

**UNIVISION COMMUNICATIONS INC. AND SUBSIDIARIES**  
**2014 Third Quarter Reporting Package**

**UNIVISION COMMUNICATIONS INC. AND SUBSIDIARIES**

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## **Review Report of Independent Auditor**

The Board of Directors  
Univision Communications Inc. and subsidiaries

We have reviewed the consolidated financial information of Univision Communications Inc. and subsidiaries, which comprise the consolidated balance sheet as of September 30, 2014, the related consolidated statements of operations and comprehensive income (loss) for the three-month and nine-month periods ended September 30, 2014 and 2013, and the consolidated statements of changes in stockholder's deficit and cash flows for the nine-month periods ended September 30, 2014 and 2013.

### **Management's Responsibility for the Financial Information**

Management is responsible for the preparation and fair presentation of the interim financial information in conformity with U.S. generally accepted accounting principles; this includes the design, implementation, and maintenance of internal control sufficient to provide a reasonable basis for the preparation and fair presentation of interim financial information in conformity with U.S. generally accepted accounting principles.

### **Auditor's Responsibility**

Our responsibility is to conduct our review in accordance with auditing standards generally accepted in the United States applicable to reviews of interim financial information. A review of interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with auditing standards generally accepted in the United States, the objective of which is the expression of an opinion regarding the financial information. Accordingly, we do not express such an opinion.

### **Conclusion**

Based on our review, we are not aware of any material modifications that should be made to the consolidated financial information referred to above for it to be in conformity with U.S. generally accepted accounting principles.

### **Report on Consolidated Balance Sheet as of December 31, 2013**

We have previously audited, in accordance with auditing standards generally accepted in the United States, the consolidated balance sheet of Univision Communications Inc. and subsidiaries as of December 31, 2013, and the related consolidated statements of operations, comprehensive income, changes in stockholder's deficit, and cash flows for the year then ended (not presented herein); and we expressed an unmodified audit opinion on those audited consolidated financial statements in our report dated February 13, 2014. In our opinion, the accompanying consolidated balance sheet of Univision Communications Inc. and subsidiaries as of December 31, 2013, is consistent, in all material respects, with the consolidated balance sheet from which it has been derived.

/s/ Ernst & Young LLP

New York, New York  
October 29, 2014

**UNIVISION COMMUNICATIONS INC. AND SUBSIDIARIES**  
**CONSOLIDATED BALANCE SHEETS**  
(In thousands, except share and per-share data)

	<u>September 30,</u> <u>2014</u>	<u>December 31,</u> <u>2013</u>
	<u>(Unaudited)</u>	
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents .....	\$ 196,500	\$ 43,300
Accounts receivable, less allowance for doubtful accounts of \$5,000 in 2014 and \$6,100 in 2013 ..	705,400	638,300
Program rights and prepayments .....	103,700	143,400
Deferred tax assets.....	99,700	99,700
Prepaid expenses and other.....	54,900	52,100
Total current assets .....	<u>1,160,200</u>	<u>976,800</u>
Property and equipment, net .....	780,900	812,700
Intangible assets, net .....	3,749,500	3,795,000
Goodwill .....	4,591,800	4,591,800
Deferred financing costs .....	73,900	86,700
Program rights and prepayments.....	84,400	59,500
Investments .....	91,100	88,500
Other assets .....	51,300	81,000
Total assets.....	<u>\$ 10,583,100</u>	<u>\$ 10,492,000</u>
<b>LIABILITIES AND STOCKHOLDER'S DEFICIT</b>		
Current liabilities:		
Accounts payable and accrued liabilities.....	\$ 206,200	\$ 241,100
Deferred revenue .....	88,400	76,000
Accrued interest.....	98,700	58,200
Accrued license fees .....	38,400	38,800
Program rights obligations.....	20,200	22,800
Current portion of long-term debt and capital lease obligations .....	151,600	214,000
Total current liabilities .....	<u>603,500</u>	<u>650,900</u>
Long-term debt and capital lease obligations .....	9,182,500	9,338,500
Deferred tax liabilities.....	683,700	625,500
Deferred revenue.....	586,200	635,700
Other long-term liabilities .....	125,000	131,000
Total liabilities .....	<u>11,180,900</u>	<u>11,381,600</u>
Stockholder's deficit:		
Common stock, \$0.01 par value; 100,000 shares authorized in 2014 and 2013; 1,000 shares issued and outstanding at September 30, 2014 and December 31, 2013 .....	—	—
Additional paid-in-capital.....	5,296,200	5,176,400
Accumulated deficit.....	(5,886,700)	(6,034,000)
Accumulated other comprehensive loss.....	(7,900)	(33,300)
Total Univision Communications Inc. stockholder's deficit .....	<u>(598,400)</u>	<u>(890,900)</u>
Non-controlling interest .....	600	1,300
Total stockholder's deficit.....	<u>(597,800)</u>	<u>(889,600)</u>
Total liabilities and stockholder's deficit .....	<u>\$ 10,583,100</u>	<u>\$ 10,492,000</u>

See Notes to Consolidated Financial Statements.

**UNIVISION COMMUNICATIONS INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF OPERATIONS**  
(Unaudited and in thousands)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2014	2013	2014	2013
Net revenue .....	\$ 728,900	\$ 692,700	\$ 2,183,700	\$ 1,931,200
Direct operating expenses .....	248,500	230,000	773,100	635,900
Selling, general and administrative expenses.....	184,700	179,900	542,700	526,000
Impairment loss.....	12,300	84,300	12,300	86,800
Restructuring, severance and related charges .....	8,000	3,700	13,400	15,900
Depreciation and amortization .....	40,200	35,100	120,000	106,600
Operating income.....	235,200	159,700	722,200	560,000
Other expense (income):				
Interest expense .....	143,100	150,000	429,500	454,100
Interest income .....	(1,400)	(2,100)	(4,300)	(2,100)
Interest rate swap expense (income).....	—	1,100	(100)	(3,400)
Amortization of deferred financing costs .....	3,700	3,700	11,300	9,900
Loss on extinguishment of debt.....	—	400	17,200	10,000
Loss on equity method investments.....	29,100	9,400	82,200	21,900
Other.....	(1,000)	3,600	500	5,100
Income (loss) before income taxes.....	61,700	(6,400)	185,900	64,500
Provision for income taxes.....	19,100	9,500	39,300	30,700
Net income (loss) .....	42,600	(15,900)	146,600	33,800
Net loss attributable to non-controlling interest.....	(200)	—	(700)	—
Net income (loss) attributable to Univision Communications Inc. ...	<u>\$ 42,800</u>	<u>\$ (15,900)</u>	<u>\$ 147,300</u>	<u>\$ 33,800</u>

See Notes to Consolidated Financial Statements.

**UNIVISION COMMUNICATIONS INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)**  
(Unaudited and in thousands)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2014	2013	2014	2013
Net income (loss) .....	\$ 42,600	\$ (15,900)	\$ 146,600	\$ 33,800
Other comprehensive income (loss), net of tax:				
Unrealized gain (loss) on hedging activities .....	6,400	(5,800)	(23,400)	48,200
Amortization of unrealized loss on hedging activities .....	3,000	6,300	8,900	26,100
Unrealized gain on available for sale securities .....	9,800	5,400	40,100	12,700
Currency translation adjustment .....	(300)	100	(200)	200
Other comprehensive income.....	18,900	6,000	25,400	87,200
Comprehensive income (loss).....	61,500	(9,900)	172,000	121,000
Comprehensive loss attributable to the non-controlling interest...	(200)	—	(700)	—
Comprehensive income (loss) attributable to Univision Communications Inc.....	\$ 61,700	\$ (9,900)	\$ 172,700	\$ 121,000

See Notes to Consolidated Financial Statements.

**UNIVISION COMMUNICATIONS INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CHANGES IN**  
**STOCKHOLDER'S DEFICIT**  
(Unaudited and in thousands)

<b>Univision Communications Inc. Stockholder's</b>							
	<b>Common Stock</b>	<b>Additional Paid-in-Capital</b>	<b>Accumulated Deficit</b>	<b>Accumulated Other Comprehensive Loss</b>	<b>Total</b>	<b>Non-controlling Interest</b>	<b>Total Equity</b>
Balance, December 31, 2012 .....	\$ —	\$ 5,185,500	\$ (6,240,000)	\$ (109,100)	\$ (1,163,600)	\$ —	\$ (1,163,600)
Net income.....	—	—	33,800	—	33,800	—	33,800
Other comprehensive income.....	—	—	—	87,200	87,200	—	87,200
Dividend to BMPI.....	—	(12,700)	—	—	(12,700)	—	(12,700)
Share-based compensation.....	—	4,900	—	—	4,900	—	4,900
Balance, September 30, 2013.....	<u>\$ —</u>	<u>\$ 5,177,700</u>	<u>\$ (6,206,200)</u>	<u>\$ (21,900)</u>	<u>\$ (1,050,400)</u>	<u>\$ —</u>	<u>\$ (1,050,400)</u>
Balance, December 31, 2013 .....	\$ —	\$ 5,176,400	\$ (6,034,000)	\$ (33,300)	\$ (890,900)	\$ 1,300	\$ (889,600)
Net income (loss).....	—	—	147,300	—	147,300	(700)	146,600
Other comprehensive income.....	—	—	—	25,400	25,400	—	25,400
Capital contribution from BMPI, net of costs .....	—	124,400	—	—	124,400	—	124,400
Dividend to BMPI.....	—	(13,000)	—	—	(13,000)	—	(13,000)
Share-based compensation.....	—	8,400	—	—	8,400	—	8,400
Balance, September 30, 2014.....	<u>\$ —</u>	<u>\$ 5,296,200</u>	<u>\$ (5,886,700)</u>	<u>\$ (7,900)</u>	<u>\$ (598,400)</u>	<u>\$ 600</u>	<u>\$ (597,800)</u>

See Notes to Consolidated Financial Statements.

**UNIVISION COMMUNICATIONS INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(Unaudited and in thousands)

	Nine Months Ended September 30,	
	2014	2013
Cash flows from operating activities:		
Net income .....	\$ 146,600	\$ 33,800
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation.....	76,300	62,900
Amortization of intangible assets .....	43,700	43,700
Amortization of deferred financing costs.....	11,300	9,900
Deferred income taxes.....	34,200	30,200
Non-cash deferred advertising revenue .....	(45,100)	(45,000)
Non-cash PIK interest income .....	(4,200)	(2,000)
Non-cash interest rate swap activity .....	5,000	(1,700)
Loss on equity method investments.....	82,200	21,900
Impairment loss.....	13,600	89,900
Loss on extinguishment of debt.....	400	2,400
Share-based compensation .....	8,400	4,900
Other non-cash items.....	3,100	700
Changes in assets and liabilities:		
Accounts receivable, net.....	(68,600)	(47,900)
Program rights and prepayments.....	9,500	(178,400)
Prepaid expenses and other.....	3,500	(12,600)
Accounts payable and accrued liabilities .....	(19,500)	22,500
Accrued interest.....	40,500	40,800
Accrued license fees .....	(500)	800
Program rights obligations.....	(4,500)	(14,600)
Deferred revenue .....	8,200	13,900
Other long-term liabilities.....	(4,200)	2,900
Other.....	6,400	3,900
Net cash provided by operating activities.....	<u>346,300</u>	<u>82,900</u>
Cash flows from investing activities:		
Proceeds from sale of fixed assets and other .....	1,000	11,500
Investments .....	(5,300)	(86,300)
Acquisition of launch rights .....	—	(81,300)
Capital expenditures.....	(83,000)	(150,500)
Net cash used in investing activities.....	<u>(87,300)</u>	<u>(306,600)</u>
Cash flows from financing activities:		
Proceeds from issuance of long-term debt.....	3,376,700	3,033,000
Proceeds from issuance of short-term debt.....	408,000	632,000
Payments of refinancing fees .....	(200)	(49,600)
Payments of long-term debt and capital leases .....	(3,533,200)	(2,604,100)
Payments of short-term debt .....	(470,000)	(707,000)
Dividend to BMPI.....	(13,000)	(12,700)
Capital contribution from BMPI, net of costs.....	124,400	—
Non-controlling interest contribution .....	1,500	—
Net cash (used in) provided by financing activities .....	<u>(105,800)</u>	<u>291,600</u>
Net increase in cash and cash equivalents .....	153,200	67,900
Cash and cash equivalents, beginning of period.....	43,300	35,500
Cash and cash equivalents, end of period.....	<u>\$ 196,500</u>	<u>\$ 103,400</u>

See Notes to Consolidated Financial Statements.



## UNIVISION COMMUNICATIONS INC. AND SUBSIDIARIES

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

September 30, 2014

(Unaudited)

(Dollars in thousands, except share and per-share data, unless otherwise indicated)

#### 1. Summary of Significant Accounting Policies

*Nature of operations*—Univision Communications Inc., together with its subsidiaries (the “Company” or “Univision”), is the leading media company serving Hispanic America and has operations in three business segments: television, radio and digital. The Company is wholly owned by Broadcast Media Partners Holdings, Inc. (“Broadcast Holdings”) which is itself owned by Broadcasting Media Partners, Inc. (“Broadcasting Partners” or “BMPI”) an entity controlled by Madison Dearborn Partners, LLC, Providence Equity Partners Inc., Saban Capital Group, Inc., TPG Capital, Thomas H. Lee Partners, L.P. (collectively, the “Original Sponsors”) and their respective affiliates and Grupo Televisa S.A.B. and its affiliates (“Televisa”).

The Company’s television operations include Univision Network; UniMás (formerly TeleFutura); Univision Cable Networks, including Galavisión, Univision novelas, Univision Deportes, ForoTV, De Película, De Película Clásico, Bandamax, Ritmoson and Telehit; and the Company’s owned and/or operated television stations. Univision Radio includes the Company’s owned and operated radio stations. The Company’s digital division includes a network of online and mobile applications and products including Univision.com; UVideos, a bilingual digital video network; Uforia, a Hispanic digital music service; and Univision Partner Group, a specialized advertising and publisher network.

*Basis of presentation*—The accompanying unaudited consolidated financial statements have been prepared in accordance with generally accepted accounting principles (“GAAP”) in the United States for interim financial statements. The interim financial statements are unaudited, but include all adjustments, which are of a normal recurring nature, that management considers necessary to fairly present the financial position and the results of operations for such periods. Results of operations of interim periods are not necessarily indicative of results for a full year. These financial statements should be read in conjunction with the audited consolidated financial statements in the Company’s 2013 Year End Reporting Package.

*Principles of consolidation*—The consolidated financial statements include the accounts and operations of the Company and its majority owned and controlled subsidiaries. The Company has consolidated the special purpose entities associated with its accounts receivable facility, as the Company has determined that they are variable interest entities for which the Company is the primary beneficiary. This determination was based on the fact that these special purpose entities lack sufficient equity to finance their activities without additional support from the Company and, additionally, that the Company retains the risks and rewards of their activities. All intercompany accounts and transactions have been eliminated.

The Company accounts for investments over which it has significant influence but not a controlling financial interest using the equity method of accounting. Accordingly, the Company’s share of the earnings and losses of these companies is included in loss on equity method investments in the accompanying consolidated statements of operations of the Company. For certain equity method investments, the Company’s share of earnings and losses is based on contractual liquidation rights. For investments in which the Company does not have significant influence, the cost method of accounting is used. Under the cost method of accounting, the Company does not record its share in the earnings and losses of the companies in which it has an investment. Investments are reviewed for impairment when events or circumstances indicate that there may be a decline in fair value that is other than temporary.

*Use of estimates*—The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses, including impairments, during the reporting period. Actual results could differ from those estimates. Significant items subject to such estimates and assumptions include the useful lives of fixed assets; allowances for doubtful accounts; the valuation of derivatives, deferred tax assets, program rights and prepayments, fixed assets, intangibles, goodwill and share-based compensation; and reserves for income tax uncertainties and other contingencies.

*Fair Value Measurements*—The Company utilizes valuation techniques that maximize the use of observable inputs and minimize the use of unobservable inputs to the extent possible. The Company determines fair value based on assumptions that market participants would use in pricing an asset or liability in the principal or most advantageous market. When considering market participant assumptions in fair value measurements, the following fair value hierarchy distinguishes between observable and unobservable inputs, which are categorized in one of the following levels:

- Level 1 Inputs: Unadjusted quoted prices in active markets for identical assets or liabilities accessible to the reporting entity at the measurement date.
- Level 2 Inputs: Other than quoted prices included in Level 1 inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the asset or liability.
- Level 3 Inputs: Unobservable inputs for the asset or liability used to measure fair value to the extent that observable inputs are not available, thereby allowing for situations in which there is little, if any, market activity for the asset or liability at measurement date.

*Revenue recognition*—Net revenue is comprised of gross revenues from the Company’s television and radio broadcast, cable and digital businesses, including advertising revenue, subscriber fees, content licensing revenue, sales commissions on national advertising aired on Univision and UniMás affiliated television stations, less agency commissions and volume and prompt payment discounts. The Company’s television and radio advertising revenues are recognized when advertising spots are aired and performance guarantees, if any, are achieved. The achievement of performance guarantees is based on audience ratings from an independent research company. Subscriber fees received from cable systems and satellite operators are recognized as revenue in the period that services are provided. The digital business recognizes primarily video and display advertising, digital content licensing, and sponsorship advertisement revenue. Video and display advertising revenue is recognized as “impressions” are delivered and sponsorship revenue is recognized ratably over the contract period. “Impressions” are defined as the number of times that an advertisement appears in pages viewed by users of the Company’s Internet properties. If the number of “impressions” is guaranteed, revenue is recognized when the guaranteed “impressions” are delivered. For the licensing of digital content, the Company recognizes revenue when the content is delivered, all related obligations have been satisfied and all other revenue recognition criteria have been met. All revenue is recognized only when collection of the resulting receivable is reasonably assured.

The Company has certain contractual commitments, with Televisa and others, to provide a future annual guaranteed amount of advertising and promotion time. The obligation associated with each of these commitments was recorded as deferred revenue at an amount equal to the fair value of the advertising and promotion time as of the date of the agreements providing for these commitments. Deferred revenue is earned and revenue is recognized as the related advertising and promotion time is provided. For the three and nine months ended September 30, 2014, the Company recognized revenue of \$14.2 million and \$45.2 million, respectively, related to these commitments. For the three and nine months ended September 30, 2013, the Company recognized revenue of \$15.9 million and \$52.3 million, respectively, related to these commitments.

*Program and sports rights for television broadcast*—The accounting for program rights and prepayments requires judgment, particularly in the process of estimating a program’s total revenues to be earned and total costs to be incurred (“ultimate revenues”). These judgments are used in determining the amortization of, and any necessary impairment of, capitalized costs. Estimated ultimate revenues are based on factors such as historical performance of similar programs, the program’s cost, actual and forecasted ratings and the genre of the program. The valuation is classified as a Level 3 measurement as key inputs used to value program and sports rights include ratings and undiscounted cash flows.

