



UNIVISION COMMUNICATIONS INC. ANNOUNCES 2020 SECOND QUARTER RESULTS

MIAMI, FL – August 10, 2020 – Univision Communications Inc. (the “Company”), the leading media company serving Hispanic America, today announced financial results for the second quarter ended June 30, 2020.

Continuing Operations Results - Second Quarter 2020 Compared to Second Quarter 2019¹

- Revenue decreased 24% to \$531.0 million from \$701.7 million.
- Loss (income) from continuing operations² was a loss of \$27.3 million compared to income of \$92.0 million.
- Adjusted OIBDA³ decreased 9% to \$242.8 million from \$265.7 million.
- Year to date, the Company has reduced net indebtedness by \$122.7 million.

“This quarter’s ratings momentum, illustrated by the Univision Network as the #1 Network regardless of language among Adults 18-34 in primetime for a record ten consecutive weeks and our Spanish-language viewing share at twice that of our closest Spanish-language competitor, demonstrate that Univision is the #1 destination for Hispanics during the COVID-19 pandemic. Our digital platforms similarly saw record high traffic, beating the same competitor by 41 percent. This momentum which was driven by our strong news and entertainment content underscores our commitment to our community and our partners,” said CEO Vince Sadusky.

“While we are not immune to the economic fallout from COVID-19, with a solid pipeline of entertainment content, with Liga MX’s regular season now underway and with the UEFA Champions League Tournament about to begin, we hope to have turned a corner from the worst of the pandemic’s economic impact. In addition, despite the economic headwinds, we have accessed the capital markets and our successful series of debt refinancings have strengthened our balance sheet and validated our optimism.”

Revenue

Revenue for the second quarter 2020 decreased 24% to \$531.0 million compared to \$701.7 million for the same prior period. Core revenue⁴ for the second quarter 2020 decreased 26% to \$515.5 million compared to \$694.5 million for the same prior period. Below is a discussion of the Company's second quarter revenue by reporting segment.

Media Networks

Revenue for our Media Networks segment for the second quarter 2020 decreased 22% to \$502.4 million, compared to \$640.0 million for the same prior period.

Media Networks advertising revenue for the second quarter 2020 decreased 40% to \$210.0 million, compared to \$347.2 million for the same prior period. Media Networks core advertising revenue⁴ which adjusts for political and advocacy, including the 2020 election, decreased 42% to \$198.9 million from \$342.2 million. The decrease was due to declines in our networks and local television businesses due to live sports cancellations and lower volume commitments due to COVID-19. The decrease in Media Networks core advertising revenue occurred primarily in the automotive, alcoholic beverages, retail, restaurant and media and entertainment categories. Political and advocacy revenue was \$11.1 million in 2020 compared to \$5.0 million in the same prior period.

Media Networks non-advertising revenue (which is comprised of subscriber fee revenue, content licensing and other revenue) was essentially flat at \$292.4 million for the second quarter of 2020 compared to \$292.8 million for the same prior period. Subscriber fee revenue was \$272.2 million in 2020 compared to \$263.3 million in 2019, an increase of \$8.9 million, or 3% primarily due to double-digit rate increases associated with the renewal of distributor contracts partially offset by subscriber losses. Content licensing and other revenue was \$20.2 million in 2020 compared to \$29.5 million in the same prior period, a decrease of \$9.3 million due to the timing of delivery.

Radio

Revenue for our Radio segment for the second quarter 2020 decreased 54% to \$28.6 million, compared to \$61.7 million for the same prior period due to the impact of COVID-19.

Advertising revenue for the Radio segment for the second quarter 2020 decreased 55% to \$26.3 million, compared to \$57.9 million the same prior period. Core advertising revenue for our Radio segment decreased 61% to \$21.9 million from \$55.7 million primarily due to declines in ad spending in the automotive and retail sectors. Political and advocacy revenue was \$4.4 million compared to \$2.2 million in the prior period.

Non-advertising revenue for the Radio segment for the second quarter 2020 decreased to \$2.3 million from \$3.8 million for the same prior period.

Expenses

Below is a discussion of the Company's second quarter expenses on a consolidated basis.

Direct operating expenses related to programming, excluding variable program license fees, for the second quarter 2020 decreased \$104.9 million, or 62%, to \$64.1 million from \$169.0 million for the same prior period. The decrease was primarily due to decreases in sports programming costs of \$93.2 million due to the cancellation or deferral of live sports in the quarter, decreases in news programming costs of \$7.1 million and decreases in entertainment programming costs of \$4.6 million.

Direct operating expenses related to the variable program license fees for the second quarter 2020 decreased \$21.6 million, or 22%, to \$76.0 million from \$97.6 million for the same prior period primarily due to the lower revenue base on which the license fee is paid.

Other direct operating expenses for the second quarter 2020 increased \$11.6 million to \$18.7 million from \$7.1 million for the same prior period primarily due to a 2019 credit of \$14.7 million reflecting a reduction of deferred advertising commitments with Televisa, which did not reoccur in 2020. Excluding the impact of that deferred advertising credit, other direct operating expenses decreased to \$18.7 million in 2020 from \$21.8 million in 2019, a decrease of \$3.1 million primarily due to lower technical costs in 2020.

Selling, general and administrative expenses for the second quarter 2020 decreased \$32.1 million, or 19%, to \$137.2 million from \$169.3 million for the same prior period due to management's initiatives to reduce expenses as a result of COVID-19.

