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## UNIVISION ANNOUNCES 2012 FOURTH QUARTER AND FULL YEAR RESULTS

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**NEW YORK, NY, February 21, 2013** – Univision Communications Inc., the leading media company serving Hispanic America, today announced financial results for the fourth quarter and full year ended December 31, 2012. Fourth quarter 2012 net revenue increased 8.9% to \$671.7 million from \$616.7 million in 2011 and adjusted operating income before depreciation and amortization (“OIBDA”)<sup>1</sup> increased 4.9% to \$289.3 million from \$275.7 million in 2011. For the full year ended December 31, 2012, net revenue increased 7.4% to \$2,442.0 million from \$2,273.5 million in 2011 and OIBDA<sup>1</sup> increased 7.4% to \$1,003.2 million from \$933.9 million in 2011.

Randy Falco, president and chief executive officer, said, “2012 marked a very important chapter in Univision’s strategic transformation from a single niche broadcast station more than 50 years ago to an influential multimedia company today. By expanding and evolving our offerings to meet the demands of our dynamic community, we are now reaching Hispanic audiences in more ways than ever before through 12 networks, including Univision, UniMás and Galavisión; 69 radio stations; 62 television stations; and a host of online and social media options, including recently-launched UVideos, the first bilingual digital network and available on more than 240 million devices. I am proud that Univision is the premier multiplatform media company serving one of the most influential audiences in the United States today, and I am committed to continuing to take bold steps to deliver a Univision branded experience everywhere our audience is and anywhere they want to connect and engage.”

Falco added, “Our ratings and engagement across platforms for the fourth quarter and full year 2012 reflect the impact we now have on the overall media landscape. The Univision Network increased its ranking among the major U.S. networks for the full year 2012 by beating CBS to take the #4 spot in broadcast primetime among Adults 18-34. UniMás – previously TeleFutura – was the fastest growing broadcast network during the fourth quarter, outpacing all other broadcast networks in percentage growth compared to the fourth quarter last year among all key demographic groups during broadcast primetime. Univision also had the #1 ranked Spanish-language radio station during the quarter among Adults 18-34 in 7 of the top 10 Univision markets where Arbitron’s® Portable People Meter is used. Additionally, our digital and social media engagement continued to make significant strides as our Facebook and Twitter followers grew by more than 25% during the fourth quarter. Our success in 2012 has provided a promising start to 2013 and we look forward to further growth and expansion of our platforms and offerings.”

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<sup>1</sup> See pages 11-15 for a description of this non-GAAP term, a reconciliation to net income (loss) and limitations on its use.

The following tables set forth the Company’s financial performance for the three months and years ended December 31, 2012 and 2011:

In thousands  
(Unaudited)

|              | Three Months Ended December 31, |            |                    |            |
|--------------|---------------------------------|------------|--------------------|------------|
|              | Net Revenue                     |            | OIBDA <sup>2</sup> |            |
|              | 2012                            | 2011       | 2012               | 2011       |
| Television   | \$ 543,000                      | \$ 516,800 | \$ 238,500         | \$ 247,000 |
| Radio        | 89,100                          | 83,100     | 34,500             | 29,200     |
| Digital      | 39,600                          | 16,800     | 16,300             | (500)      |
| Consolidated | \$ 671,700                      | \$ 616,700 | \$ 289,300         | \$ 275,700 |

In thousands  
(Unaudited)

|              | Year Ended December 31, |              |                    |            |
|--------------|-------------------------|--------------|--------------------|------------|
|              | Net Revenue             |              | OIBDA <sup>2</sup> |            |
|              | 2012                    | 2011         | 2012               | 2011       |
| Television   | \$ 2,009,800            | \$ 1,890,100 | \$ 879,400         | \$ 843,900 |
| Radio        | 336,300                 | 323,000      | 101,600            | 95,000     |
| Digital      | 95,900                  | 60,400       | 22,200             | (5,000)    |
| Consolidated | \$ 2,442,000            | \$ 2,273,500 | \$ 1,003,200       | \$ 933,900 |

### TELEVISION HIGHLIGHTS<sup>3</sup>

#### Univision Network

The following table sets forth the total primetime audience and ranking of the country’s leading broadcast and cable television networks for the full year and fourth quarter of 2012.

Total U.S. Broadcast Primetime Network Audience  
Full Year 2012 & 4th Quarter 2012

| Rank <sup>4</sup> | Network          | 4 <sup>th</sup> Quarter 2012          |                                       | Rank     | Network          | Full Year 2012                        |                                       |
|-------------------|------------------|---------------------------------------|---------------------------------------|----------|------------------|---------------------------------------|---------------------------------------|
|                   |                  | Adult 18-34<br>Avg. Audience<br>(000) | Adult 18-49<br>Avg. Audience<br>(000) |          |                  | Adult 18-34<br>Avg. Audience<br>(000) | Adult 18-49<br>Avg. Audience<br>(000) |
| 1                 | NBC              | 1,678                                 | 3,868                                 | 1        | NBC              | 1,485                                 | 3,542                                 |
| 2                 | CBS              | 1,196                                 | 3,498                                 | 2        | FOX              | 1,467                                 | 3,183                                 |
| 3                 | FOX              | 1,480                                 | 2,978                                 | 3        | CBS              | 964                                   | 2,908                                 |
| 4                 | ABC              | 1,190                                 | 2,939                                 | 4        | ABC              | 1,050                                 | 2,631                                 |
| <b>5</b>          | <b>Univision</b> | <b>908</b>                            | <b>1,886</b>                          | <b>5</b> | <b>Univision</b> | <b>968</b>                            | <b>1,840</b>                          |
| 6                 | ESPN             | 678                                   | 1,425                                 | 6        | ESPN             | 549                                   | 1,081                                 |
| 7                 | TBS              | 552                                   | 1,113                                 | 7        | USA              | 500                                   | 1,069                                 |
| 8                 | CW               | 545                                   | 1,018                                 | 8        | TBS              | 547                                   | 1,050                                 |
| 9                 | USA              | 473                                   | 987                                   | 9        | MTV              | 436                                   | 578                                   |
| 10                | FX               | 527                                   | 941                                   | 10       | TNT              | 428                                   | 903                                   |

