

Donaldson Company, Inc.
Fiscal Year 2016, 3rd Quarter
Foreign Currency Translation Impact on Sales

CONSOLIDATED:

Quarter	% Reported Sales Inc/(Dec)	% Sales Inc/(Dec) Excl. Translation
Off-Road Products	-19.6%	-18.9%
On-Road Products	-19.0%	-18.7%
Aftermarket Products	4.5%	5.6%
Aerospace and Defense Products	-7.3%	-7.5%
Total Engine Products Segment	-2.9%	-2.1%
Industrial Filtrations Solutions Products	5.3%	6.0%
Gas Turbine Products	9.7%	10.3%
Special Applications Products	-10.3%	-6.7%
Total Industrial Products Segment	3.1%	4.4%
Total Sales - Q3	-0.7%	0.2%

YTD	% Reported Sales Inc/(Dec)	% Sales Inc/(Dec) Excl. Translation
Off-Road Products	-21.0%	-17.5%
On-Road Products	-6.6%	-3.7%
Aftermarket Products	-4.8%	-0.8%
Aerospace and Defense Products	-7.8%	-5.5%
Total Engine Products Segment	-8.2%	-4.4%
Industrial Filtrations Solutions Products	-1.9%	2.5%
Gas Turbine Products	-19.5%	-17.2%
Special Applications Products	-7.9%	-2.1%
Total Industrial Products Segment	-6.7%	-2.4%
Total Sales - YTD	-7.6%	-3.7%

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AMERICAS:

Quarter	% Reported Sales Inc/(Dec)	% Sales Inc/(Dec) Excl. Translation
Off-Road Products	-28.2%	-27.8%
On-Road Products	-34.0%	-33.7%
Aftermarket Products	1.1%	2.1%
Aerospace and Defense Products	-13.3%	-13.3%
Total Engine Products Segment	-7.5%	-6.8%
Industrial Filtrations Solutions Products	2.3%	2.5%
Gas Turbine Products	16.6%	16.6%
Special Applications Products	-6.5%	-5.1%
Total Industrial Products Segment	5.1%	5.4%
Total Sales - Q3	-4.1%	-3.5%

YTD	% Reported Sales Inc/(Dec)	% Sales Inc/(Dec) Excl. Translation
Off-Road Products	-24.0%	-23.6%
On-Road Products	-8.7%	-8.4%
Aftermarket Products	-6.7%	-5.3%
Aerospace and Defense Products	-12.4%	-12.4%
Total Engine Products Segment	-9.6%	-8.6%
Industrial Filtrations Solutions Products	1.5%	1.9%
Gas Turbine Products	-18.7%	-18.5%
Special Applications Products	-19.7%	-16.6%
Total Industrial Products Segment	-5.3%	-4.8%
Total Sales - YTD	-8.4%	-7.5%

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EMEA:

Quarter	% Reported Sales Inc/(Dec)	% Sales Inc/(Dec) Excl. Translation
Off-Road Products	-9.9%	-8.0%
On-Road Products	-9.0%	-6.0%
Aftermarket Products	5.3%	5.4%
Aerospace and Defense Products	8.1%	7.1%
Total Engine Products Segment	0.6%	1.3%
Industrial Filtrations Solutions Products	11.3%	11.4%
Gas Turbine Products	15.4%	15.9%
Special Applications Products	0.0%	2.2%
Total Industrial Products Segment	11.1%	11.6%
Total Sales - Q3	5.1%	5.7%

YTD	% Reported Sales Inc/(Dec)	% Sales Inc/(Dec) Excl. Translation
Off-Road Products	-21.3%	-15.3%
On-Road Products	-17.5%	-8.7%
Aftermarket Products	-1.9%	7.1%
Aerospace and Defense Products	4.2%	13.2%
Total Engine Products Segment	-7.9%	0.2%
Industrial Filtrations Solutions Products	-5.2%	2.8%
Gas Turbine Products	-13.4%	-9.3%
Special Applications Products	-0.3%	6.5%
Total Industrial Products Segment	-6.5%	0.5%
Total Sales - YTD	-7.3%	0.3%

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ASIA-PACIFIC:

Quarter	% Reported Sales Inc/(Dec)	% Sales Inc/(Dec) Excl. Translation
Off-Road Products	-20.0%	-20.9%
On-Road Products	17.0%	15.0%
Aftermarket Products	17.2%	20.3%
Aerospace and Defense Products	97.7%	95.1%
Total Engine Products Segment	8.4%	9.9%
Industrial Filtrations Solutions Products	0.3%	3.3%
Gas Turbine Products	-31.8%	-28.6%
Special Applications Products	-13.8%	-9.4%
Total Industrial Products Segment	-10.1%	-6.4%
Total Sales - Q3	-0.9%	1.7%

YTD	% Reported Sales Inc/(Dec)	% Sales Inc/(Dec) Excl. Translation
Off-Road Products	-14.3%	-9.9%
On-Road Products	8.4%	13.4%
Aftermarket Products	-2.5%	4.8%
Aerospace and Defense Products	21.5%	25.3%
Total Engine Products Segment	-3.7%	2.7%
Industrial Filtrations Solutions Products	-2.8%	3.4%
Gas Turbine Products	-41.5%	-36.5%
Special Applications Products	-7.6%	-1.5%
Total Industrial Products Segment	-8.8%	-2.8%
Total Sales - YTD	-6.2%	-0.1%