Costs incurred to acquire television programs are capitalized when (i) the cost of the programming is reasonably determined, (ii) the programming has been accepted in accordance with the terms of the agreement, (iii) the programming is available for its first showing or telecast and (iv) the license period has commenced. Costs incurred in connection with the production of or purchase of rights to programs that are available and ready to be broadcast within one year are classified as current assets, while costs of those programs to be broadcast beyond a one-year period are considered non-current. The costs are amortized over the program’s life, which is the period in which an economic benefit is expected to be generated. Program costs are charged to operating expense as the programs are broadcast. Program rights for multi-year sports programming arrangements are amortized based on the estimated relative value of each year in the arrangement. Program rights for movies and novelas are amortized based on the estimated relative value of each broadcast of the program. The estimated values of programming are based on our projection of ultimate revenues over the license period.

Program rights on the Company’s balance sheet are subject to regular recoverability assessments where ultimate revenue estimates are reviewed and updated, as necessary. If planned usage patterns or estimated relative values by year were to change significantly, amortization of the Company’s rights costs may be accelerated or slowed.

*New accounting pronouncements*—In February 2013, the Financial Accounting Standards Board (“FASB”) issued Accounting Standards Update (“ASU”) 2013-04, which amended Accounting Standards Codification (“ASC”) 405, *Liabilities*. The amendments provide guidance for the recognition, measurement, and disclosure of obligations resulting from joint and several liability arrangements for which the total amount of the obligation (within the scope of this guidance) is fixed at the reporting date. Examples of obligations within the scope of ASU 2013-04 include debt arrangements, other contractual obligations, and settled litigation and judicial rulings. The Company adopted ASU 2013-04 during the first quarter of 2014. The adoption of ASU 2013-04 did not have a significant impact on the Company’s consolidated financial statements or disclosures.

In May 2014, the FASB issued ASU 2014-09, *Revenue from Contracts with Customers* (ASC 606). The amendments provide guidance to clarify the principles for recognizing revenue and to develop a common revenue standard for GAAP and International Financial Reporting Standards. For public entities, the amendments are effective for annual reporting periods beginning after December 15, 2016, including interim periods within that reporting period. For non-public entities, the amendments are effective for annual reporting periods beginning after December 15, 2017, and interim periods within annual periods beginning after December 15, 2018. Non-public entities are permitted to adopt as early as public entities. The Company is currently evaluating the impact ASU 2014-09 will have on its consolidated financial statements and disclosures.

*Subsequent events*—The Company evaluates subsequent events and the evidence they provide about conditions existing at the date of the balance sheet as well as conditions that arose after the balance sheet date but before the financial statements are issued. The effects of conditions that existed at the date of the balance sheet date are recognized in the financial statements. Events and conditions arising after the balance sheet date but before the financial statements are issued are evaluated to determine if disclosure is required to keep the financial statements from being misleading. To the extent such events and conditions exist, disclosures are made regarding the nature of events and the estimated financial effects for those events and conditions. For purposes of preparing the accompanying consolidated financial statements and the following notes to these financial statements, the Company evaluated subsequent events through October 29, 2014, the date the financial statements were issued.

## 2. Property and Equipment

Property and equipment consists of the following:

	September 30, 2014	December 31, 2013
Land and improvements .....	\$ 130,000	\$ 149,500
Buildings and improvements .....	383,300	371,200
Broadcast equipment .....	392,100	371,100
Furniture, computer and other equipment .....	233,400	224,500
Land, building, transponder equipment and vehicles financed with capital leases	94,000	93,700
	<u>1,232,800</u>	<u>1,210,000</u>
Accumulated depreciation .....	(451,900)	(397,300)
	<u>\$ 780,900</u>	<u>\$ 812,700</u>

As of September 30, 2014 and December 31, 2013, the Company has classified \$8.0 million and \$0.3 million, respectively, of land and buildings in the television segment as held for sale, which is included in prepaid expenses and other on the consolidated balance sheet. The carrying value reflects the estimated selling price based on market data, which is a Level 2 input. During the three and nine months ended September 30, 2014, the Company recorded an impairment loss of \$7.0 million, related to the write-down of assets held for sale, as the book value of the property was in excess of its fair value less costs to sell. All of the properties held for sale as of December 31, 2013 were sold during the first quarter of 2014. The Company is actively marketing the property held for sale as of September 30, 2014 and expects it to be sold within one year.

During the three and nine months ended September 30, 2014, the Company entered into approximately \$0.4 million of capital leases.

### 3. Accounts Payable and Accrued Liabilities

Accounts payable and accrued liabilities consist of the following:

	<u>September 30, 2014</u>	<u>December 31, 2013</u>
Accounts payable and accrued liabilities .....	\$ 145,500	\$ 158,900
Accrued compensation .....	60,700	82,200
	<u>\$ 206,200</u>	<u>\$ 241,100</u>

#### *Restructuring, Severance and Related Charges*

During the three months ended September 30, 2014, the Company incurred restructuring, severance and related charges in the amount of \$8.0 million. This amount includes an \$8.1 million charge related to restructuring initiatives, partially offset by a \$0.1 million benefit related to a severance charge in the television segment.

During the third quarter of 2014, the Company initiated a restructuring plan to improve performance, collaboration, and operational efficiencies across its local media platforms in the Radio, Television, and Digital businesses. The \$8.1 million charge recognized during the period is related to broader-based cost-saving restructuring initiatives and includes \$5.8 million resulting from the 2014 restructuring plan and \$2.3 million resulting from the continuation of the 2012 restructuring plan, as presented in the tables below:

#### Restructuring Initiated in 2014

	<u>Employee Termination Benefits</u>	<u>Contract Termination Costs</u>	<u>Total</u>
Television.....	\$ 3,000	\$ —	\$ 3,000
Radio.....	2,600	100	2,700
Digital .....	100	—	100
Consolidated .....	<u>\$ 5,700</u>	<u>\$ 100</u>	<u>\$ 5,800</u>

#### Restructuring Activities Continuing from 2012

	<u>Employee Termination Benefits</u>	<u>Contract Termination Costs</u>	<u>Total</u>
Television.....	\$ 1,900	\$ 100	\$ 2,000
Radio.....	900	100	1,000
Digital .....	—	(700)	(700)
Consolidated.....	<u>\$ 2,800</u>	<u>\$ (500)</u>	<u>\$ 2,300</u>

During the nine months ended September 30, 2014, the Company incurred restructuring, severance and related charges in the amount of \$13.4 million. This amount includes a \$13.8 million charge related to restructuring initiatives, partially offset by a \$0.4 million benefit related to severance charges in the television and radio segments. The restructuring initiatives include \$5.8 million resulting from the 2014 restructuring plan and \$8.0 million resulting from the continuation of the 2012 restructuring plan, as presented in the tables below:

**Restructuring Initiated in 2014**

	<u>Employee Termination Benefits</u>	<u>Contract Termination Costs</u>	<u>Total</u>
Television.....	\$ 3,000	\$ —	\$ 3,000
Radio.....	2,600	100	2,700
Digital .....	100	—	100
Consolidated .....	<u>\$ 5,700</u>	<u>\$ 100</u>	<u>\$ 5,800</u>

**Restructuring Activities Continuing from 2012**

	<u>Employee Termination Benefits</u>	<u>Contract Termination Costs</u>	<u>Total</u>
Television.....	\$ 4,400	\$ 600	\$ 5,000
Radio.....	3,300	300	3,600
Digital .....	(600)	—	(600)
Consolidated .....	<u>\$ 7,100</u>	<u>\$ 900</u>	<u>\$ 8,000</u>

All balances related to restructuring employee termination benefits are expected to be paid within twelve months from September 30, 2014. Balances related to restructuring lease obligations will be settled over the remaining lease term. As of September 30, 2014, future charges associated with the aforementioned restructuring plans cannot be reasonably estimated.

During the three months ended September 30, 2013, the Company incurred restructuring, severance and related charges in the amount of \$3.7 million. Of this amount, \$0.4 million related to severance charges for individual employees and \$3.3 million related to restructuring initiatives. The severance charge of \$0.4 million is related to severance agreements with employees in the television and radio segments. The restructuring charge of \$3.3 million is related to the continuation of the 2012 restructuring plan and includes a charge of \$5.5 million related to restructuring activities continuing from 2012 and a benefit of \$2.2 million in the radio segment related to the elimination of lease obligations. The restructuring charge consists of the following:

**Restructuring Activities Continuing from 2012**

	<u>Employee Termination Benefits</u>	<u>Contract Termination Costs</u>	<u>Other Qualifying Restructuring Costs</u>	<u>Total</u>
Television .....	\$ 4,500	\$ 400	\$ —	\$ 4,900
Radio.....	—	(1,300)	(400)	(1,700)
Digital .....	100	—	—	100
Consolidated .....	<u>\$ 4,600</u>	<u>\$ (900)</u>	<u>\$ (400)</u>	<u>\$ 3,300</u>

During the nine months ended September 30, 2013, the Company incurred restructuring, severance and related charges in the amount of \$15.9 million. Of this amount, \$4.3 million related to severance charges for individual employees and \$11.6 million related to restructuring initiatives. The severance charge of \$4.3 million is related to severance agreements with employees in the television and radio segments. The restructuring charge of \$11.6 million includes a charge of \$13.2 million related to the continuation of the 2012 restructuring plan (which includes a charge of \$15.4 million related to the restructuring activities continuing from 2012 and a benefit of \$2.2 million in the radio segment related to the elimination of lease obligations) and a benefit of \$1.6 million in the television segment related to the elimination of a lease obligation from restructuring activities that were initiated in 2009. The restructuring charge consists of the following:

**Restructuring Activities Continuing from 2012 or Prior**

	<b>Employee Termination Benefits</b>	<b>Contract Termination Costs</b>	<b>Other Qualifying Restructuring Costs</b>	<b>Total</b>
Television .....	\$ 5,600	\$ 1,200	\$ 300	\$ 7,100
Radio .....	200	2,200	600	3,000
Digital .....	1,500	—	—	1,500
Consolidated .....	<u>\$ 7,300</u>	<u>\$ 3,400</u>	<u>\$ 900</u>	<u>\$ 11,600</u>

The following table presents the activity in the restructuring liabilities during the nine months ended September 30, 2014, related to the 2014 restructuring plan.

**Restructuring Initiated in 2014**

	<b>Employee Termination Benefits</b>	<b>Contract Termination Costs</b>	<b>Total</b>
Restructuring expense .....	\$ 5,700	\$ 100	\$ 5,800
Reversals .....	—	—	—
Cash payments .....	(2,100)	—	(2,100)
Transfers .....	—	400	400
Accrued restructuring as of September 30, 2014 ....	<u>\$ 3,600</u>	<u>\$ 500</u>	<u>\$ 4,100</u>

All of the \$4.1 million accrued as of September 30, 2014 related to the 2014 restructuring plan is included in current liabilities.

The following table presents the activity in the restructuring liabilities during the nine months ended September 30, 2014, related to the restructuring activities continuing from 2012.

**Restructuring Activities Continuing from 2012**

	<b>Employee Termination Benefits</b>	<b>Contract Termination Costs</b>	<b>Other Qualifying Restructuring Costs</b>	<b>Total</b>
Accrued restructuring as of December 31, 2013 .....	\$ 12,900	\$ 5,100	300	\$ 18,300
Restructuring expense .....	8,900	1,600	—	10,500
Reversals .....	(1,800)	(700)	—	(2,500)
Cash payments .....	(15,300)	(1,900)	(200)	(17,400)
Transfers .....	—	—	—	—
Accrued restructuring as of September 30, 2014 ....	<u>\$ 4,700</u>	<u>\$ 4,100</u>	<u>\$ 100</u>	<u>\$ 8,900</u>

Of the \$8.9 million accrued as of September 30, 2014 related to the restructuring activities continuing from 2012, \$5.8 million is included in current liabilities and \$3.1 million is included in non-current liabilities. The Company has paid substantially all of its liability related to restructuring activities initiated prior to 2012.

Of the \$18.3 million accrued as of December 31, 2013 related to the restructuring activities continuing from 2012, \$14.6 million is included in current liabilities and \$3.7 million is included in non-current liabilities.

#### **4. Financial Instruments and Fair Value Measures**

The carrying amounts of certain financial instruments, including cash and cash equivalents, accounts receivable, accounts payable and accrued liabilities approximate their fair value.

*Interest Rate Swaps*— Currently, the Company uses interest rate swaps to manage its interest rate risk. The interest rate swap asset of \$6.6 million and the interest rate swap liability of \$37.6 million as of September 30, 2014 and the interest rate swap asset of \$27.2 million and the interest rate swap liability of \$29.5 million as of December 31, 2013 were measured at fair value primarily using significant other observable inputs (Level 2). In adjusting the fair value of its derivative contracts for the effect of nonperformance risk, the Company has considered the impact of netting and any applicable credit enhancements, such as collateral postings, thresholds, mutual puts, and guarantees.

The majority of inputs into the valuations of the Company's interest rate derivatives include market-observable data such as interest rate curves, volatilities, and information derived from, or corroborated by market-observable data. Additionally, a specific unobservable input used by the Company in determining the fair value of its interest rate derivatives is an estimation of current credit spreads to appropriately reflect both its own nonperformance risk and the respective counterparty's nonperformance risk in the fair value measurements. The inputs utilized for the Company's own credit spread are based on implied spreads from its privately placed debt securities with an established trading market. For counterparties with publicly available credit information, the credit spreads over the London Interbank Offered Rate ("LIBOR") used in the calculations represent implied credit default swap spreads obtained from a third party credit data provider. Once these spreads have been obtained, they are used in the fair value calculation to determine the credit valuation adjustment ("CVA") component of the derivative valuation. The Company made an accounting policy election to measure the credit risk of its derivative financial instruments that are subject to master netting agreements on a net basis by counterparty portfolio.

The CVAs associated with the Company's derivatives utilize Level 3 inputs, such as estimates of current credit spreads to evaluate the likelihood of default by its counterparties. If the CVA is a significant component of the derivative valuation, the Company will classify the fair value of the derivative as a Level 3 measurement. If required, any transfer between Level 2 and Level 3 will occur at the end of the reporting period. At September 30, 2014 and December 31, 2013, the Company has assessed the significance of the impact of the CVAs on the overall valuation of its derivative positions and has determined that the CVAs are not significant to the overall valuation of its derivatives. As a result, the Company has determined that its derivative valuations in their entirety are classified as Level 2 measurements.

*Available-for-Sale Securities*—The Company's available-for-sale securities relate to its investment in a convertible note with an equity method investee. The convertible note is recorded at fair value through adjustments to other comprehensive income (loss). The fair value of the convertible note is classified as a Level 3 measurement due to the significance of unobservable inputs which utilize company-specific information. The Company uses both an income approach associated with the note's fixed income component and the Black-Scholes model to value the conversion feature. Key inputs to the Black-Scholes model include the underlying security value, strike price, volatility, time-to-maturity and risk-free rate. See Note 5. *Investments*.

*Fair Value of Debt Instruments*—The carrying value and fair value of the Company’s debt instruments as of September 30, 2014 and December 31, 2013 are set out in the following tables. The fair values of the credit facilities are based on market prices (Level 1). The fair values of the senior notes are based on industry curves based on credit rating (Level 2). The accounts receivable facility carrying value approximates fair value (Level 1).

	As of September 30, 2014	
	Carrying Value	Fair Value
Bank senior secured revolving credit facility maturing in 2018 .....	\$ —	\$ —
Incremental bank senior secured term loan facility maturing in 2020 .....	1,231,300	1,206,600
Replacement bank senior secured term loan facility maturing in 2020 .....	3,337,900	3,271,200
Senior secured notes—6.875% due 2019 .....	1,196,900	1,250,000
Senior secured notes—7.875% due 2020 .....	750,000	804,400
Senior notes—8.5% due 2021 .....	819,000	868,200
Senior secured notes—6.75% due 2022 .....	1,121,100	1,214,900
Senior secured notes—5.125% due 2023 .....	700,000	709,600
Accounts receivable facility maturing in 2018 .....	100,000	100,000
	<u>\$ 9,256,200</u>	<u>\$ 9,424,900</u>

	As of December 31, 2013	
	Carrying Value	Fair Value
Bank senior secured revolving credit facility maturing in 2018 .....	\$ 2,000	\$ 2,000
Bank senior secured term loan facility maturing in 2020 .....	3,361,500	3,386,700
Incremental bank senior secured term loan facility maturing in 2020 .....	1,240,600	1,248,400
Senior secured notes—6.875% due 2019 .....	1,196,500	1,284,700
Senior secured notes—7.875% due 2020 .....	750,000	829,700
Senior notes—8.5% due 2021 .....	819,300	904,800
Senior secured notes—6.75% due 2022 .....	1,240,600	1,365,800
Senior secured notes—5.125% due 2023 .....	700,000	703,100
Accounts receivable facility maturing in 2018 .....	160,000	160,000
	<u>\$ 9,470,500</u>	<u>\$ 9,885,200</u>

## 5. Investments

The carrying value of the Company’s investments is as follows:

	September 30, 2014	December 31, 2013
Investments in equity method investees .....	\$ 86,800	\$ 83,900
Cost method investments .....	4,300	4,600
	<u>\$ 91,100</u>	<u>\$ 88,500</u>

Equity method investments primarily includes the Company’s investment in Fusion Media Network, LLC (“Fusion”), a joint venture with ABC News which provides news, information and lifestyle programming primarily in English, and the Company’s investment in El Rey Holdings LLC (“El Rey”) which owns and operates, among other assets, the El Rey television network, an English-language general entertainment cable network.

Fusion (formerly known as Univision ABC News Network, LLC) was formed in July 2012 and provides programming on both linear and interactive platforms. The Fusion linear network launched in October 2013. The Company holds a 50% non-controlling interest in the joint venture, which is accounted for as an equity method investment. During the nine months ended September 30, 2014 and 2013, the Company contributed \$4.3 million and \$11.2 million, respectively, to the investment in Fusion. During the three and nine months ended September 30, 2014, the Company recognized a loss of \$2.4 million and \$11.9 million, respectively, related to its share of Fusion’s net losses. During the three and nine months ended September 30, 2013, the Company recognized a loss of \$4.1 million and \$6.9 million, respectively, related to its share of Fusion’s net losses. As of September 30, 2014, the Company’s share of



Fusion's net losses exceeded the Company's equity investment in Fusion, resulting in an investment balance of zero. The Company is not obligated to fund any future losses of Fusion and will only recognize profits once the losses for which the Company did not participate in have been recovered. As of December 31, 2013, the investment balance was \$7.6 million.