Source: The Nielsen Company, NPM, NPM-H 4Q 2012 (10/01/2012-12/30/2012) and 2012 (12/26/2011-12/31/2012).  
Primetime defined as M-Sat 8pm-11pm, Sun 7pm-11pm. Based on Ad-Supported Networks. Live+7.

<sup>2</sup> See pages 11-15 for a description of this non-GAAP term, a reconciliation to net income (loss) and limitations on its use.

<sup>3</sup> Univision, UniMás (previously TeleFutura) and Galavisión Networks’ audience and rankings as measured by the Nielsen’s Company’s NPM, fourth quarter 2012 and full year 2012; Univision and UniMás Station Group audience and rankings as measured by the Nielsen Company’s NSI November 2012 sweep Live+7.

<sup>4</sup> Ranked by Adults 18-49.

For the 2012 fourth quarter, Univision maintained its position as the fifth most-watched network in primetime, regardless of language, among Total Viewers 2+, Adults 18-34 and Adults 18-49. For the full year 2012, Univision increased its ranking from the prior year by beating CBS to finish as the #4 network among Adults 18-34, and maintained its position as the #5 network with Adults 18-49 for the ninth consecutive year in primetime. Univision out-delivered one or more of the English-language broadcast networks – ABC, CBS, NBC and FOX – in primetime on virtually every night (93% of the time) among Adults 18-34 and on 78% of nights among Adults 18-49 during 2012. During the fourth quarter, Univision had the youngest audience (median age of 39) and the highest percentage of live viewers (92%) in primetime compared to ABC, CBS, NBC and FOX, regardless of language. The fourth quarter of 2012 also marked the sixth consecutive fourth quarter in which Univision was the #1 Network on Friday nights among Adults 18-34, out-delivering ABC's audience by 22%.

Locally, during the fourth quarter of 2012, Univision stations were ranked as the #1 station regardless of language in primetime in Los Angeles, Miami and Houston among Adults 18-34 and in Los Angeles, Miami, Houston and Fresno among Adults 18-49. Of note, in the fourth quarter Univision's KMEX saw year-over-year viewership increases of 37% among Adults 18-34 and 17% among Adults 18-49. In total day, Univision stations were ranked as the #1 station regardless of language among Adults 18-34 in Los Angeles, Miami (tie), Houston, and Dallas (tie) and among Adults 18-49 in Los Angeles, Miami (tie), Houston and Tucson (tie) during the fourth quarter of 2012.<sup>5</sup>

#### **UniMás Network (formerly TeleFutura Network)**

On January 7, 2013, the TeleFutura Network was transformed and re-launched as the UniMás Network. While it was still operating as TeleFutura in the fourth quarter of 2012, UniMás delivered year-over-year audience gains during the quarter across all key dayparts and key demographics, including increases of 29% in primetime among both Adults 18-34 and Adults 18-49. In total day, UniMás grew its audience by 12% among Adults 18-34 and by 20% among Adults 18-49 compared to the fourth quarter of last year. Furthermore, UniMás was the fastest growing broadcast network in the fourth quarter of 2012, outpacing all other broadcast networks, regardless of language, in percentage growth among all key demographic groups, including Total Viewers 2+, Adults 18-49 and Adults 18-34 in primetime, compared to the fourth quarter 2011. For the full year 2012, UniMás was the #2 Spanish-language network, beating Telemundo among Adults 18-34 and Adults 18-49 in weekday early morning, weekday daytime and weekend daytime. UniMás grew its audience year-over-year for the full year 2012 across many key dayparts and key demographics, including increases of 11% among Adults 18-34 and 8% among Adults 18-49 during total day. UniMás also drew in the youngest audience in primetime during 2012 among all broadcast networks, regardless of language, with a median audience age of 36.

Locally, during the fourth quarter of 2012, UniMás stations ranked as the #2 Spanish-language station during primetime in Los Angeles, Houston, Dallas, San Francisco, San Antonio, Phoenix, Sacramento and Fresno among Adults 18-34 and Adults 18-49. In total day, UniMás claimed the #2 Spanish-language station ranking among Adults 18-34 in Los Angeles, Houston, Dallas, Chicago, San Francisco, San Antonio, Phoenix, Sacramento, Fresno, Philadelphia, Austin (tie) and Bakersfield, and among Adults 18-49 in Los Angeles, Houston, Dallas, Chicago, San Francisco, San Antonio, Phoenix, Sacramento, Fresno and Philadelphia.

