Investor Day
ESG Session
March 25, 2019
This presentation contains certain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 regarding Dominion Energy. The statements relate to, among other things, expectations, estimates and projections concerning the business and operations of Dominion Energy. We have used the words "anticipate", "believe", "could", "estimate", "expect", "intend", "may", "plan", "outlook", "predict", "project", "should", "strategy", "target", "will", "potential" and similar terms and phrases to identify forward-looking statements in this presentation. As outlined in our SEC filings, factors that could cause actual results to differ include, but are not limited to: unusual weather conditions and their effect on energy sales to customers and energy commodity prices; extreme weather events and other natural disasters; federal, state and local legislative and regulatory developments; changes to federal, state and local environmental laws and regulations, including proposed carbon regulations; cost of environmental compliance; changes in enforcement practices of regulators relating to environmental standards and litigation exposure for remedial activities; capital market conditions, including the availability of credit and the ability to obtain financing on reasonable terms; fluctuations in interest rates; changes in rating agency requirements or credit ratings and their effect on availability and cost of capital; impacts of acquisitions, divestitures, transfers of assets by Dominion Energy to joint ventures, and retirements of assets based on asset portfolio reviews; receipt of approvals for, and timing of, closing dates for acquisitions and divestitures; changes in demand for Dominion Energy’s services; additional competition in Dominion Energy’s industries; changes to regulated rates collected by Dominion Energy; changes in operating, maintenance and construction costs; timing and receipt of regulatory approvals necessary for planned construction or expansion projects and compliance with conditions associated with such regulatory approvals; the inability to complete planned construction projects within time frames initially anticipated. Other risk factors are detailed from time to time in Dominion Energy’s quarterly reports on Form 10-Q or most recent annual report on Form 10-K filed with the Securities and Exchange Commission.

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Please continue to regularly check Dominion Energy’s website at www.dominionenergy.com/investors.
Please refer to page 2 for risks and uncertainties related to projections and forward looking statements.
Dominion Energy
Our core values underpin ESG approach

<table>
<thead>
<tr>
<th>Safety</th>
<th>Ethics</th>
<th>Excellence</th>
<th>Embrace Change</th>
<th>One Dominion Energy (Teamwork)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Our highest priority is keeping our employees and communities safe</td>
<td>Doing right and doing well are inseparable</td>
<td>Best in class ESG performance helps drive long-term value creation</td>
<td>Innovative culture drives approach to clean energy and workforce opportunities</td>
<td>Sustainable performance depends on how well we support one another</td>
</tr>
</tbody>
</table>

Please refer to page 2 for risks and uncertainties related to projections and forward looking statements.
Dominion Energy
Board refreshment and diversity

Productive mix of age and tenure

Age Mix
- 66 – 71 years (3 Directors)
- 61 – 65 years (4 Directors)
- 46% under 60 years
- Under 60 years (6 Directors)

Board Tenure
- 8 – 11 Years (2 Directors)
- 4 – 7 Years (3 Directors)
- 0 – 3 Years (5 Directors)
- 6.9 average tenure
- 11+ Years (3 Directors)

Directors aligned with shareholder interests
- Board members own roughly $126 million of total shares outstanding
- 12 of 13 Directors purchased stock since 2014
- Annual retainer is approximately 60% stock / 40% cash

Board diversity a focus
- Diverse (4 Directors)
- Other (9 Directors)
- 31% diverse representation

Commitment to ongoing refreshment
- CGN Committee is committed to actively seeking quality women and minority candidates for consideration of future membership
- Added 7 new Directors over the past 6 years
  - 3 of these 7 bolstered the Board’s gender and ethnic diversity
  - 6 of these 7 bring public utility leadership experience via CEO role or board membership
- Robust Board and Committee evaluation process

Please refer to page 2 for risks and uncertainties related to projections and forward looking statements.
Dominion Energy

