

Donaldson Company, Inc.
Fiscal Year 2017, 1st Quarter
Foreign Currency Translation Impact on Sales

		% Reported Sales Inc/(Dec)	% Sales Inc/(Dec) Excl. Translation
Worldwide			
QTD	Off Road	-0.1%	-0.8%
	On Road	-25.8%	-28.0%
	Aftermarket	6.7%	6.1%
	Aerospace and Defense	4.2%	4.4%
	Total Engine Products Segment	2.1%	1.3%
	Industrial Filtration Solutions	-0.1%	0.2%
	Gas Turbine Systems	34.3%	35.2%
	Special Applications	-0.9%	-0.5%
	Total Industrial Products Segment	4.1%	4.5%
	Total Sales	2.8%	2.5%

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Americas			
QTD	Off Road	11.6%	11.9%
	On Road	-28.7%	-28.8%
	Aftermarket	5.8%	4.8%
	Aerospace and Defense	2.0%	2.0%
	Total Engine Products Segment	2.4%	1.7%
	Industrial Filtration Solutions	1.5%	1.3%
	Gas Turbine Systems	108.6%	108.6%
	Special Applications	-5.8%	-5.9%
	Total Industrial Products Segment	15.1%	14.9%
	Total Sales	5.7%	5.2%

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EMEA			
QTD	Off Road	-22.4%	-20.8%
	On Road	-38.4%	-38.0%
	Aftermarket	8.4%	11.5%
	Aerospace and Defense	4.1%	5.2%
	Total Engine Products Segment	-2.4%	0.0%
	Industrial Filtration Solutions	-2.5%	0.1%
	Gas Turbine Systems	-26.0%	-23.9%
	Special Applications	8.3%	17.0%
	Total Industrial Products Segment	-5.9%	-2.7%
	Total Sales	-3.9%	-1.1%

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APAC QTD	Off Road	22.5%	14.2%
	On Road	-7.7%	-18.0%
	Aftermarket	7.3%	2.3%
	Aerospace and Defense	194.7%	181.5%
	Total Engine Products Segment	8.6%	2.2%
	Industrial Filtration Solutions	0.8%	-2.3%
	Gas Turbine Systems	58.7%	56.7%
	Special Applications	-2.2%	-3.6%
	Total Industrial Products Segment	1.7%	-0.4%
	Total Sales	5.2%	0.9%