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<sup>5</sup> Nielsen Station Index, November 2012 sweep (10/25/2012-11/21/2012). Please note: New York rankings based on October 2012 sweep (09/27/12-10/24/12) as there was no November 2012 sweep in New York due to Super Storm Sandy. LPM markets (Los Angeles, New York, Miami, Houston, Dallas, Chicago, San Francisco, Phoenix, Sacramento, Philadelphia, Atlanta) based on Live+ Same Day data; Set Meter markets (San Antonio, Austin, Raleigh) based on Live+7 data, Diary markets (Fresno, Tucson, Bakersfield) based on Live+ 1 Day data.

**Galavisión Network**

During the fourth quarter and full year 2012, Galavisión maintained its long-established position as the leader in Spanish-language cable, out-delivering the Adult 18-49 audiences of all other Spanish-language cable networks across key dayparts including cable primetime (M-Sun 8pm-11pm), weekday daytime, early morning and early fringe. In addition, Galavisión continued to be the most viewed Spanish-language cable network across all key dayparts among Total Viewers 2+ during both the fourth quarter and full year 2012.

**RADIO HIGHLIGHTS**

During the fourth quarter of 2012, Univision had the #1 ranked Spanish-language radio station among Adults 18-34 in Los Angeles, Houston, Dallas, San Francisco, San Antonio, Phoenix and San Diego, representing 7 of the top 10 Univision markets where Arbitron's® Portable People Meter ("PPM") is used. Univision also was the #1 ranked Spanish-language radio station among Adults 18-49 in Los Angeles, Houston, Chicago, Dallas, San Francisco, San Antonio, Phoenix and San Diego, representing 8 of the top 10 Arbitron PPM markets. Among Adults 25-54, Univision had the #1 Spanish-language radio station in the fourth quarter in 9 of our top 10 Arbitron PPM markets: Los Angeles, Miami, Houston, Chicago, Dallas, San Francisco, San Antonio, Phoenix and San Diego.

**DIGITAL HIGHLIGHTS<sup>6</sup>**

During the fourth quarter of 2012, Digital generated 164 million video impressions to its online sites and mobile offerings combined, an increase of 117% over the fourth quarter of 2011. In the same timeframe, 167 million visits and more than 1 billion page views were generated across Digital's online sites and mobile offerings, combined, increasing from the previous year by 15% and 9%, respectively. Key programs and special events drove these traffic increases during the fourth quarter, such as the "Latin GRAMMY Awards" and "Mira Quien Baila", as well as comprehensive election coverage on Univision websites and mobile apps. In addition, Univision launched UVideos, the bilingual digital network for Hispanic America. Available via UVideos.com and the UVideos mobile app on iOS and Android compatible devices, it provides Univision content, including Televisa programming, 24/7 nearly anywhere. The webnovela "Te Presento a Valentin", a co-production between Univision and Televisa, also launched as part of the UVideos network.

**CONFERENCE CALL**

Univision will conduct a conference call to discuss its fourth quarter and full year financial results at 4:00 p.m. ET/1:00 p.m. PT on Thursday, February 21, 2013. To participate in the conference call, please dial (888) 293-6952 (within U.S.) or (719) 325-2328 (outside U.S.) fifteen minutes prior to the start of the call and provide the following pass code: 1678436. A playback of the conference call will be available beginning at 7:00 p.m. ET, Thursday, February 21, 2013, through Thursday, February 28, 2013. To access the playback, please dial (888) 203-1112 (within U.S.) or (719) 457-0820 (outside U.S.) and enter reservation number 1678436.

***About Univision Communications Inc.***

*Univision Communications Inc. (UCI) is the leading media company serving Hispanic America. Its assets include Univision Network, one of the top five networks in the U.S. regardless of language and the most-watched Spanish-language broadcast television network in the country reaching approximately 96% of U.S. Hispanic television households; UniMás, a leading Spanish-language broadcast television network reaching approximately 89% of U.S. Hispanic television households; Univision Cable Networks, including Galavisión, the country's leading Spanish-language cable network, as well as Univision tlnovelas, a 24-*

<sup>6</sup> The Nielsen Company NPM Live +7

*hour cable network dedicated to novelas, Univision Deportes Network, a 24-hour cable network dedicated to sports, ForoTV, a 24-hour Spanish-language cable network dedicated to news, and an additional suite of six cable offerings - De Película, De Película Clásico, Bandamax, Ritmoson, Telehit and Distrito Comedia; UVideos, the first bilingual digital network serving Hispanic America; Univision Studios, which produces and co-produces reality shows, dramatic series and other programming formats for the Company's platforms; Univision Television Group, which owns and/or operates 62 television stations in major U.S. Hispanic markets and Puerto Rico; Univision Radio, the leading Hispanic radio group which owns and/or operates 69 radio stations in 16 of the top 25 U.S. Hispanic markets and Puerto Rico; and an Interactive network of online and mobile apps and products including [Univision.com](http://Univision.com), which continues to be the No. 1 most-visited Spanish-language website among U.S. online Hispanics, and Univision Partner Group, a specialized advertising and publisher network. Headquartered in New York City, UCI has television network operations in Miami and television and radio stations and sales offices in major cities throughout the United States. For more information, please visit [Univision.net](http://Univision.net).*

### **Safe Harbor**

Certain statements contained within this press release constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. In some cases you can identify forward-looking statements by terms such as "anticipate," "plan," "may," "intend," "will," "expect," "believe" or the negative of these terms, and similar expressions intended to identify forward-looking statements.

