due to its longtime commitment to understanding the needs of independent physicians," states Richard A. Mahoney, vice president of Healthcare Information Solutions for Quest Diagnostics, and president of its healthcare IT subsidiary MedPlus. "Care360 EHR has ignited interest among the medical community during the past several years and we are proud to now be recognized on the national scale for providing a solution that creates a stronger clinical and patient-centric environment."

The rankings published in Black Book demonstrate Care360's increasing popularity among physicians. Care360 placed in seven different categories, hitting the top three in four categories and in the top 13 in three other categories underscoring the solid growth that it has achieved over the past year. The details of all ranking results can be found at <http://www.blackbookrankings.com/healthcare/>.

"These two achievements demonstrate that Care360 is a cost-effective, reliable and efficient solution. We're thrilled to receive this recognition from Black Book and Capterra," says Mahoney. "Care360 helps physicians and their office staff excel in today's digital environment and we are confident that we will remain a leader among EHR providers."

Quest Diagnostics has made adopting an EHR both simple and cost-effective, with its easy-to-implement cloud-based Care360 EHR solution and its affordable monthly subscription-based model. Further addressing the cost barriers that often prohibit physicians from transitioning to EHRs, the company announced last month that, throughout 2012, [eligible physician practices](#) can receive subsidies of 85 percent off the retail price of Care360 EHR. Through the Quest Diagnostics Grant program, physicians can receive a full, [certified EHR solution](#), including EHR and Practice Management System licenses, training, hosting, maintenance and 24/7 support and training for less than \$100 per month.

[Capterra's Infographic](#) illustrates the rankings of the Top 20 Most Popular EMR Software Solutions in an effort to help potential buyers have the additional data they need to make a purchase decision. The data visualization shows Care360, from Quest Diagnostics, as the eighth most popular EMR software solution.

Reliable

"I wanted an EHR backed by an experienced, reliable and supportive company," states Dr. Shobha Iyengar from Belvidere, Illinois. "This made my decision to go with Quest Diagnostics easy. I like the convenience of an Internet-based solution and I don't have to worry about my computer crashing with all my documentation. I feel very lucky because I know several colleagues who, unfortunately, chose EHR companies that eventually went out of business."

360 View Of Patient Information At An Affordable Cost

"I like the Care360 EHR modular approach and the ability to combine products," says Dr. Avidon Appel, Elliott Internal Medicine. "Quest Diagnostics doesn't seem to nickel and dime you for every little feature. There are no hidden fees. My other EHR system made me pay for every staff member, and if you had a staff member leave -- you had to pay for another license. Care360 EHR isn't like that."

Timesaver

"The best thing about Care360 EHR is having a patient record without a chart. Demographics, medical history and other patient information are now all in one place," explains Dr. Mackie Snebold, Wilmot Medical Center. "We don't spend time looking for paper charts and transitions of care are effortless. Correspondence to the hospitals and other physicians is so much simpler. Care360 has truly been a time-saver for us."

Adoption of the Care360 EHR [web-based solution](#) continues to grow among primary care physicians operating in small to medium-sized physician practices across the nation. Approximately one third of U.S. physicians and many of the country's leading hospitals, health plans and regional health exchanges currently rely on healthcare information solutions offered by Quest Diagnostics to document and monitor diagnostic, prescription and clinical data to provide better patient care.

About Black Book

Black Book Rankings, a division of Brown-Wilson Group Inc., is one of the largest full-service technology and services market research and opinion research companies. Founded in 2002, the company serves a wide variety of prominent publicly traded, private and start-up clients, venture capital firms, bankers, vendors, manufacturers and buyers alike. The company enjoys a reputation of conducting high quality research as evidenced through its long-standing relationships with its customers.

About Capterra

Capterra connects buyers and sellers of business software. Their web site shows options and provides free tools to help companies make the right decision. They provide software companies with a free listing on their comprehensive directory and give them the opportunity to upgrade for more exposure. For more information, visit www.capterra.com.

About Care360

Care360 EHR is a web-based solution that allows physicians to transition key activities from paper to electronic management in a step-wise approach. With a wide range of capabilities including electronic lab order management, clinical messaging, ePrescribing, clinical documentation tools, document management and multi-system interoperability, Care360 EHR has the features that physicians want to utilize anytime, anywhere via the iPhone®, iPad® and other mobile devices. There are currently more than 200,000 physicians on the Care360® platform from Quest Diagnostics, located in more than 80,000 physician offices. For more information, visit Care360.com.

Throughout 2012, Quest Diagnostics is offering [eligible physician practices](#) subsidies of 85 percent off the retail price of its popular [Care360® Electronic Health Record \(EHR\)](#) solution (<http://bit.ly/wcAHhG>). Through the Quest Diagnostics Grant program, physicians can receive a full, [certified EHR solution](#), including EHR and Practice Management System licenses, training, hosting, maintenance and 24/7 support and training for less than \$100 per month.

About Quest Diagnostics

Quest Diagnostics is the world's leading provider of diagnostic testing, information and services that patients and doctors need to make better healthcare decisions. The company offers the broadest access to diagnostic testing services through its network of laboratories and patient service centers, and provides interpretive consultation through its extensive medical and scientific staff. Quest Diagnostics is a pioneer in developing innovative diagnostic tests and advanced healthcare information technology solutions that help improve patient care. Additional company information is available at QuestDiagnostics.com.

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