Diverse Board expertise supports our strategy and ESG priorities

<table>
<thead>
<tr>
<th>Percent of Directors with significant expertise in strategic areas</th>
</tr>
</thead>
<tbody>
<tr>
<td>Corporate leadership</td>
</tr>
<tr>
<td>Corporate governance</td>
</tr>
<tr>
<td>Financial</td>
</tr>
<tr>
<td>Risk oversight and management</td>
</tr>
<tr>
<td>Human capital/talent management</td>
</tr>
<tr>
<td>Industry</td>
</tr>
<tr>
<td>Government, public policy or legal</td>
</tr>
<tr>
<td>Environmental</td>
</tr>
<tr>
<td>Customer satisfaction/service</td>
</tr>
<tr>
<td>Innovation and technology</td>
</tr>
</tbody>
</table>

- Experienced leaders capable of overseeing execution of strategy and challenging management team
- Critical skills given scale and scope of the asset portfolio
- Essential for fostering a diverse and engaged workforce
- Drives ability to oversee Dominion Energy’s strategic framework
- Fundamental to Dominion Energy’s customer-focused strategy
- Key to navigating evolving threats and long-term sustainability

Please refer to page 2 for risks and uncertainties related to projections and forward looking statements.
Dominion Energy

Board committees demonstrate ESG focus and risk oversight

<table>
<thead>
<tr>
<th>Committee Roles</th>
<th>Compensation, Governance and Nominating</th>
<th>Finance and Risk Oversight</th>
<th>Sustainability and Corporate Responsibility</th>
<th>Audit</th>
</tr>
</thead>
<tbody>
<tr>
<td>Evaluate</td>
<td>Evaluates compensation programs and oversees corporate governance</td>
<td>Oversees financial policies, including capital structure and dividend policy</td>
<td>Oversees performance as a sustainable organization and monitors progress toward achieving targets</td>
<td>Oversees integrity of the company’s financial statements and compliance with legal and regulatory requirements</td>
</tr>
<tr>
<td>Engages</td>
<td>Engages an independent compensation consultant to assist with review and oversight</td>
<td>Monitors safety and reliability of company’s nuclear operations</td>
<td>Reviews company’s sustainability and climate reporting</td>
<td>Appoints and evaluates the independent auditor</td>
</tr>
<tr>
<td>Qualifications</td>
<td>Identifies and reviews qualifications of Director candidates</td>
<td>Oversees implementation of the company’s risk assessment and risk management policies</td>
<td>Oversees diversity, inclusion and talent and supplier management programs</td>
<td>Has regular meetings with independent auditor and chief internal auditor without management present</td>
</tr>
<tr>
<td>Board’s</td>
<td>Oversees the Board’s annual self-assessment</td>
<td></td>
<td>Reviews community and stakeholder engagement practices</td>
<td>See Next Page</td>
</tr>
</tbody>
</table>
SCR Committee oversees our company’s performance as a sustainable organization

**Structure**
- Composed of five independent Directors; chaired by Helen Dragas
- Meets at least three times annually
- Conducts annual committee performance evaluation

**Scope**
- Protection and improvement of the environment
- Company’s diversity, inclusion, talent management and supplier engagement programs
- Community and stakeholder engagement
- Charitable programs and community service

**Key responsibilities**
- Reviews company’s performance against all ESG targets
- Receives updates on shareholder proposals on topics within the committee’s scope
- Oversees company’s ESG reporting effort, including the Sustainability and Corporate Responsibility Report and Climate Report
- Monitors company’s ESG ratings/scores from major ESG rating agencies
Executive compensation program highlights

- **Program emphasizes variable incentive pay tied to challenging performance goals**
  - CEO: 90% of annual direct compensation opportunities tied to performance or stock-based
  - Average officer: 76% of annual direct compensation opportunities tied to performance or stock-based
  - Transitioned long-term performance period from two to three years for performance grants
  - Compensation metrics based on strategic execution and total shareholder return

- **Annual Incentive Plan (AIP) portion is tied to safety, environmental and diversity goals (which each carry a weight of at least 10%). This is true for both executive and employee AIP formulas**