These forward-looking statements reflect our current views with respect to future events and are based on assumptions and are subject to risks and uncertainties. Also, these forward-looking statements present our estimates and assumptions only as of the date of this press release. We undertake no obligation to modify or revise any forward-looking statements to reflect events or circumstances occurring after the date that the forward looking statement was made.

Factors that could cause actual results to differ materially from those expressed or implied by the forward-looking statements include: failure to service the Company's debt or inability to comply with the agreements contained in the senior secured credit facilities and its indentures, including financial covenants and ratios; net losses for an extended period of time; cancellation, reductions or postponements of advertising or other changes in advertising practices among the Company's advertisers; unanticipated interruption in the Company's broadcasting for any reason, including acts of terrorism; any impact of adverse economic conditions on the Company's business and financial condition, including reduced advertising revenue; regional downturns in economic conditions in those areas where the Company's stations are located; changes in the size of the U.S. Hispanic population; the impact of federal and state immigration legislation and policies on both the U.S. Hispanic population and persons emigrating from Latin America; an increase in the preference among Hispanics for English-language programming; a lack of audience acceptance of the Company's content; varying popularity for programming, which we cannot predict at the time we may incur related costs; failure of the Company's new or existing businesses to produce projected revenues or cash flows; insufficient payments by Grupo Televisa S.A.B. and its affiliates ("Televisa") for certain Mexican rights to the Company's programming pursuant to the program license agreement with Televisa; an increase in the cost of the Company's programming; a decrease in the supply or quality of the Company's programming; a decrease in demand for the Company's programming; any increase in royalty payments pursuant to the program license agreement between the Company and Televisa; loss of the Company's ability to rely on Televisa for a significant amount of its network programming; competitive pressures from other broadcasters and other entertainment and news media; the potential impact of new technologies; failure to monetize the Company's content on its digital platform; the failure or destruction of satellites, transmitter facilities and network and information systems and other

technology that the Company depends upon to distribute its programming and operate; the impact of a new audience measurement system on ratings of the Company's radio stations; changes in the rules and regulations of the Federal Communications Commission ("FCC"); the need for any unanticipated expenses; failure to renew existing agreements or reach new agreements with cable operators on acceptable "retransmission consent" terms; increased enforcement or enhancement of FCC content rules; write downs of the carrying value of assets due to impairment; inability to realize the full value of the Company's intangible assets; possible strikes or other union job actions; adverse conditions in the capital markets; and the Company's inability to secure financing on suitable terms or at all.

Actual results may differ materially due to these risks and uncertainties. The Company assumes no obligation to update forward-looking information contained in this press release.

**UNIVISION COMMUNICATIONS INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF OPERATIONS**  
(Unaudited and in thousands)

|   | <b>Three Months<br/>Ended<br/>December 31,<br/>2012</b> | <b>Three Months<br/>Ended<br/>December 31,<br/>2011</b> |
|---|---|---|
| Net revenue.....                                  | \$ 671,700  | \$ 616,700  |
| Direct operating expenses.....                    | 212,500   | 203,700   |
| Selling, general and administrative expenses..... | 203,700   | 162,600   |
| Impairment loss.....                              | 28,000  | 12,500  |
| Restructuring, severance and related charges..... | 18,200  | 9,300   |
| Depreciation and amortization.....                | 32,700  | 31,800  |
| Operating income.....                             | 176,600   | 196,800   |
| Other expense (income):                           |   |   |
| Interest expense.....                             | 150,200   | 127,900   |
| Interest income.....                              | —   | (600)   |
| Amortization of deferred financing costs.....     | 2,300   | 1,600   |
| Loss on investments.....                          | —   | 100   |
| Accounts receivable facility costs .....          | 300   | —   |
| Other .....                                       | (800)   | (4,000)   |
| Income before income taxes.....                   | 24,600  | 71,800  |
| Provision for income taxes.....                   | 52,300  | 427,700   |
| Net loss.....                                     | \$ (27,700)   | \$ (355,900)  |

**UNIVISION COMMUNICATIONS INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF OPERATIONS**

**For the Years Ended December 31,**  
**(In thousands)**

|  | <b>2012</b>  | <b>2011</b>  | <b>2010</b>  |
|--|--------------|--------------|--------------|
| Net revenue .....  | \$ 2,442,000 | \$ 2,273,500 | \$ 2,245,200 |
| Direct operating expenses.....                                     | 797,900      | 802,000      | 791,400      |
| Selling, general and administrative expenses .....                 | 750,400      | 621,900      | 606,900      |
| Impairment loss .....  | 90,400       | 14,200       | 15,800       |
| Restructuring, severance and related charges .....                 | 44,200       | 37,100       | 13,100       |
| Televisa settlements and related charges .....                     | —            | 1,300        | 452,000      |
| Depreciation and amortization.....                                 | 130,300      | 124,900      | 117,800      |
| Operating income .....   | 628,800      | 672,100      | 248,200      |
| Other expense (income):  |              |              |              |
| Interest expense.....  | 558,500      | 516,600      | 585,000      |
| Interest income.....   | (100)        | (2,400)      | (10,500)     |
| Interest rate swap income.....                                     | —            | —            | (20,600)     |
| Amortization of deferred financing costs.....                      | 7,900        | 5,900        | 33,900       |
| Gain on investments.....   | —            | —            | (6,700)      |
| Accounts receivable facility costs .....                           | 700          | 900          | 2,200        |
| Loss on extinguishment of debt .....                               | 2,600        | 178,500      | 195,100      |
| Other .....  | (300)        | (5,200)      | (4,800)      |
| Income (loss) from continuing operations before income taxes ..... | 59,500       | (22,200)     | (525,400)    |
| Provision for income taxes .....                                   | 58,900       | 35,200       | 30,100       |
| Income (loss) from continuing operations .....                     | 600          | (57,400)     | (555,500)    |
| Loss from discontinued operation, net of income taxes.....         | —            | —            | (400)        |
| Net income (loss).....   | \$ 600       | \$ (57,400)  | \$ (555,900) |



