

**Donaldson Company, Inc.**  
**Fiscal Year 2018, 1st Quarter**  
**Foreign Currency Translation Impact on Sales**

		% Reported Sales Inc/(Dec)	% Sales Inc/(Dec) Excl. Translation
<b>WorldWide Consolidation:</b>			
<b>QTD</b>	Off Road	37.0%	35.1%
	On Road	25.6%	25.8%
	Aftermarket	24.7%	22.8%
	Aerospace and Defense	-0.5%	-2.3%
	<b>Total Engine Products Segment</b>	<b>24.9%</b>	<b>23.2%</b>
	Industrial Filtration Solutions	6.5%	4.6%
	Gas Turbine Systems	-19.0%	-20.1%
	Special Applications	4.0%	2.5%
	<b>Total Industrial Products Segment</b>	<b>1.8%</b>	<b>0.1%</b>
	<b>Total Sales</b>	<b>16.6%</b>	<b>14.9%</b>

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<b>US/Canada Consolidation:</b>			
<b>QTD</b>	Off Road	28.3%	28.3%
	On Road	31.5%	31.5%
	Aftermarket	25.6%	25.6%
	Aerospace and Defense	-6.9%	-6.9%
	<b>Total Engine Products Segment</b>	<b>23.1%</b>	<b>23.1%</b>
	Industrial Filtration Solutions	4.6%	4.6%
	Gas Turbine Systems	-29.4%	-29.4%
	Special Applications	3.8%	3.8%
	<b>Total Industrial Products Segment</b>	<b>-4.0%</b>	<b>-4.0%</b>
	<b>Total Sales</b>	<b>14.7%</b>	<b>14.7%</b>

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		% Reported Sales Inc/(Dec)	% Sales Inc/(Dec) Excl. Translation
<b>EMEA Consolidation:</b>			
<b>QTD</b>	Off Road	57.0%	47.9%
	On Road	21.4%	14.2%
	Aftermarket	25.3%	17.7%
	Aerospace and Defense	18.9%	12.2%
	<b>Total Engine Products Segment</b>	<b>30.6%</b>	<b>22.8%</b>
	Industrial Filtration Solutions	14.8%	8.8%
	Gas Turbine Systems	-13.1%	-16.2%
	Special Applications	-2.8%	-7.0%
	<b>Total Industrial Products Segment</b>	<b>8.6%</b>	<b>3.2%</b>
	<b>Total Sales</b>	<b>21.7%</b>	<b>14.9%</b>

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<b>APAC Consolidation:</b>			
<b>QTD</b>	Off Road	24.9%	29.1%
	On Road	17.1%	21.9%
	Aftermarket	30.0%	30.4%
	Aerospace and Defense	-44.3%	-41.1%
	<b>Total Engine Products Segment</b>	<b>26.7%</b>	<b>28.4%</b>
	Industrial Filtration Solutions	-5.2%	-3.6%
	Gas Turbine Systems	-2.0%	-3.7%
	Special Applications	5.6%	4.5%
	<b>Total Industrial Products Segment</b>	<b>0.6%</b>	<b>0.6%</b>
	<b>Total Sales</b>	<b>14.1%</b>	<b>15.0%</b>

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	% Reported Sales Inc/(Dec)	% Sales Inc/(Dec) Excl. Translation
<b>LATAM Consolidation:</b>		
<b>QTD</b>		
Off Road	40.5%	39.8%
On Road	18.5%	17.8%
Aftermarket	15.2%	14.7%
<b>Total Engine Products Segment</b>	<b>16.7%</b>	<b>16.1%</b>
Industrial Filtration Solutions	3.9%	3.7%
Gas Turbine Systems	109.8%	109.8%
Special Applications	28.8%	27.6%
<b>Total Industrial Products Segment</b>	<b>13.7%</b>	<b>13.5%</b>
<b>Total Sales</b>	<b>16.2%</b>	<b>15.7%</b>