- **Rigorous stock ownership guidelines**
  - CEO: 8x salary / 145,000 shares (lesser of)
  - Other officers: 3x to 5x salary / 10,000 – 35,000 shares (lesser of)

- **Clawback provisions incorporated in incentive compensation**

- **No uncapped performance awards**

- **Prohibition on hedging or pledging of stock**

- **Conduct annual Say-on-Pay votes: 94.1% shareholder approval at 2018 Annual Meeting**
# Agenda

- CEO Perspective
- Governance
- Social Responsibility
- Environmental
- Conclusion
- Q&A
Corporate culture supports effective human capital management

**Corporate Culture at Dominion Energy**

- Formed around five core values
- Guided by robust ethics and compliance program
- Committed to innovation and embracing change

**Training and development**

- Education Assistance Program to reimburse employees for higher education expenses
- Emerging Leaders program prepares future leaders before they are promoted
- Career center helps employees take ownership of planning their careers
- Employee-directed online training tool helps employees steer their own learning

**Employee engagement**

- Created VP-level employee engagement and development position
- Conduct biannual employee engagement survey to gather feedback for making Dominion Energy a better place to work
- Continuing to solicit and respond to employee feedback, including: hosting additional employee camaraderie events, modernizing workspaces, expanded flex schedules

Please refer to page 2 for risks and uncertainties related to projections and forward looking statements.
Dominion Energy
Workforce diversity

Diversity and inclusion (D&I) mission

“To create a diverse and inclusive workplace that reflects the communities we serve”

Current D&I initiatives

**Recruiting**
- Focus on recruitment of diverse interns and veterans
- Award $5,000 scholarships to up to 50 diverse students each year
- Unconscious bias training a prerequisite for staffing and hiring managers

**Retention**
- Sponsor and promote employee resource groups (ERGs) to create a better sense of community and provide professional development opportunities (e.g., women, African-Americans, Latinos, LGBTQIA, veterans and young professionals)
- Survey employees to measure engagement in ERGs

Strategic oversight

- CEO of Dominion Energy appoints executives from each business unit to the Executive Diversity Council, which oversees the diversity and inclusion strategy
- Annual Incentive Plan for all leaders and employees includes diversity awareness and training goals

Dominion Energy CEO Tom Farrell signed the CEO Action Pledge, which aligns with our company’s core values and D&I mission

Please refer to page 2 for risks and uncertainties related to projections and forward looking statements.
Supplier diversity is the right thing to do—it’s good business strategy and builds stronger communities.

Dominion Energy partners with a number of advocacy organizations that help us develop relationships with the best diverse suppliers across our footprint.

Over 40 diverse supplier outreach events have been planned for 2019 to further boost the number of diverse firms we work with.

Program encompasses every corner of our company—including corporate finance, where we partner with diverse-owned financial institutions to raise capital to fund Capex.

### Total diverse supplier spend (millions)

<table>
<thead>
<tr>
<th>Year</th>
<th>Spend (millions)</th>
</tr>
</thead>
<tbody>
<tr>
<td>2013</td>
<td>$393</td>
</tr>
<tr>
<td>2014</td>
<td>$473</td>
</tr>
<tr>
<td>2015</td>
<td>$503</td>
</tr>
<tr>
<td>2016</td>
<td>$523</td>
</tr>
<tr>
<td>2017</td>
<td>$586</td>
</tr>
<tr>
<td>2018</td>
<td>$629</td>
</tr>
</tbody>
</table>

9.9% CAGR

### Supplier diversity program highlights

- Minority-owned
- Women-owned
- Veteran-owned
- Service-disabled-veteran-owned
- HUBZone businesses
- Small disadvantaged businesses

Diverse spending performance is linked to Annual Incentive Plan for company leaders.
Dominion Energy

ESG program spans the entire organization

**Board-level oversight:**
- Sustainability and Corporate Responsibility Committee—composed of five independent Directors—oversees company’s approach to environmental, social and reputational matters
- Board itself is over 30% diverse with a broad range of professional experiences, ages and Board tenures
- ESG matters are addressed at every regularly-scheduled meeting