(Loss) Income from Continuing Operations and Discontinued Operations

(Loss) income from continuing operations for the second quarter of 2020 was a loss of \$27.3 million, compared to income of \$92.0 million for the same prior period. For the three months ended June 30, 2020, loss from continuing operations included a non-cash impairment loss of \$54.1 million related to certain television Federal Communication Commission ("FCC") licenses in the Media Networks segment; restructuring, severance and related charges of \$17.3 million; loss on refinancing of debt of \$47.0 million as a result of refinancing the Company's debt; and other expense of \$4.4 million primarily for acquisition related costs and non-cash, fair value adjustments to investments. For the three months ended June 30, 2019, income from continuing operations included restructuring and severance charges of \$4.4 million and a non-cash impairment loss of \$1.0 million, partially offset by other income of \$3.1 million primarily for non-cash fair-value adjustments to investments. The Company sold its English-language digital assets in April 2019 which was accounted for as a discontinued operation. Loss from discontinued operations, net of income taxes, for the second quarter of 2019 was \$1.3 million.

Selected Cash Flow/Balance Sheet Information

For the six months ended June 30, 2020, cash flows provided by operating activities from continuing operations were \$199.1 million compared to cash flows provided by operating activities of \$97.3 million for the same prior period. The increase was primarily due to lower sports payments year-over-year. For the six months ended June 30, 2020, investing activities included capital expenditures of \$14.0 million compared to \$41.9 million for the same prior period. As of June 30, 2020, total indebtedness, net of cash, cash equivalents and restricted cash related to debt was \$7.0 billion, a \$122.7 million decrease from December 31, 2019.

On March 20, 2020, due to market uncertainties in the global markets resulting from the COVID-19 pandemic, the Company drew down approximately \$442.8 million on its available bank and accounts receivable revolving facilities. Shortly after the end of the quarter, due to reduced concerns over financial markets we repaid all outstanding balances under our revolving credit facilities. As of August 10, 2020, the Company has no balances outstanding under its bank credit and accounts receivable revolving credit facilities.

Recent Financing Transactions

On June 24, 2020, the Company entered into an amendment to its bank credit agreement governing the Company's senior secured revolving credit facility and senior secured term loan facility, which are referred to collectively as the "Senior Secured Credit Facilities." The June 2020 Amendment, among other things, (a) provided for a new class of revolving credit commitments that refinanced and decreased the commitments under the existing revolving credit

facility from \$850.0 million to \$610.0 million (with a letter of credit subfacility thereunder of \$175.0 million), subject to an unused commitment fee in an amount equal to 0.35% per annum on the average unused daily revolving credit balance, which mature on April 30, 2025 (subject to an earlier maturity if certain indebtedness of the Company is not repaid or refinanced on or prior to the dates set forth in the credit agreement), revolver drawings will typically bear interest at LIBOR (with no floor) and a margin of 3.75% per annum (with leveraged-based step downs consistent with the existing credit agreement); and (b) facilitated the incurrence of replacement term loans in an aggregate principal amount of approximately \$2.0 billion to refinance and/or modify the interest rate with respect to certain existing term loans due 2024. The replacement term loans mature on March 15, 2026 and will typically bear interest at LIBOR (with a floor of 1.00%) plus an applicable margin of 3.75% per annum (with no leveraged-based step downs).

On June 18, 2020, the Company issued \$1,500 million aggregate principal amount of 6.625% senior secured notes due 2027 (the "2027 senior notes") at par, plus accrued and unpaid interest from June 18, 2020. The notes will mature on June 1, 2027. The Company will pay interest on the notes semi-annually in arrears on June 1 and December 1 of each year, commencing on December 1, 2020. On June 18, 2020, the Company delivered a notice of redemption to holders of its 5.125% senior secured notes due 2023 (the "2023 senior secured notes") to redeem all \$1,197.8 million aggregate principal amount outstanding. The redemption price for the notes was equal to 100.854% of the principal amount of notes to be redeemed, plus accrued and unpaid interest, but excluding, the redemption date. The Company used the net proceeds from the issuance of the 2027 senior notes to fund the redemption of the 2023 senior notes, including any related fees and expenses. At June 30, 2020, the cash set aside for redemption was reflected as restricted cash on the balance sheet. The redemption occurred on July 20, 2020. Due to this July redemption, the Company had restricted cash of approximately \$1.2 billion and the to-be-redeemed 2023 senior secured notes on its balance sheet as of June 30, 2020. In addition, on June 18, 2020, the Company prepaid \$265.0 million aggregate principal amount of the Company's senior secured term loans with the proceeds of the 2027 senior notes.

On May 28, 2020, the Company redeemed all of the remaining \$357.8 million aggregate principal amount of its 6.750% senior secured notes due 2022 at a redemption price equal to 101.125% of the aggregate principal amount of the notes, plus accrued and unpaid interest thereon to, but excluding, the redemption date. The Company used the net proceeds from the issuance of the 9.500% senior secured notes due 2025 to pay the redemption price, accrued and unpaid interest and any other related fees and expenses.

On April 28, 2020, the Company issued \$370 million aggregate principal amount of 9.500% senior secured notes due 2025 at an original issuance discount of 99.026%, plus accrued and unpaid interest from April 28, 2020. The notes will mature on May 1, 2025. The Company will pay interest on the notes semi-annually in arrears on May 1 and November 1 of each year, commencing on November 1, 2020.

For the period ended June 30, 2020, the Company recorded a loss on refinancing of debt of \$47.0 million as a result of refinancing the Company's debt as described above. The loss includes the premium, fees, the write-off of certain unamortized deferred financing costs and the write-off of certain unamortized premium related to instruments that were repaid.

