

# Investor Presentation

December 2018



NYSE: DVN  
[devonenergy.com](https://www.devonenergy.com)



# Investor Contacts & Notices

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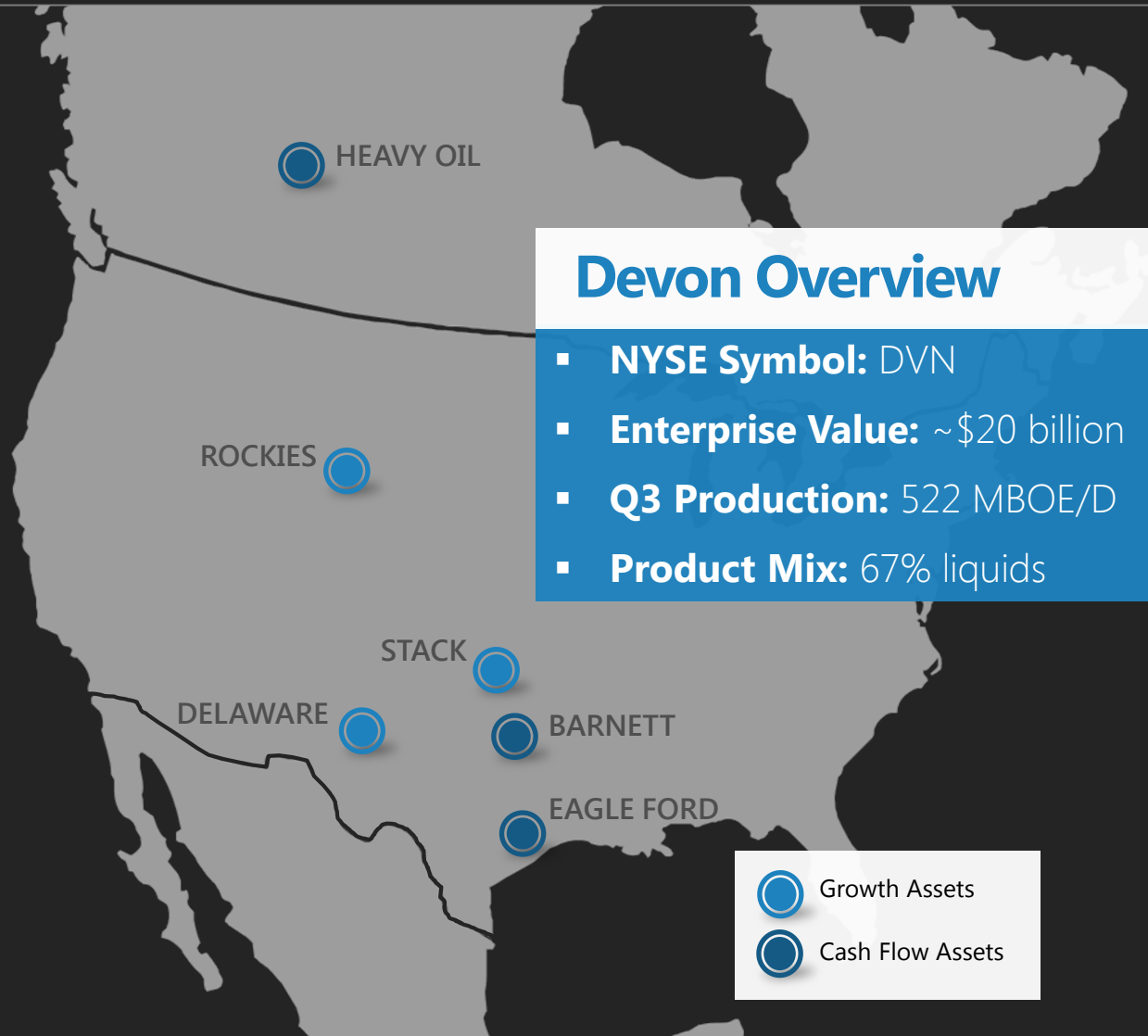
# Devon's Competitive Advantage

**World-class** onshore portfolio

**Disciplined** growth strategy

**Investment-grade** financial position

**Committed** to strong ESG performance



# Disciplined Growth Strategy









## KEY STRATEGIC OBJECTIVES

- 1 Fund** high-return projects
- 2 Generate** free cash flow
- 3 Maintain** financial strength
- 4 Return** cash to shareholders

## KEY ACCOMPLISHMENTS IN 2018

- ✓ U.S. oil growth ahead of plan
- ✓ No change to capital spending outlook
- ✓ Corporate cost savings: ~\$475 million/year
- ✓ Reduced consolidated debt by >40%
- ✓ Repurchasing ~20% of outstanding stock
- ✓ Raised quarterly dividend 33%

# Executing The Multi-Year Business Plan

	2018e	Multi-Year Targets (2017-2020)
<b>U.S. oil production</b> (retained assets)	 17% YoY growth	+15% – 17% CAGR
<b>Total BOE production</b> (retained assets)	 9% YoY growth in U.S.	+5% – 7% CAGR
<b>Per-unit cost savings</b> (G&A, interest & LOE)	 G&A/interest: ↓\$475 MM	>20% by 2020
<b>Cash flow growth</b>	 Trending above 3-year plan	>20% CAGR (on a per-share basis)
<b>Net debt to EBITDA ratio</b>	 >40% decrease in debt	~1.0x – 1.5x
<b>Excess cash inflow</b> (Free cash flow + divestiture proceeds)	 ~\$5 billion by year end	\$6 – \$8 billion
Note: Assumes \$65 WTI, \$3 Henry Hub and current WCS strip pricing <div>  Exceeding 2018 plan   On track with 2018 plan                     </div>		

# Strategic Deployment Of Excess Cash

- \$4 billion share-repurchase program underway
  - Represents ~20% of outstanding shares
  - \$2.7 billion repurchased to date (as of 11/7/18)
- Expect program to be completed by Q1 2019
- Retired \$828 million of upstream debt YTD
  - Plan to retire \$257 million of maturing debt (by early 2019)
- Raised quarterly dividend by 33% in 2018
  - Target cash flow payout ratio: 5% - 10%