**Senior leadership focus:**
- Innovation, Technology and Sustainability Council chaired by CEO
- ESG Working Group that includes participants from across businesses
- Formed Chief Innovation Officer role
- Created VP-level employee engagement and development position
- Leader-led diversity and inclusion training for all employees

**ESG initiatives touch all employees:**
- Annual Incentive Plan includes safety, environmental and diversity goals for all employees with a weight of at least 10% each
- All employees are encouraged to participate in employee resource groups and diversity councils
- Volunteerism program includes volunteer time off for employees
- LEED-certified construction for all new workplace projects

Please refer to page 2 for risks and uncertainties related to projections and forward looking statements.
Dominion Energy

Environmental justice policy aids community engagement

“Dominion Energy will be guided in meeting environmental justice expectations of fair treatment and sincere involvement by being inclusive, understanding, dedicated to finding solutions, and effectively communicating with our customers and our neighbors. We pledge to be a positive catalyst in our communities.”

- Dominion Energy Environmental Justice Policy

<table>
<thead>
<tr>
<th>What is environmental justice (EJ)?</th>
</tr>
</thead>
<tbody>
<tr>
<td>“The fair treatment and meaningful involvement of all people regardless of race, color, national origin, or income, with respect to the development, implementation, and enforcement of environmental laws, regulations, and policies.”</td>
</tr>
<tr>
<td>- U.S. Environmental Protection Agency</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>EJ at Dominion Energy</th>
</tr>
</thead>
<tbody>
<tr>
<td>Dominion Energy is committed to ensuring all stakeholders have a voice in decisions about siting and operating the company’s energy infrastructure</td>
</tr>
<tr>
<td>Environmental justice considerations must be a part of decision-making process regarding project siting</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>EJ Program Highlights</th>
</tr>
</thead>
<tbody>
<tr>
<td>Board’s Sustainability and Corporate Responsibility Committee oversees environmental justice policy</td>
</tr>
<tr>
<td>All Dominion Energy business units—across the entire company footprint—adhere to the environmental justice policy</td>
</tr>
<tr>
<td>Business unit implementation of program considers factors unique to different types of assets, service territories, etc.</td>
</tr>
<tr>
<td>Company considers environmental justice principles even on projects that do not require environmental justice reviews</td>
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</tbody>
</table>

Please refer to page 2 for risks and uncertainties related to projections and forward looking statements.
Dominion Energy
Committed to robust ESG reporting and disclosure

<table>
<thead>
<tr>
<th>Enhanced disclosures</th>
<th>Status</th>
<th>Reporting Standard</th>
</tr>
</thead>
<tbody>
<tr>
<td>- Dominion Energy Sustainability and Corporate Responsibility Report</td>
<td>Online and available now</td>
<td></td>
</tr>
<tr>
<td>- Edison Electric Institute (EEI) and American Gas Association (AGA) ESG/Sustainability reporting templates</td>
<td>Templates online and available now</td>
<td></td>
</tr>
<tr>
<td>- Dominion Energy Transmission ESG template</td>
<td>Online and available now</td>
<td></td>
</tr>
<tr>
<td>- 2018 Climate, Water and Forest surveys</td>
<td>Online and available now</td>
<td></td>
</tr>
<tr>
<td>- Voluntary “two-degree” Climate Report</td>
<td>Climate Report: Online and available now</td>
<td>TCFD</td>
</tr>
<tr>
<td>- Dedicated Dominion Energy ESG website</td>
<td>Online and available now</td>
<td></td>
</tr>
</tbody>
</table>
Dominion Energy Innovation | Three broad categories of innovation strategies

Three-pronged approach

Grow the Business and Earnings
- Adjacent & exponential markets
- Customer and community focus
- Energy and Sustainability interlock

Grow the Culture
- Ideation / innovation challenges guide accelerator program
- External insights
- Sprints / pitch competitions

Enhance Performance
- Utilize new technologies
- Big data / AI
- VR / AR
- Emissions reductions