El Rey was formed in May 2013, and the El Rey television network launched in December 2013. On May 14, 2013, the Company invested approximately \$2.6 million for a 4.99% equity and voting interest in El Rey. Additionally, the Company invested approximately \$72.4 million in the form of a convertible note subject to restrictions on transfer. The convertible note is a twelve year note that bears interest at 7.5%. Interest is added to principal as it accrues annually. The Company accounts for its equity investment under the equity method of accounting due to the fact that although Univision has less than a 20% interest, it exerts significant influence over El Rey. Univision's share of earnings and losses is recorded based on contractual liquidation rights and not on relative equity ownership. To the extent that Univision's share of El Rey's losses exceeds Univision's equity investment, the Company reduces the carrying value of its investment in El Rey's convertible note. As a result, the carrying value of Univision's equity investment in El Rey does not equal Univision's proportionate ownership in El Rey's net assets. During the three and nine months ended September 30, 2014, the Company recognized a loss of \$26.7 million and \$70.3 million, respectively, related to its share of El Rey's net losses. These losses exceeded the Company's equity method investment basis by \$10.5 million, resulting in an equity method investment liability of \$10.5 million classified as accrued liabilities on the balance sheet as of September 30, 2014.

In connection with the determination on October 23, 2014 of the El Rey Board (including agreement from the Univision board member) that additional funding was required, Univision has committed to invest an additional \$25 million in El Rey in the form of a convertible note on the same terms as the original convertible note as contemplated under the El Rey limited liability company agreement.

During the three and nine months ended September 30, 2013, the Company recognized a loss of \$5.4 million and \$15.3 million, respectively, related to its share of El Rey's net losses.

The El Rey convertible note is a debt security which is classified as an available-for-sale security. During the three and nine months ended September 30, 2014, the Company recorded unrealized gains of approximately \$16.2 million and \$66.2 million, respectively, to other comprehensive income (loss) to adjust the convertible note, including all interest, to its fair value of \$86.4 million. During the three and nine months ended September 30, 2013, the Company recorded unrealized gains of approximately \$3.4 million and \$10.7 million, respectively, to other comprehensive income (loss) to adjust the convertible note to its fair value of \$72.4 million. During the three and nine months ended September 30, 2014, the Company recorded interest income of \$1.4 million and \$4.2 million, respectively, related to the convertible note. During the three and nine months ended September 30, 2013, the Company recorded interest income of \$2.0 million related to the convertible note. As of September 30, 2014 and December 31, 2013, the investment balance was \$86.4 million and \$75.8 million, respectively.

During the nine months ended September 30, 2014, the Company recognized an impairment loss of \$1.3 million in other non-operating expense related to the impairment of a cost method investment in the television segment, as the Company determined that the investment incurred an other than temporary decline in fair value. No impairment loss was recognized during the three months ended September 30, 2014.

## **6. Related Party Transactions**

### *Original Sponsors*

#### *Management Fee Agreement*

The Company has a management agreement with Broadcasting Partners and the Original Sponsors under which certain affiliates of the Original Sponsors provide the Company with management, consulting and advisory services for a quarterly aggregate service fee of 1.3% of operating income before depreciation and amortization, subject to certain adjustments, as well as reimbursement of out-of-pocket expenses. The management fee for the three and nine months ended September 30, 2014 was \$4.2 million and \$12.0 million, respectively. The management fee for the three and nine months ended September 30, 2013 was \$3.9 million and \$10.7 million, respectively. The out-of-pocket expenses for the three and nine months ended September 30, 2014 were \$0.3 million and \$0.8 million, respectively. The out-of-pocket expenses for the three and nine months ended September 30, 2013 were \$0.2 million and \$0.6 million, respectively.

### *Other Agreements and Transactions*

Broadcasting Partners has a consulting arrangement with an entity controlled by the Chairman of the Board of Directors. No compensation expense was recognized during the three and nine months ended September 30, 2014 or 2013.

The Original Sponsors are private investment firms that have investments in companies that do business with Univision. No individual Original Sponsor has a controlling ownership interest in Univision. The Original Sponsors have controlling ownership interests or ownership interests with significant influence with companies that do business with Univision.

### *Televisa*

#### *Program License Agreement ("PLA")*

Pursuant to the program license agreement (the "PLA") and a predecessor program license agreement (the "Prior PLA") between Televisa and the Company, the Company committed to provide future advertising and promotion time at no charge to Televisa with a cumulative historical fair value of \$970.0 million. The book value remaining under these commitments as of September 30, 2014 and December 31, 2013 was \$622.3 million and \$667.4 million, respectively, based on the fair value of the Company's advertising commitments at the dates the Prior PLA and PLA were entered into. For the three and nine months ended September 30, 2014, the Company recognized revenue of \$14.1 million and \$45.1 million, respectively, based on the fair value of the Company's advertising commitments at the dates the Prior PLA and PLA were entered into. For the three and nine months ended September 30, 2013, the Company recognized revenue of \$15.6 million and \$45.0 million, respectively, based on the fair value of the Company's advertising commitments at the dates the Prior PLA and PLA were entered into.

During the three and nine months ended September 30, 2014, of the Company's total license fees of \$95.3 million and \$285.0 million, respectively, the license fee to Televisa related to the PLA was \$72.2 million and \$218.1 million, respectively. During the three and nine months ended September 30, 2013, of the Company's total license fees of \$88.4 million and \$246.5 million, respectively, the license fee to Televisa related to the PLA was \$65.9 million and \$180.8 million, respectively. As of September 30, 2014 and December 31, 2013, of the Company's total accrued license fees of \$38.4 million and \$38.8 million, respectively, the Company had accrued license fees to Televisa related to the PLA of \$29.7 million and \$31.1 million, respectively.

#### *Technical Assistance Agreement*

In connection with its investment in Broadcasting Partners, Televisa entered into an agreement with Broadcasting Partners and the Company under which Televisa provides the Company with technical assistance related to the Company's business for a quarterly fee of 0.7% of operating income before depreciation and amortization, subject to certain adjustments, as well as reimbursement of out-of-pocket expenses. The fees for the three and nine months ended September 30, 2014 were \$2.2 million and \$6.4 million, respectively. The fees for the three and nine months ended September 30, 2013 were \$2.1 million and \$5.8 million, respectively.

### *Broadcasting Partners*

On January 30, 2014, a group of institutional investors invested \$125.0 million in Broadcasting Partners in exchange for approximately 1.5% of the fully diluted equity pursuant to an Investment Agreement dated January 30, 2014 with Broadcasting Partners and the other parties named therein. Broadcasting Partners contributed \$124.4 million, net of offering costs, to the Company. The Company used this contribution to repurchase a portion of its 6.75% senior secured notes due 2022. See Note 7. *Debt*.

During the three and nine months ended September 30, 2014, the Company issued dividends of \$4.2 million and \$13.0 million, respectively, to Broadcasting Partners primarily to cover its interest obligation on the convertible debt issued to Televisa and also to fund the repurchase of shares. During the three and nine months ended September 30, 2013, the Company issued dividends of \$4.3 million and \$12.7 million, respectively, to Broadcasting Partners primarily to cover its interest obligation on the convertible debt issued to Televisa and also to fund the repurchase of shares.

## *Fusion*

In connection with its investment in Fusion, the Company provides certain facilities support and capital assets, engineering and operations support, field acquisition/newsgathering and business services (the “support services”). In return, the Company receives reimbursement of certain costs. During the three and nine months ended September 30, 2014, the Company recognized \$2.9 million and \$8.3 million, respectively, related to the support services. During the three and nine months ended September 30, 2013, the Company recognized \$0.8 million and \$1.1 million, respectively, related to the support services. As of September 30, 2014 and December 31, 2013, the Company has a receivable of \$3.1 million and \$6.9 million, respectively, due from Fusion. The Company has recorded a liability of \$28.2 million and \$31.6 million as of September 30, 2014 and December 31, 2013, respectively, related to advance payments associated with the future use of certain facilities and capital assets. In addition, the Company licenses certain content and other intellectual property to Fusion on a royalty-free basis and the Company is reimbursed for third-party costs in connection with the use of such content.

## *El Rey*

In connection with its investment in El Rey, the Company provides certain distribution, advertising sales and back office/technical services to El Rey for fees generally based on incremental costs incurred by Univision in providing such services, including compensation costs for certain dedicated Univision employees performing such services, an allocation of certain Univision facilities costs and a use fee during the useful life of certain Univision assets used by El Rey in connection with the provision of the services. The Company also receives an annual \$3.0 million management fee which is recorded as a component of net revenue. The Company has also agreed to provide certain English-language soccer programming in exchange for a license fee and promotional support to the El Rey television network. During the three and nine months ended September 30, 2014, the Company recognized \$2.9 million and \$8.9 million, respectively, for the management fee and reimbursement of costs. During the three and nine months ended September 30, 2013, the Company recognized \$1.4 million and \$2.0 million, respectively, for the management fee and reimbursement of costs. As of September 30, 2014 and December 31, 2013, the Company has a receivable of \$2.7 million and \$1.5 million, respectively, related to these management fees and costs.

## **7. Debt**

Long-term debt consists of the following as of:

	<b>September 30, 2014</b>	<b>December 31, 2013</b>
Bank senior secured revolving credit facility maturing in 2018 .....	\$ —	\$ 2,000
Bank senior secured term loan facility maturing in 2020.....	—	3,361,500
Incremental bank senior secured term loan facility maturing in 2020 .....	1,231,300	1,240,600
Replacement bank senior secured term loan facility maturing in 2020.....	3,337,900	—
Senior secured notes—6.875% due 2019.....	1,196,900	1,196,500
Senior secured notes—7.875% due 2020.....	750,000	750,000
Senior notes—8.5% due 2021 .....	819,000	819,300
Senior secured notes—6.75% due 2022.....	1,121,100	1,240,600
Senior secured notes—5.125% due 2023.....	700,000	700,000
Accounts receivable facility maturing in 2018.....	100,000	160,000
Capital lease obligations .....	77,900	82,000
	<u>9,334,100</u>	<u>9,552,500</u>
Less current portion .....	(151,600)	(214,000)
Long-term debt and capital lease obligations.....	<u>\$ 9,182,500</u>	<u>\$ 9,338,500</u>

## **Recent Financing Transactions**

### *January 2014 Amendment to the Senior Secured Credit Facilities*

On January 23, 2014, the Company entered into an amendment (the “January 2014 Amendment”) to its bank credit agreement governing the Company’s senior secured revolving credit facility and senior secured term loan facility, which are referred to collectively as the “Senior Secured Credit Facilities.” The January 2014 Amendment, among other things, facilitated the incurrence of replacement term loans in an aggregate principal amount of approximately \$3,376.7 million (comprising (x) new replacement term loans in an aggregate principal amount of approximately \$288.4 million and (y) converted replacement term loans in an aggregate

principal amount of approximately \$3,088.3 million) to refinance and/or modify the interest rate with respect to certain existing term loans due 2020. The replacement term loans mature on March 1, 2020 and bear interest, at the Company's option, either at the alternate base rate plus an applicable margin of 2.0% per annum or an adjusted LIBO Rate (with an interest rate floor of 1.0%) plus an applicable margin of 3.0% per annum. Commencing March 31, 2014, the Company has been required to make a quarterly payment of 0.25% of the aggregate principal amount of this facility. As of September 30, 2014, the total aggregate principal amount of the replacement term loans was \$3,351.4 million and the remaining unamortized original issue discount (which had been associated with the term loans that were modified) was \$13.5 million. The original issue discount is amortized over the term of the replacement term loans. As of September 30, 2014, the Company also had a total aggregate principal amount of \$1,231.3 million outstanding related to the incremental term loans under this facility.

#### *Senior Secured Notes – 6.75% due 2022*

On March 20, 2014 the Company redeemed \$117.1 million aggregate principal amount of the 6.75% senior secured notes due 2022 (the "2022 senior secured notes") at a redemption price equal to 106.750% of the aggregate principal amount of the 2022 senior secured notes redeemed, plus accrued and unpaid interest thereon. This redemption was pursuant to the equity claw provision which provides that until September 15, 2015, the Company may redeem up to 40% of the outstanding 2022 senior secured notes with the net proceeds it raises in one or more equity offerings at a redemption price equal to 106.750% of the aggregate principal amount thereof, plus accrued and unpaid interest thereon, if any, to the applicable redemption date. At September 30, 2014, the outstanding principal balance of the 2022 senior secured notes was \$1,107.9 million and the remaining unamortized premium was \$13.2 million.

#### *Loss on Extinguishment of Debt*

For the nine months ended September 30, 2014, the Company recorded a loss on extinguishment of debt of \$17.2 million as a result of refinancing its debt. No loss on extinguishment of debt was recorded for the three months ended September 30, 2014. For the three and nine months ended September 30, 2013, the Company recorded a loss on extinguishment of debt of \$0.4 million and \$10.0 million, respectively, as a result of refinancing its debt. The loss includes a premium, fees, the write-off of certain unamortized deferred financing costs and the write-off of certain unamortized discount and premium related to instruments that were repaid.

## **8. Interest Rate Swaps**

The Company's objectives in using interest rate derivatives are to add stability to interest expense and to manage its exposure to interest rate movements. To accomplish these objectives, the Company primarily uses interest rate swaps as part of its interest rate risk management strategy. These interest rate swaps involve the receipt of variable amounts from a counterparty in exchange for the Company making fixed-rate payments over the life of the agreements without exchange of the underlying notional amount. The Company has agreements with each of its interest rate swap counterparties which provide that the Company could be declared in default on its derivative obligations if repayment of the underlying indebtedness is accelerated by the lender due to the Company's default on the indebtedness.

For interest rate swap contracts accounted for as cash flow hedges, the effective portion of the change in fair value is recorded in accumulated other comprehensive loss ("AOCL"), net of tax, and is reclassified to earnings as an adjustment to interest expense in the same period or periods that the hedged transactions impact earnings. The ineffective portion of the change in fair value, if any, is recorded directly to current period earnings through interest rate swap (income) expense. For interest rate swap contracts not designated as hedging instruments, the interest rate swaps are marked to market with the change in fair value recorded directly in earnings through interest rate swap (income) expense. While the Company does not enter into interest rate swap contracts for speculative purposes, three out of five of its interest rate swap contracts as of September 30, 2014 are not accounted for as cash flow hedges ("nondesignated instruments"). For two of the nondesignated instruments, the Company ceased applying hedge accounting as a result of debt refinancing. The third nondesignated instrument was entered into to offset the effect of the other nondesignated instruments.

The Company's current interest rate swap contracts designated in cash flow hedging relationships effectively convert the interest payable on \$2.5 billion of variable rate debt into fixed rate debt, at a weighted-average rate of approximately 2.25%. For the nine months ended September 30, 2014, the effective interest rate related to the Company's senior secured term loans in total was 4.74%, including the impact of the interest rate swaps, and 4.09%, excluding the impact of the interest rate swaps.

Some interest rate swap contracts were originally designated in cash flow hedging relationships, but the Company ceased applying cash flow hedge accounting as a result of refinancing the Senior Secured Credit Facilities. Subsequent to the discontinuation of cash flow hedge accounting, those interest rate swap contracts are marked to market, with the change in fair value recorded directly in earnings. The unrealized gain/loss up to the point cash flow hedge accounting was discontinued is being amortized from AOCL into earnings.

As part of the January 2014 Amendment to the Senior Secured Credit Facilities, the Company renegotiated an interest rate swap contract with a notional amount of \$1.25 billion in order to reflect the interest rate floor of 1.0% on the new term loans. Under the original contract, the Company paid fixed interest of 2.563% and received in exchange LIBOR-based floating interest, subject to a minimum of 1.25%. Under the amended contract, the Company will pay fixed interest of 2.4465% and receive in exchange LIBOR-based floating interest, subject to a minimum of 1.0%. The contract was de-designated and redesignated at the time of the amendment on January 23, 2014. The amortization of \$26.1 million of unrealized gains in AOCL at the time of de-designation will occur through the maturity date of the contract (February 2020) as a decrease to interest expense.

*Derivatives Designated as Hedging Instruments*

As of September 30, 2014, the Company has two effective cash flow hedges, outlined below. These contracts mature in February 2020.

	<u>Number of Instruments</u>	<u>Notional</u>
Interest Rate Derivatives		
Interest Rate Swaps	2	\$2,500,000,000

*Derivatives Not Designated as Hedging Instruments*

As of September 30, 2014, the Company has three derivatives not designated as hedges, outlined below. These contracts mature in June 2016.

	<u>Number of Instruments</u>	<u>Notional</u>
Interest Rate Derivatives		
Interest Rate Swaps	3	\$2,500,000,000

The effective notional amount of the above three instruments is zero. Two swaps with a combined notional amount of \$1.25 billion pay fixed interest and receive floating interest, while the third swap has a notional amount of \$1.25 billion and receives an offsetting amount of floating interest while paying fixed interest.

*Impact of Interest Rate Derivatives on the Consolidated Financial Statements*

The table below presents the fair value of the Company's derivative financial instruments (both designated and non-designated), as well as their classification on the consolidated balance sheets:

	<u>Consolidated Balance Sheet Location</u>	<u>As of September 30, 2014</u>	<u>As of December 31, 2013</u>
Derivatives Designated as Hedging Instruments			
Interest Rate Swaps – Non-Current Asset	Other assets	\$ 6,600	\$ 27,200
Interest Rate Swaps – Non-Current Liability	Other long-term liabilities	17,600	100
Derivatives Not Designated as Hedging Instruments			
Interest Rate Swaps – Non-Current Liability	Other long-term liabilities	20,000	29,400

The Company does not offset the fair value of interest rate swaps in an asset position against the fair value of interest rate swaps in a liability position on the balance sheet. As of September 30, 2014, the Company has not posted any collateral related to any of the interest rate swap contracts. If the Company had breached any of the default provisions at September 30, 2014, it could have been required to settle its obligations under the agreements at their termination value of \$39.8 million.

The table below presents the effect of the Company's derivative financial instruments designated as cash flow hedges on the consolidated statements of operations and the consolidated statements of comprehensive income (loss) for the three and nine months ended September 30, 2014 and 2013:

Derivatives Designated as Cash Flow Hedges	Amount of Gain or (Loss) Recognized in Other Comprehensive Income (Loss) on Derivative (Effective Portion)		Location of Gain or (Loss) Reclassified from AOCL into Income (Effective Portion)	Amount of Gain or (Loss) Reclassified from AOCL into Income (Effective Portion) (a)		Location of Gain or (Loss) Recognized in Income on Derivative (Ineffective Portion and Amount Excluded from Effectiveness Testing)	Amount of Gain or (Loss) Recognized in Income on Derivative (Ineffective Portion and Amount Excluded from Effectiveness Testing)	
	2014	2013		2014	2013		2014	2013
<b>For the three months ended September 30,</b>								
Interest Rate Swaps	\$ 2,100	\$ (11,900)	Interest expense	\$(13,000)	\$ (12,400)	Interest rate swap income/(expense)	\$ —	\$ (200)
<b>For the nine months ended September 30,</b>								
Interest Rate Swaps	\$(60,900)	\$ 23,800	Interest expense	\$(36,900)	\$ (50,500)	Interest rate swap income/(expense)	\$ (800)	\$ 300

- (a) The amount of gain or (loss) reclassified from AOCL into income includes amounts that have been reclassified related to current effective hedging relationships as well as amortizing AOCL amounts related to discontinued cash flow hedging relationships. For the three and nine months ended September 30, 2014, the Company amortized \$4.9 million and \$14.6 million, respectively, of net unrealized losses on hedging activities from accumulated other comprehensive loss into interest expense. For the three and nine months ended September 30, 2013, the Company amortized \$6.3 million and \$26.1 million, respectively, of net unrealized losses on hedging activities from accumulated other comprehensive loss into interest expense.

