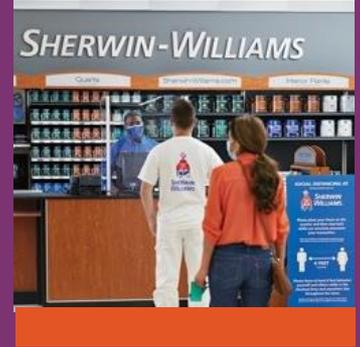




SHERWIN-WILLIAMS®



THE AMERICAS GROUP

PETE IPPOLITO

PRESIDENT
THE AMERICAS GROUP

2020 FINANCIAL COMMUNITY PRESENTATION

This presentation may contain certain "forward-looking statements," as defined under U.S. federal securities laws. These forward-looking statements are based upon management's current expectations, estimates, assumptions and beliefs concerning future events and conditions. Readers are cautioned not to place undue reliance on any forward-looking statements. Forward-looking statements are necessarily subject to risks, uncertainties and other factors, many of which are outside the control of the Company that could cause actual results to differ materially from such statements and from the Company's historical results and experience. These risks, uncertainties and other factors include such things as: general business and economic conditions; the Company's ability to successfully integrate past and future acquisitions into its existing operations, as well as the performance of the businesses acquired; strengths of retail and manufacturing economies and the growth in the coatings industry; changes in the Company's relationships with customers and suppliers; changes in raw material availability and pricing; adverse weather conditions or impacts of climate change, natural disasters and public health crises, including the COVID-19 pandemic; the duration, severity and scope of the COVID-19 pandemic and the actions implemented by international, federal, state and local public health and governmental authorities to contain and combat the outbreak and spread of COVID-19, which may exacerbate one or more of the aforementioned and/or other risks, uncertainties and factors more fully described in the Company's reports filed with the Securities and Exchange Commission (SEC); and other risks, uncertainties and factors described from time to time in the Company's reports filed with the SEC. Since it is not possible to predict or identify all of the risks, uncertainties and other factors that may affect future results, the above list should not be considered a complete list. Any forward-looking statement speaks only as of the date on which such statement is made, and the Company undertakes no obligation to update or revise any forward-looking statement, whether as a result of new information, future events or otherwise.

Who is TAG?