Impacts of COVID-19

COVID-19 has, and will continue, to impact the Company, due to, among other things, the negative impact on advertising trends and its advertising revenue, suspension of sporting events and curtailment or suspension of other programming production that the Company has broadcast rights to, reductions or delays in the production of programming by the Company's partners, and general COVID-19 related disruptions to the Company's business and operations. Advertising results at both Media Networks and Radio were impacted throughout the second quarter by COVID-19 due to the factors above. During the second quarter, advertising materially weakened from the first quarter due to further postponement of live sports and lower demand from advertisers adversely impacted by the health crisis.

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Due to the uncertain and rapid nature of developments related to COVID-19, the Company cannot estimate the impact on its business, financial condition or near or longer-term financial or operational results with certainty, except as expressly specified.

Due to plans to sell certain Television (“TV”) FCC licenses in the Media Networks segment, during the three months ended June 30, 2020 and impacted by the pandemic, the Company recognized a non-cash impairment loss of \$54.1 million. During the six months ended June 30, 2020, the Company recognized a non-cash impairment loss of \$129.2 million, of which \$75.1 million was primarily related to certain radio broadcast licenses and other intangibles primarily within the Radio segment, resulting from the scaling back of advertising purchases due to COVID-19 and \$54.1 million related to certain TV FCC licenses described above.

Due to the disruption caused by the COVID-19 pandemic, beginning in April the Company initiated a number of actions expected to deliver an estimated \$125.0 million of cost reductions when compared to 2019 total annual direct operating expenses (other than variable program license fees and amortization of major soccer programming rights), which resulted in a restructuring charge of approximately \$14.4 million in the second quarter. Based on developing market conditions, additional restructuring charges may be required throughout the remainder of 2020.

While the Company has significant sources of cash and liquidity and access to its senior secured credit facilities, a prolonged period of generating lower cash from operations could adversely affect the Company’s financial condition and the achievement of its strategic objectives.

CONFERENCE CALL

Univision will conduct a conference call to discuss its second quarter financial results at 10:00 a.m. ET/7:00 a.m. PT on Monday, August 10, 2020. To participate in the conference call, please dial (866) 858-0462 (within U.S.) or (360) 562-9850 (outside U.S.) fifteen minutes prior to the start of the call and provide the following pass code: 2363968. A playback of the conference call will be available beginning at 1:00 p.m. ET, Monday, August 10, 2020, through Monday, August 24, 2020. To access the playback, please dial (855) 859-2056 (within U.S.) or (404) 537-3406 (outside U.S.) and enter reservation number 2363968.

About Univision Communications Inc.

As the leading Hispanic media company in the U.S., Univision Communications Inc. entertains, informs and empowers U.S. Hispanics with news, sports and entertainment content across broadcast and cable television, audio and digital platforms. The company’s top-rated media portfolio includes the Univision and UniMás broadcast networks, as well as cable networks Galavisión and TUDN, the No. 1 Spanish-language sports network in the country. Locally, Univision owns or operates 65 television stations in major U.S. Hispanic markets and Puerto Rico. Additionally, Uforia, the Home of Latin Music, encompasses 58 owned or operated radio stations, a live event series and a robust digital audio footprint. The company’s prominent digital assets include Univision.com, streaming service Univision Now, the largest Hispanic influencer network and several top-rated apps. For more information, visit corporate.univision.com.

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Safe Harbor

Certain statements contained within this press release constitute “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995. In some cases you can identify forward looking statements by terms such as “anticipate,” “plan,” “may,” “intend,” “will,” “expect,” “believe” “hope” or the negative of these terms, and similar expressions intended to identify forward-looking statements.

These forward-looking statements reflect our current views with respect to future events and are based on assumptions and are subject to risks and uncertainties. Also, these forward-looking statements present our estimates and assumptions only as of the date of this press release. We undertake no obligation to modify or revise any forward-looking statements to reflect events or circumstances occurring after the date that the forward-looking statement was made.

Factors that could cause actual results to differ materially from those expressed or implied by the forward-looking statements include: the evolving and uncertain nature of the COVID-19 situation and its impact on the Company, the media industry, and the economy in general, including the suspension of sporting events and curtailing or suspension of other programming production that the Company has broadcast rights to, the ability of soccer games to resume, interference with, or increased cost of, the Company’s or its partners’ production and programming, changes in advertising revenue, shutdown of the Company’s operations and the Company’s response to the COVID-19 virus related to facilities closings, personnel reductions and other cost-cutting measures and measures to maintain necessary liquidity and increases in expenses relating to precautionary measures at the Company’s facilities to protect the health and well-being of its employees due to COVID-19; the uncertainty that the Company will achieve its expected cost reductions in response to the actions initiated by the Company in response to COVID-19 in the anticipated time frame, or at all; uncertainties related to, and disruptions to the Company’s business and operations caused by, the transaction for the sale of a majority ownership interest in UHI, and impacts of any changes in strategies post-acquisition; cancellations, reductions or postponements of advertising or other changes in advertising practices among the Company’s advertisers; any impact of adverse economic conditions on the Company’s industry, business and financial condition, including reduced advertising revenue; changes in the size of the U.S. Hispanic population, including the impact of federal and state immigration legislation and policies on both the U.S. Hispanic population and persons emigrating from Latin America; lack of audience acceptance of the Company’s content; varying popularity for programming, which the Company cannot predict at the time the Company may incur related costs; the failure to renew existing carriage agreements or reach new carriage agreements with multichannel video programming distributors (“MVPD”) on acceptable terms or otherwise and the impact of such failure on pricing terms of, and contractual obligations under, carriage agreements with other MVPDs; consolidation in the cable or satellite MVPD industry; the impact of increased competition from new technologies; changes in the Company’s strategy going forward; competitive pressures from other broadcasters and other entertainment and news media; damage to the Company’s brands, particularly the Univision brand, or reputation; fluctuations in the Company’s quarterly results, making it difficult to rely on period-to-period comparisons; failure to retain the rights to sports programming to attract advertising revenue; the loss of the Company’s ability to rely on Televisa for a significant amount of its network programming; the failure of the Company’s businesses to produce projected revenues or cash flows; failure to monetize the Company’s content on its digital platforms; the failure of the Company’s success in acquiring, investing in and integrating complementary businesses; failure of the Company’s updated strategy to grow its business; the failure or destruction of satellites or transmitter facilities that the Company depends on to distribute its programming; disruption of the Company’s business due to network and information systems-related events, such as computer hackings, viruses, or other destructive or disruptive software or activities; inability to realize the full value of the Company’s intangible assets and any further impairment; failure to utilize the Company’s net operating loss carryforwards; the loss of key executives; possible strikes or other union job actions; piracy of the Company’s programming and other content; environmental, health and safety laws and regulations; FCC media ownership rules; compliance with, and/or changes in, the rules and regulations of the FCC; new laws or regulations concerning retransmission consent or “must carry” rights; increased enforcement or enhancement of FCC indecency and other programming content rules; the impact of legislation on the reallocation of broadcast spectrum which may result in additional costs and affect the Company’s ability to provide competitive services; net losses in the future and for an extended period of time; the Company’s substantial indebtedness; failure to service the Company’s debt or inability to comply with the agreements contained in the Company’s senior secured credit facilities and indentures, including any financial covenants and ratios; the Company’s dependency on lenders to execute its business strategy and its inability to secure financing on suitable terms or at all; any impact from the discontinuance of the London Interbank Offered Rate; volatility and weakness in the capital markets; and risks relating to the Company’s ownership. Actual results may differ materially due to these risks and uncertainties. The Company assumes no obligation to update forward-looking information contained in this press release.