**UNIVISION COMMUNICATIONS INC. AND SUBSIDIARIES**  
**CONSOLIDATED BALANCE SHEETS**  
(In thousands, except share and per-share data)

|  | <u>December 31,</u><br><u>2012</u> | <u>December 31,</u><br><u>2011</u> |
|--|------------------------------------|------------------------------------|
| <b>ASSETS</b>  |                                    |                                    |
| Current assets:  |                                    |                                    |
| Cash and cash equivalents .....  | \$ 35,500                          | \$ 58,100                          |
| Accounts receivable, less allowance for doubtful accounts of \$8,900 in 2012 and \$3,000 in 2011 ..  | 549,800                            | 507,800                            |
| Program rights and prepayments .....   | 50,400                             | 29,400                             |
| Deferred tax assets.....   | 16,900                             | 15,300                             |
| Prepaid expenses and other.....  | 42,300                             | 44,500                             |
| Total current assets.....  | <u>694,900</u>                     | <u>655,100</u>                     |
| Property and equipment, net.....   | 662,100                            | 640,300                            |
| Intangible assets, net .....   | 3,818,000                          | 3,927,300                          |
| Goodwill .....   | 4,899,600                          | 4,899,600                          |
| Deferred financing costs .....   | 53,200                             | 33,100                             |
| Program rights and prepayments.....  | 65,300                             | 32,500                             |
| Investments .....  | 13,100                             | 3,900                              |
| Other assets .....   | 42,400                             | 21,200                             |
| Total assets.....  | <u>\$ 10,248,600</u>               | <u>\$ 10,213,000</u>               |
| <b>LIABILITIES AND STOCKHOLDER'S DEFICIT</b>   |                                    |                                    |
| Current liabilities:   |                                    |                                    |
| Accounts payable and accrued liabilities .....   | \$ 187,100                         | \$ 153,900                         |
| Deferred advertising revenue.....  | 76,500                             | 94,300                             |
| Income taxes payable.....  | 1,100                              | 2,400                              |
| Accrued interest.....  | 57,700                             | 25,500                             |
| Accrued license fees .....   | 36,800                             | 34,800                             |
| Program rights obligations.....  | 22,700                             | 9,000                              |
| Interest rate swap liability.....  | 37,500                             | 16,100                             |
| Current portion of long-term debt and capital lease obligations .....  | 267,700                            | 342,400                            |
| Total current liabilities .....  | <u>687,100</u>                     | <u>678,400</u>                     |
| Long-term debt and capital lease obligations .....   | 8,928,200                          | 8,908,900                          |
| Deferred tax liabilities.....  | 944,500                            | 889,900                            |
| Deferred advertising revenue .....   | 668,400                            | 735,400                            |
| Other long-term liabilities .....  | 184,000                            | 158,000                            |
| Total liabilities .....  | <u>11,412,200</u>                  | <u>11,370,600</u>                  |
| Stockholder's deficit:   |                                    |                                    |
| Common stock, \$0.01 par value; 100,000 shares authorized in 2012 and 2011; 1,000 shares issued and outstanding at December 31, 2012 and December 31, 2011 ..... | —                                  | —                                  |
| Additional paid-in-capital.....  | 5,185,500                          | 5,177,000                          |
| Accumulated deficit.....   | (6,240,000)                        | (6,240,600)                        |
| Accumulated other comprehensive loss.....  | (109,100)                          | (94,000)                           |
| Total stockholder's deficit.....   | <u>(1,163,600)</u>                 | <u>(1,157,600)</u>                 |
| Total liabilities and stockholder's deficit .....  | <u>\$ 10,248,600</u>               | <u>\$ 10,213,000</u>               |

**UNIVISION COMMUNICATIONS INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**For the Years Ended December 31,**  
**(In thousands)**

