



## **Navistar Selects Menlo as Global Lead Logistics Provider**

### **Strategic Outsourcing Engagement Focused on Streamlining Operations, Improving Velocity, Removing Waste from Global Supply Chain Network**

WARRENVILLE, Ill., Oct 10, 2008 (BUSINESS WIRE) -- Navistar International Corporation (NYSE: NAV) announced today it has selected Menlo Worldwide Logistics, LLC, as its global lead logistics provider to support Navistar's global growth strategies as the company moves into new marketplaces. Working with Menlo will help Navistar as it continues to build its competitive cost structure.

Menlo, which is the global supply chain management subsidiary of Con-way Inc. (NYSE: CNW), will support Navistar's strategies to achieve world-class performance in its global logistics network, including management of global transportation providers, regional warehouse management, lead time planning and net landed cost modeling.

The outsourcing initiative represents a significant step forward for Navistar's plans to accelerate growth globally and speed the introduction of its products into new markets, noted Ed Melching, Navistar's director, Global Logistics. "Effective logistics operations are based on superior processes and well-engineered supply chain practices. It's fundamental to supply chain velocity and a competitive cost structure," said Melching. "Menlo is an ideal partner for Navistar as we build a world-class logistics capability that will make us more profitable and enable us to better serve our customers."

Menlo is a global leader in the integration of all functions across the supply chain, from sourcing of raw materials through product manufacturing to the distribution of finished goods. Through a comprehensive review process, Navistar determined that Menlo was the logistics provider most capable of addressing the breadth and depth of the company's logistics requirements.

"We are very proud and excited to be selected for this highly strategic and mission-critical role supporting Navistar's business objectives," said Robert L. Bianco, Jr., president of Menlo Worldwide Logistics. "It's clear that Navistar is determined to elevate their logistics and supply chain operations into a source of competitive advantage. The role of lead logistics provider is a tremendous opportunity for Menlo and we look forward to demonstrating the value of this engagement for Navistar and its customers."

#### **About Menlo Worldwide Logistics**

Menlo Worldwide Logistics, LLC, is a US\$1.4 billion global provider of logistics, transportation management and supply chain services with operations in five continents, including North America. As a third-party logistics provider, San Mateo, Calif.-based Menlo Worldwide Logistics' services range from dedicated contract logistics to warehouse and distribution management, transportation management, supply chain reengineering and other value-added services including packaging, kitting, order fulfillment and light assembly through a strategic network of multi-client and dedicated facilities. With more than 16 million square feet of dedicated warehouse space in North America, the Asia Pacific, Europe and Latin America, and industry-leading technologies, Menlo Worldwide Logistics creates effective, integrated solutions for the transportation and distribution needs of leading businesses around the world.

Menlo Worldwide Logistics, LLC, is a subsidiary of Con-way Inc. (NYSE: CNW), a \$4.7 billion freight transportation and logistics company. For more information, please visit us on the Web at [www.con-way.com](http://www.con-way.com).

#### **About Navistar**

Navistar International Corporation (NYSE: NAV) is a holding company whose subsidiaries and affiliates produce International(R) brand commercial and military trucks, MaxxForce(TM) brand diesel engines, IC brand school and commercial buses, and Workhorse(R) brand chassis for motor homes and step vans. It also is a private-label designer and manufacturer of diesel engines for the pickup truck, van and SUV markets. The company also provides truck and diesel engine parts and service. Another affiliate offers financing services. Additional information is available at [www.navistar.com/newsroom](http://www.navistar.com/newsroom).

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