UNIVISION COMMUNICATIONS INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF OPERATIONS
(Unaudited and in thousands)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2020	2019	2020	2019
Revenue	\$ 531,000	\$ 701,700	\$ 1,191,400	\$ 1,313,600
Direct operating expenses	158,800	273,700	397,200	528,200
Selling, general and administrative expenses	137,200	169,300	315,400	328,100
Impairment loss	54,100	1,000	129,200	6,600
Restructuring, severance and related charges	17,300	4,400	21,500	13,300
Depreciation and amortization	39,100	38,100	80,100	76,500
Loss on dispositions	100	2,500	700	8,900
Operating income	124,400	212,700	247,300	352,000
Other expense (income):				
Interest expense	105,900	96,300	201,000	193,400
Interest income	(300)	(3,500)	(1,000)	(6,800)
Amortization of deferred financing costs	2,300	1,900	4,200	3,800
Loss on refinancing of debt	47,000	—	47,000	—
Other	4,400	(3,100)	15,600	(8,000)
(Loss) income from continuing operations before income taxes	(34,900)	121,100	(19,500)	169,600
(Benefit) provision for income taxes	(7,600)	29,100	(3,900)	40,700
(Loss) income from continuing operations	(27,300)	92,000	(15,600)	128,900
Loss from discontinued operations, net of income taxes	—	(1,300)	—	(13,700)
Net (loss) income	(27,300)	90,700	(15,600)	115,200
Net income attributable to noncontrolling interest	—	—	—	200
Net (loss) income attributable to Univision Communications Inc. and subsidiaries	\$ (27,300)	\$ 90,700	\$ (15,600)	\$ 115,000

UNIVISION COMMUNICATIONS INC. AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEETS
(In thousands, except share and per-share data)

	June 30, 2020	December 31, 2019
	(Unaudited)	
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 658,000	\$ 291,400
Restricted cash	1,218,800	—
Accounts receivable, less allowance for doubtful accounts of \$ 12,800 in 2020 and \$4,200 in 2019	546,100	629,300
Program rights and prepayments	160,600	161,000
Prepaid expenses and other	112,800	104,500
Total current assets	2,696,300	1,186,200
Property and equipment, net	471,500	516,800
Intangible assets, net	2,414,300	2,571,400
Goodwill	4,591,800	4,591,800
Program rights and prepayments	64,000	52,400
Investments	42,700	51,400
Operating lease right-of-use assets ⁵	174,700	179,700
Other assets	231,900	171,000
Total assets	\$ 10,687,200	\$ 9,320,700
LIABILITIES AND STOCKHOLDER'S EQUITY		
Current liabilities:		
Accounts payable and accrued liabilities	\$ 328,700	\$ 358,400
Deferred revenue	75,200	69,400
Current operating lease liabilities ⁵	45,400	45,300
Current portion of long-term debt and finance lease obligations	1,556,400	81,600
Total current liabilities	2,005,700	554,700
Long-term debt and finance lease obligations	7,342,700	7,354,800
Deferred tax liabilities, net	384,400	403,000
Deferred revenue	305,100	333,300
Noncurrent operating lease liabilities ⁵	176,000	184,000
Other long-term liabilities	159,500	134,200
Total liabilities	10,373,400	8,964,000
Stockholder's equity:		
Common stock, \$0.01 par value; 100,000 shares authorized in 2020 and 2019; 1,000 shares issued and outstanding at June 30, 2020 and December 31, 2019	—	—
Additional paid-in-capital	5,325,400	5,314,600
Accumulated deficit	(4,839,000)	(4,823,400)
Accumulated other comprehensive loss	(172,600)	(134,500)
Total stockholder's equity	313,800	356,700
Noncontrolling interest	—	—
Total stockholder's equity	313,800	356,700
Total liabilities and stockholder's equity	\$ 10,687,200	\$ 9,320,700

UNIVISION COMMUNICATIONS INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH FLOWS
(Unaudited and in thousands)