|   | 2012        | 2011        | 2010         |
|---|-------------|-------------|--------------|
| Cash flows from operating activities:   |             |             |              |
| Net income (loss) .....   | \$ 600      | \$ (57,400) | \$ (555,900) |
| Loss from discontinued operation .....  | —           | —           | (400)        |
| Net income (loss) from continuing operations .....  | 600         | (57,400)    | (555,500)    |
| Adjustments to reconcile net income (loss) from continuing operations to net cash provided by operating activities: |             |             |              |
| Depreciation .....  | 75,300      | 68,800      | 65,900       |
| Amortization of intangible assets .....   | 55,000      | 56,100      | 51,900       |
| Amortization of deferred financing costs .....  | 7,900       | 5,900       | 33,900       |
| Deferred income taxes .....   | 52,600      | 43,900      | 24,900       |
| Gain on investments and other .....   | —           | —           | (6,700)      |
| Non-cash advertising revenue .....  | (60,300)    | (60,900)    | (60,500)     |
| Non-cash PIK interest .....   | —           | —           | 161,200      |
| Impairment loss .....   | 90,400      | 14,200      | 15,800       |
| Interest rate swap income .....   | —           | —           | (20,600)     |
| Loss on extinguishment of debt .....  | 2,600       | 178,500     | 195,100      |
| Televisa non-cash settlement costs .....  | —           | 1,300       | 452,000      |
| Share-based compensation .....  | 25,700      | 20,900      | 15,700       |
| Earnings distribution from an equity investment .....   | —           | —           | 5,000        |
| Other non-cash items .....  | 5,500       | (1,400)     | (800)        |
| Changes in assets and liabilities:  |             |             |              |
| Accounts receivable, net .....  | (40,800)    | (25,800)    | (69,600)     |
| Program rights and prepayments .....  | (85,800)    | (15,200)    | 49,700       |
| Prepaid expenses and other .....  | 5,700       | (6,800)     | 100          |
| Accounts payable and accrued liabilities .....  | 20,400      | (88,800)    | 60,000       |
| Income taxes payable .....  | 3,600       | (12,500)    | 1,900        |
| Accrued interest .....  | 32,200      | (23,500)    | (23,700)     |
| Accrued license fees .....  | 2,000       | 8,500       | 2,800        |
| Program rights obligations .....  | 34,400      | (8,200)     | 4,200        |
| Deferred advertising revenue .....  | (24,500)    | (32,400)    | (23,300)     |
| Other long-term liabilities .....   | 6,500       | 2,700       | (17,100)     |
| Other .....   | (23,100)    | (3,700)     | 100          |
| Net cash provided by operating activities .....   | 185,900     | 64,200      | 362,400      |
| Cash flows from investing activities:   |             |             |              |
| Proceeds from short-term investment fund .....  | —           | —           | 25,700       |
| Acquisitions, net of cash acquired .....  | —           | —           | (51,200)     |
| Proceeds from sale of music business, investments and other .....   | 6,500       | 7,000       | 13,200       |
| Investment in joint venture and other .....   | (11,100)    | (300)       | —            |
| Capital expenditures .....  | (99,500)    | (75,400)    | (79,200)     |
| Other, net .....  | 1,600       | —           | 400          |
| Net cash used in investing activities .....   | (102,500)   | (68,700)    | (91,100)     |
| Cash flows from financing activities:   |             |             |              |
| Proceeds from issuance of long-term debt .....  | 1,837,800   | 920,500     | 1,411,000    |
| Proceeds from issuance of short-term debt .....   | 593,000     | 890,000     | 120,000      |
| Payments of refinancing fees .....  | (30,600)    | (146,900)   | (93,500)     |
| Payments of long-term debt and capital leases .....   | (1,826,000) | (1,953,100) | (1,819,400)  |
| Payments of short-term debt .....   | (663,000)   | (920,000)   | —            |
| Capital contributions from Broadcasting Media Partners, Inc .....   | —           | —           | 1,162,300    |
| Dividend to BMPI .....  | (17,200)    | (21,700)    | (2,500)      |
| Net cash (used in) provided by financing activities .....   | (106,000)   | (1,231,200) | 777,900      |
| Net (decrease) increase in cash and cash equivalents .....  | (22,600)    | (1,235,700) | 1,049,200    |
| Cash and cash equivalents, beginning of period .....  | 58,100      | 1,293,800   | 244,600      |
| Cash and cash equivalents, end of period .....  | \$ 35,500   | \$ 58,100   | \$ 1,293,800 |
| Supplemental disclosure of cash flow information:   |             |             |              |
| Interest paid .....   | \$ 537,500  | \$ 521,600  | \$ 413,800   |
| Income taxes paid .....   | \$ 3,800    | \$ 2,400    | \$ 3,100     |
| Capital lease obligations incurred to acquire assets .....  | \$ 3,300    | \$ 9,900    | \$ —         |

**RECONCILIATION OF OIBDA TO NET INCOME (LOSS)**

The Company uses the key indicator of OIBDA to evaluate the Company's operating performance and for planning and forecasting future business operations. OIBDA is commonly used as a measure of performance for broadcast companies and provides investors the opportunity to evaluate the Company's performance as it is viewed by management. In addition, OIBDA is used by investors to measure a company's ability to service its debt and meet its other cash needs. OIBDA as presented herein is determined in accordance with the definition of "EBITDA" in the Company's senior secured credit facilities except that for the three and twelve months ended December 31, 2011 it does not reflect the benefit for certain income taxes or the provision of a fixed amount reflecting a tax benefit under GAAP included in calculating OIBDA under the Company's senior secured credit facilities, as amended. OIBDA as presented herein is determined in accordance with the definition of "EBITDA" as defined in the indentures governing the Company's senior notes.

OIBDA is not, and should not be used as, an indicator of or alternative to operating income (loss) or net income (loss) as reflected in the consolidated financial statements. It is not a measure of financial performance under GAAP and should not be considered in isolation or as a substitute for measures of performance prepared in accordance with GAAP. Since the definition of OIBDA may vary among companies and industries, it should not be used as a measure of performance among companies. We are providing on a consolidated basis a reconciliation of the non-GAAP term OIBDA to net income (loss), which is the most directly comparable GAAP financial measure.

