

Donaldson Company, Inc.
Fiscal Year 2017, 3rd Quarter
Foreign Currency Translation Impact on Sales

		% Reported Sales Inc/(Dec)	% Sales Inc/(Dec) Excl. Translation
WorldWide Consolidation:			
QTD	Off Road	27.5%	30.0%
	On Road	1.6%	2.2%
	Aftermarket	11.1%	11.4%
	Aerospace and Defense	22.3%	24.0%
	Total Engine Products Segment	13.5%	14.3%
	Industrial Filtration Solutions	0.3%	2.7%
	Gas Turbine Systems	-34.5%	-33.7%
	Special Applications	12.1%	14.8%
	Total Industrial Products Segment	-5.3%	-3.3%
	Total Sales	6.5%	7.7%
YTD	Off Road	12.3%	13.1%
	On Road	-18.6%	-19.4%
	Aftermarket	12.4%	12.2%
	Aerospace and Defense	12.1%	13.0%
	Total Engine Products Segment	9.4%	9.4%
	Industrial Filtration Solutions	2.1%	3.4%
	Gas Turbine Systems	-18.9%	-18.0%
	Special Applications	0.6%	2.4%
	Total Industrial Products Segment	-1.9%	-0.5%
	Total Sales	5.2%	5.8%

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Americas Consolidation:			
QTD	Off Road	54.6%	54.6%
	On Road	16.6%	16.6%
	Aftermarket	4.9%	3.8%
	Aerospace and Defense	25.0%	25.0%
	Total Engine Products Segment	12.4%	11.5%
	Industrial Filtration Solutions	0.1%	-0.1%
	Gas Turbine Systems	-17.4%	-17.4%
	Special Applications	-7.4%	-8.3%
	Total Industrial Products Segment	-5.2%	-5.3%
	Total Sales	7.3%	6.6%
YTD	Off Road	32.7%	32.9%
	On Road	-18.2%	-18.2%
	Aftermarket	9.0%	7.8%
	Aerospace and Defense	12.3%	12.3%
	Total Engine Products Segment	9.2%	8.4%
	Industrial Filtration Solutions	3.1%	2.9%
	Gas Turbine Systems	-12.0%	-12.0%
	Special Applications	-8.0%	-8.5%
	Total Industrial Products Segment	-1.0%	-1.2%
	Total Sales	6.3%	5.6%

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EMEA Consolidation:			
QTD	Off Road	2.3%	7.5%
	On Road	-18.3%	-15.4%
	Aftermarket	18.4%	22.7%
	Aerospace and Defense	21.1%	27.5%
	Total Engine Products Segment	12.7%	17.3%
	Industrial Filtration Solutions	0.1%	5.2%
	Gas Turbine Systems	-55.2%	-53.6%
	Special Applications	1.7%	11.7%
	Total Industrial Products Segment	-14.3%	-9.6%
	Total Sales	0.5%	5.1%
YTD	Off Road	-8.0%	-4.9%
	On Road	-26.4%	-25.0%
	Aftermarket	14.9%	18.5%
	Aerospace and Defense	11.0%	14.4%
	Total Engine Products Segment	6.7%	10.1%
	Industrial Filtration Solutions	1.6%	5.4%
	Gas Turbine Systems	-34.0%	-31.9%
	Special Applications	-6.7%	1.9%
	Total Industrial Products Segment	-6.6%	-2.6%
	Total Sales	0.9%	4.6%

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APAC Consolidation:			
QTD	Off Road	30.5%	31.8%
	On Road	-10.6%	-10.5%
	Aftermarket	22.2%	22.3%
	Aerospace and Defense	-59.6%	-60.0%
	Total Engine Products Segment	18.4%	18.7%
	Industrial Filtration Solutions	1.6%	3.7%
	Gas Turbine Systems	-19.9%	-19.9%
	Special Applications	19.6%	20.9%
	Total Industrial Products Segment	8.6%	10.2%
	Total Sales	14.0%	14.8%
YTD	Off Road	13.8%	11.4%
	On Road	-14.2%	-18.4%
	Aftermarket	21.4%	19.3%
	Aerospace and Defense	23.7%	19.4%
	Total Engine Products Segment	14.7%	12.2%
	Industrial Filtration Solutions	0.4%	0.3%
	Gas Turbine Systems	11.6%	12.0%
	Special Applications	4.2%	4.4%
	Total Industrial Products Segment	3.0%	3.1%
	Total Sales	9.1%	7.8%