

2Q 2018

PERFORMANCE HIGHLIGHTS



DELIVERED 26% CRUDE OIL GROWTH YEAR OVER YEAR | COMPLETED ACQUISITION OF RSP PERMIAN, INC.



"We delivered a solid second quarter as our teams advance large-scale development across the portfolio. Through our outstanding asset performance and focus on cost control, we continue to drive strong cash flow that again exceeded our drilling and completion capital."

TIM LEACH, CHAIRMAN AND CEO OF CONCHO

EXECUTING OUR STRATEGY CREATES SUSTAINABLE COMPETITIVE ADVANTAGES THAT DRIVE PROFITABLE GROWTH AND STRONG RETURNS

ACHIEVING STRONG FINANCIAL RESULTS

DISCIPLINED CAPITAL PROGRAM	Spending Within Cash Flow
NET INCOME	\$137MM or \$0.92 per diluted share
ADJUSTED NET INCOME ¹	\$185MM or \$1.24 per diluted share
EBITDAX ¹	\$592MM

OUTLOOK²

- FY18 production to average 260 - 263 MBoepd
- FY18 capital expenditure program: \$2.5 billion - \$2.6 billion
- Company expects the FY18 capital program to be fully funded with cash flow from operating activities



DELIVERING STRONG, CONSISTENT EXECUTION

- Produced a record 229 MBoepd, in line with the high end of the Company's guidance range
- Increased oil production 26% year over year
- Reduced controllable cash costs quarter over quarter, led by an 8% decrease in cash interest expense



MAINTAINING A STRONG BALANCE SHEET

- Refinanced \$1.2 billion of RSP's senior notes, resulting in more than \$15 million in pro forma annual interest expense savings
- Investment-grade ratings across all three agencies following RSP acquisition



ADVANCING LARGE-SCALE DEVELOPMENT

- Strong results from Wolfcamp development project in the Northern Delaware Basin
- Delivered excellent performance in the Midland Basin, realizing cost savings and productivity improvements
- Plan to drill several development projects on RSP acreage in 2H18

COMPLETED VALUE-ENHANCING TRANSACTION WITH RSP PERMIAN

TODAY, CONCHO IS THE LARGEST UNCONVENTIONAL SHALE PRODUCER IN THE PERMIAN BASIN, WITH:

- The scale and technical expertise necessary to compete globally
- A focus on large-scale development, an important operational and strategic advantage
- A solid financial position, including a low cost of capital and investment-grade ratings

¹ See press release filed on Form 8-K on August 1, 2018 for reconciliation to GAAP measures.

² FY18 outlook includes production (on a 2-stream basis) and capital from RSP beginning on the acquisition date of July 19, 2018.

2Q 2018

PERFORMANCE HIGHLIGHTS



Forward-Looking Statements and Cautionary Statements

The foregoing contains "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. All statements, other than statements of historical fact, included in this press release that address activities, events or developments that the Company expects, believes or anticipates will or may occur in the future are forward-looking statements. Forward-looking statements contained in this press release specifically include statements relating to benefits of the acquisition of RSP. The words "estimate," "project," "predict," "believe," "expect," "anticipate," "potential," "could," "may," "enable," "foresee," "plan," "will," "guidance," "outlook," "goal" or other similar expressions that convey the uncertainty of future events or outcomes are intended to identify forward-looking statements, which generally are not historical in nature. However, the absence of these words does not mean that the statements are not forward-looking. These statements are based on certain assumptions and analyses made by the Company based on management's experience, expectations and perception of historical trends, current conditions, anticipated future developments and other factors believed to be appropriate. Forward-looking statements are not guarantees of performance. Although the Company believes the expectations reflected in its forward-looking statements are reasonable and are based on reasonable assumptions, no assurance can be given that these assumptions are accurate or that any of these expectations will be achieved (in full or at all) or will prove to have been correct. Moreover, such statements are subject to a number of assumptions, risks and uncertainties, many of which are beyond the control of the Company, which may cause actual results to differ materially from those implied or expressed by the forward-looking statements. These include the risk factors discussed or referenced in the Company's most recent Annual Report on Form 10-K and other filings with the SEC. Any forward-looking statement speaks only as of the date on which such statement is made, and the Company undertakes no obligation to correct or update any forward-looking statement, whether as a result of new information, future events or otherwise, except as required by applicable law.