

Donaldson Company, Inc.
Fiscal Year 2017, 4th Quarter
Foreign Currency Translation Impact on Sales

		% Reported Sales Inc/(Dec)	% Sales Inc/(Dec) Excl. Translation
WorldWide Consolidation:			
QTD	Off Road	28.3%	29.2%
	On Road	4.4%	5.1%
	Aftermarket	19.1%	18.5%
	Aerospace and Defense	-0.1%	0.0%
	Total Engine Products Segment	17.8%	17.6%
	Industrial Filtration Solutions	5.3%	5.6%
	Gas Turbine Systems	-15.4%	-15.1%
	Special Applications	0.8%	1.4%
	Total Industrial Products Segment	0.4%	0.8%
	Total Sales	11.2%	11.2%
YTD	Off Road	16.4%	17.2%
	On Road	-13.0%	-13.5%
	Aftermarket	14.2%	13.9%
	Aerospace and Defense	8.7%	9.4%
	Total Engine Products Segment	11.6%	11.6%
	Industrial Filtration Solutions	3.0%	4.0%
	Gas Turbine Systems	-17.9%	-17.1%
	Special Applications	0.6%	2.1%
	Total Industrial Products Segment	-1.2%	-0.2%
	Total Sales	6.8%	7.2%

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Americas Consolidation:			
QTD	Off Road	67.8%	67.8%
	On Road	26.2%	26.2%
	Aftermarket	16.1%	15.7%
	Aerospace and Defense	1.7%	1.7%
	Total Engine Products Segment	20.1%	19.8%
	Industrial Filtration Solutions	9.9%	9.8%
	Gas Turbine Systems	-41.2%	-41.2%
	Special Applications	9.2%	8.8%
	Total Industrial Products Segment	-5.1%	-5.1%
	Total Sales	12.4%	12.2%
YTD	Off Road	40.6%	40.7%
	On Road	-8.5%	-8.5%
	Aftermarket	10.8%	9.9%
	Aerospace and Defense	9.4%	9.4%
	Total Engine Products Segment	12.0%	11.3%
	Industrial Filtration Solutions	4.9%	4.7%
	Gas Turbine Systems	-21.6%	-21.6%
	Special Applications	-4.1%	-4.5%
	Total Industrial Products Segment	-2.1%	-2.3%
	Total Sales	7.9%	7.4%

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EMEA Consolidation:			
QTD	Off Road	3.6%	3.7%
	On Road	-22.4%	-22.8%
	Aftermarket	19.5%	17.5%
	Aerospace and Defense	-1.8%	-1.5%
	Total Engine Products Segment	11.8%	10.6%
	Industrial Filtration Solutions	1.1%	1.0%
	Gas Turbine Systems	-29.1%	-28.4%
	Special Applications	17.9%	21.4%
	Total Industrial Products Segment	-3.6%	-3.3%
	Total Sales	5.1%	4.5%
YTD	Off Road	-4.9%	-2.5%
	On Road	-25.4%	-24.4%
	Aftermarket	16.1%	18.2%
	Aerospace and Defense	7.4%	9.9%
	Total Engine Products Segment	8.1%	10.2%
	Industrial Filtration Solutions	1.5%	4.2%
	Gas Turbine Systems	-32.7%	-31.0%
	Special Applications	-1.2%	6.2%
	Total Industrial Products Segment	-5.7%	-2.8%
	Total Sales	2.1%	4.6%

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APAC Consolidation:			
QTD	Off Road	19.8%	23.0%
	On Road	-16.0%	-13.5%
	Aftermarket	30.1%	30.7%
	Aerospace and Defense	-44.9%	-43.1%
	Total Engine Products Segment	20.3%	21.8%
	Industrial Filtration Solutions	4.4%	6.4%
	Gas Turbine Systems	277.5%	278.8%
	Special Applications	-4.5%	-4.4%
	Total Industrial Products Segment	14.0%	15.0%
	Total Sales	17.2%	18.5%
YTD	Off Road	15.4%	14.6%
	On Road	-14.7%	-17.1%
	Aftermarket	23.7%	22.3%
	Aerospace and Defense	1.6%	-0.7%
	Total Engine Products Segment	16.2%	14.8%
	Industrial Filtration Solutions	1.5%	2.1%
	Gas Turbine Systems	76.5%	77.2%
	Special Applications	1.9%	2.1%
	Total Industrial Products Segment	6.0%	6.4%
	Total Sales	11.3%	10.7%