Dominion Energy takes a three-pronged approach in addressing today’s complex sustainability challenges
Dominion Energy Innovation | Grow the business and earnings

Autonomous Electric Transportation as a community sustainability solution

Customer Solutions focused on using Dominion Energy’s assets to reduce customer emissions

Blockchain Technology as a potential improvement to settle renewable energy transactions

Emissions Reduction Technology for use in operations across entire footprint

Grow the Business and Earnings
- Adjacent & exponential markets
- Customer and community focus
- Energy and Sustainability interlock

Distributed Energy Solutions to maximize value of renewables to grid and utilities

Please refer to page 2 for risks and uncertainties related to projections and forward looking statements.
15 Crowdsourcing Challenges completed in 2018 across the company to seek/draw out creative solutions

1st Annual Innovation Expo held in October 2018, with pitch competitions, exhibits and innovation awards

Grow the Culture

- Ideation / innovation challenges guide accelerator program
- External insights
- Sprints / pitch competitions

Sprint Teams deployed to evaluate transportation electrification, C&I solar, hydrogen fuels, and other new ventures

Won Corporate Innovation Award from Plug & Play Tech Center in 2018

Innovation Accelerator Program being developed to decentralize innovation and create more experts internally

Please refer to page 2 for risks and uncertainties related to projections and forward looking statements.
Internal Knowledge Network to solve business and sustainability challenges

Evaluating Articulating Solar Tracker System to potentially reduce environmental impacts during construction

Testing Autonomous Lawn Mowers at large solar sites to eliminate mower emissions and reduce operating cost

Exploring Predictive Analytics at Facilities using artificial intelligence tools to predict equipment problems / failures earlier

Enhance Performance

- Utilize new technologies
- Big data / AI
- VR / AR
- Emissions reductions

Carbon Calculator
developing mobility app to allow customers to calculate immediate carbon reductions from driving D-powered EV vs. ICE car
<table>
<thead>
<tr>
<th>Agenda</th>
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<tbody>
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<td>CEO Perspective</td>
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<tr>
<td>Conclusion</td>
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<tr>
<td>Q&amp;A</td>
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</table>

Please refer to page 2 for risks and uncertainties related to projections and forward looking statements.
Transitioning to a clean energy future with new emissions reduction targets

**Intensity targets announced in Dec. 2018**

- 60% reduction in carbon intensity by 2030 (vs. 2000)
- 50% reduction in methane intensity by 2030 (vs. 2010)

**Supplemental March 2019 emissions targets**

- 55% reduction in carbon emissions by 2030 (vs. 2005)
- 50% reduction in methane emissions by 2030 (vs. 2010)
- 80% reduction in carbon emissions by 2050 (vs. 2005)

Please refer to page 2 for risks and uncertainties related to projections and forward looking statements.
Dominion Energy

Leadership on carbon intensity reductions

Intensity target: 60% reduction in carbon intensity by 2030 (vs. 2000)

Achieved 50% reduction thus far

Dominion Energy is one of only a handful of energy companies to have reduced carbon intensity by more than 50%

Strategy to achieve 60% carbon intensity reduction

- Continue transition to cleaner generation, including development of additional renewable energy (solar and wind)
- Pursue extension of licenses for nuclear units, which provide carbon-free generation
- Modernize infrastructure across electric and natural gas operations to support additional renewable capacity
- Enhance conservation and energy efficiency programs at the customer level
Dominion Energy

Leadership on carbon emissions reductions and new targets

Supplemental target:
- 55% reduction in carbon emissions by 2030 (vs. 2005)
- 80% reduction by 2050 (vs. 2005)

Strategy to achieve target
- Continue transition to cleaner generation, including development of additional renewable energy (solar and wind)
- Pursue extension of licenses for nuclear units, which provide carbon-free generation
- Modernize infrastructure across electric and natural gas operations to support additional renewable capacity
- Enhance conservation and energy efficiency programs at the customer level

