

ARC Positioned in Leading Analyst Firm's "Magic Quadrant" for Worldwide MPS Providers

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Nov 27, 2012 (Marketwire via COMTEX) --ARC (NYSE: ARC), a leading document solutions company in the U.S., today announced it has been positioned in the October 24, 2012 Magic Quadrant for Managed Print Services, Worldwide, published by Gartner Inc. (NYSE: IT). In this year's annual report where ARC is positioned as a niche player, Gartner offers insight gleaned from global MPS customers into the benefits and challenges of implementing managed print services.

"We have experienced another year of tremendous growth in our MPS engagements, expanding contracts with existing clients and bringing on several brand new, multi-billion dollar international AEC firms," said K. "Suri" Suriyakumar, Chairman, President and CEO of ARC. "Our continued inroads in the MPS market are due to the unique combination of our on-site, off-site and virtual services, contract flexibility, and proprietary software. ARC's target market for MPS is enormous, and our domain expertise continues to offer compelling cost-savings and efficiency, even in the face of some of our larger, more conventional competitors."

ARC's Managed Print Services allow its customers to drastically reduce hidden, uncontrolled costs in print management, minimize administrative and support burdens, and optimize employee efficiency through better document management. ARC manages all print components and expenses, is completely agnostic with regard to equipment brands and manufacturers, and helps scale and monitor an intelligent print infrastructure that delivers ongoing cost reductions and technology upgrades.

For more information, please visit ARC's MPS web page at: <http://www.e-arc.com/managed-print-services/how-evaluate-mps-vendors>, or contact us at 925-949-5100.

About the Magic Quadrant

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About ARC (NYSE: ARC)

ARC (American Reprographics Company) is one of the nation's leading document solutions companies providing business-to-business document management technology and services to the architectural, engineering and construction, or AEC industries. The Company also provides document management services to companies in non-AEC industries, such as technology, financial services, retail, entertainment, and food and hospitality. ARC provides its services through its suite of technology products, a worldwide network of service centers, and on-site at more than 6,000 customer locations. The Company's service centers are digitally connected as a cohesive network, allowing the provision of services to more than 100,000 active customers.

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