During the next twelve months, from September 30, 2014, approximately \$51.3 million of net unrealized losses will be amortized to interest expense (inclusive of the amounts being amortized related to discontinued cash flow hedging relationships).

The table below presents the effect of the Company's derivative financial instruments not designated as hedging instruments on the consolidated statements of operations for the three and nine months ended September 30, 2014 and 2013:

Derivatives Not Designated as Hedging Instruments	Location of Gain or (Loss) Recognized in Income on Derivative	Amount of Gain or (Loss) Recognized in Income on Derivative	
		2014	2013
<b>For the three months ended September 30,</b>			
Interest Rate Swaps	Interest rate swap income/(expense)	\$ —	\$ (900)
<b>For the nine months ended September 30,</b>			
Interest Rate Swaps	Interest rate swap income/(expense)	\$ 900	\$ 3,100

## 9. Comprehensive Income (Loss)

Comprehensive income (loss) is reported in the Consolidated Statements of Comprehensive Income (Loss) and consists of net income and other gains (losses) that affect stockholder's equity but, under GAAP, are excluded from net income (loss). For the Company, items included in other comprehensive income (loss) are foreign currency translation adjustments, unrealized gain (loss) on hedging activities, the amortization of unrealized loss on hedging activities and unrealized gain on available for sale securities.

The following table presents the changes in accumulated other comprehensive loss by component. All amounts are net of tax.

	Gains and (Losses) on Hedging Activities	Gains on Available for Sale Securities	Currency Translation Adjustment	Total
Balance as of December 31, 2013 .....	\$ (43,600)	\$ 12,200	\$ (1,900)	\$ (33,300)
Other comprehensive (loss) income before reclassifications.....	(23,400)	40,100	(200)	16,500
Amounts reclassified from accumulated other comprehensive loss .....	8,900	—	—	8,900
Net other comprehensive (loss) income .....	(14,500)	40,100	(200)	25,400
Balance as of September 30, 2014.....	\$ (58,100)	\$ 52,300	\$ (2,100)	\$ (7,900)

The following table presents the activity within other comprehensive income and the tax effect related to such activity.

	2014			2013		
	Pretax	Tax (provision) benefit	Net of tax	Pretax	Tax (provision) benefit	Net of tax
<b>For the three months ended September 30,</b>						
Unrealized gain (loss) on hedging activities.....	\$ 10,200	\$ (3,800)	\$ 6,400	\$ (5,800)	\$ —	\$ (5,800)
Amortization of unrealized loss on hedging activities.....	4,900	(1,900)	3,000	6,300	—	6,300
Unrealized gain on available for sale securities.....	16,200	(6,400)	9,800	5,400	—	5,400
Currency translation adjustment.....	(300)	—	(300)	100	—	100
Other comprehensive income.....	\$ 31,000	\$ (12,100)	\$ 18,900	\$ 6,000	\$ —	\$ 6,000
<b>For the nine months ended September 30,</b>						
Unrealized (loss) gain on hedging activities.....	\$ (38,600)	\$ 15,200	\$ (23,400)	\$ 48,200	\$ —	\$ 48,200
Amortization of unrealized loss on hedging activities.....	14,600	(5,700)	8,900	26,100	—	26,100
Unrealized gain on available for sale securities.....	66,200	(26,100)	40,100	12,700	—	12,700
Currency translation adjustment.....	(200)	—	(200)	200	—	200
Other comprehensive income.....	\$ 42,000	\$ (16,600)	\$ 25,400	\$ 87,200	\$ —	\$ 87,200

Amounts reclassified from accumulated other comprehensive loss related to hedging activities are recorded to interest expense. See Note 8. *Interest Rate Swaps* for further information related to amounts reclassified from accumulated other comprehensive loss.

## 10. Income Taxes

The Company's current estimated effective tax rate as of September 30, 2014 was approximately 21%, which differs from the statutory rate primarily due to permanent tax differences, discrete items, including a reduction in the liability for unrecognized tax benefits and state and local taxes. The Company's estimated effective tax rate as of September 30, 2013 was approximately 48%, which differs from the statutory rate primarily due to permanent tax differences, the change in the valuation allowance and discrete items.

The effective tax rate is based on expected income or losses, statutory tax rates and tax planning opportunities applicable to the Company. For interim financial reporting, the Company estimates the annual tax rate based on projected taxable income or loss for the full year and records a quarterly income tax provision or benefit in accordance with the anticipated annual rate adjusted for discrete items. As the year progresses, the Company refines the estimates of the year's taxable income or loss as new information becomes available, including year-to-date financial results. This continual estimation process often results in a change to the expected effective tax rate for the year. When this occurs, the Company adjusts the income tax provision or benefit during the quarter in which the change in estimate occurs so that the year-to-date provision or benefit reflects the expected annual tax rate. Significant judgment is required in determining the effective tax rate and in evaluating the tax positions.

The Company had total gross unrecognized tax benefits of \$12.3 million as of September 30, 2014, which would impact the effective tax rate, if recognized. During the nine months ended September 30, 2014, the Company effectively settled significant uncertain tax positions. The Company recognizes interest and penalties, if any, related to uncertain income tax positions in income tax expense. As of September 30, 2014, the Company has approximately \$3.1 million of accrued interest and penalties related to uncertain tax positions.

The Company is subject to U.S. federal income tax as well as multiple state jurisdictions. The Company has substantially concluded all U.S. federal income tax matters for years through 2012. Substantially all material state income tax matters have been concluded for years through 2008.

## **11. Performance Awards and Incentive Plans**

During the three and nine months ended September 30, 2014, the Company recorded share-based compensation expense of \$2.4 million and \$8.4 million, respectively. During the three and nine months ended September 30, 2013, the Company recorded share-based compensation expense of \$0.9 million and \$4.9 million, respectively.

Compensation expense relating to share-based payments is recognized in earnings using a fair-value measurement method. The Company uses the straight-line attribution method of recognizing compensation expense over the vesting period. The estimated fair value of employee awards is expensed on a straight-line basis over the period from grant date through the requisite service period which is generally the vesting period. The fair value of restricted stock units awarded to employees is measured at fair value at the date of grant. During the three months ended September 30, 2014 and 2013, the Company recorded a cumulative adjustment to income of \$0.6 million and \$2.0 million, respectively, related to an increase in the estimated forfeiture rate of equity awards.

## **12. Contingencies and Commitments**

### *Contingencies*

The Company maintains insurance coverage for various risks, where deemed appropriate by management, at rates and terms that management considers reasonable. The Company has deductibles for various risks, including those associated with windstorm and earthquake damage. The Company self-insures its employee medical benefits and its media errors and omissions exposures. In management's opinion, the potential exposure in future periods, if uninsured losses were to be incurred, should not be material to the consolidated financial position or results of operations.

The Company is subject to various lawsuits and other claims in the normal course of business. In addition, from time to time, the Company receives communications from government or regulatory agencies concerning investigations or allegations of noncompliance with law or regulations in jurisdictions in which the Company operates.

The Company establishes reserves for specific liabilities in connection with regulatory and legal actions that the Company deems to be probable and estimable. The Company believes the amounts accrued in its financial statements are sufficient to cover all probable liabilities. In other instances, the Company is not able to make a reasonable estimate of any liability because of the uncertainties related to the outcome and/or the amount or range of loss. The Company does not expect that the ultimate resolution of pending regulatory and legal matters in future periods will have a material effect on our financial condition or result of operations.

### *Commitments*

In the normal course of business, the Company enters into multi-year contracts for programming content, sports rights, research and other service arrangements and in connection with joint ventures.

The Company has long-term operating leases expiring on various dates for office, studio, automobile and tower rentals. The Company's operating leases, which are primarily related to buildings and tower properties, have various renewal terms and escalation clauses. The Company also has long-term capital lease obligations for land and facilities and for its transponders that are used to transmit and receive its network signals.



### 13. Business Segments

The Company's principal business segment is television, which includes the operations of the Company's Univision Network, UniMás, Galavisión, Univision tlnovelas, Univision Deportes, ForoTV, De Película, De Película Clásico, Bandamax, Ritmoson, Telehit and the Company's owned and/or operated television stations. The reportable segments reported below are the segments of the Company for which separate financial information is available and for which segment results are evaluated regularly by the chief operating decision maker in deciding how to allocate resources and in assessing performance. The Company's corporate expenses are included in its television segment.

The Company uses the key indicator of adjusted operating income before depreciation and amortization ("OIBDA") to evaluate the Company's operating performance and for planning and forecasting future business operations. OIBDA is commonly used as a measure of performance for broadcast companies and provides investors the opportunity to evaluate the Company's performance as it is viewed by management. In addition, OIBDA is used by investors to measure a company's ability to service its debt and meet its other cash needs. OIBDA as presented herein is determined in accordance with the definition of "EBITDA" in the bank credit agreement governing the Company's Senior Secured Credit Facilities and the indentures governing the Company's senior notes, except that OIBDA from redesignated restricted subsidiaries as presented herein includes their results beginning in the quarter they became restricted.

OIBDA is not, and should not be used as, an indicator of or alternative to operating income or net income (loss) as reflected in the consolidated financial statements. It is not a measure of financial performance under GAAP and should not be considered in isolation or as a substitute for measures of performance prepared in accordance with GAAP. Since the definition of OIBDA may vary among companies and industries, it should not be used as a measure of performance among companies. We are providing on a consolidated basis a reconciliation of the non-GAAP term OIBDA to net income (loss) attributable to Univision Communications Inc., which is the most directly comparable GAAP financial measure.

Presented below is segment information pertaining to the Company's television, radio and digital businesses:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2014	2013	2014	2013
Net revenue:				
Television .....	\$ 613,900	\$ 580,600	\$ 1,854,600	\$ 1,625,100
Radio.....	78,900	90,000	221,500	248,100
Digital .....	36,100	22,100	107,600	58,000
Consolidated.....	<u>\$ 728,900</u>	<u>\$ 692,700</u>	<u>\$ 2,183,700</u>	<u>\$ 1,931,200</u>
Depreciation and amortization:				
Television .....	\$ 36,000	\$ 31,300	\$ 107,100	\$ 91,600
Radio.....	1,900	1,900	5,800	9,300
Digital .....	2,300	1,900	7,100	5,700
Consolidated.....	<u>\$ 40,200</u>	<u>\$ 35,100</u>	<u>\$ 120,000</u>	<u>\$ 106,600</u>
Operating income (loss):				
Television .....	\$ 204,800	\$ 123,400	\$ 645,400	\$ 496,200
Radio.....	19,900	34,300	51,400	65,800
Digital .....	10,500	2,000	25,400	(2,000)
Consolidated.....	<u>\$ 235,200</u>	<u>\$ 159,700</u>	<u>\$ 722,200</u>	<u>\$ 560,000</u>
OIBDA:				
Television .....	\$ 276,300	\$ 263,000	\$ 817,500	\$ 739,900
Radio.....	25,500	34,600	65,100	78,500
Digital .....	13,300	4,200	35,000	5,900
Consolidated.....	<u>\$ 315,100</u>	<u>\$ 301,800</u>	<u>\$ 917,600</u>	<u>\$ 824,300</u>
Capital expenditures:				
Television .....	\$ 18,900	\$ 47,100	\$ 70,200	\$ 141,400
Radio.....	1,200	1,200	5,300	6,300
Digital .....	2,200	1,700	7,500	2,800
Consolidated.....	<u>\$ 22,300</u>	<u>\$ 50,000</u>	<u>\$ 83,000</u>	<u>\$ 150,500</u>

	September 30, 2014	December 31, 2013
Total assets:		
Television .....	\$ 9,280,800	\$ 9,189,400
Radio.....	1,260,900	1,263,400
Digital .....	41,400	39,200
Consolidated.....	<u>\$ 10,583,100</u>	<u>\$ 10,492,000</u>

Presented below is a reconciliation of OIBDA to net income (loss) attributable to Univision Communications Inc., which is the most directly comparable GAAP financial measure:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2014	2013	2014	2013
OIBDA.....	\$ 315,100	\$ 301,800	\$ 917,600	\$ 824,300
Less expenses excluded from OIBDA but included in operating income:				
Depreciation and amortization.....	40,200	35,100	120,000	106,600
Impairment loss (a).....	12,300	84,300	12,300	86,800
Restructuring, severance and related charges.....	8,000	3,700	13,400	15,900
Share-based compensation.....	2,400	900	8,400	4,900
Business optimization expense (b).....	1,600	1,900	4,600	6,700
Asset write-offs, net.....	1,700	2,100	4,500	7,400
Management and technical assistance agreement fees.....	6,400	6,000	18,400	16,500
Unrestricted subsidiaries (c).....	1,100	4,100	3,200	10,800
Other adjustments to operating income (d).....	6,200	4,000	10,600	8,700
Operating income.....	235,200	159,700	722,200	560,000
Other expense (income):				
Interest expense.....	143,100	150,000	429,500	454,100
Interest income.....	(1,400)	(2,100)	(4,300)	(2,100)
Interest rate swap expense (income).....	—	1,100	(100)	(3,400)
Amortization of deferred financing costs.....	3,700	3,700	11,300	9,900
Loss on extinguishment of debt.....	—	400	17,200	10,000
Loss on equity method investments.....	29,100	9,400	82,200	21,900
Other.....	(1,000)	3,600	500	5,100
Income (loss) before income taxes.....	61,700	(6,400)	185,900	64,500
Provision for income taxes.....	19,100	9,500	39,300	30,700
Net income (loss).....	42,600	(15,900)	146,600	33,800
Net loss attributable to non-controlling interest.....	(200)	—	(700)	—
Net income (loss) attributable to Univision Communications Inc. ....	\$ 42,800	\$ (15,900)	\$ 147,300	\$ 33,800

(a) During the three and nine months ended September 30, 2014, the Company recorded a non-cash impairment loss of \$12.3 million in the television segment, which is comprised of \$7.0 million related to the write-down of property held for sale and \$5.3 million related to the write-down of program rights. During the three months ended September 30, 2013, the Company recorded a non-cash impairment loss of \$84.3 million in the television segment, which is comprised of approximately \$82.5 million related to the write-down of World Cup program rights prepayments and \$1.8 million related to the write-off of other program rights. During the nine months ended September 30, 2013, the Company recorded a non-cash impairment loss of \$86.8 million in the television segment, which is comprised of approximately \$82.5 million related to the write-down of World Cup program rights prepayments, \$2.5 million related to the write-off of the TeleFutura trade name, as the network has completed its rebranding as UniMás, and \$1.8 million related to the write-off of other program rights.

(b) Includes legal, consulting and advisory fees.

(c) The Company owns several wholly-owned start-up ventures which have been designated as “unrestricted subsidiaries” for purposes of the credit agreement governing the Company’s Senior Secured Credit Facilities and indentures governing the Company’s senior notes. The amount for unrestricted subsidiaries above represents the residual adjustment to eliminate the results of the unrestricted subsidiaries which are not otherwise eliminated in the other exclusions from OIBDA above. The Company may redesignate these subsidiaries as restricted subsidiaries at anytime at its option, subject to compliance with the terms of the credit agreement and indentures. The OIBDA from redesignated restricted subsidiaries as presented herein includes the results of restricted subsidiaries beginning in the quarter they became restricted.

- (d) Other adjustments to operating income comprises adjustments to operating income provided for in the credit agreement governing the Company’s Senior Secured Credit Facilities and indentures in calculating EBITDA.

The Company is providing the supplemental information below which is the portion of the Company’s net revenue equal to the royalty base used to determine the license fee payable by the Company under the PLA, as set forth below:

	Nine Months Ended September 30, 2014
Consolidated net revenue.....	\$ 2,183,700
Less:	
Radio segment net revenue .....	(221,500)
Other adjustments to arrive at revenue included in royalty base .....	(86,900)
Royalty base used to calculate Televisa license fee.....	<u>\$ 1,875,300</u>

#### 14. Condensed Consolidating Financial Information

Set forth below are condensed consolidating financial statements presenting the financial position, results of operations and cash flows of (i) Univision Communications Inc. (the “Parent Company”), (ii) the guarantor subsidiaries of the Parent Company (the “Guarantor Subsidiaries”), on a combined basis, (iii) the special purpose subsidiaries that are party to the Company’s accounts receivable facility (the “Receivable Facility”), on a combined basis, (iv) the Company’s other non-guarantor subsidiaries (the “Non-Guarantors”), on a combined basis and (v) the eliminations necessary to arrive at the information for Univision Communications Inc. and subsidiaries on a consolidated basis. The Guarantor Subsidiaries are all wholly-owned subsidiaries of the Parent Company which fully and unconditionally guarantee our Senior Secured Credit Facilities and senior notes on a joint and several basis.

The Company owns several wholly-owned start-up ventures which have been designated as “unrestricted subsidiaries” for purposes of the credit agreement governing the Senior Secured Credit Facilities and indentures governing the senior notes. The Guarantor Subsidiaries are substantially all of the Parent Company’s domestic subsidiaries. The subsidiaries that are not guarantors include certain immaterial subsidiaries, the subsidiaries that are party to the Receivable Facility and the designated unrestricted subsidiaries and are presented in conformity with the requirements of the credit agreement governing the Senior Secured Credit Facilities and indentures governing the senior notes.

In presenting the condensed consolidating financial statements, the equity method of accounting has been applied to the Parent Company’s interests in its subsidiaries, even though all such subsidiaries meet the requirements to be consolidated under GAAP. Results of operations of subsidiaries are therefore reflected in the Parent Company’s investment in consolidated subsidiaries account. The elimination entries eliminate the investment in consolidated subsidiaries and related stockholder’s equity, as well as all intercompany balances and transactions.