The tables below set forth a reconciliation of OIBDA to operating income (loss) for each segment and consolidated net income (loss), which is the most directly comparable GAAP financial measure.

| Unaudited<br>In thousands   | Three Months Ended December 31, 2012 |            |           |           |
|---|--------------------------------------|------------|-----------|-----------|
|   | Consolidated                         | Television | Radio     | Digital   |
| OIBDA   | \$ 289,300                           | \$ 238,500 | \$ 34,500 | \$ 16,300 |
| Less expenses excluded from OIBDA but included in operating income: |                                      |            |           |           |
| Depreciation and amortization                                       | 32,700                               | 28,700     | 2,000     | 2,000     |
| Impairment loss <sup>7</sup>  | 28,000                               | 22,200     | 5,800     | -         |
| Restructuring, severance and related charges                        | 18,200                               | 15,600     | 1,800     | 800       |
| Share-based compensation  | 7,000                                | 6,800      | 100       | 100       |
| Business optimization expense <sup>8</sup>                          | 9,000                                | 8,900      | 100       | -         |
| Asset write-offs, net   | 2,000                                | 2,000      | -         | -         |
| Management and technical assistance agreement fees                  | 5,700                                | 5,700      | -         | -         |
| Unrestricted subsidiaries <sup>9</sup>                              | 6,700                                | 6,700      | -         | -         |
| Other adjustments to operating income <sup>10</sup>                 | 3,400                                | 3,300      | 100       | -         |
| Operating income  | \$ 176,600                           | \$ 138,600 | \$ 24,600 | \$ 13,400 |

| Unaudited<br>In thousands                | Three Months Ended<br>December 31, 2012 |
|--|---|
| Operating income                         | \$ 176,600                              |
| Other expense (income):                  |   |
| Interest expense                         | 150,200                                 |
| Amortization of deferred financing costs | 2,300                                   |
| Accounts receivable facility costs       | 300                                     |
| Other                                    | (800)                                   |
| Income before income taxes               | 24,600                                  |
| Provision for income taxes               | 52,300                                  |
| Net loss                                 | \$ (27,700)                             |

<sup>7</sup> Includes non-cash write-downs of tangible and intangible assets.

<sup>8</sup> Includes legal, consulting and advisory fees.

<sup>9</sup> The Company owns several wholly-owned start-up ventures which have been designated as “unrestricted subsidiaries” for purposes of the credit agreement governing the Company’s senior secured credit facilities and indentures governing the Company’s senior notes. The number for unrestricted subsidiaries above represents the residual adjustment to eliminate the results of the unrestricted subsidiaries which are not otherwise eliminated in the other exclusions from OIBDA above. The Company may redesignate these subsidiaries as restricted subsidiaries at anytime at its option, subject to compliance with the terms of the credit agreement and indentures.

<sup>10</sup> Other adjustments to operating income comprises adjustments to operating income provided for in the credit agreement governing the Company’s senior secured credit facilities and indentures in calculating EBITDA.

**Unaudited  
In thousands**

**Year Ended December 31, 2012**

|   | <u>Consolidated</u> | <u>Television</u> | <u>Radio</u>     | <u>Digital</u>   |
|---|---------------------|-------------------|------------------|------------------|
| OIBDA   | \$ 1,003,200        | \$ 879,400        | \$ 101,600       | \$ 22,200        |
| Less expenses excluded from OIBDA but included in operating income: |                     |                   |                  |                  |
| Depreciation and amortization                                       | 130,300             | 111,800           | 10,500           | 8,000            |
| Impairment loss <sup>11</sup>                                       | 90,400              | 83,900            | 6,500            | -                |
| Restructuring, severance and related charges                        | 44,200              | 33,700            | 9,100            | 1,400            |
| Share-based compensation  | 25,700              | 25,100            | 200              | 400              |
| Business optimization expense <sup>12</sup>                         | 19,900              | 19,700            | 100              | 100              |
| Asset write-offs, net   | 5,800               | 5,800             | -                | -                |
| Management and technical assistance agreement fees                  | 20,000              | 20,000            | -                | -                |
| Unrestricted subsidiaries <sup>13</sup>                             | 23,400              | 23,400            | -                | -                |
| Other adjustments to operating income <sup>14</sup>                 | 14,700              | 14,600            | 100              | -                |
| Operating income  | <u>\$ 628,800</u>   | <u>\$ 541,400</u> | <u>\$ 75,100</u> | <u>\$ 12,300</u> |

**Unaudited  
In thousands**

**Year Ended  
December 31, 2012**

|  |               |
|--|---------------|
| Operating income                         | \$ 628,800    |
| Other expense (income):                  |               |
| Interest expense                         | 558,500       |
| Interest income                          | (100)         |
| Amortization of deferred financing costs | 7,900         |
| Accounts receivable facility costs       | 700           |
| Loss on extinguishment of debt           | 2,600         |
| Other                                    | (300)         |
| Income before income taxes               | <u>59,500</u> |
| Provision for income taxes               | <u>58,900</u> |
| Net income                               | <u>\$ 600</u> |

<sup>11</sup> Includes non-cash write-downs of tangible and intangible assets.

<sup>12</sup> Includes legal, consulting and advisory fees.