## KEY INITIATIVES UNDERWAY



**\$4 Billion**

share-repurchase program underway



**\$1 Billion**

debt reduction plan



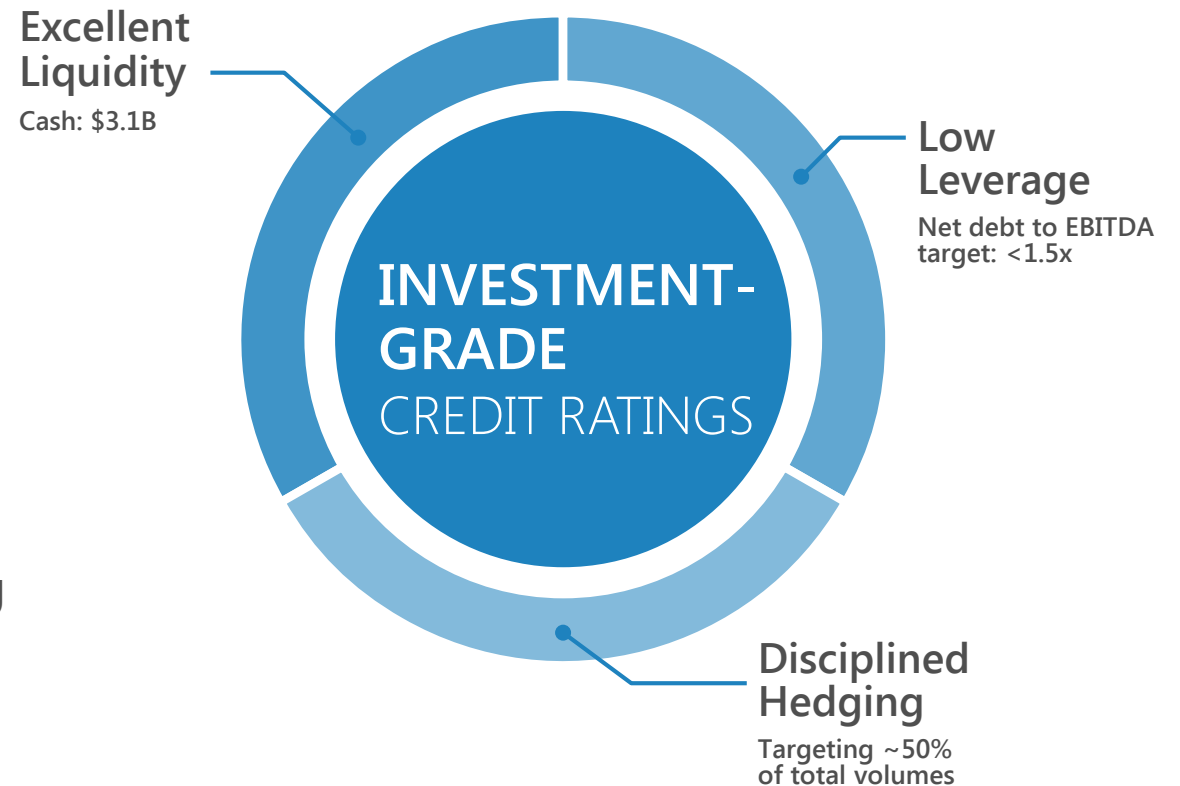
**33% Increase**

in quarterly cash dividend

# Significant Financial Strength

- Investment-grade credit ratings
- Substantial liquidity: \$3.1 billion of cash
- Net debt to EBITDA target: 1.0x to 1.5x
  - Currently within target range
- Disciplined hedging program
  - Targeting ~50% of oil & gas volumes
  - Utilizing basis swaps to protect regional pricing

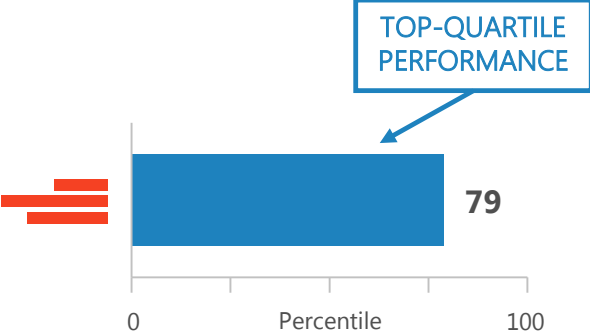
## PROTECTING OUR ABILITY TO EXECUTE



# Highly-Regarded ESG Performance



## OVERALL SCORE



### DEVON'S RANKINGS:

Overall	79 <sup>th</sup> percentile
Environment	58 <sup>th</sup> percentile
Social	81 <sup>th</sup> percentile
Governance	80 <sup>th</sup> percentile

## ENVIRONMENT SCORE



## SOCIAL SCORE



## GOVERNANCE SCORE



## ENVIRONMENT SCORE

+41%

VERSUS PEER AVG.

DVN's SCORE: 2  
PEER AVERAGE: 3.4

## SOCIAL SCORE

+10%

VERSUS PEER AVG.

DVN's SCORE: 3  
PEER AVERAGE: 3.3

Note: ISS scoring scale ranges from 1 to 10. The best score possible is 1.



Devon is rated in the top half of its peers under MSCI's rating methodology.



For additional information see our [2018 Sustainability Report](#).



# Operational Excellence

## Capture **FULL VALUE**

### **Maximize base production**

- Minimize controllable downtime
- Enhance well productivity
- Leverage midstream operations
- Control operating costs

## Improve **RETURNS**

### **Optimize capital program**

- Disciplined project execution
- Perform premier technical work
- Focus on development drilling
- Accelerate operational efficiencies

# 2019 Preview: Keeping Our Discipline



OPTIMIZED  
FOR RETURNS

E&P CAPITAL PROGRAM

**\$2.4-\$2.7 Billion**

POSITIONED FOR  
FREE CASH FLOW



OIL  
GROWTH

U.S. RETAINED ASSETS

**15%-19% Growth**

DRIVEN BY LOW-RISK  
DEVELOPMENT PROGRAM



SHARE  
REDUCTION

OUTSTANDING SHARES

**~20% Reduction**

ENHANCING PER-SHARE  
CASH FLOW GROWTH



## KEY MESSAGES

- U.S. resource plays account for ~90% of capital
- Delaware Basin top-funded asset in portfolio
- STACK & Rockies key contributors to oil growth

