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David Weekley Homes Honors Trane with 2013 Partners of Choice Award

TYLER, Texas (July 29, 2013) – For the seventh time in nine years, Trane, a leading global provider of indoor comfort solutions and services and a brand of [Ingersoll Rand](#), has been selected by the nation's largest, privately held residential home builder, David Weekley Homes, as a winner of its nationally recognized "Partners of Choice" Award. The Partners of Choice award is the result of David Weekley Homes' interactive supplier feedback platform. Each year, this interactive evaluation system culminates in David Weekley Homes presenting its acclaimed Partners of Choice Award honoring those suppliers who earned an "A" in the areas of either quality, service or both, over a 12-month period. This year Trane was one of only 24 suppliers to receive the award, earning an "A" in service.

"Our interactive feedback system is a practical way of measuring world-class excellence," said Bill Justus, vice president of supply chain services for David Weekley Homes and founder of the home builder's evaluation platform. "Our rating system allows us to compare performance across all industries. Our team members have spoken, and as a result have acknowledged Trane for delivering world-class service to David Weekley Homes."

At the heart of this platform is the National Trading Partner Survey, in which approximately 600 of the home builder's team members are asked to evaluate national partners on quality and service. Each supplier's numeric scores are averaged, and then an alpha rating – from "A" to "F" – is assigned relative to its ranking with all other national trading partners. Then, through a series of discussions, meetings and coaching calls, David Weekley Homes and its suppliers search for the best way to achieve excellence together. Through this process, David Weekley Homes takes "partnering with its suppliers" to a world-class level.

"Trane's seven years of winning David Weekley's prestigious "Partner of Choice" Award is a testament to the unstoppable nature of our HVAC systems and our people," said Steven Ross, business development manager at Trane. "By teaming up with David Weekley Homes and working closely with our distributor and contractor partners, we are able to provide the highest level of customer service for new construction projects. We work together to create beautiful, comfortable homes with the value that discerning customers expect from Trane and David Weekley Homes – leaders in our respective industries."

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About Trane, a brand of Ingersoll Rand

Ingersoll Rand (NYSE:IR) advances the quality of life by creating and sustaining safe, comfortable and efficient environments. Our people and our family of brands—including [Club Car®](#), [Ingersoll Rand®](#), [Schlage®](#), [Thermo King®](#) and [Trane®](#)—work together to enhance the quality and comfort of air in homes and buildings; transport and protect food and perishables; secure homes and commercial properties; and increase industrial productivity and efficiency. Trane solutions optimize indoor environments with a broad portfolio of energy efficient heating, ventilating and air conditioning systems, building and contracting services, parts support and advanced control. Ingersoll Rand is a \$14 billion global business committed to a world of sustainable progress and enduring results. For more information, visit [ingersollrand.com](#) or [trane.com](#).

About David Weekley Homes

David Weekley Homes, founded in 1976, is headquartered in Houston and operates in 17 cities across the United States. David Weekley Homes was the first builder in the United States to be awarded the Triple Crown of American Home Building, an honor which includes "America's Best Builder," "Builder of the Year," and the "National Housing Quality Award." Weekley has also appeared seven times on FORTUNE® magazine's coveted "100 Best Companies to Work For" list. Since inception, David Weekley Homes has closed more than 70,000 homes. For more information about David Weekley Homes, visit the company's web site at [www.davidweekleyhomes.com](#)

Contact:

Matt Petersen
Carmichael Lynch Spong
(612) 375-8560
matt.petersen@clynch.com

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