	Six Months Ended June 30,	
	2020	2019
Cash flows from operating activities:		
Net (loss) income	\$ (15,600)	\$ 115,200
Less: Loss from discontinued operations, net of tax	—	(13,700)
(Loss) income from continuing operations	(15,600)	128,900
Adjustments to reconcile (loss) income from continuing operations to net cash provided by operating activities:		
Depreciation	51,800	50,100
Amortization of intangible assets	28,300	26,400
Amortization of deferred financing costs	4,200	3,800
Amortization of program rights and prepayments	35,600	—
Deferred income taxes	(6,000)	40,000
Non-cash deferred advertising commitments	(22,800)	(40,800)
Impairment loss	129,200	6,600
Loss on refinancing of debt	46,500	—
Share-based compensation	11,000	11,200
Loss on disposition	700	8,900
Other non-cash items	11,100	(17,200)
Changes in assets and liabilities:		
Accounts receivable, net	78,900	2,300
Program rights and prepayments	(46,900)	(4,700)
Prepaid expenses and other	(11,400)	(33,900)
Accounts payable and accrued liabilities	(46,700)	(60,600)
Deferred revenue	400	10,300
Other long-term liabilities	(400)	1,700
Other assets	(48,800)	(35,700)
Net cash provided by operating activities from continuing operations	199,100	97,300
Net cash provided by operating activities from discontinued operations	—	2,800
Net cash provided by operating activities	199,100	100,100
Cash flows from investing activities:		
Capital expenditures	(14,000)	(41,900)
Disposition of assets	—	(5,800)
Net cash used in investing activities from continuing operations	(14,000)	(47,700)
Net cash provided by investing activities from discontinued operations	—	19,700
Net cash used in investing activities	(14,000)	(28,000)
Cash flows from financing activities:		
Proceeds from issuance of long-term debt	3,866,400	—
Proceeds from revolving debt	654,700	300,000
Payments of long-term debt and finance leases	(2,697,300)	(123,300)
Payments of revolving debt	(301,800)	(300,000)
Payments of refinancing fees	(121,500)	—
Repurchase of common stock on behalf of Univision Holdings, Inc.	(200)	(1,300)
Funding from discontinued operations	—	22,600
Net cash provided by (used in) financing activities from continuing operations	1,400,300	(102,000)
Net cash used in financing activities from discontinued operations	—	(22,600)
Net cash provided by (used in) financing activities	1,400,300	(124,600)
Net increase (decrease) in cash, cash equivalents and restricted cash	1,585,400	(52,500)
Cash, cash equivalents and restricted cash, beginning of period	293,100	130,000
Cash, cash equivalents and restricted cash, end of period ⁶	\$ 1,878,500	\$ 77,500

RECONCILIATION OF (LOSS) INCOME FROM CONTINUING OPERATIONS

Management of the Company evaluates operating performance for planning and forecasting future business operations by considering Adjusted OIBDA (as described below), Adjusted Core OIBDA⁴ (as described below) and Bank Credit Adjusted OIBDA (as described below). Management also uses Bank Credit Adjusted OIBDA to assess the Company's ability to satisfy certain financial covenants contained in the Company's senior secured credit facilities and the indentures governing its senior notes. Adjusted OIBDA, Adjusted Core OIBDA and Bank Credit Adjusted OIBDA eliminate the effects of certain items that the Company does not consider indicative of its core operating performance. Adjusted OIBDA and Adjusted Core OIBDA represent operating income before depreciation, amortization and certain additional adjustments to operating income. Adjusted Core OIBDA also excludes the impact of certain items that have been excluded to allow for comparability between the periods because such items do not occur in every period. In calculating Adjusted OIBDA and Adjusted Core OIBDA the Company's operating income (loss) is adjusted for share-based compensation and other non-cash charges, restructuring and severance charges, as well as other non-operating related items. Bank Credit Adjusted OIBDA represents Adjusted OIBDA with certain additional adjustments permitted under the Company's senior secured credit facilities and its indentures governing the senior notes that include add-backs and/or deductions, as applicable, for specified business optimization expenses, unusual, infrequent items, income (loss) from equity investments in entities, the results of which are consolidated in the Company's operating income (loss), that are not treated as subsidiaries, and from subsidiaries designated as unrestricted subsidiaries, in each case under such credit facilities and indentures, and certain other expenses. Bank Credit Adjusted OIBDA is further adjusted for such purposes to give effect to the redesignation of unrestricted subsidiaries as restricted subsidiaries for the 12 month period then ended upon such redesignation. Adjusted OIBDA, Adjusted Core OIBDA and Bank Credit Adjusted OIBDA are not, and should not be used as, indicators of or alternatives to operating income or income from continuing operations as reflected in the consolidated financial statements. They are not measures of financial performance under GAAP and they should not be considered in isolation or as a substitute for measures of performance prepared in accordance with GAAP. Since the definition of Adjusted OIBDA, Adjusted Core OIBDA and Bank Credit Adjusted OIBDA may vary among companies and industries, neither should be used as a measure of performance among companies. The Company is providing a reconciliation of the non-GAAP terms Adjusted OIBDA, Adjusted Core OIBDA and Bank Credit Adjusted OIBDA to (loss) income from continuing operations, which is the most directly comparable GAAP financial measure.

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The tables below set forth a reconciliation of the non-GAAP terms Adjusted OIBDA, Adjusted Core OIBDA and Bank Credit Adjusted OIBDA to (loss) income from continuing operations.

