

ARC Positioned in Gartner's "Magic Quadrant" for Worldwide MPS Providers

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WALNUT CREEK, CA, Nov 10, 2011 (MARKETWIRE via COMTEX) --

ARC (NYSE: ARC), one of the leading document solutions companies in the U.S., today announced it has been positioned in the October 2011 Magic Quadrant for Managed Print Services, Worldwide, by Gartner Inc. (NYSE: IT), the world's leading information technology research and advisory company. In its annual report on MPS, Gartner provides insight gleaned from global customers into the benefits and challenges of implementing managed print services, and criteria for identifying and evaluating providers.

"We consider it both an honor and a tremendous accomplishment to be included in Gartner's Magic Quadrant given how recently we entered the MPS market," said K. "Suri" Suriyakumar, Chairman, President and CEO of ARC. "Having pioneered on-site services and facilities management in our field during the mid-1990s, and having the ability to combine our MPS offering with off-site services has given us a tremendous leg up in this business segment. Clearly our customers are finding compelling value in our offering. We're very proud of our inclusion in this select group of providers."

ARC's Managed Print Services allow its customers to drastically reduce hidden, uncontrolled costs in print management, minimize administrative and support burdens, and optimize employee efficiency through better document management. ARC manages all print components and expenses, is completely agnostic with regard to equipment brands and manufacturers, and helps scale and monitor an intelligent print infrastructure that delivers ongoing cost reductions and technology upgrades.

"Unmanaged print networks are hidden cost centers in most large office environments," said Ted Buscaglia, ARC's Senior Vice President of Global Solutions. "Far more money is lost than anyone realizes. By being able to offer MPS solutions in such a comprehensive way, ARC offers its customers significant savings they can begin to track immediately. We're grateful to Gartner for helping the market understand how MPS works and what to look for in a business partner."

For more information, please visit ARC's MPS web page at: <http://www.e-arc.com/managed-print-services>, or contact us at 925-949-5100.

About MPS

Gartner defines MPS as a service offered by an external service provider to optimize or manage a company's document output to certain objectives, such as driving down costs, improving efficiency and productivity, and reducing the IT support workload. Under MPS, a service provider takes primary responsibility for meeting the customer's office printing needs, including the printing equipment, the supplies, the service and the overall management of the printer fleet.

About the Magic Quadrant

The Magic Quadrant is copyrighted 2011, by Gartner, Inc. and is reused with permission. The Magic Quadrant is a graphical representation of a marketplace at and for a specific time period. It depicts Gartner's analysis of how certain vendors measure against criteria for that marketplace, as defined by Gartner. Gartner does not endorse any vendor, product or service depicted in the Magic Quadrant, and does not advise technology users to select only those vendors placed in the "Leaders" quadrant. The Magic Quadrant is intended solely as a research tool, and is not meant to be a specific guide to action. Gartner disclaims all warranties, express or implied, with respect to this research, including any warranties of merchantability or fitness for a particular purpose.

About ARC (NYSE: ARC)

ARC (American Reprographics Company) is one of the nation's leading document solutions companies providing business-to-business document management technology and services to the architectural, engineering and construction, or AEC industries. The Company also provides document management services to companies in non-AEC industries, such as technology, financial services, retail, entertainment, and food and hospitality. ARC provides its services through its suite of technology products, a network of hundreds of service centers around the world and on-site at more than 5,500 customer locations. The Company's

service centers are digitally connected as a cohesive network, allowing the provision of services to more than 120,000 active customers.

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