<sup>13</sup> The Company owns several wholly-owned start-up ventures which have been designated as "unrestricted subsidiaries" for purposes of the credit agreement governing the Company's senior secured credit facilities and indentures governing the Company's senior notes. The number for unrestricted subsidiaries above represents the residual adjustment to eliminate the results of the unrestricted subsidiaries which are not otherwise eliminated in the other exclusions from OIBDA above. The Company may redesignate these subsidiaries as restricted subsidiaries at anytime at its option, subject to compliance with the terms of the credit agreement and indentures.

<sup>14</sup> Other adjustments to operating income comprises adjustments to operating income provided for in the credit agreement governing the Company's senior secured credit facilities and indentures in calculating EBITDA.

**Unaudited  
In thousands**

**Three Months Ended December 31, 2011**

|  | <u>Consolidated</u> | <u>Television</u> | <u>Radio</u>     | <u>Digital</u>    |
|--|---------------------|-------------------|------------------|-------------------|
| OIBDA  | \$ 275,700          | \$ 247,000        | \$ 29,200        | \$ (500)          |
| Less expenses excluded from OIBDA but included in operating income (loss): |                     |                   |                  |                   |
| Depreciation and amortization  | 31,800              | 27,600            | 2,000            | 2,200             |
| Impairment loss <sup>15</sup>  | 12,500              | 2,500             | 10,000           | -                 |
| Restructuring, severance and related charges                               | 9,300               | 6,000             | 2,400            | 900               |
| Share-based compensation   | 6,000               | 5,900             | -                | 100               |
| Business optimization expense <sup>16</sup>                                | 9,600               | 9,600             | -                | -                 |
| Asset write-offs, net  | 2,400               | 2,400             | -                | -                 |
| Management and technical assistance agreement fees                         | 5,600               | 5,600             | -                | -                 |
| Other adjustments to operating income (loss) <sup>17</sup>                 | 1,700               | 1,100             | 500              | 100               |
| Operating income (loss)  | <u>\$ 196,800</u>   | <u>\$ 186,300</u> | <u>\$ 14,300</u> | <u>\$ (3,800)</u> |

**Unaudited  
In thousands**

**Three Months Ended  
December 31, 2011**

|  |                     |
|--|---------------------|
| Operating income                         | \$ 196,800          |
| Other expense (income):                  |                     |
| Interest expense                         | 127,900             |
| Interest income                          | (600)               |
| Amortization of deferred financing costs | 1,600               |
| Loss on investments                      | 100                 |
| Other                                    | (4,000)             |
| Income before income taxes               | <u>71,800</u>       |
| Provision for income taxes               | <u>427,700</u>      |
| Net loss                                 | <u>\$ (355,900)</u> |

<sup>15</sup> Includes non-cash write-downs of tangible and intangible assets.

<sup>16</sup> Includes legal, consulting and advisory fees.

<sup>17</sup> Other adjustments to operating income (loss) comprises adjustments to operating income (loss) provided for in the credit agreement governing the Company's senior secured credit facilities and indentures in calculating EBITDA.

**Unaudited**  
**In thousands**

|  | <b>Year Ended December 31, 2011</b> |                   |                  |                    |
|--|-------------------------------------|-------------------|------------------|--------------------|
|  | <u>Consolidated</u>                 | <u>Television</u> | <u>Radio</u>     | <u>Digital</u>     |
| OIBDA  | \$ 933,900                          | \$ 843,900        | \$ 95,000        | \$ (5,000)         |
| Less expenses excluded from OIBDA but included in operating income (loss): |                                     |                   |                  |                    |
| Depreciation and amortization  | 124,900                             | 108,000           | 8,100            | 8,800              |
| Impairment loss <sup>18</sup>  | 14,200                              | 3,100             | 11,100           | -                  |
| Restructuring, severance and related charges                               | 37,100                              | 28,400            | 7,800            | 900                |
| Televisa settlement and related charges                                    | 1,300                               | 1,300             | -                | -                  |
| Share-based compensation   | 20,900                              | 20,400            | 100              | 400                |
| Business optimization expense <sup>19</sup>                                | 24,200                              | 24,200            | -                | -                  |
| Asset write-offs, net  | 10,900                              | 10,900            | -                | -                  |
| Management and technical assistance agreement fees                         | 18,900                              | 18,900            | -                | -                  |
| Other adjustments to operating income (loss) <sup>20</sup>                 | 9,400                               | 8,800             | 500              | 100                |
| Operating income (loss)  | <u>\$ 672,100</u>                   | <u>\$ 619,900</u> | <u>\$ 67,400</u> | <u>\$ (15,200)</u> |

**Unaudited**  
**In thousands**

|  | <b>Year Ended<br/>December 31, 2011</b> |
|--|---|
| Operating income                         | \$ 672,100                              |
| Other expense (income):                  |   |
| Interest expense                         | 516,600                                 |
| Interest income                          | (2,400)                                 |
| Amortization of deferred financing costs | 5,900                                   |
| Accounts receivable facility costs       | 900                                     |
| Loss on extinguishment of debt           | 178,500                                 |
| Other                                    | (5,200)                                 |
| Loss before income taxes                 | (22,200)                                |
| Provision for income taxes               | 35,200                                  |
| Net loss                                 | <u>\$ (57,400)</u>                      |

<sup>18</sup> Includes non-cash write-downs of tangible and intangible assets.

<sup>19</sup> Includes legal, consulting and advisory fees.

<sup>20</sup> Other adjustments to operating income (loss) comprises adjustments to operating income (loss) provided for in the credit agreement governing the Company's senior secured credit facilities and indentures in calculating EBITDA.