SHERWIN-WILLIAMS®

#1

BRAND PREFERRED
BY PROFESSIONAL PAINTERS*



#1

BRAND SPECIFIED
BY DESIGNERS**



#1

IN PAINT
BRAND AWARENESS*



Leading Paint Brand

4,750

STORES



90%
RETENTION RATE AMONG
STORE MANAGERS

3,675

SALES REPS



91%
RETENTION RATE AMONG
SALES REPS

26,315

EMPLOYEES



88%
RETENTION RATE AMONG
MANAGEMENT TRAINEES

Recruit, Train & Retain

OUR CUSTOMERS



OUR SOLUTIONS

STORES & SALES REPS

ONLINE ACCOUNT CAPABILITIES

DATA

NEW PRODUCTS

COLOR

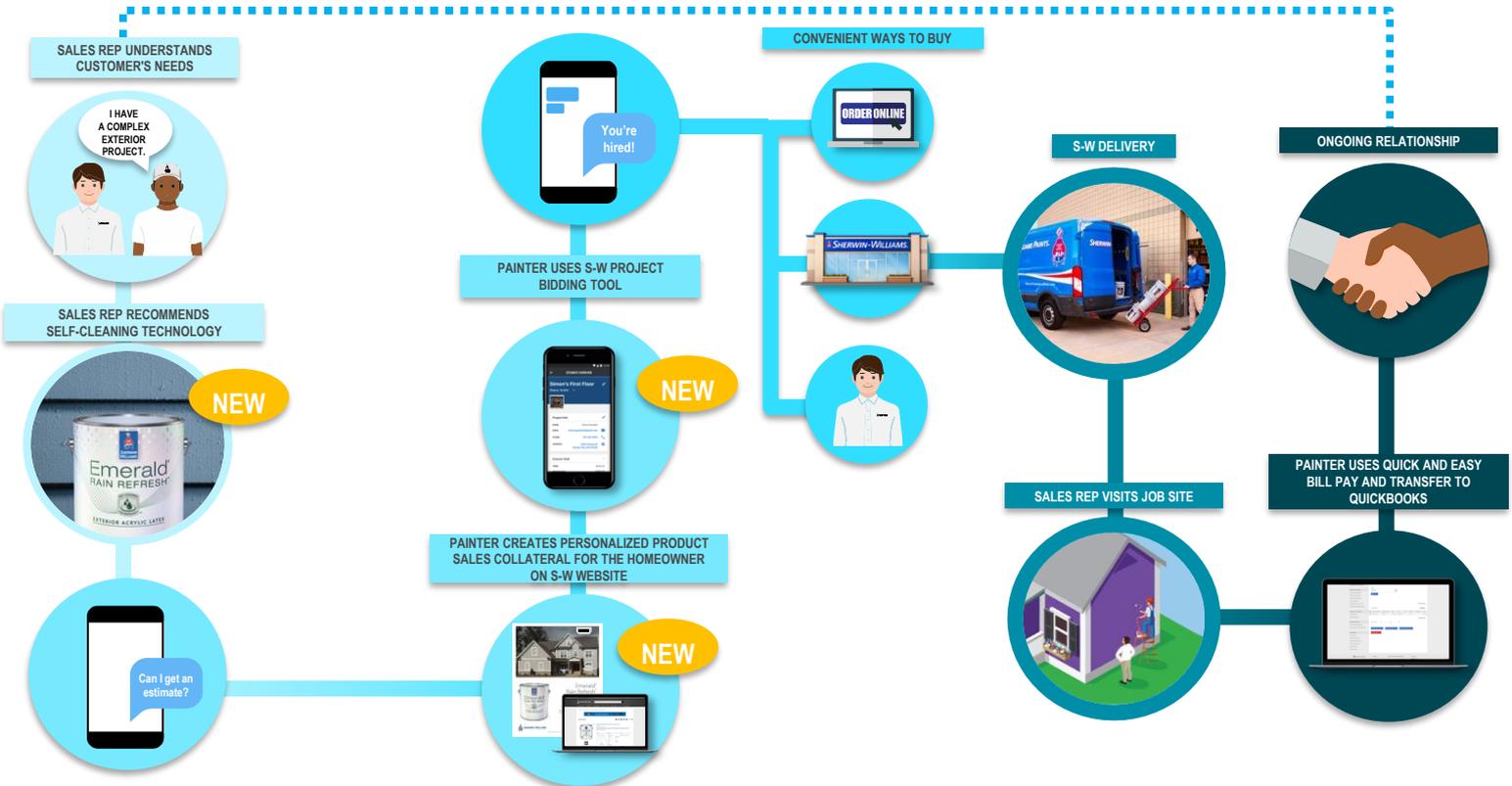
TALENT

SERVICES

DELIVERY

CUSTOMER DRIVEN SOLUTIONS

Residential Repaint



Trusted Partnership

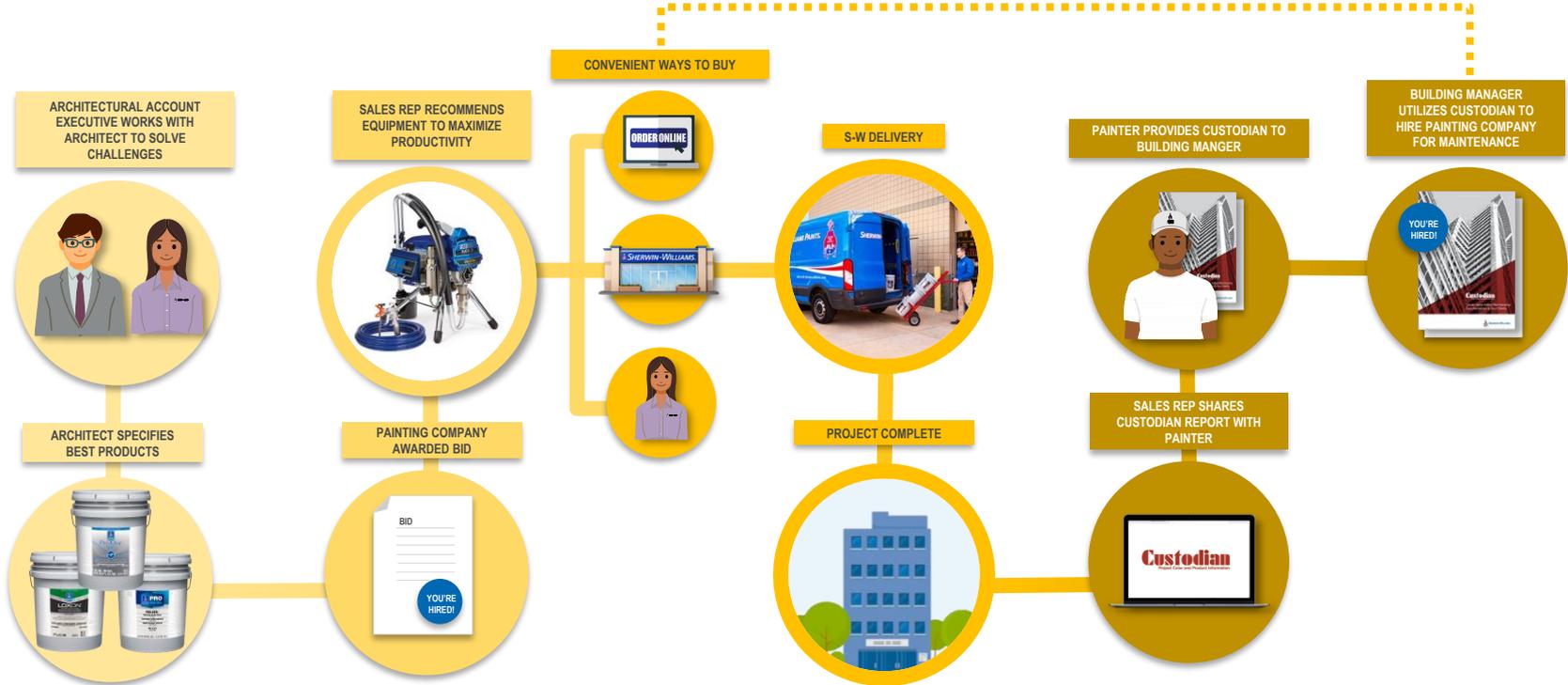
CUSTOMER DRIVEN SOLUTIONS DIY

SHERWIN-WILLIAMS®



Delivering Confidence and Satisfaction

CUSTOMER DRIVEN SOLUTIONS Commercial

