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Ingersoll Rand Advances Energy Efficiency by Hosting Environmental Defense Fund Climate Corps Fellows

MBA fellows will conduct projects aimed at reducing the company's energy use, capturing best practices, and identifying customers' energy efficiency needs

Charlotte, N.C., July 17, 2013 – Ingersoll-Rand plc (NYSE:IR), a world leader in creating and sustaining safe, comfortable and efficient environments, will participate for the fourth consecutive year in the [Environmental Defense Fund \(EDF\) Climate Corps program](#). Climate Corps is an innovative summer fellowship program aimed at helping companies reduce energy usage and carbon emissions. The Center for Energy Efficiency and Sustainability (CEES) at Ingersoll Rand will host Vikram Sokkalingam, an MBA candidate from Babson College, and Mansoor Baloch, an MBA candidate from Georgia Institute of Technology. The EDF Climate Corps fellows will be based at the company's Davidson, N.C. corporate center, and will focus on projects that address ways to ensure improved financial returns and environmental impacts of sustainability projects, such as improving the energy usage of the company's manufacturing plants.

Baloch will conduct energy audits, analyze utility services billing and make recommendations that lead to positive financial and environmental impacts of energy projects and incentive programs. Sokkalingam will conduct energy audits, survey customers and analyze findings to propel the development of new products and services plus summarize the energy value chain, and learn more about how industrial companies use energy optimization services. Both fellows will produce final reports with key findings and implementation strategies for recommended projects.

"We are thrilled to again welcome the EDF Climate Corps fellows for the summer," said Scott Tew, executive director of CEES at Ingersoll Rand. "We've made great strides in our efforts to advance energy efficiency in our own operations and for our customers. Our partnership with EDF contributes to our sustainability initiatives by bringing new perspective and unique and proactive approaches to the advancement of energy efficiency. Through EDF efforts, we have identified millions of dollars of potential energy savings for the company."

In 2012, as part of Ingersoll Rand's expanded energy audit program, two EDF Climate Corps fellows tackled projects focused on heating, ventilation and air conditioning (HVAC), compressed air systems, process heating, and other manufacturing processes at three sites. They identified potential savings of 12 million kilowatt hours (kWh) of energy, 8,000 metric tons (t) of carbon dioxide (CO₂) emissions, and a total savings of \$1.2 million over the lifetime of the projects.

About EDF Climate Corps

[EDF Climate Corps](#) ([edfclimatecorps.org](#)) taps the talents of tomorrow's leaders to save energy, money and the environment. Working with hundreds of leading organizations, EDF Climate Corps has found an average of \$1 million in energy savings for each participant. For more information, visit [edfclimatecorps.org](#). Read our blog at [edfclimatecorps.org/blog](#). Follow us on Twitter at [twitter.com/edfbiz](#) and on Facebook at [facebook.com/EDFClimateCorps](#).

About Ingersoll Rand

Ingersoll Rand (NYSE:IR) advances the quality of life by creating and sustaining safe, comfortable and efficient environments. Our people and our family of brands—including Club Car®, Ingersoll Rand®, Schlage®, Thermo King® and Trane®—work together to enhance the quality and comfort of air in homes and buildings; transport and protect food and perishables; secure homes and commercial properties; and increase industrial productivity and efficiency. We are a \$14 billion global business committed to a world of sustainable progress and enduring results. For more information, visit [www.ingersollrand.com](#).

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