Achieved 27 million metric ton reduction (47%) since 2005
Past success in methane reduction primes company for target

Cumulative methane saved (billion cubic feet)

|------|------|------|------|------|------|------|------|------|

Voluntary efforts through a variety of programs have yielded substantial methane reductions

- New and Expanded Voluntary Programs
- Legacy Voluntary Programs

Methane target:
50% reduction in methane emissions by 2030 from 2010 levels

- Reduce or eliminate gas venting during maintenance
- Replace aging equipment across system with new, low-emission equipment
- Expand leak detection and repair programs
Dominion Energy
Leadership in transparency

Climate CDP

- Describes how the company identifies and manages climate change risks and opportunities—and how this has factored into our financial planning process
- Discusses company’s sustainability governance framework and how climate considerations are woven into overall corporate strategy
- Dominion Energy’s score of ‘B’ was higher than both the sector average (‘C’) and North America regional average (‘C’)

Water CDP

- Provides an insight on current and future water-related risks and opportunities
- Dominion Energy’s score of ‘B’ was higher than both the sector average (‘C’) and North America regional average (‘C’)
- Robust disclosure of prevention planning, incidents and incident responses
- Included facility data on water use and discharges

Drivers of Climate CDP Improvement:
- Additional disclosures
- Demonstrated Board oversight of climate issues
- Detailed description of environmental initiatives

Dominion Energy’s Water CDP score of ‘B’ places it in the top 14% of U.S. utility peers
EEI and AGA sustainability reporting templates

- EEI and AGA templates:
  - Provide a common set of metrics targeted to investors based on their feedback on what is most important
  - Allow peer to peer comparison with uniform data
  - Include both quantitative and qualitative information

- Dominion Energy is one of three companies to pilot the AGA ESG metrics
- Dominion Energy is the only natural gas transmission company to post transmission ESG metrics

Climate Report

- Lays out two hypothetical “two degree” scenarios which both address significant reductions in carbon emissions by 2050
- Details the risks and also numerous opportunities company sees in the transition to lower carbon electricity generation
- Discusses company’s governance framework around climate matters and describes Board oversight of risk, including environmental risk
Dominion Energy Utah Employees Participate in the “Clear the Air Challenge”

- One month voluntary challenge to Clean the Air by reducing vehicle emissions
  - Eliminate unnecessary trips
  - Use public transportation, trip-chain, bike, walk or carpool

- Finished in Top 10
  - Logged over 2,800 alternative or mass transit trips totaling 64,000 miles
  - Saved 17.3 tons of CO2 emissions
Gas Infrastructure Group
Lowering our customers’ carbon footprint

Driving Sustainable Change

Increase in savings from energy efficiency

50%

2025

Building on Historic Success

✓ $200+ million customer rebates in Utah since 2007, resulting in energy savings equivalent to annual consumption of 93,000 homes

✓ $70 million spent in Ohio since 2008 on full-home energy efficiency upgrades for 17,000+ low-income families

Expanding Energy Efficiency Programs

✓ Increasing multi-family building rebates

✓ Creating program to provide smart thermostats for low-income customers

✓ Funding Net Zero home initiative

✓ Partnering with builders to develop sustainable communities

Please refer to page 2 for risks and uncertainties related to projections and forward looking statements.
Gas Infrastructure Group

Lowering our customers’ carbon footprint

### Renewable Natural Gas (RNG)

#### What is RNG?
Waste methane from hog and dairy farms, food waste, landfills and wastewater treatment

#### Around-the-Clock Renewable Energy
RNG generates 24/7 on-demand energy to reliably serve customers

### Attracting RNG onto Our System

#### Equivalent to 100% Reduction in GHG

**4%**

Target Distribution Throughput by 2040

*Every 1% will lower our customers’ carbon footprint by 25%*

#### Incentivizing RNG use

- Established Tariff to allow RNG at CNG fueling stations
- Prepared “GreenTherm” Tariff to allow customers to choose RNG
- Assigned key account reps to attract RNG developers and educate customers