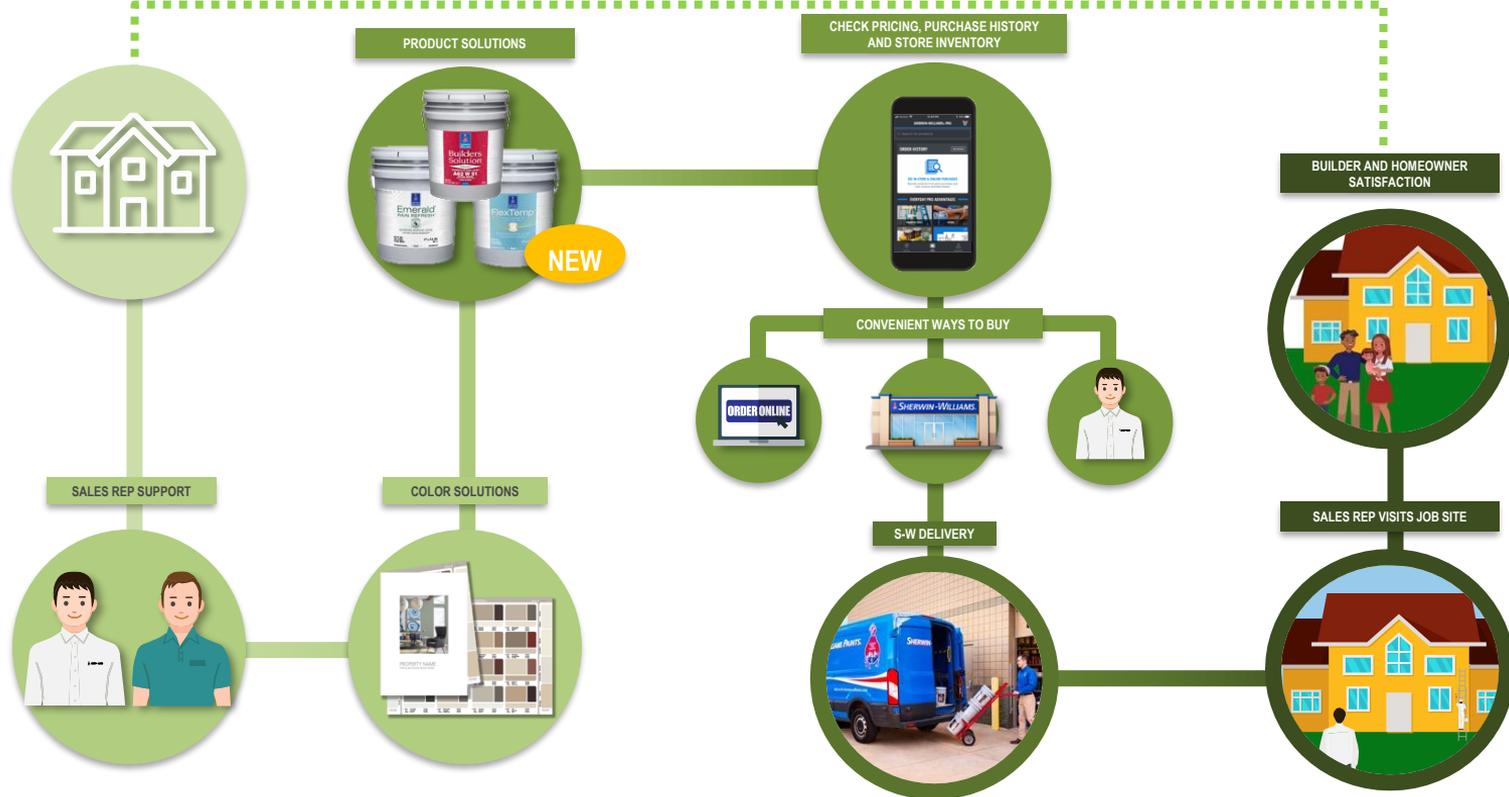


Complete Project Support From Specification to Implementation and Maintenance

CUSTOMER DRIVEN SOLUTIONS

New Residential

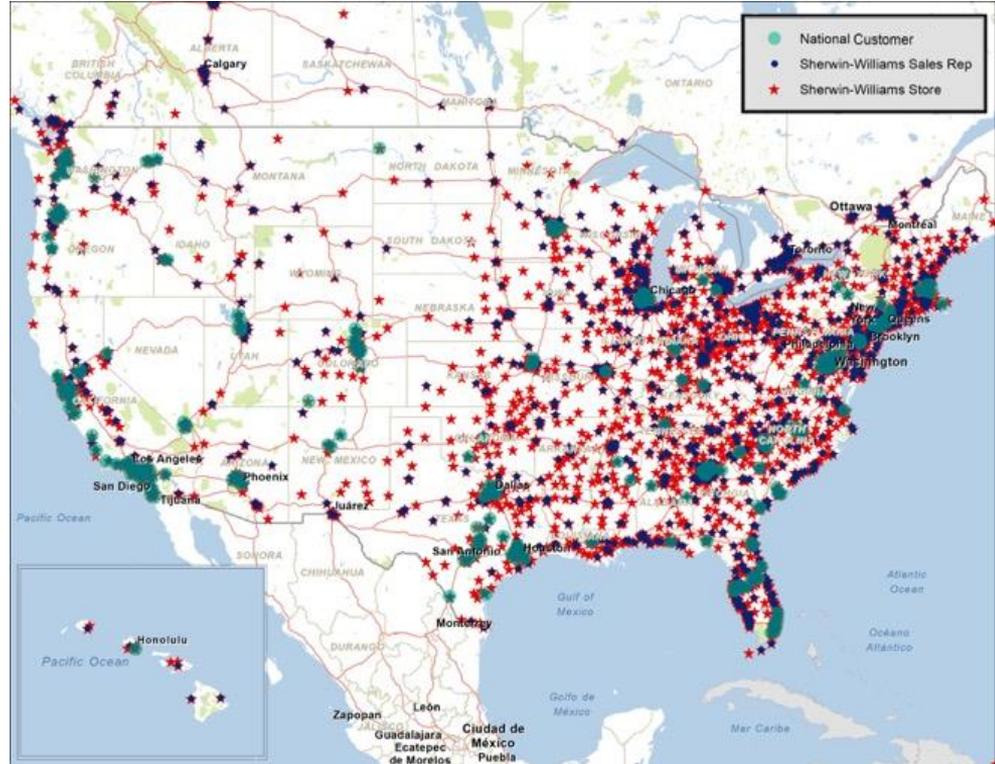
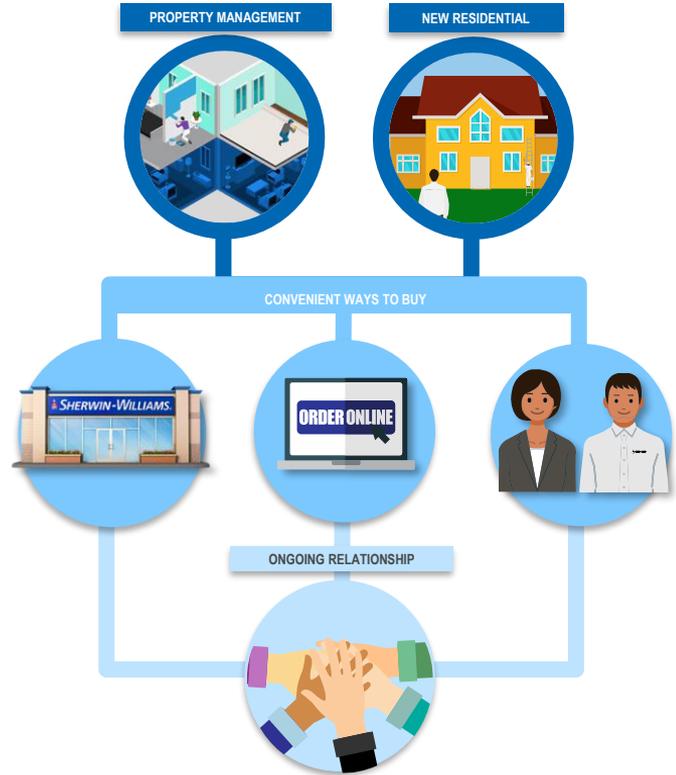
SHERWIN-WILLIAMS®



Comprehensive Service and Support

CUSTOMER DRIVEN SOLUTIONS

National Accounts



National Coverage, Local Support

Interconnected Customer Experience

SHERWIN-WILLIAMS®



Delivering Customer Centric Solutions. Our Customer is at the Center of Everything We Do.

THE AMERICAS GROUP TAG Video

SHERWIN-WILLIAMS®



#1

CUSTOMER SATISFACTION
WITH EXTERIOR PAINT



#1

CUSTOMER SATISFACTION
WITH EXTERIOR STAIN



#1

CUSTOMER SATISFACTION
WITH INTERIOR PAINT



#1

CUSTOMER SATISFACTION
WITH PAINT RETAILERS



Success By Design

SHERWIN-WILLIAMS®