(Unaudited, in thousands)

	Three Months Ended June 30, 2020			
	Media Networks	Radio	Corporate	Consolidated
Loss from continuing operations				\$ (27,300)
Benefit for income taxes				(7,600)
Loss from continuing operations before income taxes				(34,900)
Other expense (income):				
Interest expense				105,900
Interest income				(300)
Amortization of deferred financing costs				2,300
Loss on refinancing of debt				47,000
Other ⁷				4,400
Operating income (loss)	\$ 157,700	\$ (10,500)	\$ (22,800)	124,400
Less expenses included in operating income (loss) but excluded from Adjusted OIBDA:				
Depreciation and amortization	32,800	1,300	5,000	39,100
Impairment loss ⁸	54,100	—	—	54,100
Restructuring, severance and related charges	12,100	1,700	3,500	17,300
Loss on dispositions ⁹	100	—	—	100
Share-based compensation	1,500	200	3,300	5,000
Other adjustments ¹⁰	2,300	—	500	2,800
Adjusted OIBDA	<u>\$ 260,600</u>	<u>\$ (7,300)</u>	<u>\$ (10,500)</u>	<u>\$ 242,800</u>

(Unaudited, in thousands)

	Three Months Ended June 30, 2020			
	Media Networks	Radio	Corporate	Consolidated
Adjusted OIBDA	\$ 260,600	\$ (7,300)	\$ (10,500)	\$ 242,800
Political and advocacy ⁴	(8,400)	(4,100)	—	(12,500)
Adjusted Core OIBDA	<u>\$ 252,200</u>	<u>\$ (11,400)</u>	<u>\$ (10,500)</u>	<u>\$ 230,300</u>

(Unaudited, in thousands)

	Three Months Ended June 30, 2020			
	Media Networks	Radio	Corporate	Consolidated
Adjusted OIBDA	\$ 260,600	\$ (7,300)	\$ (10,500)	\$ 242,800
Less expenses included in Adjusted OIBDA but excluded from Bank Credit Adjusted OIBDA:				
Adjustments for certain entities not treated as subsidiaries and subsidiaries designated as unrestricted subsidiaries under senior secured credit facilities and indentures ¹¹	—	—	—	—
Contractual adjustments under senior secured credit facilities and indentures ¹²	1,400	500	2,600	4,500
Bank Credit Adjusted OIBDA	<u>\$ 262,000</u>	<u>\$ (6,800)</u>	<u>\$ (7,900)</u>	<u>\$ 247,300</u>

PRESS RELEASE

UNIVISION COMMUNICATIONS INC.

(Unaudited, in thousands)

Three Months Ended June 30, 2019

	Media Networks	Radio	Corporate	Consolidated
Income from continuing operations				\$ 92,000
Provision for income taxes				29,100
Income from continuing operations before income taxes				121,100
Other expense (income):				
Interest expense				96,300
Interest income				(3,500)
Amortization of deferred financing costs				1,900
Other				(3,100)
Operating income (loss)	\$ 234,300	\$ 11,700	\$ (33,300)	212,700
Less expenses included in operating income (loss) but excluded from Adjusted OIBDA:				
Depreciation and amortization	31,600	1,400	5,100	38,100
Impairment loss	—	—	1,000	1,000
Restructuring, severance and related charges	2,100	100	2,200	4,400
Loss on dispositions	2,200	300	—	2,500
Share-based compensation	2,200	300	4,000	6,500
Other adjustments	—	—	500	500
Adjusted OIBDA	\$ 272,400	\$ 13,800	\$ (20,500)	\$ 265,700

(Unaudited, in thousands)

Three Months Ended June 30, 2019

	Media Networks	Radio	Corporate	Consolidated
Adjusted OIBDA	\$ 272,400	\$ 13,800	\$ (20,500)	\$ 265,700
Political and advocacy	(3,800)	(2,100)	—	(5,900)
Adjusted Core OIBDA	\$ 268,600	\$ 11,700	\$ (20,500)	\$ 259,800

(Unaudited, in thousands)

Three Months Ended June 30, 2019

	Media Networks	Radio	Corporate	Consolidated
Adjusted OIBDA	\$ 272,400	\$ 13,800	\$ (20,500)	\$ 265,700
Less expenses included in Adjusted OIBDA but excluded from Bank Credit Adjusted OIBDA:				
Adjustments for certain entities not treated as subsidiaries and subsidiaries designated as unrestricted subsidiaries under senior secured credit facilities and indentures	200	—	—	200
Contractual adjustments under senior secured credit facilities and indentures	2,400	200	3,000	5,600
Bank Credit Adjusted OIBDA	\$ 275,000	\$ 14,000	\$ (17,500)	\$ 271,500

PRESS RELEASE

UNIVISION COMMUNICATIONS INC.

(Unaudited, in thousands)

	Six Months Ended June 30, 2020			
	Media Networks	Radio	Corporate	Consolidated
Loss from continuing operations				\$ (15,600)
Benefit for income taxes				(3,900)
Loss from continuing operations before income taxes				(19,500)
Other expense (income):				
Interest expense				201,000
Interest income				(1,000)
Amortization of deferred financing costs				4,200
Loss on refinancing of debt				47,000
Other				15,600
Operating income (loss)	\$ 384,100	\$ (83,100)	\$ (53,700)	247,300
Less expenses included in operating income (loss) but excluded from Adjusted OIBDA:				
Depreciation and amortization	67,500	2,500	10,100	80,100
Impairment loss	54,500	74,700	—	129,200
Restructuring, severance and related charges	13,000	2,800	5,700	21,500
Loss on dispositions	600	100	—	700
Share-based compensation	3,400	400	7,200	11,000
Other adjustments	2,300	—	1,800	4,100
Adjusted OIBDA	\$ 525,400	\$ (2,600)	\$ (28,900)	\$ 493,900

(Unaudited, in thousands)

