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Ingersoll Rand's 2013 Sustainability Supplement Details Progress Throughout the Organization

Embedding sustainability in product innovation and operations, while empowering employees results in cost, energy and resources savings

Davidson, N.C., August 21, 2014 – Ingersoll Rand (NYSE:IR), a world leader in creating comfortable, sustainable and efficient environments, released its annual Sustainability Supplement, an integrated part of the Annual Report that details the company's advances in delivering solutions that lead to a world of sustainable progress and enduring results.

Ahead of the curve of a majority of U.S. publicly traded companies, Ingersoll Rand was among the first to explore the concept of linking sustainability to performance through integrated reporting. [Ingersoll Rand's 2013 Sustainability Supplement](#) provides data showing how the enterprise strategy of pursuing excellence in [growth](#), [operations](#) and [culture](#) is resulting in measurable successes.

“When building our map for continuous improvement in energy efficiency and sustainability, we identified several key impact areas,” said **W. Scott Tew**, executive director, Center for Energy Efficiency & Sustainability (CEES) at Ingersoll Rand. “Our performance goals focus on embedding sustainability into our DNA; addressing climate change; being truthful and transparent in communications; advocating for the right things; and building a winning culture.”

Embedding Sustainability in Our DNA – Company leaders create an environment where employees feel engaged, embrace sustainability and deliver results. The company's [Arecibo, Puerto Rico](#) facility eliminated non-value added materials and reduced delivery stops of the inbound delivery route achieving a cost savings of \$2 million.

The company's global network of employee-volunteer [Green Teams](#) includes more than 4,600 employees at 116 sites. They created savings of more than \$200,000 in environmental initiatives in 2013.

Addressing Climate Change – The company has reduced normalized energy consumption and normalized greenhouse gas (GHG) emissions by 36 percent over the last five years. In [technology and innovation](#), Ingersoll Rand is on target for almost half of the global portfolio to be tailored toward providing energy efficiency solutions by 2020.

Transparent and Truthful – Ingersoll Rand has published an integrated annual report since 2010. The Investor Responsibility Research Center Institute lists Ingersoll Rand as one of only seven companies on the Standard & Poor's (S&P) 500 that include statements on integrated reporting.

Resource Efficiency – Ingersoll Rand actively manages resource efficiency to advance our environmental performance. To address [water conservation needs](#), employees in Monterrey, Mexico, created a system to treat and reuse wastewater generated by the facility, decreasing the amount of water drawn from local wells by more than 1,000 gallons per day and decreasing the wastewater discharged into the community.

Committed to a Winning Culture – Ingersoll Rand realized a substantial increase in employee engagement in 2013 as a result of leadership commitment to creating an inclusive environment where our employees are excited to deliver results, grow the business and have a positive impact on relationships with customers. The annual global survey shows that employees who volunteer on Green Teams were less likely to look for a job elsewhere and more likely to refer a friend to Ingersoll Rand for employment.

Sustainability Governance – Individually Ingersoll Rand's employees champion sustainability. The Center for Energy Efficiency and Sustainability at Ingersoll Rand (CEES) was formed in 2010 to lead the integration of sustainability into all facets of the Ingersoll Rand business strategy and culture. As champions for sustainability thought leadership, CEES assembles an external Sustainability Advisory Council, including global sustainability thought leaders in infrastructure, energy policy and technology. This council provides Ingersoll Rand with a better understanding of emerging global issues leading to a reduced operational footprint and more innovative products and solutions for customers.

Addressing Global Challenges – Ingersoll Rand helps solve some of the world's most pressing challenges—including the

unsustainable demand for energy. Supported by the company's leadership, employees take an active role in addressing climate change through stakeholder engagement, partnerships and affiliations, product innovation, customer collaboration, and footprint reduction initiatives. Employees are committed to making sustainability part of their everyday jobs, for the betterment of their local work environments and communities, the company, and global issues.

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About Ingersoll Rand

Ingersoll Rand (NYSE:IR) advances the quality of life by creating comfortable, sustainable and efficient environments. Our people and our family of brands—including [Club Car®](#), [Ingersoll Rand®](#), [Thermo King®](#) and [Trane®](#)—work together to enhance the quality and comfort of air in homes and buildings; transport and protect food and perishables; and increase industrial productivity and efficiency. We are a \$12 billion global business committed to a world of sustainable progress and enduring results. For more information, visit www.ingersollrand.com.

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