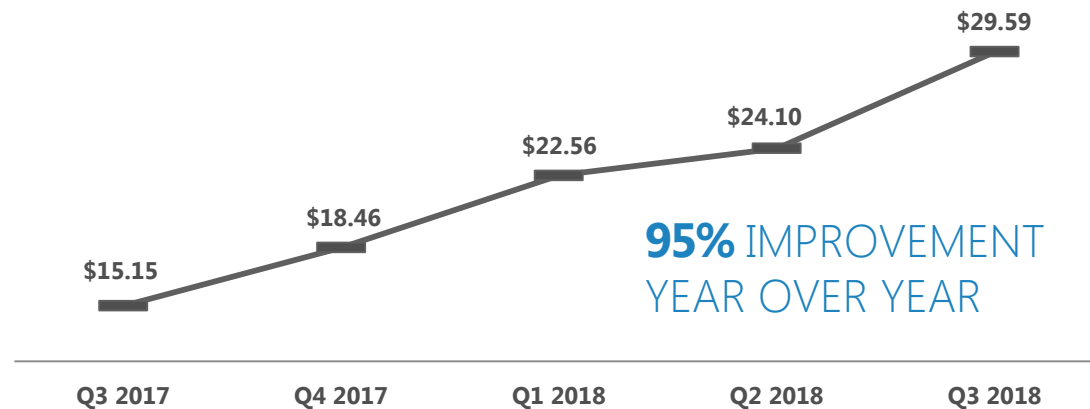
# Protecting Pricing & Flow Assurance

## KEY MESSAGES

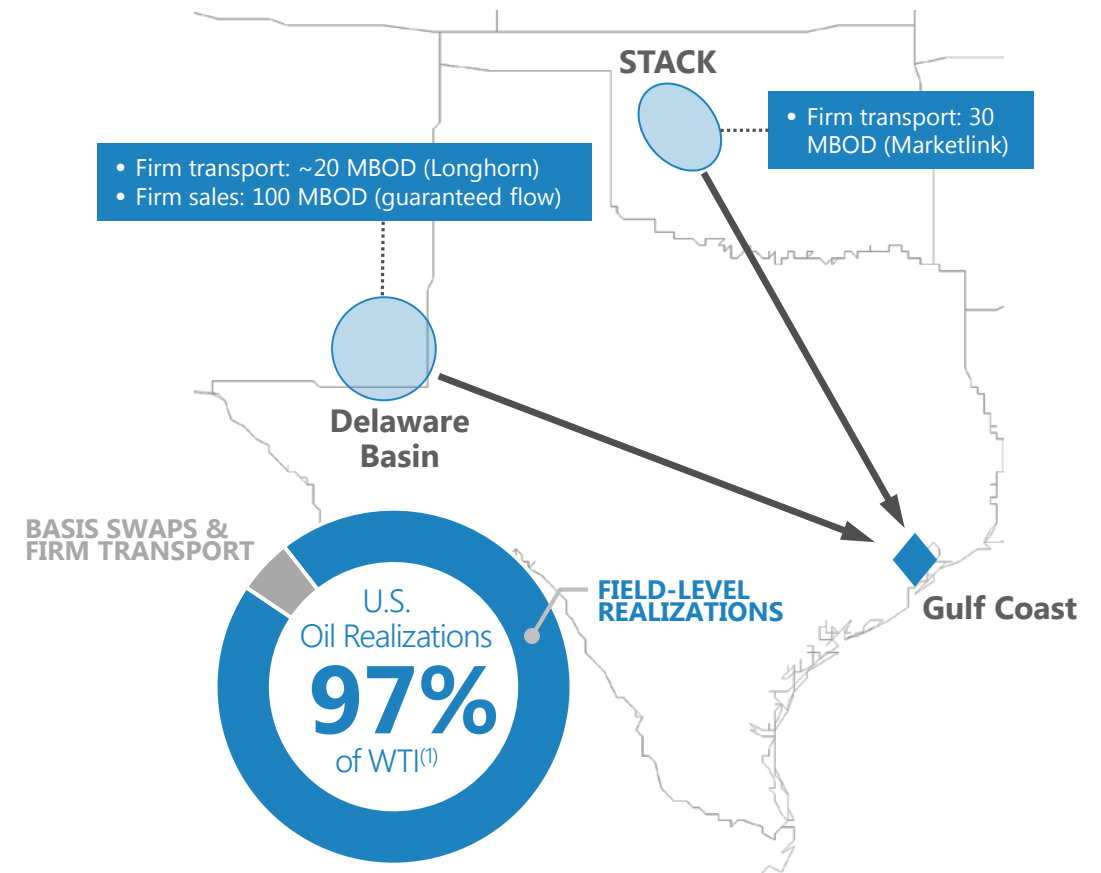
- Majority of production has access to Gulf Coast
- Delaware Basin oil production is price protected
- NGLs benefit from access to Mont Belvieu

## Capturing the benefit of higher NGLs Pricing

Realized NGLs price (\$/Bbl)



## Access to Premium Gulf Coast Markets



(1) Represents Q3 2018 U.S. oil realizations and includes benefits of basis swaps & firm transport

# Securing The Supply Chain

- Expect mid-single digit inflation in 2019
  - Efficiencies expected to offset cost pressures
- Multi-year development plans allow for longer-term commitments at below-market rates
  - Decoupling bundled services across supply chain
  - Expanded vendor universe to achieve savings
  - Services and supplies secured through 2019
- Contracting strategy delivering strong results
  - Long-term dedicated frac crews at below market rates
  - Regional sand strategy delivering 30% savings
  - Majority of rigs protected at below market rates