*Condensed Consolidating Balance Sheets (in thousands)*

	September 30, 2014					Consolidated
	Parent Company	Guarantor Subsidiaries	Receivable Facility	Non- Guarantors	Eliminations	
<b>ASSETS</b>						
Current assets:						
Cash and cash equivalents .....	\$ —	\$ 191,600	\$ —	\$ 4,900	\$ —	\$ 196,500
Accounts receivable, net.....	—	31,200	671,400	2,800	—	705,400
Program rights and prepayments .....	—	103,700	—	—	—	103,700
Deferred tax assets .....	—	98,700	—	1,000	—	99,700
Prepaid expenses and other .....	—	54,200	—	700	—	54,900
Total current assets .....	—	479,400	671,400	9,400	—	1,160,200
Property and equipment, net.....	—	779,200	—	1,700	—	780,900
Intangible assets, net .....	—	3,749,500	—	—	—	3,749,500
Goodwill .....	—	4,591,800	—	—	—	4,591,800
Deferred financing costs .....	69,500	—	4,400	—	—	73,900
Program rights and prepayments .....	—	84,400	—	—	—	84,400
Investments .....	—	91,100	—	—	—	91,100
Investments in consolidated subsidiaries.....	8,618,100	—	—	—	(8,618,100)	—
Other assets.....	6,600	44,500	100	100	—	51,300
<b>Total assets.....</b>	<b>\$ 8,694,200</b>	<b>\$ 9,819,900</b>	<b>\$ 675,900</b>	<b>\$ 11,200</b>	<b>\$ (8,618,100)</b>	<b>\$ 10,583,100</b>
<b>LIABILITIES AND STOCKHOLDER'S DEFICIT</b>						
Current liabilities:						
Accounts payable and accrued liabilities.....	\$ —	\$ 204,900	\$ —	\$ 1,300	\$ —	\$ 206,200
Deferred revenue .....	—	88,400	—	—	—	88,400
Accrued interest .....	98,700	—	—	—	—	98,700
Accrued license fees.....	—	38,400	—	—	—	38,400
Program rights obligations .....	—	20,200	—	—	—	20,200
Current portion of long-term debt and capital lease obligations	46,300	5,300	100,000	—	—	151,600
Total current liabilities .....	145,000	357,200	100,000	1,300	—	603,500
Long-term debt and capital lease obligations .....	9,109,900	72,600	—	—	—	9,182,500
Deferred tax liabilities.....	—	683,700	—	—	—	683,700
Deferred revenue.....	—	586,200	—	—	—	586,200
Other long-term liabilities .....	37,600	80,900	—	6,500	—	125,000
<b>Total liabilities .....</b>	<b>9,292,500</b>	<b>1,780,600</b>	<b>100,000</b>	<b>7,800</b>	<b>—</b>	<b>11,180,900</b>
Stockholder's deficit:						
Common stock .....	—	—	—	—	—	—
Additional paid-in-capital.....	5,296,200	7,147,100	—	2,600	(7,149,700)	5,296,200
Due to parent.....	—	2,386,700	664,000	32,700	(3,083,400)	—
Accumulated (deficit) retained earnings.....	(5,886,600)	(1,513,500)	(88,100)	(30,400)	1,631,900	(5,886,700)
Accumulated other comprehensive (loss) income .....	(7,900)	19,000	—	(2,100)	(16,900)	(7,900)
Total Univision Communications Inc. stockholder's (deficit) equity ....	(598,300)	8,039,300	575,900	2,800	(8,618,100)	(598,400)
Non-controlling interest .....	—	—	—	600	—	600
<b>Total stockholder's (deficit) equity .....</b>	<b>(598,300)</b>	<b>8,039,300</b>	<b>575,900</b>	<b>3,400</b>	<b>(8,618,100)</b>	<b>(597,800)</b>
<b>Total liabilities and stockholder's (deficit) equity .....</b>	<b>\$ 8,694,200</b>	<b>\$ 9,819,900</b>	<b>\$ 675,900</b>	<b>\$ 11,200</b>	<b>\$ (8,618,100)</b>	<b>\$ 10,583,100</b>

	December 31, 2013					Consolidated
	Parent Company	Guarantor Subsidiaries	Receivable Facility	Non- Guarantors	Eliminations	
<b>ASSETS</b>						
Current assets:						
Cash and cash equivalents .....	\$ —	\$ 41,700	\$ —	\$ 1,600	\$ —	\$ 43,300
Accounts receivable, net .....	—	21,500	613,000	3,800	—	638,300
Program rights and prepayments .....	—	143,400	—	—	—	143,400
Deferred tax assets .....	—	98,800	—	900	—	99,700
Prepaid expenses and other .....	—	51,100	—	1,000	—	52,100
Total current assets .....	—	356,500	613,000	7,300	—	976,800
Property and equipment, net .....	—	810,900	—	1,800	—	812,700
Intangible assets, net .....	—	3,795,000	—	—	—	3,795,000
Goodwill .....	—	4,591,800	—	—	—	4,591,800
Deferred financing costs .....	81,400	—	5,300	—	—	86,700
Program rights and prepayments .....	—	59,500	—	—	—	59,500
Investments .....	—	88,500	—	—	—	88,500
Investments in consolidated subsidiaries .....	8,398,600	—	—	—	(8,398,600)	—
Other assets .....	27,200	53,700	100	—	—	81,000
Total assets .....	<u>\$ 8,507,200</u>	<u>\$ 9,755,900</u>	<u>\$ 618,400</u>	<u>\$ 9,100</u>	<u>\$ (8,398,600)</u>	<u>\$ 10,492,000</u>
<b>LIABILITIES AND STOCKHOLDER'S DEFICIT</b>						
Current liabilities:						
Accounts payable and accrued liabilities .....	\$ —	\$ 240,000	\$ —	\$ 1,100	\$ —	\$ 241,100
Deferred revenue .....	—	76,000	—	—	—	76,000
Accrued interest .....	58,100	100	—	—	—	58,200
Accrued license fees .....	—	38,800	—	—	—	38,800
Program rights obligations .....	—	22,800	—	—	—	22,800
Current portion of long-term debt and capital lease obligations	48,500	5,500	160,000	—	—	214,000
Total current liabilities .....	106,600	383,200	160,000	1,100	—	650,900
Long-term debt and capital lease obligations .....	9,262,000	76,500	—	—	—	9,338,500
Deferred tax liabilities .....	—	625,500	—	—	—	625,500
Deferred revenue .....	—	635,700	—	—	—	635,700
Other long-term liabilities .....	29,500	96,900	—	4,600	—	131,000
Total liabilities .....	<u>9,398,100</u>	<u>1,817,800</u>	<u>160,000</u>	<u>5,700</u>	<u>—</u>	<u>11,381,600</u>
Stockholder's deficit:						
Common stock .....	—	—	—	—	—	—
Additional paid-in-capital .....	5,176,400	7,022,400	—	2,600	(7,025,000)	5,176,400
Due to parent .....	—	3,064,900	541,600	29,900	(3,636,400)	—
Accumulated (deficit) retained earnings .....	(6,034,000)	(2,118,300)	(83,200)	(28,800)	2,230,300	(6,034,000)
Accumulated other comprehensive loss .....	(33,300)	(30,900)	—	(1,600)	32,500	(33,300)
Total Univision Communications Inc. stockholder's (deficit) equity .....	(890,900)	7,938,100	458,400	2,100	(8,398,600)	(890,900)
Non-controlling interest .....	—	—	—	1,300	—	1,300
Total stockholder's (deficit) equity .....	<u>(890,900)</u>	<u>7,938,100</u>	<u>458,400</u>	<u>3,400</u>	<u>(8,398,600)</u>	<u>(889,600)</u>
Total liabilities and stockholder's (deficit) equity .....	<u>\$ 8,507,200</u>	<u>\$ 9,755,900</u>	<u>\$ 618,400</u>	<u>\$ 9,100</u>	<u>\$ (8,398,600)</u>	<u>\$ 10,492,000</u>

*Condensed Consolidating Statements of Operations (in thousands)*

For the three months ended September 30, 2014

	<u>Parent Company</u>	<u>Guarantor Subsidiaries</u>	<u>Receivable Facility</u>	<u>Non- Guarantors</u>	<u>Eliminations</u>	<u>Consolidated</u>
Net revenue.....	\$ —	\$ 728,600	\$ —	\$ 3,100	\$ (2,800)	\$ 728,900
Direct operating expenses.....	—	246,100	—	2,400	—	248,500
Selling, general and administrative expenses.....	—	186,200	100	1,200	(2,800)	184,700
Impairment loss.....	—	12,300	—	—	—	12,300
Restructuring, severance and related charges.....	—	8,000	—	—	—	8,000
Depreciation and amortization.....	—	40,100	—	100	—	40,200
Operating income.....	—	235,900	(100)	(600)	—	235,200
Other expense (income):						
Equity in income of consolidated subsidiaries.....	(187,700)	—	—	—	187,700	—
Interest expense.....	141,300	1,100	700	—	—	143,100
Interest income.....	—	(1,400)	—	—	—	(1,400)
Amortization of deferred financing costs.....	3,500	—	200	—	—	3,700
Loss on equity method investments.....	—	29,100	—	—	—	29,100
Other.....	—	(1,500)	500	—	—	(1,000)
Income (loss) before income taxes.....	42,900	208,600	(1,500)	(600)	(187,700)	61,700
Provision (benefit) for income taxes.....	—	19,200	—	(100)	—	19,100
Net income (loss).....	42,900	189,400	(1,500)	(500)	(187,700)	42,600
Net loss attributable to the non-controlling interest.....	—	—	—	(200)	—	(200)
Net income (loss) attributable to Univision Communications Inc.....	<u>\$ 42,900</u>	<u>\$ 189,400</u>	<u>\$ (1,500)</u>	<u>\$ (300)</u>	<u>\$ (187,700)</u>	<u>\$ 42,800</u>
Comprehensive income (loss).....	61,700	193,300	(1,500)	(600)	(191,400)	61,500
Comprehensive loss attributable to the non-controlling interest.....	—	—	—	(200)	—	(200)
Comprehensive income (loss) attributable to Univision Communications Inc.....	<u>\$ 61,700</u>	<u>\$ 193,300</u>	<u>\$ (1,500)</u>	<u>\$ (400)</u>	<u>\$ (191,400)</u>	<u>\$ 61,700</u>

For the three months ended September 30, 2013

	<u>Parent Company</u>	<u>Guarantor Subsidiaries</u>	<u>Receivable Facility</u>	<u>Non- Guarantors</u>	<u>Eliminations</u>	<u>Consolidated</u>
Net revenue.....	\$ —	\$ 677,000	\$ —	\$ 18,500	\$ (2,800)	\$ 692,700
Direct operating expenses.....	—	212,000	—	18,000	—	230,000
Selling, general and administrative expenses.....	—	178,300	100	4,300	(2,800)	179,900
Impairment loss.....	—	84,300	—	—	—	84,300
Restructuring, severance and related charges.....	—	3,700	—	—	—	3,700
Depreciation and amortization.....	—	35,000	—	100	—	35,100
Operating income.....	—	163,700	(100)	(3,900)	—	159,700
Other expense (income):						
Equity in income of consolidated subsidiaries.....	(137,000)	—	—	—	137,000	—
Interest expense.....	148,000	1,300	700	—	—	150,000
Interest income.....	—	(2,100)	—	—	—	(2,100)
Interest rate swap expense.....	1,100	—	—	—	—	1,100
Amortization of deferred financing costs.....	3,400	—	300	—	—	3,700
Loss on extinguishment of debt.....	400	—	—	—	—	400
Loss on equity method investments.....	—	9,400	—	—	—	9,400
Other.....	—	3,200	400	—	—	3,600
Income (loss) before income taxes.....	(15,900)	151,900	(1,500)	(3,900)	(137,000)	(6,400)
Provision for income taxes.....	—	9,300	—	200	—	9,500
Net income (loss).....	<u>\$ (15,900)</u>	<u>\$ 142,600</u>	<u>\$ (1,500)</u>	<u>\$ (4,100)</u>	<u>\$ (137,000)</u>	<u>\$ (15,900)</u>
Comprehensive income (loss).....	<u>\$ (9,900)</u>	<u>\$ 147,900</u>	<u>\$ (1,500)</u>	<u>\$ (4,100)</u>	<u>\$ (142,300)</u>	<u>\$ (9,900)</u>

For the nine months ended September 30, 2014

	Parent Company	Guarantor Subsidiaries	Receivable Facility	Non- Guarantors	Eliminations	Consolidated
Net revenue .....	\$ —	\$ 2,183,400	\$ —	\$ 9,000	\$ (8,700)	\$ 2,183,700
Direct operating expenses.....	—	766,300	—	6,800	—	773,100
Selling, general and administrative expenses.....	—	547,300	400	3,700	(8,700)	542,700
Impairment loss.....	—	12,300	—	—	—	12,300
Restructuring, severance and related charges .....	—	13,400	—	—	—	13,400
Depreciation and amortization.....	—	119,600	—	400	—	120,000
Operating income.....	—	724,500	(400)	(1,900)	—	722,200
Other expense (income):						
Equity in income of consolidated subsidiaries.....	(598,400)	—	—	—	598,400	—
Interest expense.....	423,400	3,700	2,400	—	—	429,500
Interest income.....	—	(4,300)	—	—	—	(4,300)
Interest rate swap income.....	(100)	—	—	—	—	(100)
Amortization of deferred financing costs.....	10,500	—	800	—	—	11,300
Loss on extinguishment of debt.....	17,200	—	—	—	—	17,200
Loss on equity method investments.....	—	82,200	—	—	—	82,200
Other.....	—	(800)	1,300	—	—	500
Income (loss) before income taxes .....	147,400	643,700	(4,900)	(1,900)	(598,400)	185,900
Provision for income taxes .....	—	38,900	—	400	—	39,300
Net income (loss) .....	147,400	604,800	(4,900)	(2,300)	(598,400)	146,600
Net loss attributable to the non-controlling interest .....	—	—	—	(700)	—	(700)
Net income (loss) attributable to Univision Communications Inc.....	\$ 147,400	\$ 604,800	\$ (4,900)	\$ (1,600)	\$ (598,400)	\$ 147,300
Comprehensive income (loss).....	172,700	654,400	(4,900)	(2,400)	(647,800)	172,000
Comprehensive loss attributable to the non- controlling interest .....	—	—	—	(700)	—	(700)
Comprehensive income (loss) attributable to Univision Communications Inc.....	\$ 172,700	\$ 654,400	\$ (4,900)	\$ (1,700)	\$ (647,800)	\$ 172,700

For the nine months ended September 30, 2013

	Parent Company	Guarantor Subsidiaries	Receivable Facility	Non- Guarantors	Eliminations	Consolidated
Net revenue .....	\$ —	\$ 1,890,900	\$ —	\$ 49,000	\$ (8,700)	\$ 1,931,200
Direct operating expenses .....	—	592,200	—	43,700	—	635,900
Selling, general and administrative expenses .....	—	519,100	400	15,200	(8,700)	526,000
Impairment loss.....	—	86,800	—	—	—	86,800
Restructuring, severance and related charges .....	—	15,900	—	—	—	15,900
Depreciation and amortization .....	—	106,200	—	400	—	106,600
Operating income.....	—	570,700	(400)	(10,300)	—	560,000
Other expense (income):						
Equity in income of consolidated subsidiaries.....	(494,700)	—	—	—	494,700	—
Interest expense.....	445,200	3,900	5,000	—	—	454,100
Interest income.....	—	(2,100)	—	—	—	(2,100)
Interest rate swap income.....	(3,400)	—	—	—	—	(3,400)
Amortization of deferred financing costs .....	9,100	—	800	—	—	9,900
Loss on extinguishment of debt.....	10,000	—	—	—	—	10,000
Loss on equity method investments.....	—	21,900	—	—	—	21,900
Other.....	—	4,300	800	—	—	5,100
Income (loss) before income taxes .....	33,800	542,700	(7,000)	(10,300)	(494,700)	64,500
Provision for income taxes.....	—	30,300	—	400	—	30,700
Net income (loss) .....	\$ 33,800	\$ 512,400	\$ (7,000)	\$ (10,700)	\$ (494,700)	\$ 33,800
Comprehensive income (loss) .....	\$ 121,000	\$ 525,200	\$ (7,000)	\$ (10,700)	\$ (507,500)	\$ 121,000



*Condensed Consolidating Statements of Cash Flows (in thousands)*

	For the nine months ended September 30, 2014					Consolidated
	Parent Company	Guarantor Subsidiaries	Receivable Facility	Non-Guarantors	Eliminations	
Cash flows from operating activities:						
Net cash (used in) provided by operating activities .....	\$ (394,200)	\$ 744,900	\$ (4,000)	\$ (400)	\$ —	\$ 346,300
Cash flows from investing activities:						
Proceeds from sale of fixed assets and other.....	—	1,000	—	—	—	1,000
Investments.....	—	(5,300)	—	—	—	(5,300)
Capital expenditures .....	—	(82,600)	—	(400)	—	(83,000)
Change in due from consolidated subsidiaries .....	561,200	—	—	—	(561,200)	—
Net cash provided by (used in) investing activities .....	561,200	(86,900)	—	(400)	(561,200)	(87,300)
Cash flows from financing activities:						
Proceeds from issuance of long-term debt .....	3,376,700	—	—	—	—	3,376,700
Proceeds from issuance of short-term debt .....	313,000	—	95,000	—	—	408,000
Payments of refinancing fees .....	(200)	—	—	—	—	(200)
Payments of long-term debt and capital leases.....	(3,528,500)	(4,700)	—	—	—	(3,533,200)
Payments of short-term debt.....	(315,000)	—	(155,000)	—	—	(470,000)
Dividend to BMPI .....	(13,000)	—	—	—	—	(13,000)
Capital contribution from BMPI, net of costs .....	—	124,400	—	—	—	124,400
Non-controlling interest contribution.....	—	—	—	1,500	—	1,500
Change in financing receivables .....	—	58,400	(58,400)	—	—	—
Change in due to parent .....	—	(686,200)	122,400	2,600	561,200	—
Net cash (used in) provided by financing activities .....	(167,000)	(508,100)	4,000	4,100	561,200	(105,800)
Net increase in cash and cash equivalents.....	—	149,900	—	3,300	—	153,200
Cash and cash equivalents, beginning of period .....	—	41,700	—	1,600	—	43,300
Cash and cash equivalents, end of period .....	\$ —	\$ 191,600	\$ —	\$ 4,900	\$ —	\$ 196,500