	Six Months Ended June 30, 2020			
	Media Networks	Radio	Corporate	Consolidated
Adjusted OIBDA	\$ 525,400	\$ (2,600)	\$ (28,900)	\$ 493,900
Political and advocacy	(24,100)	(8,700)	—	(32,800)
Adjusted Core OIBDA	\$ 501,300	\$ (11,300)	\$ (28,900)	\$ 461,100

(Unaudited, in thousands)

	Six Months Ended June 30, 2020			
	Media Networks	Radio	Corporate	Consolidated
Adjusted OIBDA	\$ 525,400	\$ (2,600)	\$ (28,900)	\$ 493,900
Less expenses included in Adjusted OIBDA but excluded from Bank Credit Adjusted OIBDA:				
Adjustments for certain entities not treated as subsidiaries and subsidiaries designated as unrestricted subsidiaries under senior secured credit facilities and indentures	—	—	—	—
Contractual adjustments under senior secured credit facilities and indentures	2,600	800	5,600	9,000
Bank Credit Adjusted OIBDA	\$ 528,000	\$ (1,800)	\$ (23,300)	\$ 502,900

PRESS RELEASE

UNIVISION COMMUNICATIONS INC.

(Unaudited, in thousands)

	Six Months Ended June 30, 2019			
	Media Networks	Radio	Corporate	Consolidated
Income from continuing operations				\$ 128,900
Provision for income taxes				40,700
Income from continuing operations before income taxes				169,600
Other expense (income):				
Interest expense				193,400
Interest income				(6,800)
Amortization of deferred financing costs				3,800
Other				(8,000)
Operating income (loss)	\$ 403,500	\$ 15,900	\$ (67,400)	352,000
Less expenses included in operating income (loss) but excluded from Adjusted OIBDA:				
Depreciation and amortization	63,400	2,800	10,300	76,500
Impairment loss	1,300	—	5,300	6,600
Restructuring, severance and related charges	7,600	1,100	4,600	13,300
Loss on dispositions	5,600	300	3,000	8,900
Share-based compensation	4,000	500	6,700	11,200
Other adjustments	—	—	1,500	1,500
Adjusted OIBDA	<u>\$ 485,400</u>	<u>\$ 20,600</u>	<u>\$ (36,000)</u>	<u>\$ 470,000</u>

(Unaudited, in thousands)

	Six Months Ended June 30, 2019			
	Media Networks	Radio	Corporate	Consolidated
Adjusted OIBDA	\$ 485,400	\$ 20,600	\$ (36,000)	\$ 470,000
Political and advocacy	(6,400)	(3,600)	—	(10,000)
Adjusted Core OIBDA	<u>\$ 479,000</u>	<u>\$ 17,000</u>	<u>\$ (36,000)</u>	<u>\$ 460,000</u>

(Unaudited, in thousands)

	Six Months Ended June 30, 2019			
	Media Networks	Radio	Corporate	Consolidated
Adjusted OIBDA	\$ 485,400	\$ 20,600	\$ (36,000)	\$ 470,000
Less expenses included in Adjusted OIBDA but excluded from Bank Credit Adjusted OIBDA:				
Adjustments for certain entities not treated as subsidiaries and subsidiaries designated as unrestricted subsidiaries under senior secured credit facilities and indentures	400	—	—	400
Contractual adjustments under senior secured credit facilities and indentures	4,100	1,200	6,900	12,200
Bank Credit Adjusted OIBDA	<u>\$ 489,900</u>	<u>\$ 21,800</u>	<u>\$ (29,100)</u>	<u>\$ 482,600</u>

The following tables set forth the Company's advertising revenue for the three months ended June 30, 2020 and 2019.

(Unaudited, in thousands)

	Consolidated			Media Networks			Radio		
	2020	2019	% Var	2020	2019	% Var	2020	2019	% Var
Revenue									
Revenue	\$ 531,000	\$ 701,700	(24.3)%	\$ 502,400	\$ 640,000	(21.5)%	\$ 28,600	\$ 61,700	(53.6)%
Political and advocacy	(15,500)	(7,200)	—	(11,100)	(5,000)	—	(4,400)	(2,200)	100.0%
Core revenue	\$ 515,500	\$ 694,500	(25.8)%	\$ 491,300	\$ 635,000	(22.6)%	\$ 24,200	\$ 59,500	(59.3)%

(Unaudited, in thousands)

	Consolidated			Media Networks			Radio		
	2020	2019	% Var	2020	2019	% Var	2020	2019	% Var
Advertising Revenue									
Advertising revenue	\$ 236,300	\$ 405,100	(41.7)%	\$ 210,000	\$ 347,200	(39.5)%	\$ 26,300	\$ 57,900	(54.6)%
Political and advocacy	(15,500)	(7,200)	—	(11,100)	(5,000)	—	(4,400)	(2,200)	100.0%
Core advertising revenue	\$ 220,800	\$ 397,900	(44.5)%	\$ 198,900	\$ 342,200	(41.9)%	\$ 21,900	\$ 55,700	(60.7)%

(Unaudited, in thousands)

	Media Networks			Television			Digital		
	2020	2019	% Var	2020	2019	% Var	2020	2019	% Var
Media Networks Advertising Revenue									
Advertising revenue	\$ 210,000	\$ 347,200	(39.5)%	\$ 195,700	\$ 325,600	(39.9)%	\$ 14,300	\$ 21,600	(33.8)%
Political and advocacy	(11,100)	(5,000)	—	(9,800)	(4,600)	—	(1,300)	(400)	—
Core advertising revenue	\$ 198,900	\$ 342,200	(41.9)%	\$ 185,900	\$ 321,000	(42.1)%	\$ 13,000	\$ 21,200	(38.7)%

The following tables set forth the Company's advertising revenue for the six months ended June 30, 2020 and 2019.