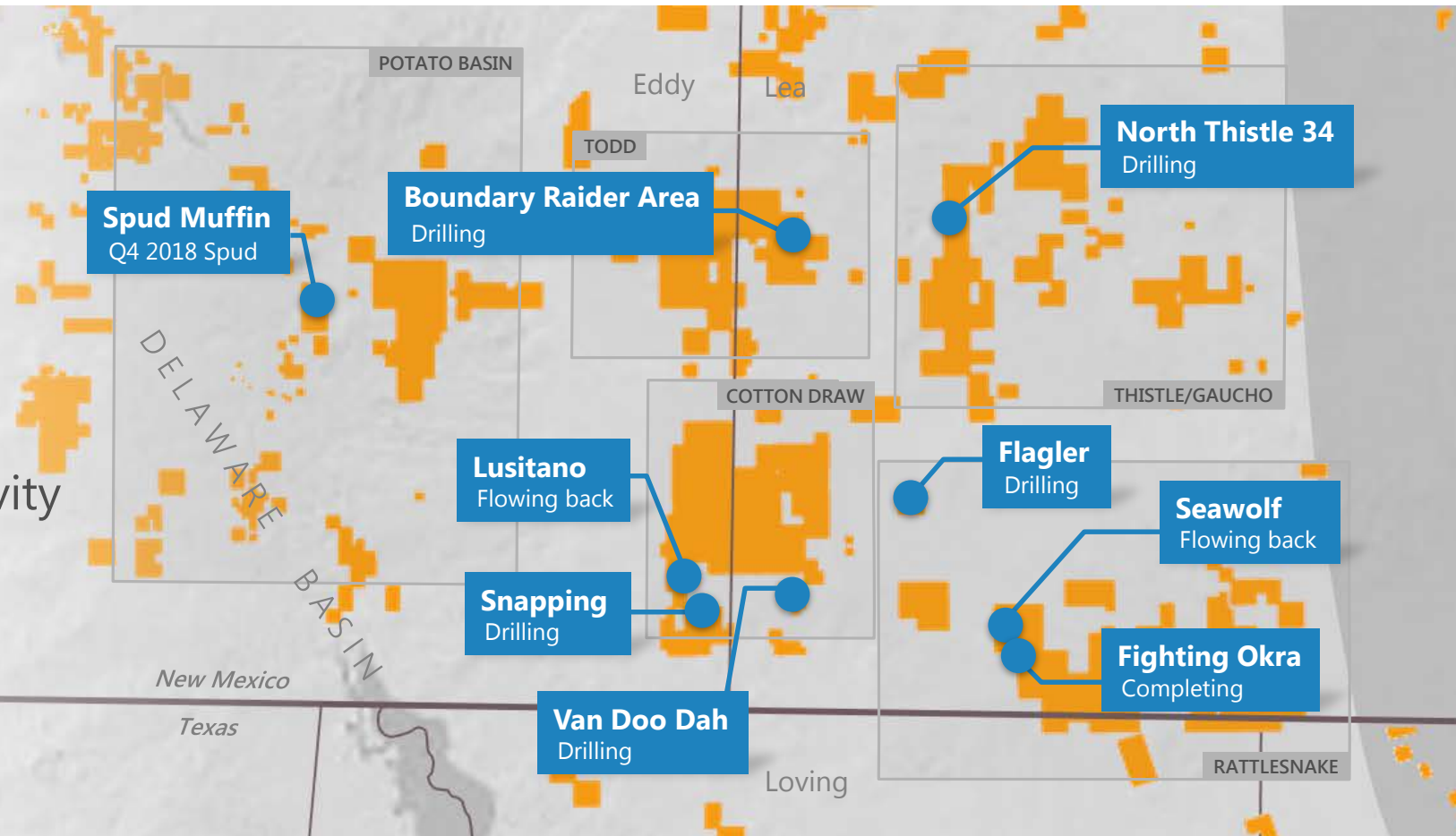
# Delaware Basin – Franchise Asset

**World-class** oil opportunity

**Multi-decade** growth platform

**Up to 15** target intervals

**Accelerating** development activity

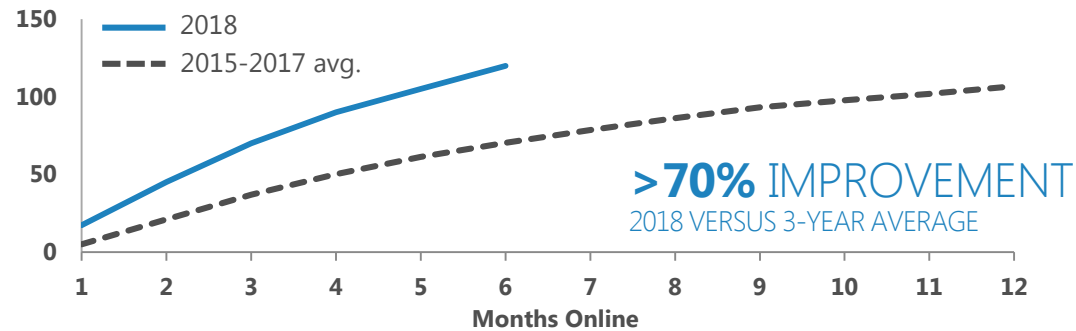


For additional information see our [Q3 operations report](#)

# Delaware Basin – Advantaged State-Line Area

## Well productivity reaching record highs

Average Cumulative Oil Production Per Well (MBO)



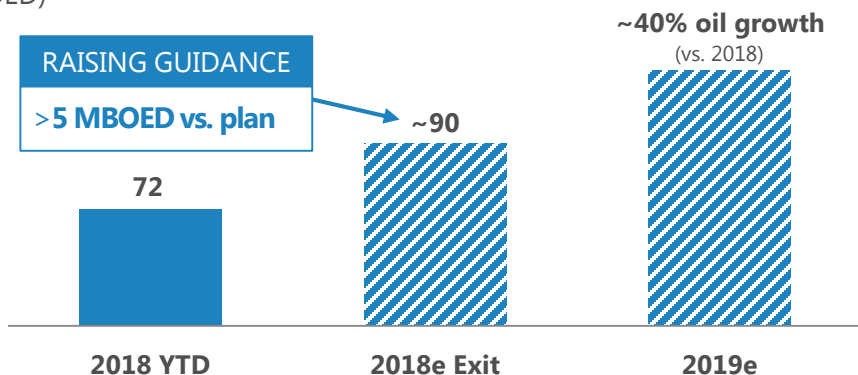
## Accelerating activity in 2019

Upstream Capital (\$B)



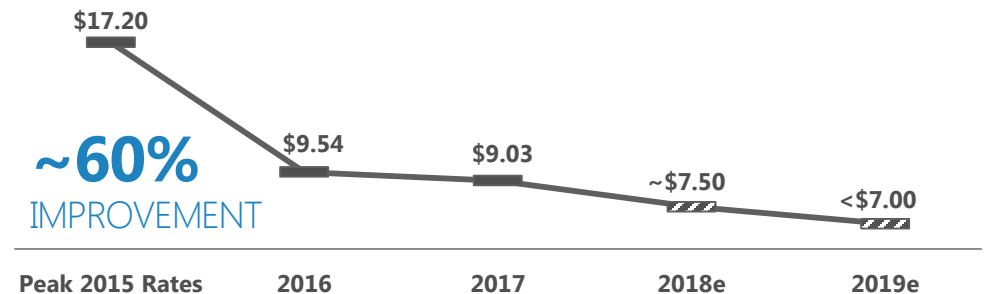
## High-return oil growth positioned to advance

(MBOED)



## Improved infrastructure driving lower costs

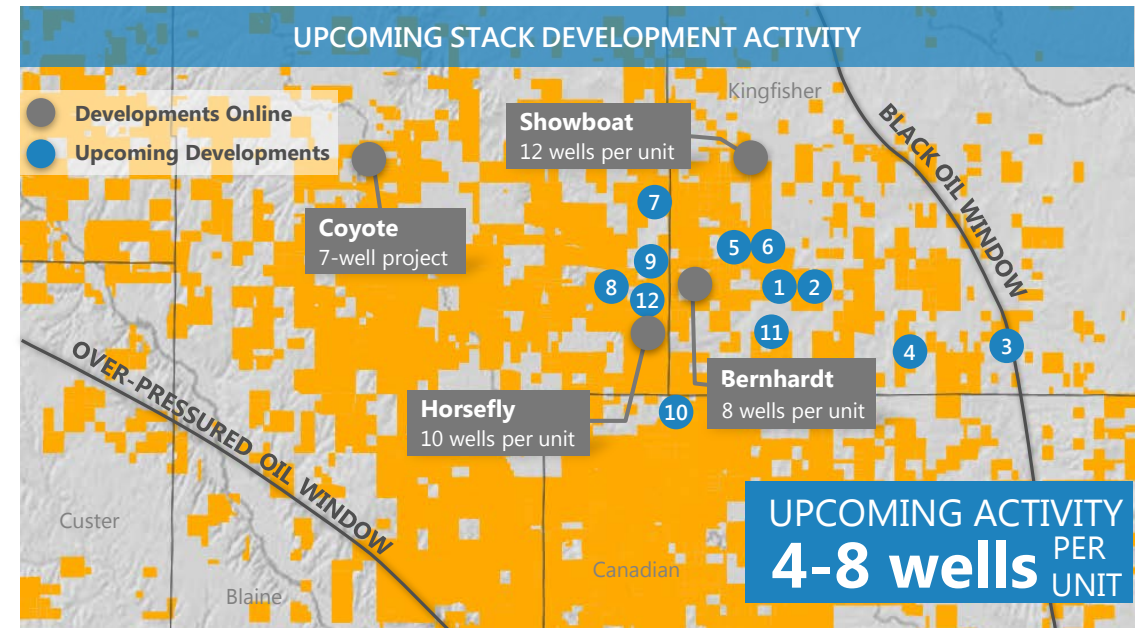
LOE & Transportation Expense (\$/BOE)



Note: 2015-2017 costs are pro forma for revenue recognition accounting rules implemented in 2018.