	For the nine months ended September 30, 2013					Consolidated
	Parent Company	Guarantor Subsidiaries	Receivable Facility	Non-Guarantors	Eliminations	
Cash flows from operating activities:						
Net cash (used in) provided by operating activities .....	\$ (415,400)	\$ 516,100	\$ (6,200)	\$ (11,600)	\$ —	\$ 82,900
Cash flows from investing activities:						
Proceeds from sale of fixed assets and other.....	—	11,500	—	—	—	11,500
Investments.....	—	(86,300)	—	—	—	(86,300)
Acquisition of launch rights.....	—	(81,300)	—	—	—	(81,300)
Capital expenditures .....	—	(150,300)	—	(200)	—	(150,500)
Change in due from consolidated subsidiaries .....	61,500	—	—	—	(61,500)	—
Net cash provided by (used in) investing activities .....	61,500	(306,400)	—	(200)	(61,500)	(306,600)
Cash flows from financing activities:						
Proceeds from issuance of long-term debt .....	3,033,000	—	—	—	—	3,033,000
Proceeds from issuance of short-term debt .....	442,000	—	190,000	—	—	632,000
Payments of refinancing fees .....	(46,600)	—	(3,000)	—	—	(49,600)
Payments of long-term debt and capital leases.....	(2,599,800)	(4,300)	—	—	—	(2,604,100)
Payments of short-term debt.....	(462,000)	—	(245,000)	—	—	(707,000)
Dividend to BMPI .....	(12,700)	—	—	—	—	(12,700)
Change in financing receivables .....	—	45,800	(45,800)	—	—	—
Change in due to parent .....	—	(184,300)	110,000	12,800	61,500	—
Net cash provided by (used in) financing activities .....	353,900	(142,800)	6,200	12,800	61,500	291,600
Net increase in cash and cash equivalents.....	—	66,900	—	1,000	—	67,900
Cash and cash equivalents, beginning of period .....	—	34,700	—	800	—	35,500
Cash and cash equivalents, end of period .....	\$ —	\$ 101,600	\$ —	\$ 1,800	\$ —	\$ 103,400

## UNIVISION COMMUNICATIONS INC. AND SUBSIDIARIES

### Management's Discussion and Analysis of Financial Condition and Results of Operations

#### Executive Summary

Univision Communications Inc., together with its wholly-owned subsidiaries (the "Company," "we," "us" and "our"), has continuing operations in three business segments:

- *Television:* The Company's principal business segment is television, which consists primarily of Univision Network, one of the top five broadcast television networks in the U.S. regardless of language and the most-watched Spanish-language broadcast television network in the country which is available in approximately 94% of U.S. Hispanic television households; UniMás, a leading Spanish-language broadcast television network which is available in approximately 88% of U.S. Hispanic television households; Univision Cable Networks, including Galavisión, the leading Spanish-language cable network in the United States which is available in more than 10 million U.S. Hispanic Cable Plus households, as well as Univision tlnovelas, Univision Deportes and ForoTV, the 24-hour cable networks dedicated to novelas, sports and news, respectively; an additional suite of cable offerings – De Película, De Película Clásico, Bandamax, Ritmoson and Telehit; and Univision Television Group which owns and/or operates 61 television stations in the United States and Puerto Rico. For the nine months ended September 30, 2014, the television segment accounted for approximately 85% of the Company's net revenue.
- *Radio:* Univision Radio, the leading Hispanic radio group in the United States, owns and operates 67 radio stations, including 62 radio stations in 16 of the top 25 U.S. Hispanic markets and five radio stations in Puerto Rico. For the nine months ended September 30, 2014, the radio segment accounted for approximately 10% of the Company's net revenue.
- *Digital:* The Company's digital division owns and operates a network of online and mobile applications and products, including *Univision.com*, the country's leading Spanish-language online publisher, which features comprehensive entertainment, news and information, and continues to be the #1 most visited Spanish-language website among U.S. online Hispanics; UVideos, the first bilingual digital video network serving Hispanic America; Uforia, the leading Hispanic digital music service; and Univision Partner Group, a specialized advertising and publisher network. For the nine months ended September 30, 2014, the digital segment accounted for approximately 5% of the Company's net revenue.

#### Recent Developments

##### *Refinancing Transactions*

The Company has concluded a number of refinancing transactions which resulted in increased amortization of deferred financing costs and a loss on extinguishment of debt of \$17.2 million for the nine months ended September 30, 2014. No loss on extinguishment of debt was recorded for the three months ended September 30, 2014. For the three and nine months ended September 30, 2013, the Company recorded a loss on extinguishment of debt of \$0.4 million and \$10.0 million, respectively. See "Notes to Consolidated Financial Statements—7. Debt," and, in the Company's 2013 Year End Reporting Package, see "Notes to Consolidated Financial Statements—9. Debt."

#### Factors Affecting Our Results

In addition to the factors discussed above under "Recent Developments," the following are factors affecting our results for the three and nine months ended September 30, 2014 and 2013.

##### *2014 World Cup Games*

During the three and nine months ended September 30, 2014, the Company had revenues and expenses that did not exist in 2013 associated with the airing of the 2014 Fédération Internationale de Football Association ("FIFA") World Cup soccer tournament. For the three and nine months ended September 30, 2014, the Company had consolidated estimated incremental World Cup net advertising revenue of \$54.1 million and \$174.2 million, respectively, and consolidated estimated World Cup operating expenses of \$51.0 million and \$152.3 million, respectively. For the three and nine months ended September 30, 2014, the estimated incremental impact of the 2014 World Cup tournament, considering incremental net advertising revenue and operating expenses, was an increase of \$3.1 million and \$21.9 million, respectively, in operating income and adjusted operating income before depreciation and amortization ("OIBDA").

### *Impairment Loss*

The Company recorded a non-cash impairment loss of \$12.3 million during the three and nine months ended September 30, 2014.

As of September 30, 2013, the Company had paid the full contractual amount of \$170.8 million for the 2014 World Cup media rights. Because the World Cup games were not available for broadcast until 2014, the Company recorded these payments as program rights prepayments in the consolidated balance sheet. The program rights prepayments were reviewed for impairment as of September 30, 2013. Based upon the Company's then current financial estimates, the Company believed that the fair value of the 2014 World Cup media rights had declined as compared to its carrying value. Using a discounted cash flow model, the Company measured the fair value of the 2014 World Cup media rights, as compared to the amounts recorded on its balance sheet, and recorded an impairment loss of approximately \$82.5 million during the three months ended September 30, 2013.

See "Notes to Consolidated Financial Statements—13. *Business Segments*" for information related to the Company's impairment losses.

### *Comparability of Net Revenue*

In addition to the World Cup tournament, the Company's net revenue is affected by certain recurring events which do not occur annually, but do impact the comparability of the Company's net revenue for the periods in which such events occur and the periods in which they do not. Among such recurring events are other major soccer tournaments which result in higher advertising revenue for the Company in the corresponding years, as discussed above for the World Cup, and the national elections which positively impact political advertising in the election years. The comparability of net revenue period over period is also affected by the timing of revenue recognition of certain long-term content licensing agreements based on what portion, if any, of the content is delivered in that period.

### *Retransmission Election and Consent Agreements*

Every three years, each television station must elect, with respect to its retransmission by cable television and satellite operators within its designated market area, either "must carry" status, pursuant to which the cable system's or satellite operator's carriage of the station is mandatory, or "retransmission consent," pursuant to which the station gives up its right to mandatory carriage in order to negotiate consideration in return for consenting to carriage. The Company elected the retransmission consent option in substantially all cases for the three-year period beginning January 1, 2012, and continued to pursue a systematic process of seeking monetary consideration for its retransmission consent. The Company has agreements with substantially all cable systems and satellite operators with respect to which it has currently elected retransmission consent. The multi-year agreements with the cable systems and satellite operators have different expiration dates. Under certain conditions, the Company may renew the agreements prior to their expiration date.

### *Restructuring, Severance and Related Charges*

See "Notes to Consolidated Financial Statements—3. *Accounts Payable and Accrued Liabilities*" for information related to the Company's restructuring and severance activities.

### *Share-based Compensation*

See "Notes to Consolidated Financial Statements—11. *Performance Awards and Incentive Plans*" for information related to share-based compensation.

### *Interest Rate Swaps*

See "Notes to Consolidated Financial Statements—8. *Interest Rate Swaps*" for information related to the Company's interest rate swaps.

## **Description of Key Line Items**

### *Description of Net Revenue*

Television net revenue is generated from the sale of network, national and local spot advertising time, subscriber fees and sales commissions on national advertising aired on Univision and UniMás affiliated television stations, less agency commissions and volume and prompt payment discounts. Radio net revenue is derived from the sale of network, national and local spot advertising time less agency commissions and volume and prompt payment discounts. The digital business derives its net revenue primarily from online and mobile advertising less agency commissions and digital content licensing.

### *Description of Direct Operating Expenses*

Direct operating expenses consist primarily of programming, license fees, news and technical costs. License fees related to the program license agreement (the "PLA") between the Company and Grupo Televisa S.A.B. and its affiliates ("Televisa") and the program license agreement with affiliates of Venevision International, Inc. (the "Venevision PLA"), accounted for approximately 38.4% and 36.9% of direct operating expenses for the three and nine months ended September 30, 2014, respectively. License fees related to the PLA between the Company and Televisa and the Venevision PLA, accounted for approximately 38.4% and 38.8% of direct operating expenses for the three and nine months ended September 30, 2013, respectively.

### *Description of Selling, General and Administrative Expenses*

Selling, general and administrative expenses include selling, research, promotions, management fees and other general and administrative expenses.

## **Critical Accounting Policies**

Certain of the Company's accounting policies require management to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. These estimates and assumptions are based on the Company's historical experience, terms of existing contracts, the Company's evaluation of trends in the industry, information provided by the Company's customers and suppliers and information available from other outside sources, as appropriate. However, they are subject to an inherent degree of uncertainty. As a result, actual results in these areas may differ significantly from the Company's estimates.

The Company believes the following critical accounting policies affect the more significant judgments and estimates used in the preparation of its financial statements and changes in these judgments and estimates may impact future results of operations and financial condition.

### *Revenue Recognition*

Net revenue is comprised of gross revenues from the Company's television and radio broadcast, cable and digital businesses, including advertising revenue, subscriber fees, content licensing revenue, sales commissions on national advertising aired on Univision and UniMás affiliated television stations, less agency commissions and volume and prompt payment discounts. The Company's television and radio advertising revenues are recognized when advertising spots are aired and performance guarantees, if any, are achieved. The achievement of performance guarantees is based on audience ratings from an independent research company. Subscriber fees received from cable systems and satellite operators are recognized as revenue in the period that services are provided. The digital business recognizes primarily long-form video and display advertising, digital content licensing, and sponsorship advertisement revenue. Long-form video and display advertising revenue is recognized as "impressions" are delivered and sponsorship revenue is recognized ratably over the contract period. "Impressions" are defined as the number of times that an advertisement appears in pages viewed by users of the Company's Internet properties. If the number of "impressions" is guaranteed, revenue is recognized when the guaranteed "impressions" are delivered. The Company views the licensing of digital content as a separate earnings process and recognizes revenue when the content is delivered, all related obligations have been satisfied and all other revenue recognition criteria have been met. All revenue is recognized only when collection of the resulting receivable is reasonably assured.

The Company has certain contractual commitments, with Televisa and others, to provide a future annual guaranteed amount of advertising and promotion time. The obligation associated with each of these commitments was recorded as deferred revenue at an amount equal to the fair value of the advertising and promotion time as of the date of the agreements providing for these commitments. Deferred revenue is earned and revenue is recognized as the related advertising and promotion time is provided. See “Notes to Consolidated Financial Statements —6. *Related Party Transactions.*”

#### *Program and Sports Rights for Television Broadcast*

Televisa and Venevision International, Inc. (“Venevision”) provide the Company’s two broadcast television networks (Univision and UniMás) and nine of its cable offerings (Galavision, De Película, De Película Clásico, Bandamax, Ritmoson, Telehit, Univision tlnovelas, Univision Deportes, and ForoTV) with a substantial amount of programming. Effective December 20, 2010, Televisa made a substantial investment in the Company’s business and entered into the PLA. The PLA and all other agreements with Televisa are related-party transactions following December 20, 2010. See “Notes to Consolidated Financial Statements —6. *Related Party Transactions.*”

The accounting for program rights and prepayments requires judgment, particularly in the process of estimating a program’s total revenues to be earned and total costs to be incurred (“ultimate revenues”). These judgments are used in determining the amortization of, and any necessary impairment of, capitalized costs. Estimated ultimate revenues are based on factors such as historical performance of similar programs, the program’s cost, actual and forecasted ratings and the genre of the program. The valuation is classified as a Level 3 measurement as key inputs used to value program and sports rights include ratings and undiscounted cash flows.

Costs incurred to acquire television programs are capitalized when (i) the cost of the programming is reasonably determined, (ii) the programming has been accepted in accordance with the terms of the agreement, (iii) the programming is available for its first showing or telecast and (iv) the license period has commenced. Costs incurred in connection with the production of or purchase of rights to programs that are available and ready to be broadcast within one year are classified as current assets, while costs of those programs to be broadcast beyond a one-year period are considered non-current. The costs are amortized over the program’s life, which is the period in which an economic benefit is expected to be generated. Program costs are charged to operating expense as the programs are broadcast. Program rights for multi-year sports programming arrangements are amortized based on the estimated relative value of each year in the arrangement. Program rights for movies and novelas are amortized based on the estimated relative value of each broadcast of the program. The estimated values of programming are based on our projection of ultimate revenues over the license period.

Program rights on the Company’s balance sheet are subject to regular recoverability assessments where ultimate revenue estimates are reviewed and updated, as necessary. If planned usage patterns or estimated relative values by year were to change significantly, amortization of the Company’s rights costs may be accelerated or slowed. See further discussion regarding the review of program rights prepayments for impairment below in “—*Accounting for Goodwill, Other Intangibles and Long-Lived Assets.*”

#### *Accounting for Goodwill, Other Intangibles and Long-Lived Assets*

Goodwill and other intangible assets with indefinite lives are tested annually for impairment on October 1 or more frequently if circumstances indicate a possible impairment exists.

For purposes of performing the impairment test of goodwill, the Company has established the following reporting units: television, radio and digital. The Company has the option to first assess qualitative factors to determine whether it is necessary to perform the two-step quantitative goodwill impairment test. A separate test is performed for each reporting unit. If the qualitative assessment determines that it is more likely than not that the fair value of the reporting unit is more than its carrying amount, then the Company concludes that goodwill is not impaired. If the Company does not choose to perform the qualitative assessment, or if the qualitative assessment determines that it is more likely than not that the fair value of the reporting unit is less than its carrying amount, then the Company proceeds to the first step of the two-step quantitative goodwill impairment test.

If a quantitative test is performed for goodwill, the estimated fair value of a reporting unit is compared to its carrying value, including goodwill (the “Step 1 Test”). In the Step 1 Test, the Company estimates the fair value of each of its reporting units using a combination of discounted cash flows and market-based valuation methodologies. Developing estimates of fair value requires significant judgments, including making assumptions about appropriate discount rates, perpetual growth rates, relevant comparable market multiples and the amount and timing of expected future cash flows. The cash flows employed in the valuation analysis are based on the Company’s best estimates considering current marketplace factors and risks as well as assumptions of growth rates in future years. The fair value of the reporting units is classified as a Level 3 measurement. There is no assurance that actual results in the

future will approximate these forecasts. If the calculated fair value is less than the current carrying value, impairment of the reporting unit goodwill may exist.

When the Step 1 Test indicates potential impairment, a second test is required to measure the impairment loss (the “Step 2 Test”). In the Step 2 Test, the Company will calculate an implied fair value of goodwill for the reporting unit. The implied fair value of goodwill is determined in a manner similar to how goodwill is calculated in a business combination, where the fair value of the reporting unit is allocated to all of the assets and liabilities of the reporting unit with any residual value being allocated to goodwill. If the implied fair value of goodwill is less than the carrying value of goodwill assigned to the reporting unit, the excess amount is recorded as an impairment charge. An impairment charge cannot exceed the carrying value of goodwill assigned to a reporting unit but may indicate that certain long-lived and intangible assets associated with the reporting unit may require additional impairment testing.

If a qualitative assessment is performed for goodwill, the Company considers relevant events and circumstances that could affect a reporting unit’s fair value. Considerations may include macroeconomic conditions, industry and market considerations, cost factors, overall financial performance, and entity-specific events, business plans, and strategy. The Company considers the same key assumptions that would have been used in a quantitative test. The Company considers the totality of these events, in the context of the reporting unit, and determines if it is more likely than not that the fair value of the reporting unit is less than its carrying amount.

The Company also has indefinite-lived intangible assets, such as trade names and television and radio broadcast licenses. The Company has the option to first assess qualitative factors to determine whether it is more likely than not that an indefinite-lived intangible asset is impaired as a basis for determining whether it is necessary to perform the quantitative impairment test.

If the qualitative assessment determines that it is more likely than not that the fair value of the intangible asset is more than its carrying amount, then the Company concludes that the intangible asset is not impaired. If the Company does not choose to perform the qualitative assessment, or if the qualitative assessment determines that it is more likely than not that the fair value of the intangible asset is less than its carrying amount, then the Company calculates the fair value of the intangible asset and compares it to the corresponding carrying value. If the carrying value of the indefinite-lived intangible asset exceeds its fair value, an impairment loss is recognized for the excess carrying value over the fair value.

If a quantitative test is performed, the Company will calculate the fair value of the intangible assets. The fair value of the television and radio broadcast licenses is determined using the direct valuation method, for which the key assumptions are market revenue growth rates, market share, profit margin, duration and profile of the build-up period, estimated start-up capital costs and losses incurred during the build-up period, the risk-adjusted discount rate and terminal values. For trade names, the Company assesses recoverability by utilizing the relief from royalty method to determine the estimated fair value. Key assumptions used in this model include discount rates, royalty rates, growth rates, sales projections and terminal value rates. The fair value of the intangible assets is classified as a Level 3 measurement. When a qualitative test is performed, the Company considers the same key assumptions that would have been used in a quantitative test to determine if these factors would negatively affect the fair value of the intangible assets.

Univision and UniMás network programming is broadcast on the television stations. Federal Communication Commission (“FCC”) broadcast licenses associated with the Univision and UniMás stations are tested for impairment at their respective network level. Broadcast licenses for television stations that are not dependent on network programming are tested for impairment at the local market level. Radio broadcast licenses are tested for impairment at the local market level.

Long-lived assets, such as property and equipment, intangible assets with definite lives and program right prepayments are reviewed for impairment annually or whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to its estimated undiscounted future cash flows expected to be generated by the asset. If the carrying amount of an asset exceeds its estimated undiscounted future cash flows, an impairment charge is recognized by the amount by which the carrying amount of the asset exceeds the fair value of the asset.

#### *Share-Based Compensation*

Compensation expense relating to share-based payments is recognized in earnings using a fair-value measurement method. The Company uses the straight-line attribution method of recognizing compensation expense over the vesting period. The estimated fair value of employee awards is expensed on a straight-line basis over the period from grant date to remaining requisite service period which is generally the vesting period. The fair value of each new stock option award is estimated on the date of grant using the Black-Scholes-Merton option-pricing model. The fair value of restricted stock units awarded to employees is measured by estimating fair value at the date of grant. The fair value of equity units awarded to non-employees is estimated as the units vest using a Monte Carlo simulation analysis.