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Please refer to page 2 for risks and uncertainties related to projections and forward looking statements.
Gas Infrastructure Group

Lowering our communities’ carbon footprint

**Largest RNG Partnership in History**

- Global Industry Leaders: $250-million joint venture between Dominion Energy & Smithfield Foods

**How Agricultural RNG Works**

- Four Initial Projects Lead to Wider Expansion: 4 initial projects in NC, VA and UT with goal of 90% of Smithfield’s farms in NC and UT in 10 years

- Greenhouse Gas (GHG) Reductions: Initial projects equivalent to **taking 120,000 cars off the road** or **planting 14 million new trees**
Power Delivery Group
Providing broadband to underserved rural Virginia

Vision
Leverage existing fiber and targeted expansion to serve as “middle mile” broadband resource for unserved customers

VA Framework
• Establishes middle-mile pilot for VA utilities
• Pilot is in the public interest

Next Steps
• Upon Governor’s signature becomes law July 1st
• Identify potential ISP providers and file with VA SCC

ISP = Internet Service Providers
Power Delivery Group

EnergyShare Program – Serving communities in need

Energy Bill Assistance
820,000 families assisted since 1982

Home Weatherization
22,000 homes since program expanded in 2015

Education & Outreach
1,000 communities reached

Made possible by partnerships with more than 75 non-profits and local agencies

- **Legislative Support** – GTSA legislation more than doubles program commitment
- **Shareholder Support** – Majority of program funded by shareholder contribution

Please refer to page 2 for risks and uncertainties related to projections and forward looking statements.
MISSION 2030: DRIVING RESULTS

By 2030, drive over 3 Billion miles of electric transportation in Virginia resulting in the avoidance of 1 Million Tons of Carbon Emissions.
Comprehensive strategy to:

1. Accelerate electric vehicle adoption internally and externally
2. Maximize grid utilization
3. Reduce greenhouse gases through beneficial electrification initiatives

PATH TO SUCCESS

• Provide a seamless process to install chargers
• Implement Company solutions to encourage employee adoption and electrify company fleet
• Offer new, attractive options and incentives for electric vehicle owners and commercial and industrial customers
• Grid Transformation plan to include EV support infrastructure program
### Power Delivery Group

Electric vehicle strategy near-term initiatives

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#### WALK THE TALK

**internal initiatives to demonstrate commitment**

<table>
<thead>
<tr>
<th>EMPLOYEES</th>
<th>COMPANY FLEET</th>
</tr>
</thead>
<tbody>
<tr>
<td>Workplace charging at all VA/NC offices by 2021</td>
<td><strong>One</strong> of Virginia’s first electric shuttles</td>
</tr>
<tr>
<td>Employee incentive for electric vehicle purchases</td>
<td>25% of light duty fleet converted to electric or plug-in hybrid by 2025</td>
</tr>
<tr>
<td>Discounted charger options for employees</td>
<td>Expanded adoption of electric off-road and heavy duty vehicles</td>
</tr>
</tbody>
</table>

#### VA SCC FILING – SUMMER 2019

**external initiatives to facilitate electrification**

<table>
<thead>
<tr>
<th>CUSTOMERS</th>
<th>INFRASTRUCTURE</th>
</tr>
</thead>
<tbody>
<tr>
<td>Launch online electric vehicle customer education tool</td>
<td>Streamline interconnection process for fast charging</td>
</tr>
<tr>
<td>Offer customer rebates</td>
<td>Pilot battery storage technology with level 3 fast charging</td>
</tr>
<tr>
<td>EV rate structures and time-of-use rates</td>
<td>Partner with universities and localities for mass transit electrification</td>
</tr>
</tbody>
</table>

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Please refer to page 2 for risks and uncertainties related to projections and forward looking statements.
Power Delivery Group

Electric vehicle strategy near-term initiatives

Online Customer Educational Tool
digital toolkit to help our customers make smart transportation decisions

FEATURES

- EV Basics
- Savings Calculator
- CO2 Reduction
- EV Models
- Incentives and Tax Credits
- Charger Finder

A year of CO2 emissions.
Utilities generate electricity from a variety of sources, including hydroelectric, coal, nuclear, natural gas and a variety of renewable methods, such as solar and wind.