# STACK – Next Steps To Optimize Development Returns

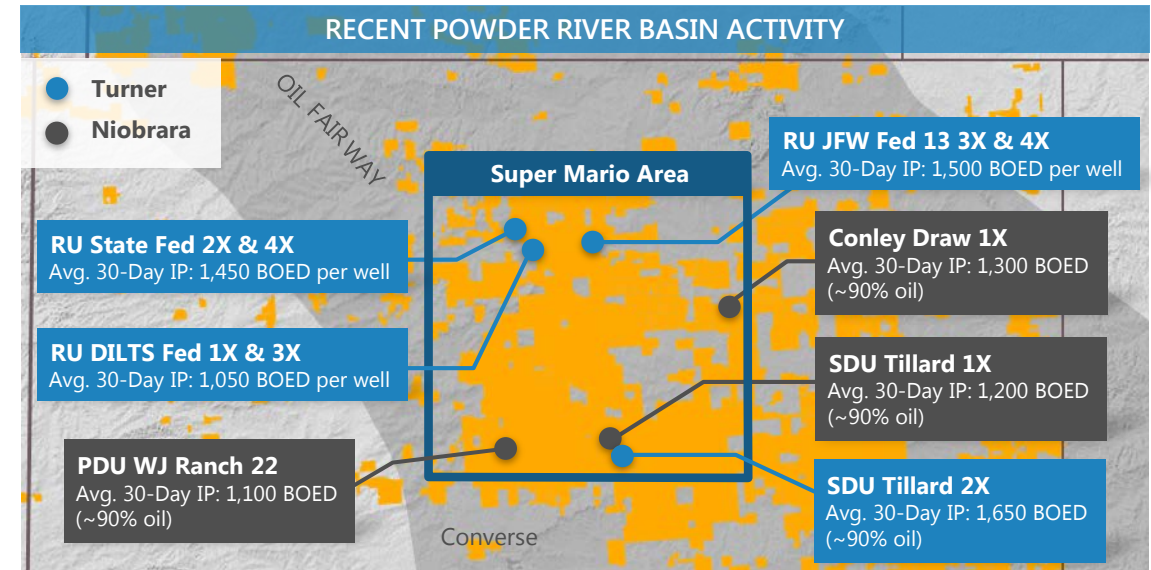
- Upcoming activity highly accretive to corporate return targets
  - Growth trajectory re-established by year end
  - Well placement focused in Upper Meramec
  - D&C costs expected to further improve
- Positioned for production growth in 2019
  - 2<sup>nd</sup> highest funded asset in portfolio
  - Targeting 4-8 wells per drilling unit
- Significant growth inventory remaining
  - 130K net acres in over-pressured oil window
  - Acreage position >90% undeveloped
  - Meramec inventory risked at 6 wells per unit



- |  |   |   |  |
|--|---|---|--|
| 1 <b>Geis</b><br>7 wells per unit<br>Flowing Back            | 2 <b>Safari</b><br>4 wells per unit<br>Online Q4 2018   | 3 <b>Whiskey Jack</b><br>5 wells per unit<br>Online Q4 2018 | 4 <b>Shangri-La</b><br>5 wells per unit<br>Online Q4 2018            |
| 5 <b>Pony Express</b><br>4 wells per unit<br>Online Q4 2018  | 6 <b>Northwoods</b><br>4 wells per unit<br>2019 project | 7 <b>Scott</b><br>6 wells per unit<br>2019 project          | 8 <b>Doppelganger/Kraken</b><br>8 & 7 wells per unit<br>2019 project |
| 9 <b>Morning Thunder</b><br>4 wells per unit<br>2019 project | 10 <b>ML Block</b><br>8 wells per unit<br>2019 project  | 11 <b>Brachiosaurus</b><br>4 wells per unit<br>2019 project | 12 <b>Minnie Ha Ha</b><br>6 wells per unit<br>2019 project           |

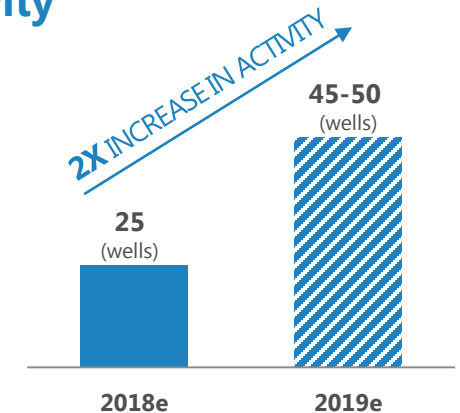
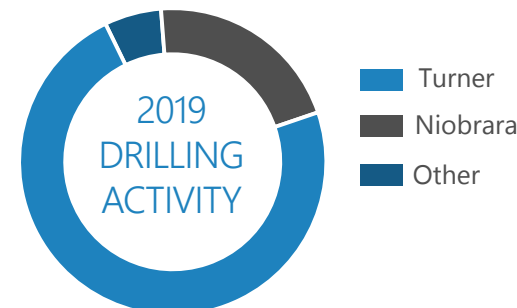
# Rockies – An Emerging Growth Opportunity

- Accelerating capital activity in 2019
  - Expect to operate 4 rigs by early next year
  - Represents 2x increase in activity from 2018
  - No permitting or infrastructure constraints
- Shifting Super Mario area into development
  - ~35 Turner wells planned to spud in 2019
  - Multi-year Turner inventory (~200 wells)
- Niobrara provides significant upside potential
  - Initial 3 wells successful (product mix: ~90% oil)
  - >10 additional tests scheduled in 2019
  - Net acres: ~200,000 in oil fairway



