

# BUSINESS PROFILE as of June 30, 2019



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## CORPORATE CONTACT

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## COMPANY BACKGROUND

Veritiv Corporation (NYSE: VRTV), headquartered in Atlanta and a Fortune 500® company, is a leading North American business-to-business distributor of packaging, facility solutions, print and publishing; and also a provider of logistics and supply chain management services. Serving customers in a wide range of industries, the Company has approximately **160 operating distribution centers** throughout the U.S., Canada, and Mexico, and employs approximately **8,400 team members** that help shape the success of its customers.

## EXPERIENCED LEADERSHIP

**Mary Laschinger**  
Chairman and CEO

**Steve Smith**  
SVP, Chief Financial Officer

**Sal Abbate**  
SVP, Chief Commercial Officer

**Dean Adelman**  
SVP, Chief Human Resources Officer

**John Biscanti**  
Group Vice President, Publishing and Print Management

**Bruce Henry**  
SVP, Strategic Initiatives

**Mark Hianik**  
SVP, General Counsel and Corporate Secretary

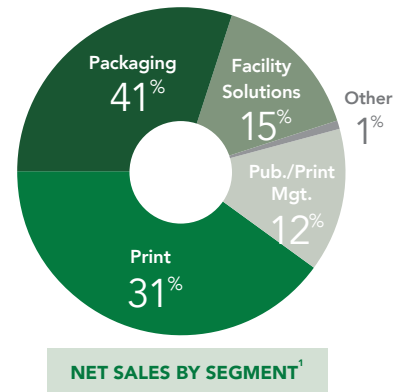
**Tom Lazzaro**  
SVP, Sales

**Adam Noble**  
SVP, Chief Information Officer

**Tracy Pearson**  
SVP, Supply Chain Operations

**Mike Walkenhorst**  
VP, Developing Businesses

**Daniel Watkoske**  
SVP, Print



## Profitable Revenue Mix & Operational Excellence

**Packaging (\$3.5 Billion<sup>1</sup>):** Positioned for growth as the single-point resource for all packaging needs, from design, to sourcing to delivery.

- Custom Packaging
- Material Innovation & Sustainable Sourcing
- Standard Packaging
- Value Added Services
- Equipment Solutions & Support
- International Capabilities
- Specification Management

**Facility Solutions (\$1.3 Billion<sup>1</sup>):** Providing products, services and solutions nationally across multiple channels.

- Standard Products
- Green Product Offerings
- Healthy Building Consulting
- Re-Distribution
- Reporting & Analytics
- Customer Inventory Optimization

**Print (\$2.7 Billion<sup>1</sup>):** Leveraging our global network of specialized paper-makers to deliver tailored solutions to customers' local markets — solutions that reduce resource spending, assure reliability and increase supply-chain transparency.

- High-Quality Commercial Paper
- Graphics
- Wide Format Solutions
- Small Order Service
- Sustainable Solutions
- E-Commerce & E-Procurement

**Publishing (\$1.0 Billion<sup>1</sup>):** Supporting our customers throughout the entire printing process - serving as a liaison between paper mills, printers, and key stakeholders and adding valuable industry insight to reduce the complexity and cost of producing printed materials.

- Paper Sourcing & Delivery
- Print Consulting
- Global Market Solutions
- Workflow Management
- Print Management

## North American Footprint

### Distribution Network

Approximately 160 distribution centers



<sup>1</sup>) For the year ended December 31, 2018.