

Donaldson Company, Inc.
Fiscal Year 2017, 2nd Quarter
Foreign Currency Translation Impact on Sales

| | | % Reported Sales Inc/(Dec) | % Sales Inc/(Dec) Excl. Translation |
|---------------------------------|--|-------------------------------|--|
| WorldWide Consolidation: | | | |
| QTD | Off Road | 9.5% | 10.2% |
| | On Road | -28.2% | -28.8% |
| | Aftermarket | 20.1% | 19.9% |
| | Aerospace and Defense | 10.1% | 10.9% |
| | Total Engine Products Segment | 12.8% | 12.8% |
| | Industrial Filtration Solutions | 6.2% | 7.5% |
| | Gas Turbine Systems | -35.6% | -34.5% |
| | Special Applications | -7.9% | -5.8% |
| | Total Industrial Products Segment | -3.9% | -2.4% |
| | Total Sales | 6.4% | 7.0% |
| | | | |
| YTD | Off Road | 4.6% | 4.6% |
| | On Road | -26.9% | -28.4% |
| | Aftermarket | 13.1% | 12.7% |
| | Aerospace and Defense | 7.0% | 7.5% |
| | Total Engine Products Segment | 7.2% | 6.8% |
| | Industrial Filtration Solutions | 3.0% | 3.8% |
| | Gas Turbine Systems | -5.9% | -4.9% |
| | Special Applications | -4.5% | -3.2% |
| | Total Industrial Products Segment | 0.0% | 1.0% |
| | Total Sales | 4.6% | 4.7% |

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| Americas Consolidation: | | | |
| QTD | Off Road | 34.7% | 34.7% |
| | On Road | -31.8% | -31.8% |
| | Aftermarket | 16.9% | 15.7% |
| | Aerospace and Defense | 10.2% | 10.2% |
| | Total Engine Products Segment | 13.0% | 12.1% |
| | Industrial Filtration Solutions | 8.1% | 7.6% |
| | Gas Turbine Systems | -60.4% | -60.5% |
| | Special Applications | -10.9% | -11.1% |
| | Total Industrial Products Segment | -11.1% | -11.4% |
| | Total Sales | 5.8% | 5.1% |
| | | | |
| YTD | Off Road | 22.2% | 22.4% |
| | On Road | -30.2% | -30.2% |
| | Aftermarket | 11.2% | 10.1% |
| | Aerospace and Defense | 5.9% | 5.9% |
| | Total Engine Products Segment | 7.5% | 6.7% |
| | Industrial Filtration Solutions | 4.6% | 4.3% |
| | Gas Turbine Systems | -7.9% | -7.9% |
| | Special Applications | -8.4% | -8.6% |
| | Total Industrial Products Segment | 1.3% | 1.1% |
| | Total Sales | 5.7% | 5.1% |

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| EMEA Consolidation: | | | |
| QTD | Off Road | -4.1% | -1.5% |
| | On Road | -19.9% | -18.9% |
| | Aftermarket | 17.7% | 21.0% |
| | Aerospace and Defense | 8.5% | 11.4% |
| | Total Engine Products Segment | 9.7% | 12.7% |
| | Industrial Filtration Solutions | 7.5% | 11.1% |
| | Gas Turbine Systems | 3.8% | 6.8% |
| | Special Applications | -24.1% | -16.9% |
| | Total Industrial Products Segment | 2.3% | 6.4% |
| | Total Sales | 6.5% | 10.0% |
| | | | |
| YTD | Off Road | -13.7% | -11.6% |
| | On Road | -30.4% | -29.7% |
| | Aftermarket | 12.9% | 16.1% |
| | Aerospace and Defense | 6.3% | 8.3% |
| | Total Engine Products Segment | 3.4% | 6.1% |
| | Industrial Filtration Solutions | 2.5% | 5.6% |
| | Gas Turbine Systems | -13.3% | -10.8% |
| | Special Applications | -10.7% | -2.8% |
| | Total Industrial Products Segment | -1.8% | 1.8% |
| | Total Sales | 1.2% | 4.3% |

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| APAC Consolidation: | | | |
| QTD | Off Road | -6.3% | -7.2% |
| | On Road | -24.3% | -27.4% |
| | Aftermarket | 37.1% | 35.4% |
| | Aerospace and Defense | 36.5% | 32.2% |
| | Total Engine Products Segment | 16.9% | 15.2% |
| | Industrial Filtration Solutions | -1.2% | -0.3% |
| | Gas Turbine Systems | 14.3% | 17.3% |
| | Special Applications | -2.2% | -1.4% |
| | Total Industrial Products Segment | -0.9% | 0.1% |
| | Total Sales | 8.0% | 7.6% |
| | | | |
| YTD | Off Road | 6.0% | 1.9% |
| | On Road | -16.1% | -22.8% |
| | Aftermarket | 21.0% | 17.5% |
| | Aerospace and Defense | 92.1% | 84.6% |
| | Total Engine Products Segment | 12.7% | 8.6% |
| | Industrial Filtration Solutions | -0.2% | -1.3% |
| | Gas Turbine Systems | 34.3% | 35.1% |
| | Special Applications | -2.2% | -2.5% |
| | Total Industrial Products Segment | 0.4% | -0.2% |
| | Total Sales | 6.5% | 4.2% |