## 2019 Outlook: Accelerating Activity

Drilling activity by zone



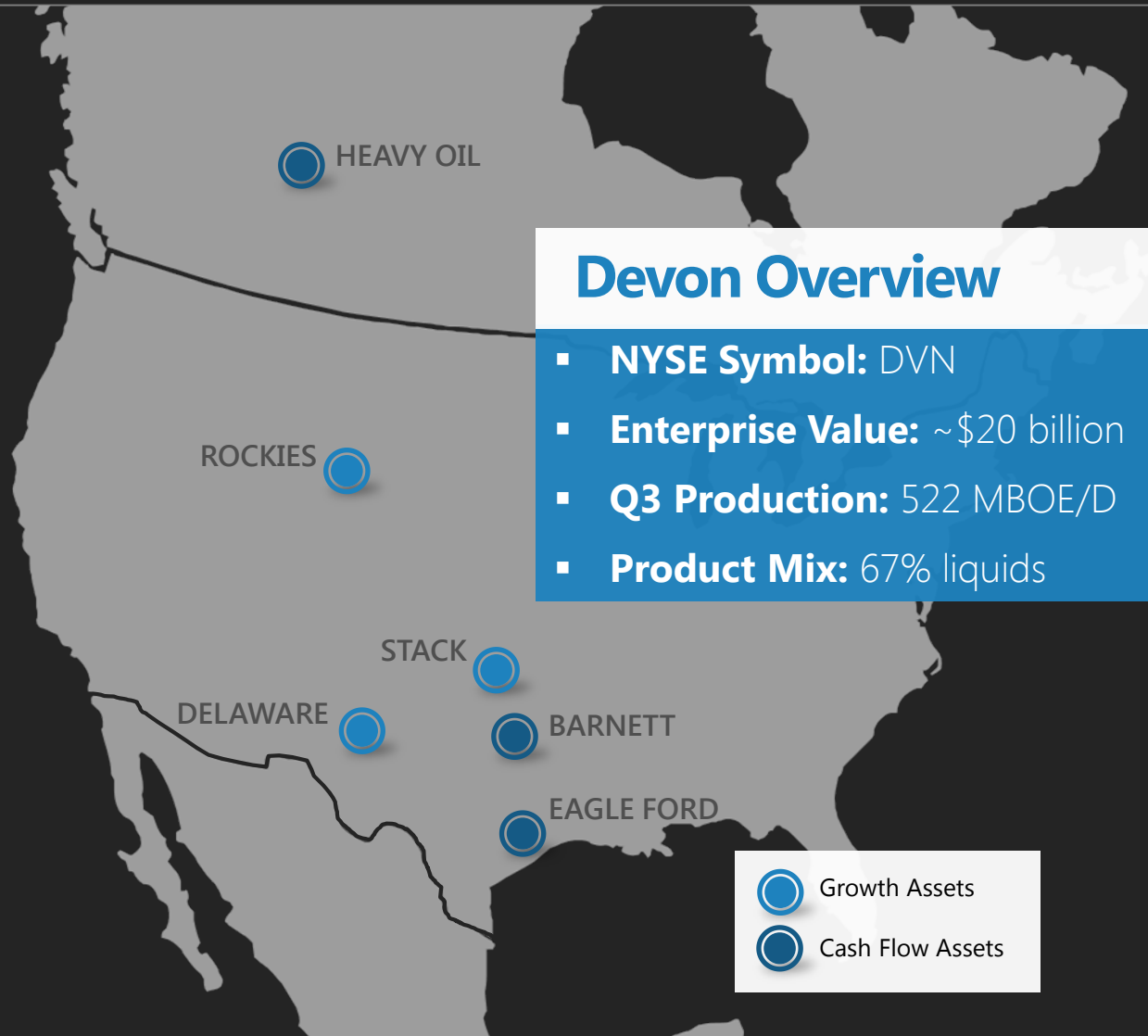
# Devon's Competitive Advantage

**World-class** onshore portfolio

**Disciplined** growth strategy

**Investment-grade** financial position

**Committed** to strong ESG performance



# Thank you.

For additional information see our  
 **Q3** Operations Report



# Q3 2018 – Key Modeling Stats & Outlook

KEY METRICS	Q3 ACTUALS
U.S. oil – retained (MBbls/d)	125
Canada oil (MBbls/d)	102
NGLs – retained (MBbls/d)	107
Gas – retained (MMcf/d)	1,001
Total retained assets (MBoe/d)	500
U.S. divested assets (MBoe/d)	22
Total (MBoe/d)	522
LOE & GP&T (\$/BOE)	\$9.45
General & administrative expenses (\$MM)	\$147
Financing costs, net (\$MM)	\$75
Upstream capital (\$MM)	\$523

GUIDANCE	Q4 2018e
U.S. oil – retained (MBbls/d)	127 – 131
Canada oil (MBbls/d) <sup>(2)</sup>	110 – 115 <sup>(1)</sup>
NGLs – retained (MBbls/d)	106 – 110
Gas – retained (MMcf/d)	955 – 1,010
Total retained assets (MBoe/d)	502 – 524
U.S. divested assets (MBoe/d)	13 – 19
Total (MBoe/d)	515 – 543
Lease operating expense & GP&T (\$/BOE)	\$9.50 – \$9.75
Production & property taxes (\$MM)	\$85 – \$95
General & administrative expenses (\$MM)	\$140 – \$160
Financing costs, net (\$MM)	\$75 – \$85
Upstream capital (\$MM)	\$550 – \$650
Avg. basic share count outstanding (MM)	450 – 460

Q3 2018 - ASSET DETAIL	DELAWARE	STACK	ROCKIES	EAGLE FORD	BARNETT	HEAVY OIL
<b>RETAINED PRODUCTION</b>						
Oil (MBbl/d)	44	29	15	31	-	102
NGL (MBbl/d)	19	40	2	15	30	-
Gas (MMcf/d)	103	337	18	84	447	11
Total (MBoe/d)	79	126	19	60	105	104
<b>ASSET MARGIN</b> (per Boe)						
Realized price	\$46.80 <sup>(2)</sup>	\$31.48	\$55.83	\$49.44	\$17.78	\$39.99 <sup>(3)</sup>
Lease operating expenses	(\$4.90)	(\$2.16)	(\$6.90)	(\$2.34)	(\$2.14)	(\$9.61)
Gathering, processing & transportation	(\$2.01)	(\$5.05)	(\$1.68)	(\$4.92)	(\$7.53)	(\$3.93)
Production & property taxes	(\$3.37)	(\$1.71)	(\$6.81)	(\$2.72)	(\$1.24)	(\$0.83)
Cash margin	\$36.52	\$22.56	\$40.44	\$39.46	\$6.87	\$25.62
<b>CAPITAL ACTIVITY</b> (Q3 avg.)						
Upstream capital (\$MM)	\$198	\$167	\$29	\$35	\$15	\$60
Operated development rigs	8	8	2		1	
Operated frac crews	2	2	0.5		1	
Operated spuds	25	26	6		9	
Operated wells tied-in	27	26	7		10	
Average lateral length	7,000'	9,800'	8,700'		5,200'	

(1) Guidance assumes Jackfish complex curtailments continue throughout December.

(2) Includes benefits of regional basis swaps and firm transport in the Delaware totaling \$42 million.

(3) Includes benefits of regional basis swaps in Canada totaling \$84 million.

# 2018 Outlook: U.S. Growth Initiatives Ahead Of Plan

## KEY MESSAGES

- U.S. oil growth to accelerate into 2019
- No change to activity with higher pricing
- Generating free cash flow (\$249 million in Q3)