## *Income taxes*

Income taxes are accounted for under the asset and liability method. Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases and operating loss and tax credit carryforwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. Valuation allowances are established when management determines that it is more likely than not that some portion or all of the deferred tax asset will not be realized. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date. The Company recognizes the effect of income tax positions only if those positions are more likely than not of being sustained. Recognized income tax positions are measured at the largest amount that is greater than 50% likely of being realized. Changes in recognition or measurement are reflected in the period in which the change in judgment occurs. The Company recognizes interest and penalties, if any, related to uncertain income tax positions in income tax expense. There is considerable judgment involved in assessing whether deferred tax assets will be realized and in determining whether positions taken on the Company's tax returns are more likely than not of being sustained.

## **Recent Accounting Pronouncements**

For recent accounting pronouncements see "Notes to Consolidated Financial Statements—1. *Summary of Significant Accounting Policies.*"

## **Results of Operations**

### *Overview*

In comparing our results of operations for the three and nine months ended September 30, 2014 ("2014") with those ended September 30, 2013 ("2013"), in addition to the factors referenced above affecting our results, the following should be noted:

- During the three and nine months ended September 30, 2014, the Company had revenues and expenses that did not exist in 2013 associated with the airing of the 2014 FIFA World Cup soccer tournament. For the three and nine months ended September 30, 2014, the Company had consolidated estimated incremental World Cup net advertising revenue of \$54.1 million and \$174.2 million, respectively, and consolidated estimated World Cup operating expenses of \$51.0 million and \$152.3 million, respectively. For the three and nine months ended September 30, 2014, the estimated incremental impact of the 2014 World Cup tournament, considering incremental net advertising revenue and operating expenses, was an increase of \$3.1 million and \$21.9 million, respectively, in operating income and OIBDA.
- During the three and nine months ended September 30, 2014, the Company recorded a non-cash impairment loss of \$12.3 million in the television segment, which is comprised of \$7.0 million related to the write-down of property held for sale and \$5.3 million related to the write-down of program rights. During the three months ended September 30, 2013, the Company recorded a non-cash impairment loss of \$84.3 million in the television segment, which is comprised of approximately \$82.5 million related to the write-down of World Cup program rights prepayments and \$1.8 million related to the write-off of other program rights. During the nine months ended September 30, 2013, the Company recorded a non-cash impairment loss of \$86.8 million in the television segment, which is comprised of approximately \$82.5 million related to the write-down of World Cup program rights prepayments, \$2.5 million related to the write-off of the TeleFutura trade name, as the network has completed its rebranding as UniMás, and \$1.8 million related to the write-off of other program rights.
- During the three and nine months ended September 30, 2014, the Company recorded \$8.0 million and \$13.4 million, respectively, in restructuring, severance and related charges. During the three and nine months ended September 30, 2013, the Company recorded \$3.7 million and \$15.9 million, respectively, in restructuring, severance and related charges. These charges relate to restructuring and severance agreements with employees and executives, as well as costs related to consolidating offices and other contract terminations in 2014 and 2013 (related to the restructuring initiated in 2014 and restructuring activities continuing from 2012).
- During the nine months ended September 30, 2014, the Company recorded a loss on extinguishment of debt of \$17.2 million as a result of refinancing its debt. No loss on extinguishment of debt was recorded for the three months ended September 30, 2014. During the three and nine months ended September 30, 2013, the Company recorded a loss on extinguishment of debt of \$0.4 million and \$10.0 million, respectively, as a result of refinancing its debt. The loss includes a premium, fees, the write-off of certain unamortized deferred financing costs and the write-off of certain unamortized discount and premium related to instruments that were repaid.

### Three Months Ended September 30, 2014 Compared to Three Months Ended September 30, 2013

*Net revenue.* Net revenue was \$728.9 million in 2014 compared to \$692.7 million in 2013, an increase of \$36.2 million or 5.2%, which reflects an increase of 5.7% in the television segment, a decrease of 12.3% in the radio segment, and an increase of 63.3% in the digital segment. Net revenue in 2014 included estimated incremental World Cup net advertising revenue of \$54.1 million and increased subscriber fees of \$30.6 million. In 2013, net advertising revenue included \$45.1 million associated with the Copa Oro soccer tournament. Net revenue in 2014 was adversely impacted in comparison to 2013 due to the impact of non-cash contractual advertising revenue, the timing of revenue recognition of certain content licensing agreements and the impact of political advertising. Non-cash contractual advertising revenue associated with the commitments to provide advertising made in the sale of our recorded music business which ceased in the second quarter of 2013 had no contribution in 2014 versus \$0.4 million in 2013. The timing of revenue recognition of certain content licensing agreements as content is delivered contributed \$3.0 million in 2014 versus \$4.6 million in 2013. Net revenue for 2014 included \$2.9 million related to the impact of the election cycle on political advertising as compared to \$3.9 million in 2013.

The Company's television segment revenues were \$613.9 million in 2014 compared to \$580.6 million in 2013, an increase of \$33.3 million or 5.7%. Television net advertising revenue for 2014 was \$435.7 million, an increase of \$9.3 million or 2.2% compared to \$426.4 million in 2013. The increase in net advertising revenue is primarily due to estimated incremental World Cup net advertising revenue of \$51.4 million. There was also an increase in non-advertising revenue of \$24.0 million, primarily due to increased subscriber fees. In 2013, net advertising revenue included \$42.4 million associated with the Copa Oro soccer tournament. The Company's radio segment had revenues of \$78.9 million in 2014 compared to \$90.0 million in 2013, a decrease of \$11.1 million or 12.3%, primarily due to a decrease in net advertising revenue primarily due to lower ratings, market revenue declines and the impact of estimated World Cup net advertising revenue of \$1.9 million shifting from Univision Radio to Univision's television business. The Company's digital segment had revenues of \$36.1 million in 2014 compared to \$22.1 million in 2013, an increase of \$14.0 million or 63.3%, primarily due to increased subscriber fee revenue associated with providing content in a digital format to MVPD service providers on an authenticated basis of \$10.0 million and an increase in net advertising revenue due to estimated incremental World Cup net advertising revenue of \$4.6 million. In 2013, net advertising revenue included \$2.7 million associated with the Copa Oro soccer tournament.

*Direct operating expenses.* Direct operating expenses increased to \$248.5 million in 2014 from \$230.0 million in 2013, an increase of \$18.5 million or 8.0%. The Company's television segment direct operating expenses were \$216.6 million in 2014 compared to \$202.1 million in 2013, an increase of \$14.5 million or 7.2%. The increase was primarily due to an increase in programming costs associated with the World Cup of \$31.5 million and an increase in the program license fee of \$4.4 million associated with increased revenues (the impact on the program license fee of the associated estimated incremental World Cup net advertising revenue was \$7.2 million), partially offset by a decrease in programming costs associated with the 2013 Copa Oro soccer tournament of \$18.5 million and a decrease in primarily programming related costs of \$2.9 million. The Company's radio segment had direct operating expenses of \$15.9 million in 2014 compared to \$18.2 million in 2013, a decrease of \$2.3 million or 12.6%, primarily due to a decrease in programming costs of \$2.1 million. The Company's digital segment had direct operating expenses of \$16.0 million in 2014 compared to \$9.7 million in 2013, an increase of \$6.3 million or 64.9%, primarily due to an increase in programming costs associated with the World Cup of \$3.8 million and an increase in the program license fee of \$2.6 million (the impact on the program license fee associated with estimated incremental digital World Cup net advertising revenue was \$0.6 million). On a consolidated basis, as a percentage of net revenue, the Company's direct operating expenses increased to 34.1% in 2014 from 33.2% in 2013. Direct operating expenses associated with the 2014 World Cup (including programming costs of \$35.3 million and program license fees of \$7.8 million) totaled \$43.1 million.

*Selling, general and administrative expenses.* Selling, general and administrative expenses increased to \$184.7 million in 2014 from \$179.9 million in 2013, an increase of \$4.8 million or 2.7%. The Company's television segment selling, general and administrative expenses were \$139.3 million in 2014 compared to \$134.2 million in 2013, an increase of \$5.1 million or 3.8%, primarily due to an increase in World Cup related incremental marketing costs of \$7.9 million, research costs of \$1.9 million and technology related costs of \$1.2 million, partially offset by a decrease in employee related compensation costs of \$5.9 million. The Company's radio segment had selling, general and administrative expenses of \$37.5 million in 2014 compared to \$37.3 million in 2013, an increase of \$0.2 million or 0.5%. The Company's digital segment had selling, general and administrative expenses of \$7.9 million in 2014 compared to \$8.4 million in 2013, a decrease of \$0.5 million or 6.0%. On a consolidated basis, as a percentage of net revenue, the Company's selling, general and administrative expenses decreased to 25.3% in 2014 from 26.0% in 2013.

*Impairment loss.* The loss in 2014 of \$12.3 million relates to the television segment and is comprised of \$7.0 million related to the write-down of property held for sale and \$5.3 million related to the write-down of program rights. The loss in 2013 of \$84.3 million relates to the television segment and is comprised of approximately \$82.5 million related to the write-down of World Cup program rights prepayments and \$1.8 million related to the write-off of other program rights.



*Restructuring, severance and related charges.* In 2014, the Company incurred restructuring, severance and related charges in the amount of \$8.0 million. This amount includes an \$8.1 million charge related to restructuring initiatives, partially offset by a \$0.1 million benefit related to severance charges in the television segment. The restructuring charge of \$8.1 million consists of a \$5.0 million charge at television and a \$3.7 million charge at radio, partially offset by a \$0.6 million benefit at digital, related to employee termination benefits, costs related to consolidating offices, and other contract terminations. During the third quarter of 2014, the Company initiated a restructuring plan to improve performance, collaboration, and operational efficiencies across its local media platforms in the Radio, Television, and Digital businesses. The \$8.1 million charge recognized during the period is related to broader-based cost-saving restructuring initiatives and includes \$5.8 million resulting from the 2014 restructuring plan and \$2.3 million resulting from the continuation of the 2012 restructuring plan. In 2013, the Company incurred restructuring, severance and related charges in the amount of \$3.7 million. Of this amount, \$0.4 million related to severance charges for individual employees and \$3.3 million related to restructuring initiatives. The severance charge of \$0.4 million is related to severance agreements with employees in the television and radio segments. The restructuring charge of \$3.3 million is related to the continuation of the 2012 restructuring plan and consists of a \$4.9 million charge at television, a \$1.7 million benefit at radio, and a \$0.1 million charge at digital, related to employee termination benefits and costs related to consolidating offices. For radio, the \$1.7 million benefit includes a benefit of \$2.2 million related to the elimination of lease obligations, partially offset by net expenses of \$0.5 million related to consolidating offices. See “Notes to Consolidated Financial Statements—3. *Accounts Payable and Accrued Liabilities.*”

*Depreciation and amortization.* Depreciation and amortization increased to \$40.2 million in 2014 from \$35.1 million in 2013, an increase of \$5.1 million or 14.5%. The Company’s depreciation expense increased to \$25.6 million in 2014 from \$20.5 million in 2013, an increase of \$5.1 million, primarily related to depreciation on newly acquired assets. The Company had amortization of intangible assets of \$14.6 million in 2014 and 2013. Depreciation and amortization expense for the television segment increased by \$4.7 million to \$36.0 million in 2014 from \$31.3 million in 2013. Depreciation and amortization expense for the radio segment was \$1.9 million in 2014 and 2013. Depreciation and amortization expense for the digital segment increased by \$0.4 million to \$2.3 million in 2014 from \$1.9 million in 2013.

*Operating income.* As a result of the factors discussed above and in the results of operations overview, the Company had operating income of \$235.2 million in 2014 and \$159.7 million in 2013, an increase of \$75.5 million. The Company’s television segment had operating income of \$204.8 million in 2014 and \$123.4 million in 2013, an increase of \$81.4 million. The Company’s radio segment had operating income of \$19.9 million in 2014 and \$34.3 million in 2013, a decrease of \$14.4 million. The Company’s digital segment had operating income of \$10.5 million in 2014 and \$2.0 million in 2013, an increase of \$8.5 million. The estimated incremental impact of the 2014 World Cup tournament, considering incremental net advertising revenue and operating expenses, was an increase of \$3.1 million in operating income.

*Interest expense.* Interest expense decreased to \$143.1 million in 2014 from \$150.0 million in 2013, a decrease of \$6.9 million. The decrease is primarily due to lower interest expense on our variable rate debt as a result of the Company’s refinancing transactions in 2014, a decrease in interest expense on the Company’s senior notes as a result of the partial redemption of the Company’s 6.75% senior secured notes due 2022 in March 2014, and a decrease in the amortization of fair value adjustments in accumulated other comprehensive loss related to interest rate swap contracts that are no longer designated as cash flow hedges. This decrease was partially offset by an increase in interest charges on the interest rate swap contracts. See “Notes to Consolidated Financial Statements—7. *Debt*” and “Notes to Consolidated Financial Statements—8. *Interest Rate Swaps.*”

*Interest income.* In 2014 and 2013, the Company recorded interest income of \$1.4 million and \$2.1 million, respectively, primarily related to a convertible note investment with an equity method investee.

*Interest rate swap expense.* In 2013, for interest rate swap contracts that are not designated as cash flow hedges and the ineffective portion of interest rate swap contracts that are designated as cash flow hedges, the Company recorded expense of approximately \$1.1 million related to interest expense, partially offset by net fair value adjustments. The Company did not record any expense in 2014, as the interest expense was completely offset by net fair value adjustments. See “Notes to Consolidated Financial Statements—8. *Interest Rate Swaps.*”

*Amortization of deferred financing costs.* Amortization of deferred financing costs was \$3.7 million in 2014 and 2013. See “Notes to Consolidated Financial Statements—7. *Debt.*”

*Loss on extinguishment of debt.* In 2013, the Company recorded a loss on the extinguishment of debt in the amount of \$0.4 million as a result of the refinancing of our debt. No loss on extinguishment of debt was recorded in 2014. See “Notes to Consolidated Financial Statements—7. *Debt.*”

*Loss on equity method investments.* In 2014, the Company recorded a loss on equity method investments of \$29.1 million, primarily related to a loss of \$26.7 million for El Rey Holdings LLC (“El Rey”) and a loss of \$2.4 million for Fusion Media Network, LLC (“Fusion”). In 2013, the Company recorded a loss on equity method investments of \$9.4 million, primarily related to a loss of \$5.4 million for El Rey and a loss of \$4.1 million for Fusion. This charge includes the Company’s share of equity loss in unconsolidated subsidiaries and costs funded by the Company which were incurred prior to the Company’s investment in an equity method investee. As El Rey is in the early stages of its operations, it is incurring net losses, and based on the terms of the agreement governing this investment, all such losses in this period have been attributed to the Company. See “Notes to Consolidated Financial Statements—5. *Investments*.”

*Provision for income taxes.* In 2014, the Company reported an income tax provision of \$19.1 million related to the pre-tax income for the three months ended September 30, 2014 multiplied by the estimated annual effective tax rate and adjusted for discrete items. In 2013, the Company reported an income tax provision of \$9.5 million related to the pre-tax income for the three months ended September 30, 2013 multiplied by the estimated annual effective tax rate and adjusted for discrete items. The income tax provision for the three-month periods is based on a year-to-date income tax calculation. The Company’s estimated annual effective tax rate adjusted for discrete items differs from the statutory rate primarily due to the settlement of a significant uncertain tax position resulting in a significant reduction in the liability for unrecognized tax benefits, permanent tax differences, the change in valuation allowance and state and local taxes.

*Net income (loss).* As a result of the above factors, the Company reported net income of \$42.6 million and a net loss of \$15.9 million in 2014 and 2013, respectively.

*Net loss attributable to non-controlling interest.* In 2014, net loss attributable to non-controlling interest was \$0.2 million. There was no non-controlling interest in 2013.

*Net income (loss) attributable to Univision Communications Inc.* The Company reported net income attributable to Univision Communications Inc. of \$42.8 million in 2014 and a net loss attributable to Univision Communications Inc. of \$15.9 million in 2013.

*OIBDA.* OIBDA increased to \$315.1 million in 2014 from \$301.8 million in 2013, an increase of \$13.3 million or 4.4%. See “Notes to Consolidated Financial Statements—13. *Business Segments*” for a reconciliation of OIBDA to net income (loss) attributable to Univision Communications Inc. The increase results from the factors discussed in the “Overview” above and the other factors as noted above. On a consolidated basis, as a percentage of net revenue, the Company’s OIBDA decreased to 43.2% in 2014 from 43.6% in 2013. The estimated incremental impact of the 2014 World Cup tournament, considering incremental net advertising revenue and operating expenses, was an increase of \$3.1 million in OIBDA.

The Company uses the key indicator of OIBDA to evaluate the Company’s operating performance and for planning and forecasting future business operations. OIBDA is commonly used as a measure of performance for broadcast companies and provides investors the opportunity to evaluate the Company’s performance as it is viewed by management. In addition, OIBDA is used by investors to measure a company’s ability to service its debt and meet its other cash needs. OIBDA as presented herein is determined in accordance with the definition of “EBITDA” in the Company’s bank credit agreement governing the Company’s senior secured revolving credit facility and senior secured term loan facility, which are referred to collectively as the “Senior Secured Credit Facilities,” and indentures governing the Company’s senior notes, except that OIBDA from redesignated restricted subsidiaries as presented herein includes their results beginning in the quarter they became restricted.

OIBDA is not, and should not be used as, an indicator of or alternative to operating income or net income (loss) attributable to Univision Communications Inc. as reflected in the consolidated financial statements. It is not a measure of financial performance under generally accepted accounting principles (“GAAP”) and should not be considered in isolation or as a substitute for measures of performance prepared in accordance with GAAP. Since the definition of OIBDA may vary among companies and industries, it should not be used as a measure of performance among companies. In accordance with guidelines of the U.S. Securities and Exchange Commission, we are providing on a consolidated basis a reconciliation of the non-GAAP term OIBDA to net income (loss) attributable to Univision Communications Inc., which is the most directly comparable GAAP financial measure. See “Notes to Consolidated Financial Statements—13. *Business Segments*” for a reconciliation of OIBDA to net income (loss) attributable to Univision Communications Inc.

## Nine Months Ended September 30, 2014 Compared to Nine Months Ended September 30, 2013

*Net revenue.* Net revenue was \$2,183.7 million in 2014 compared to \$1,931.2 million in 2013, an increase of \$252.5 million or 13.1%, which reflects an increase of 14.1% in the television segment, a decrease of 10.7% in the radio segment, and an increase of 85.5% in the digital segment. Net revenue in 2014 included estimated incremental World Cup net advertising revenue of \$174.2 million and increased subscriber fees of \$110.5 million. In 2013, net advertising revenue included \$68.0 million associated with the Confederation Cup and Copa Oro soccer tournaments. Net revenue in 2014 was adversely impacted in comparison to 2013 due to the impact of non-cash contractual advertising revenue, the timing of revenue recognition of certain content licensing agreements and the impact of political advertising. Non-cash contractual advertising revenue associated with the commitments to provide advertising made in the sale of our recorded music business which ceased in the second quarter of 2013 had no contribution in 2014 versus \$7.3 million in 2013. The timing of revenue recognition of certain content licensing agreements as content is delivered contributed \$5.9 million in 2014 versus \$11.2 million in 2013. Net revenue for 2014 included \$6.8 million related to the impact of the election cycle on political advertising as compared to \$9.2 million in 2013.