Gas 10,212 LBS CO2/yr
EV 2,911 LBS CO2/yr

Estimated gm CO2/mile (gas)
386.00
2013 -
Subaru -
Forester AWD - Manual 5-spd -

Estimated MPG of vehicle
24

Estimated kWh/mile
0.310
2019 -
Nissan -
Leaf (62 kWh battery pack) -

Estimated gm CO2/mile (EV)
110.0500

Switch to EV and reduce your carbon emissions by an estimated 7,300 LBS.
Dominion Energy Virginia Generation Plan:

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### CO₂ tons (Regulated + Merchant)

- **2017 IRP @ Year 2030**: 41.9 M tons
- **2018 IRP @ Year 2030**: 27.5 M tons

**Reductions from 2005**

- **2017 IRP @ Year 2030**: 27%
- **2018 IRP @ Year 2030**: 52%
Power Generation Group
A Success Story – Reducing 2005 Carbon Footprint

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Embracing a Clean Energy Future

57% Reduction in Fossil Steam Capacity

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## A Success Story – Reducing 2005 Carbon Footprint

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**34% Carbon Reduction Forecast**

Excluding Offshore Wind Potential

### CO₂ tons (Regulated + Merchant)

- **Reductions from 2005:**
  - **2017 IRP:** 41.9 M tons
  - **2018 IRP:** 27.5 M tons

Please refer to page 2 for risks and uncertainties related to projections and forward looking statements.
Solar Site Pollinators

- Evaluate and install pollinator friendly plants. Vegetation must provide ample ground cover, not exceed specific heights and provide annual erosion control; pilot forthcoming

- **Drivers of success:** Environmental sustainability and reduction in lawn/weed maintenance
Laser Technology – Containment Liner Coating

- Use laser technology ablation rather than solvents/manual paint-removal of the containment liner coating prior to and in preparation for repair/re-coat. Effort will result in ~33% reduction in FTE hours

- **Drivers of success**: Environmental sustainability and lower dose to workers via reduction in FTE hours
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Dominion Energy

Years of progress as an environmental and social steward...

1.5M Volunteer hours

$0.3B Charitable giving including EnergyShare program

>50% Reduction in OSHA-recordable injuries

~50% Reduction in carbon emissions

Environmental Justice Policy Adopted in 2018

10 Bcf Reduction in methane emissions

Please refer to page 2 for risks and uncertainties related to projections and forward looking statements.
Dominion Energy

...Has positioned us to continue setting ambitious goals

130,000 volunteer hours in 2019

55% Reduction in carbon emissions by 2030 and

80% Reduction by 2050

50% Reduction in methane emissions by 2030

Innovation, Technology and Sustainability (ITS) Council chaired by CEO

Please refer to page 2 for risks and uncertainties related to projections and forward looking statements.
ITS Council drives execution of strategic projects

Innovation team (SVP + team)

3rd party technical advisors

Senior management

Innovation, Technology, and Sustainability Council (Chaired by CEO)

Board of Directors

Dedicated teams throughout company

Behind the meter

Solar

Off-shore wind

Electric vehicles

RNG

Marine LNG

Project G

Project H

Project I

Project J

Project K

Project L

Project M

Project N

Project O

Project P

Project Q

Project R

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Dominion Energy

**Recent ESG accomplishments**

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<td>Ranked in top quartile of utilities in 2018</td>
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<td>Highest possible score (1) for Audit &amp; Risk Oversight</td>
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Safety

Our highest priority is keeping our employees and communities safe.

Ethics

Doing right and doing well are inseparable.

Excellence

Best in class ESG performance helps drive long-term value creation.

Embrace Change

Innovative culture drives approach to clean energy and workforce opportunities.

One Dominion Energy (Teamwork)

Sustainable performance depends on how well we support one another.

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