



Ingersoll Rand CEO Delivers Keynote Speech at "Capturing the Energy Efficiency Opportunity" Conference

Environmental Defense Fund and Duke University host conference to unlock the financial and environmental benefits of energy efficiency

Davidson, N.C., September 17, 2010 - Michael W. Lamach, chairman, president and chief executive officer of [Ingersoll Rand](#) (NYSE:IR), presented at the "[Capturing the Energy Efficiency](#)" conference on Friday, September 17. The conference, sponsored by the Environmental Defense Fund (EDF) and Duke University, brought participants in the [EDF's Climate Corps](#) program and sponsoring companies together to discuss building the business case for energy efficiency.

Climate Corps places specially trained MBA students in leading companies to search out energy savings. Ingersoll Rand, a world leader in creating and sustaining safe, comfortable and efficient environments, sponsored two Climate Corps fellows this summer, who worked with a team of Ingersoll Rand energy efficiency experts. Together, the Climate Corps fellows and Ingersoll Rand experts helped identify cost savings opportunities of more than \$9 million.

"We are delighted that Mike Lamach is participating in an event that brings together Climate Corps fellows and host companies to build on the results of the EDF Climate Corps program, and break down the barriers to energy efficiency in a systemic and lasting way," said Victoria Mills, managing director at EDF.

Lamach's keynote speech focused on the importance of having a global perspective when thinking through energy-efficient solutions, the challenge to make businesses and industry as energy efficient as possible, and the reasons why energy efficiency is here to stay as a fundamental component of business strategy.

Ingersoll Rand uses sustainable business practices and provides products and services that enable customers to achieve their sustainability objectives. The company has set and publicly announced [aggressive sustainability goals](#). For example, Ingersoll Rand plans to reduce its rate of energy use by 25 percent by 2019.

Earlier this year, Ingersoll Rand announced the creation of the [Center for Energy Efficiency & Sustainability](#), which is dedicated to integrating internal and external best practices for the long-term use of energy and other resources with a unique focus on product innovation and external engagement.

Ingersoll Rand is a partner with the U.S. Department of Energy on its Save Energy Now program and also belongs to the Environmental Protection Agency's Climate Leaders program.

Ingersoll Rand annually publishes a Sustainability Report that highlights the company's efforts and achievements to become a more sustainable company and offer innovative products and services to help customers meet their sustainability goals. To view the company's most recent Sustainability Report, visit www.ingersollrand.com/sustainability.

About Ingersoll Rand

Ingersoll Rand (NYSE:IR) is a world leader in creating and sustaining safe, comfortable and efficient environments in commercial, residential and industrial markets. Our people and our family of brands-including Club Car®, Hussmann®, Ingersoll Rand®, Schlage®, Thermo King® and Trane® -work together to enhance the quality and comfort of air in homes and buildings, transport and protect food and perishables, secure homes and commercial properties, and increase industrial productivity and efficiency. We are a \$13 billion global business committed to sustainable business practices within our company and for our customers. For more information, visit www.ingersollrand.com.

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