The Company's television segment revenues were \$1,854.6 million in 2014 compared to \$1,625.1 million in 2013, an increase of \$229.5 million or 14.1%. Television net advertising revenue for 2014 was \$1,322.3 million, an increase of \$142.1 million or 12.0% compared to \$1,180.2 million in 2013. The increase in net advertising revenue is primarily due to estimated incremental World Cup net advertising revenue of \$163.3 million. There was also an increase in non-advertising revenue of \$87.4 million, primarily related to subscriber fees. In 2013, net advertising revenue included \$65.3 million associated with the Confederation Cup and Copa Oro soccer tournaments. The Company's radio segment had revenues of \$221.5 million in 2014 compared to \$248.1 million in 2013, a decrease of \$26.6 million or 10.7%, primarily due to a decrease in net advertising revenue due to lower ratings, market revenue declines and the impact of estimated World Cup net advertising revenue of \$7.5 million shifting from Univision Radio to Univision's television business. The Company's digital segment had revenues of \$107.6 million in 2014 compared to \$58.0 million in 2013, an increase of \$49.6 million or 85.5%, primarily due to an increase in subscriber fee revenue associated with providing content in a digital format to MVPD service providers on an authenticated basis of \$30.0 million and an increase in net advertising revenue due to increased estimated incremental World Cup net advertising revenue of \$18.4 million.

*Direct operating expenses.* Direct operating expenses increased to \$773.1 million in 2014 from \$635.9 million in 2013, an increase of \$137.2 million or 21.6%. The Company's television segment direct operating expenses were \$673.6 million in 2014 compared to \$549.4 million in 2013, an increase of \$124.2 million or 22.6%. The increase was primarily due to an increase in programming costs associated with the World Cup of \$103.7 million, an increase in the program license fee of \$31.6 million associated with increased revenues (the impact on the program license fee of the associated estimated incremental World Cup net advertising revenue was \$22.9 million, while the impact on the program license fee of the aforementioned non-cash contractual advertising revenue associated with commitments to provide advertising made in the sale of our recorded music business which ceased in the second quarter of 2013 is a decrease of \$1.0 million in 2014 compared to 2013) and an increase in other programming costs of \$20.1 million. These increases were partially offset by decreases in sports programming of \$29.4 million associated with the 2013 Confederations Cup and Copa Oro soccer tournaments and other net cost decreases of \$1.8 million. The Company's radio segment had direct operating expenses of \$50.2 million in 2014 compared to \$58.8 million in 2013, a decrease of \$8.6 million or 14.6%, primarily due to a decrease in programming costs. The Company's digital segment had direct operating expenses of \$49.3 million in 2014 compared to \$27.7 million in 2013, an increase of \$21.6 million or 78.0%, primarily due to an increase in programming costs associated with the World Cup of \$13.0 million, an increase in the program license fee of \$7.0 million (the program license fee associated with estimated incremental digital World Cup net advertising revenue was \$2.5 million) and an increase in other costs of \$1.6 million. On a consolidated basis, as a percentage of net revenue, the Company's direct operating expenses increased to 35.4% in 2014 from 32.9% in 2013. Direct operating expenses associated with the 2014 World Cup (including programming costs of \$116.7 million and program license fees of \$25.4 million) totaled \$142.1 million.

*Selling, general and administrative expenses.* Selling, general and administrative expenses increased to \$542.7 million in 2014 from \$526.0 million in 2013, an increase of \$16.7 million or 3.2%. The Company's television segment selling, general and administrative expenses were \$408.5 million in 2014 compared to \$389.8 million in 2013, an increase of \$18.7 million or 4.8%, primarily due to an increase in World Cup related incremental marketing costs of \$10.2 million, research costs of \$5.0 million, technology costs of \$4.2 million and other cost increases of \$0.4 million, partially offset by a decrease in employee related costs of \$1.1 million. The Company's radio segment had selling, general and administrative expenses of \$107.9 million in 2014 compared to \$111.1 million in 2013, a decrease of \$3.2 million or 2.9%, primarily due to a decrease in employee related costs. The Company's digital segment had selling, general and administrative expenses of \$26.3 million in 2014 compared to \$25.1 million in 2013, an increase of \$1.2 million or 4.8%, primarily due to an increase in employee related costs. On a consolidated basis, as a percentage of net revenue, the Company's selling, general and administrative expenses decreased to 24.9% in 2014 from 27.2% in 2013.

*Impairment loss.* The loss in 2014 of \$12.3 million relates to the television segment and is comprised of \$7.0 million related to the write-down of property held for sale and \$5.3 million related to the write-down of program rights. The loss in 2013 of \$86.8 million relates to the television segment and is comprised of approximately \$82.5 million related to the write-down of World Cup program rights prepayments, \$2.5 million related to the write-off of the TeleFutura trade name, as the network has completed its rebranding as UniMás, and \$1.8 million related to the write-off of other program rights.

*Restructuring, severance and related charges.* In 2014, the Company incurred restructuring, severance and related charges in the amount of \$13.4 million. This amount includes a \$13.8 million charge related to restructuring initiatives, partially offset by a \$0.4 million benefit related to severance charges in the television and radio segments. The restructuring charge of \$13.8 million consists of an \$8.0 million charge at television and a \$6.3 million charge at radio, partially offset by a \$0.5 million benefit at digital, related to employee termination benefits, costs related to consolidating offices, and other contract terminations. During the third quarter of 2014, the Company initiated a restructuring plan to improve performance, collaboration, and operational efficiencies across its local media platforms in the Radio, Television, and Digital businesses. The \$13.8 million charge recognized during the period is related to broader-based cost-saving restructuring initiatives and includes \$5.8 million resulting from the 2014 restructuring plan and \$8.0 million resulting from the continuation of the 2012 restructuring plan. In 2013, the Company incurred restructuring, severance and related charges in the amount of \$15.9 million. Of this amount, \$4.3 million related to severance charges for individual employees and \$11.6 million related to broader-based cost-saving restructuring initiatives. The severance charge of \$4.3 million is related to severance agreements with employees in the television and radio segments. The restructuring charge of \$11.6 million is primarily related to the continuation of the 2012 restructuring plan and consists of a \$7.1 million charge at television, a \$3.0 million charge at radio and a \$1.5 million charge at digital, related to employee termination benefits and costs related to consolidating offices. For television, the \$7.1 million charge includes net expenses of \$8.7 million related to employee termination benefits and costs related to consolidating offices, partially offset by a benefit of \$1.6 million related to the elimination of a lease obligation from restructuring activities that were initiated in 2009. For radio, the \$3.0 million charge includes net expenses of \$5.2 million related to employee termination benefits and costs related to consolidating offices, partially offset by a benefit of \$2.2 million related to the elimination of lease obligations. See “Notes to Consolidated Financial Statements—3. *Accounts Payable and Accrued Liabilities.*”

*Depreciation and amortization.* Depreciation and amortization increased to \$120.0 million in 2014 from \$106.6 million in 2013, an increase of \$13.4 million or 12.6%. The Company’s depreciation expense increased to \$76.3 million in 2014 from \$62.9 million in 2013, an increase of \$13.4 million, primarily related to depreciation on newly acquired assets. The Company had amortization of intangible assets of \$43.7 million in 2014 and 2013. Depreciation and amortization expense for the television segment increased by \$15.5 million to \$107.1 million in 2014 from \$91.6 million in 2013. Depreciation and amortization expense for the radio segment decreased by \$3.5 million to \$5.8 million in 2014 from \$9.3 million in 2013 due to vacating a facility. Depreciation and amortization expense for the digital segment increased by \$1.4 million to \$7.1 million in 2014 from \$5.7 million in 2013.

*Operating income.* As a result of the factors discussed above and in the results of operations overview, the Company had operating income of \$722.2 million in 2014 and \$560.0 million in 2013, an increase of \$162.2 million. The Company’s television segment had operating income of \$645.4 million in 2014 and \$496.2 million in 2013, an increase of \$149.2 million. The Company’s radio segment had operating income of \$51.4 million and \$65.8 million in 2014 and 2013, respectively, a decrease of \$14.4 million. The Company’s digital segment had operating income of \$25.4 million in 2014 and an operating loss of \$2.0 million in 2013, an increase in operating income of \$27.4 million. The estimated incremental impact of the 2014 World Cup tournament, considering incremental net advertising revenue and operating expenses, was an increase of \$21.9 million in operating income.

*Interest expense.* Interest expense decreased to \$429.5 million in 2014 from \$454.1 million in 2013, a decrease of \$24.6 million. The decrease is primarily due to lower interest expense on our variable rate debt as a result of the Company’s refinancing transactions in 2013 and 2014, a decrease in the amortization of fair value adjustments in accumulated other comprehensive loss related to interest rate swap contracts that are no longer designated as cash flow hedges and a decrease in interest charges on the interest rate swap contracts. For contracts that are not designated as cash flow hedges and the ineffective portion of interest rate swap contracts that are designated as cash flow hedges, interest charges are recorded to interest rate swap expense rather than interest expense. This decrease was partially offset by an increase in interest expense related to our senior notes, including the additional notes offered in 2013. See “Notes to Consolidated Financial Statements—7. *Debt,*” “Notes to Consolidated Financial Statements—8. *Interest Rate Swaps*” and, in the Company’s 2013 Year End Reporting Package, “Notes to Consolidated Financial Statements—9. *Debt.*”

*Interest income.* In 2014 and 2013, the Company recorded interest income of \$4.3 million and \$2.1 million, respectively, an increase of \$2.2 million, primarily related to a convertible note investment with an equity method investee.

*Interest rate swap income.* In 2014 and 2013, for interest rate swap contracts that are not designated as cash flow hedges and the ineffective portion of interest rate swap contracts that are designated as cash flow hedges, the Company recorded income of approximately \$0.1 million and \$3.4 million, respectively, related to net fair value adjustments partially offset by interest expense. See “Notes to Consolidated Financial Statements—8. *Interest Rate Swaps.*”

*Amortization of deferred financing costs.* Amortization of deferred financing costs increased to \$11.3 million in 2014 from \$9.9 million in 2013, an increase of \$1.4 million. The increase is a result of the Company's refinancing transactions. See "Notes to Consolidated Financial Statements—7. Debt" and, in the Company's 2013 Year End Reporting Package, see "Notes to Consolidated Financial Statements—9. Debt."

*Loss on extinguishment of debt.* In 2014 and 2013, the Company recorded a loss on the extinguishment of debt in the amount of \$17.2 million and \$10.0 million, respectively, as a result of the refinancing of our debt. See "Notes to Consolidated Financial Statements—7. Debt."

*Loss on equity method investments.* In 2014, the Company recorded a loss on equity method investments of \$82.2 million, primarily related to a loss of \$70.3 million for El Rey and a loss of \$11.9 million for Fusion. In 2013, the Company recorded a loss on equity method investments of \$21.9 million, primarily related to a loss of \$15.3 million for El Rey and a loss of \$6.9 million for Fusion. This charge includes the Company's share of equity loss in unconsolidated subsidiaries and costs funded by the Company which were incurred prior to the Company's investment in an equity method investee. As El Rey is in the early stages of its operations, it is incurring net losses, and based on the terms of the agreement governing this investment, all such losses in this period have been attributed to the Company. See "Notes to Consolidated Financial Statements—5. Investments."

*Provision for income taxes.* In 2014, the Company reported an income tax provision of \$39.3 million related to the pre-tax income for the nine months ended September 30, 2014 multiplied by the estimated annual effective tax rate and adjusted for discrete items. In 2013, the Company reported an income tax provision of \$30.7 million related to the pre-tax income for the nine months ended September 30, 2013 multiplied by the estimated annual effective tax rate and adjusted for discrete items. The Company's current estimated effective tax rate adjusted for discrete items as of September 30, 2014 was approximately 21%, which differs from the statutory rate primarily due to the settlement of a significant uncertain tax position resulting in a significant reduction in the liability for unrecognized tax benefits, permanent tax differences and state and local taxes. The settlement and other discrete items impacted the effective tax rate by 13% in 2014. The Company's estimated effective tax rate adjusted for discrete items as of September 30, 2013 was approximately 48%, which differs from the statutory rate primarily due to permanent tax differences and the change in the valuation allowance.

*Net income.* As a result of the above factors, the Company reported net income of \$146.6 million and \$33.8 million in 2014 and 2013, respectively.

*Net loss attributable to non-controlling interest.* In 2014, net loss attributable to non-controlling interest was \$0.7 million. There was no non-controlling interest in 2013.

*Net income attributable to Univision Communications Inc.* In 2014 and 2013, the Company reported net income attributable to Univision Communications Inc. of \$147.3 million and \$33.8 million, respectively.

*OIBDA.* OIBDA increased to \$917.6 million in 2014 from \$824.3 million in 2013, an increase of \$93.3 million or 11.3%. See "Notes to Consolidated Financial Statements—13. Business Segments" for a reconciliation of OIBDA to net income attributable to Univision Communications Inc. The increase results from the factors discussed in the "Overview" above and the other factors as noted above. On a consolidated basis, as a percentage of net revenue, the Company's OIBDA decreased to 42.0% in 2014 from 42.7% in 2013. The estimated incremental impact of the 2014 World Cup tournament, considering incremental net advertising revenue and operating expenses, was an increase of \$21.9 million in OIBDA.



## Other

### General

Based on our current level of operations, planned capital expenditures and major contractual obligations, the Company believes that its cash flow from operations, together with available cash and availability under the Company's senior secured revolving credit facility and the revolving component of the Company's accounts receivable sale facility, will provide sufficient liquidity to fund its current obligations, projected working capital requirements and capital expenditures for a period that includes at least the next year.

### Acquisitions

The Company continues to explore acquisition and joint venture opportunities to complement and capitalize on its existing business and management. The purchase price for any future acquisitions and investments in joint ventures may be paid with cash derived from operating cash flow, proceeds available under the Company's senior secured revolving credit facility, proceeds from future debt offerings, or any combination thereof.

### Contractual Obligations

The following table is a summary of the Company's major contractual payment obligations related only to its debt instruments as of September 30, 2014 and does not include any of the Company's other major contractual payment obligations as of September 30, 2014. As a result of the January 2014 amendment to the Company's Senior Secured Credit Facilities and the March 2014 partial redemption of the 6.75% senior secured notes due 2022, the Company's contractual payment obligations related to its debt instruments are as follows as of September 30, 2014:

	Payments Due By Period						TOTAL
	2014	2015	2016	2017	2018	Thereafter	
	(In thousands)						
Bank senior secured term loans (a) .....	\$ 11,500	\$ 46,300	\$ 46,300	\$ 46,300	\$ 46,300	\$ 4,386,000	\$ 4,582,700
Bank revolver principal .....	—	—	—	—	—	—	—
Senior notes (a) .....	—	—	—	—	—	4,572,900	4,572,900
Accounts receivable facility .....	—	—	—	—	100,000	—	100,000
	<u>\$ 11,500</u>	<u>\$ 46,300</u>	<u>\$ 46,300</u>	<u>\$ 46,300</u>	<u>\$ 146,300</u>	<u>\$ 8,958,900</u>	<u>\$ 9,255,600</u>

(a) Amounts represent the principal balance and do not include any discounts or premiums.

During the nine months ended September 30, 2014, the Company also entered into several new sports, programming and research tools agreements for which the Company is obligated to make payments of \$12.5 million during the remainder of 2014, \$61.9 million in 2015, \$44.2 million in 2016, \$31.3 million in 2017, \$29.7 million in 2018 and \$49.3 million thereafter.

### Off-Balance Sheet Arrangements

As of September 30, 2014, the Company does not have any off-balance sheet transactions, arrangements or obligations (including contingent obligations) that would have a material effect on our financial results.

## Forward-Looking Statements

Certain statements contained within this reporting package constitute “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995. In some cases you can identify forward-looking statements by terms such as “anticipate,” “plan,” “may,” “intend,” “will,” “expect,” “believe” or the negative of these terms, and similar expressions intended to identify forward-looking statements.

These forward-looking statements reflect our current views with respect to future events and are based on assumptions and are subject to risks and uncertainties. Also, these forward-looking statements present our estimates and assumptions only as of the date of this reporting package. We undertake no obligation to modify or revise any forward-looking statements to reflect events or circumstances occurring after the date that the forward looking statement was made.

Factors that could cause actual results to differ materially from those expressed or implied by the forward-looking statements include: failure to service the Company’s debt or inability to comply with the agreements contained in the Senior Secured Credit Facilities and the Company’s indentures, including financial covenants and ratios; net losses for an extended period of time; cancellation, reductions or postponements of advertising or other changes in advertising practices among the Company’s advertisers; unanticipated interruption in the Company’s broadcasting for any reason, including acts of terrorism; any impact of adverse economic conditions on the Company’s business and financial condition, including reduced advertising revenue; regional downturns in economic conditions in those areas where the Company’s stations are located; changes in the size of the U.S. Hispanic population; the impact of federal and state immigration legislation and policies on both the U.S. Hispanic population and persons emigrating from Latin America; a decrease in the preference among Hispanics for Spanish-language programming; a lack of audience acceptance of the Company’s content; varying popularity for programming, which we cannot predict at the time we may incur related costs; failure of the Company’s new or existing businesses to produce projected revenues or cash flows; insufficient payments by Televisa for certain Mexican rights to the Company’s programming pursuant to the PLA with Televisa; an increase in the cost of the Company’s programming; a decrease in the supply or quality of the Company’s programming; a decrease in demand for the Company’s programming; any increase in royalty payments pursuant to the PLA between the Company and Televisa; loss of the Company’s ability to rely on Televisa for a significant amount of its network programming; competitive pressures from other broadcasters and other entertainment and news media; the potential impact of new technologies; exploitation of the Company’s over-the-air signals and other intellectual property by third parties without compensating the Company; failure to monetize the Company’s content on its digital platform; the failure or destruction of satellites, transmitter facilities and network and information systems and other technology that the Company depends upon to distribute its programming and operate; the impact of a new audience measurement system on ratings of the Company’s radio stations; changes in the rules and regulations of the FCC; the need for any unanticipated expenses; failure to renew existing agreements or reach new agreements with cable operators on acceptable “retransmission consent” terms; consolidation in the cable or satellite operator industry; increased enforcement or enhancement of FCC content rules; write downs of the carrying value of assets due to impairment; inability to realize the full value of the Company’s intangible assets; possible strikes or other union job actions; adverse conditions in the capital markets; and the Company’s inability to secure financing on suitable terms or at all.

Actual results may differ materially due to these risks and uncertainties. The Company assumes no obligation to update forward-looking information contained in this reporting package.