(Unaudited, in thousands)

	Consolidated			Media Networks			Radio		
	2020	2019	% Var	2020	2019	% Var	2020	2019	% Var
Revenue									
Revenue	\$ 1,191,400	\$ 1,313,600	(9.3)%	\$ 1,111,700	\$ 1,200,600	(7.4)%	\$ 79,700	\$ 113,000	(29.5)%
Political and advocacy	(41,300)	(12,900)	—	(32,000)	(8,900)	—	(9,300)	(4,000)	—
Core revenue	\$ 1,150,100	\$ 1,300,700	(11.6)%	\$ 1,079,700	\$ 1,191,700	(9.4)%	\$ 70,400	\$ 109,000	(35.4)%

(Unaudited, in thousands)

	Consolidated			Media Networks			Radio		
	2020	2019	% Var	2020	2019	% Var	2020	2019	% Var
Advertising Revenue									
Advertising revenue	\$ 565,400	\$ 740,900	(23.7)%	\$ 490,300	\$ 634,200	(22.7)%	\$ 75,100	\$ 106,700	(29.6)%
Political and advocacy	(41,300)	(12,900)	—	(32,000)	(8,900)	—	(9,300)	(4,000)	—
Core advertising revenue	\$ 524,100	\$ 728,000	(28.0)%	\$ 458,300	\$ 625,300	(26.7)%	\$ 65,800	\$ 102,700	(35.9)%

(Unaudited, in thousands)

	Media Networks			Television			Digital		
	2020	2019	% Var	2020	2019	% Var	2020	2019	% Var
Media Networks Advertising Revenue									
Advertising revenue	\$ 490,300	\$ 634,200	(22.7)%	\$ 457,400	\$ 598,400	(23.6)%	\$ 32,900	\$ 35,800	(8.1)%
Political and advocacy	(32,000)	(8,900)	—	(29,500)	(8,200)	—	(2,500)	(700)	—
Core advertising revenue	\$ 458,300	\$ 625,300	(26.7)%	\$ 427,900	\$ 590,200	(27.5)%	\$ 30,400	\$ 35,100	(13.4)%

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- ¹ The Company sold its English-language digital assets in April 2019. In accordance with the applicable accounting guidance for the disposal of long-lived assets and discontinued operations, the results of the English-language digital assets have been excluded from both continuing operations and operating segments results for all periods presented.
- ² See page 3 for a description of certain significant items affecting the comparability of Income from continuing operations for the second quarter ended June 30, 2020 in comparison to the prior period.
- ³ See pages 10-14 for a description of the non-GAAP term Adjusted OIBDA, a reconciliation to (loss) income from continuing operations and limitations on its use.
- ⁴ Political and advocacy revenue is subject to political cycles and the timing of advocacy campaigns. This item has been excluded from core revenue, core advertising revenue and Adjusted Core OIBDA to allow for comparability between all periods.
- ⁵ Reflects the adoption as of January 1, 2019 of ASC 842 *Leases* which requires lessees to recognize, on the balance sheet, assets and liabilities for the rights and obligations created by leases of greater than 12 months.
- ⁶ Restricted cash was \$1,220.5 million and \$2.1 million at June 30, 2020 and 2019, respectively. The Company used the net proceeds from the issuance of the 2027 senior notes included in restricted cash as of June 30, 2020 to fund the redemption of the 2023 senior notes.
- ⁷ Other is comprised primarily of loss (income) arising from the Company's investments and costs related to the pending sale of a majority ownership interest in UHI.
- ⁸ Impairment loss in 2020 is related to the write down of broadcast licenses and other intangibles due to the impact of the COVID-19 pandemic and the Company's plan to sell certain broadcast licenses. Impairment loss in 2019 is primarily comprised of non-cash impairments related to operating lease right-of-use assets and write-down of program rights due to decisions not to air certain content or revised estimates of ultimate revenue.
- ⁹ Loss on dispositions in 2020 and 2019 primarily relates to the sale of real estate assets and write-off of facility-related assets.
- ¹⁰ Other adjustments in 2020 and 2019 are comprised of unusual and infrequent items as permitted by our credit agreement, including operating expenses in connection with COVID-19 in 2020.
- ¹¹ Under the Company's credit agreement governing the Company's senior secured credit facilities and indentures governing the Company's senior notes, Bank Credit Adjusted OIBDA permits the add-back and/or deduction, as applicable, for specified income (loss) from equity investments in entities, the results of which are consolidated in the Company's operating income (loss), that are not treated as subsidiaries, and from subsidiaries designated as unrestricted subsidiaries, in each case under such credit facilities and indentures, and certain other expenses. "Unrestricted Subsidiaries" are several wholly owned early stage ventures. The amounts for subsidiaries designated as unrestricted subsidiaries and certain entities that are not treated as subsidiaries under the Company's senior secured credit facilities and indentures governing the Company's senior notes above represent the residual elimination after the other permitted exclusions from Bank Credit Adjusted OIBDA. The Company may redesignate unrestricted subsidiaries as restricted subsidiaries at any time at its option, subject to compliance with the terms of the credit agreement and indentures. Bank Credit Adjusted OIBDA is further adjusted when giving effect to the redesignation of an unrestricted subsidiary as a restricted subsidiary for the 12-month period then ended upon such redesignation.
- ¹² Contractual adjustments under the Company's senior secured credit facilities and indentures relate to adjustments to operating income (loss) permitted under the Company's senior secured credit facilities and indentures governing the Company's senior notes in all periods related to the treatment of the accounts receivable facility under GAAP that existed when the credit facilities were originally entered into and other miscellaneous items.