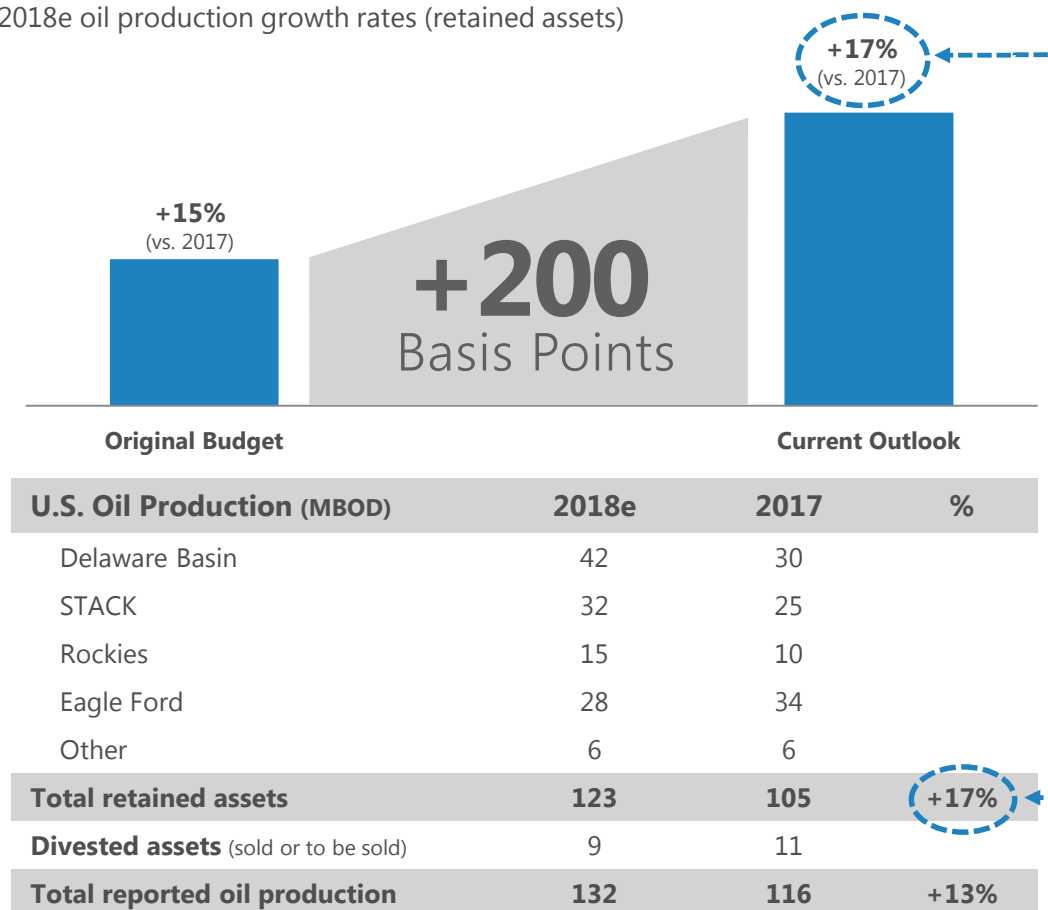
## No change to capital spending plans

2018e E&P capital



## U.S. growth exceeding expectations YTD

2018e oil production growth rates (retained assets)

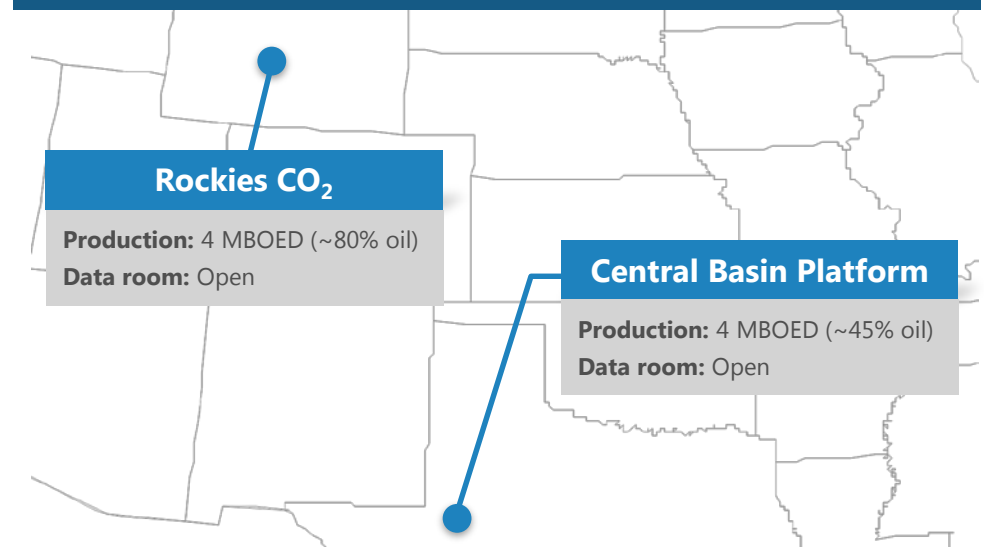


# Divestiture Program Accelerates Value Creation

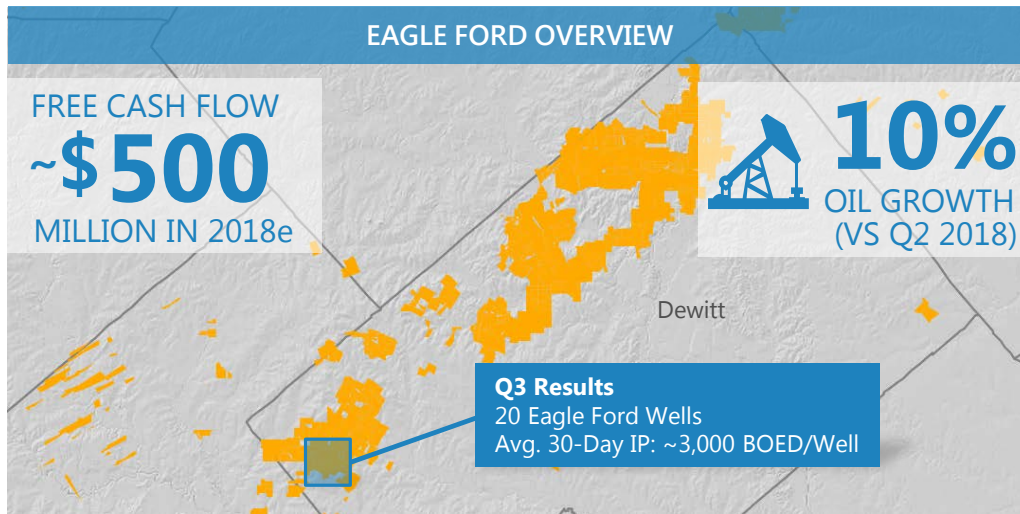
- Resource quality & depth allows for high-grading of portfolio
- Announced \$4.7 billion of divestitures to date
  - Closed EnLink transaction in July (\$3.125 billion)
  - Upstream asset sales: \$1.6 billion
  - No incremental cash taxes from transactions
- Expect to exceed \$5 billion divestiture target around year end
  - Rockies CO<sub>2</sub> projects (bids by year end)
  - Central Basin Platform assets (bids by year end)
- Continuously evaluating options to further high-grade upstream portfolio

TRANSACTION DETAILS	
 <b>CLOSED</b>	
SALES PRICE: <b>\$3.125 Billion</b>	ACCRETIVE MULTIPLE: <b>12x Cash Flow</b>

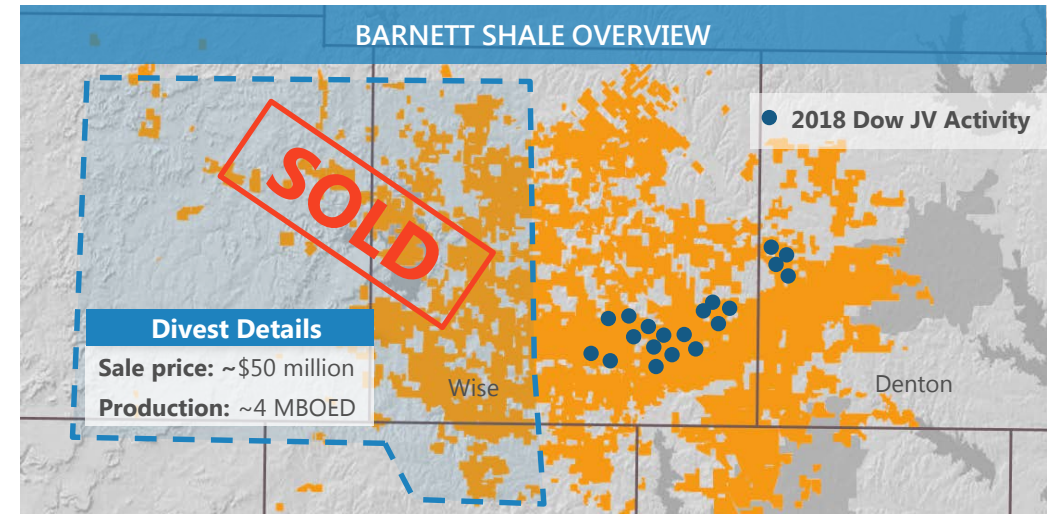
## Next Steps in High-Grading Portfolio



# Eagle Ford & Barnett Shale



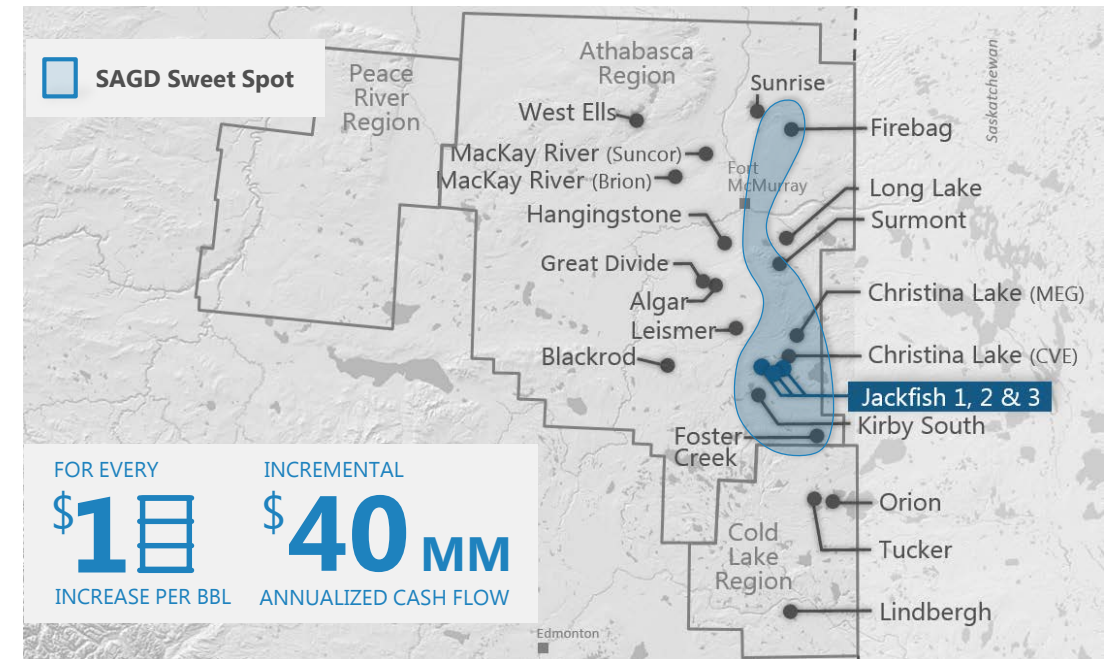
- Q3 production averaged 60 MBOED (51% oil)
- Strong well results drive 10% growth vs. Q2
  - 20 new wells : IP30 ~3,000 BOED (50% oil)
  - Completion design contributes to performance
- Free cash flow accelerates (~\$500 million in 2018e)
- Q4 outlook: ~60 MBOED (15 new wells online)



- Q3 production averaged 105 MBOED (~30% NGLs)
- Dow JV and refrac activity stabilizing production
- NGL pricing drives margin expansion
- GP&T expense to decline by ~\$90 million in 2019
- Wise County package sold for ~\$50 million (Q4 close)

# Heavy Oil – Overview & Outlook

- Q3 net production: 104,000 Boe per day
  - Jackfish 1 maintenance impact: ~15 MBOD
  - Jackfish 2&3 produced at nameplate capacity
  - LOE per Boe declined 16% vs. Q2 2018
- Full-scale operations restored at Jackfish complex
  - Rates reach ~110% of nameplate capacity in October
- Adjusted November production rates at Jackfish due to market conditions (~8 MBOD impact to Q4)
  - Previously incorporated in Q4 oil production outlook (press release issued 10/16/18)
- Potential to continue curtailing barrels in December
  - Decision based on real-time pricing
- WCS basis swaps protect Q4 cash flow (~\$150 MM benefit)



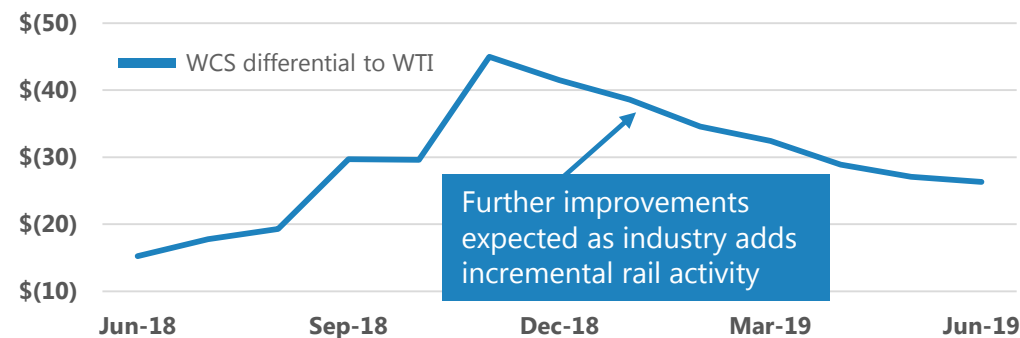
Q3 PRODUCTION	GROSS	NET
Jackfish 1 (MBOD)	20.4	19.4
Jackfish 2 (MBOD)	34.9	33.1
Jackfish 3 (MBOD)	34.8	33.0
Lloydminster (MBOED)	20.7	18.3
Total Heavy Oil (MBOED)	110.8	103.8

# Heavy Oil – Mitigating Pricing Pressures In 2019

- Actively adding WCS financial swaps in 2019 (21 MBOD at ~\$23 off WTI in 1H 2019)
- Secured firm transport to Gulf Coast (Agreements cover ~10% of production)
- Seeking accretive rail contracts (Targeting up to 20% of production)
- Directly connected to Northwest upgrader (Limits impact of future apportionments)
- Line 3 expansion in Q4 2019 (+370 MBOD capacity)

## Differentials Narrowing into 2019

\$/Barrel Differential (WCS vs. WTI)



## Canadian Heavy Oil Marketing Opportunities

